

TEXAS ★ BARTAB

TOP FIVE CITIES, SEP 2023 DATA

TOP FIVE TEXAS CITIES | SEPTEMBER 2023

CONTENTS

I. Houston, Texas

II. San Antonio, Texas

III. Dallas, Texas

IV. Austin, Texas

V. Fort Worth, Texas

HOUSTON

TABC Sales Summary

Top 40 Locations – Current Month Sales

Top 40 Locations – Trailing 12-Month Sales

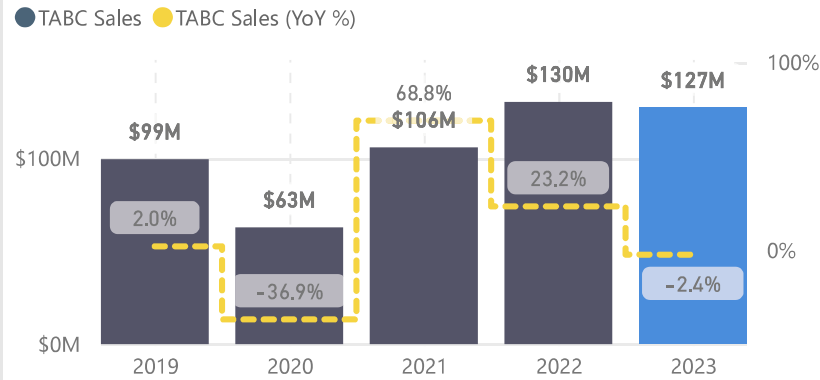
Comparison – Adjacent Cities

Comparison – Region + Top Cities

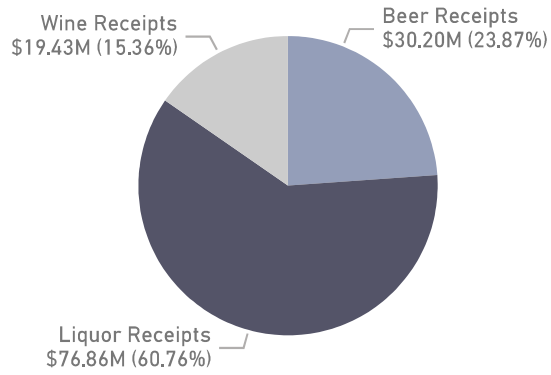
Comparison – State



YoY Sep 2023 Comparison



Sep 2023 Category %



Sep 2023 Receipts

\$76,863,240
Liquor Sales

\$19,434,286
Wine Sales

\$30,201,574
Beer Sales

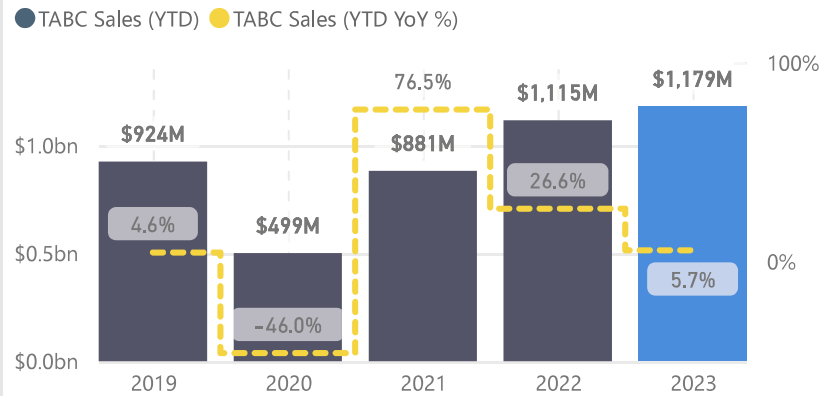
\$126.9M **-2.4%**
Total Receipts Month YoY %

City

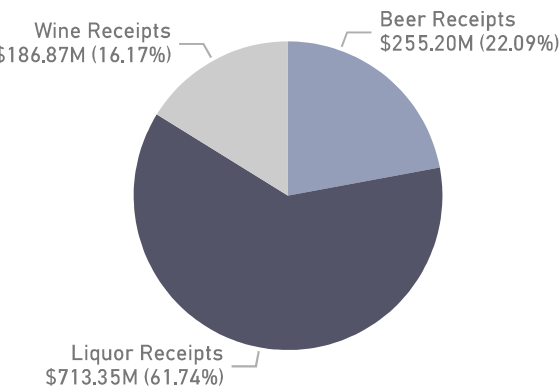
HOUSTON

1,949 **\$811,739**
Locations Reporting > \$0 TTM Per Location

YTD Sep 2023 Comparison



YTD Sep 2023 - Category %



YTD Sep 2023 Receipts

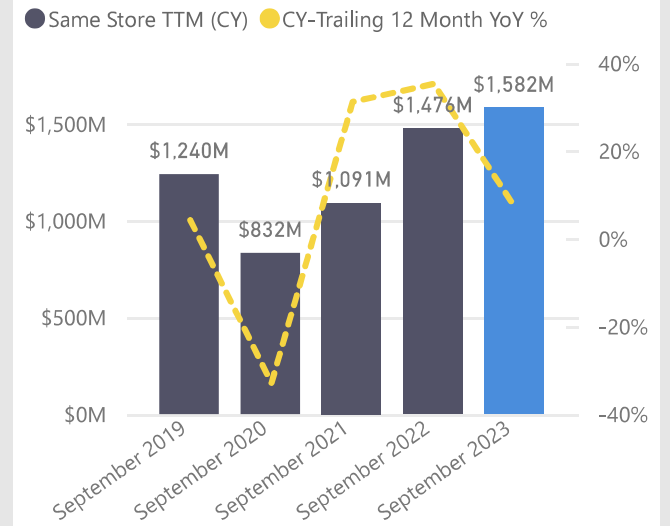
\$713,345,322
Liquor Sales

\$186,865,665
Wine Sales

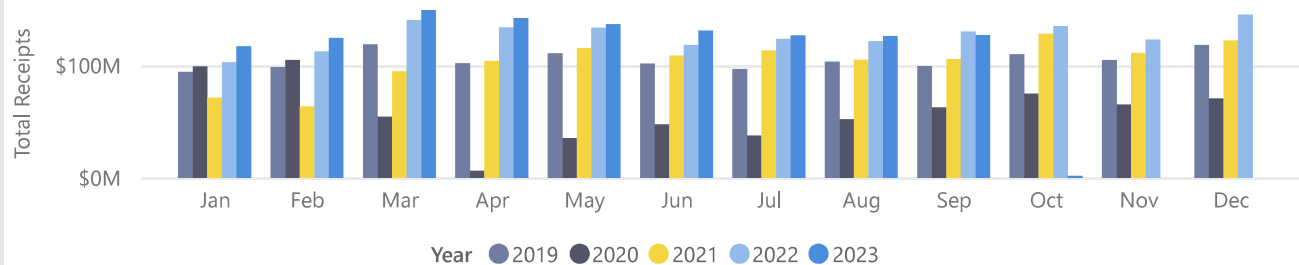
\$255,201,654
Beer Sales

\$1.2bn **5.7%**
Total Receipts YTD YoY %

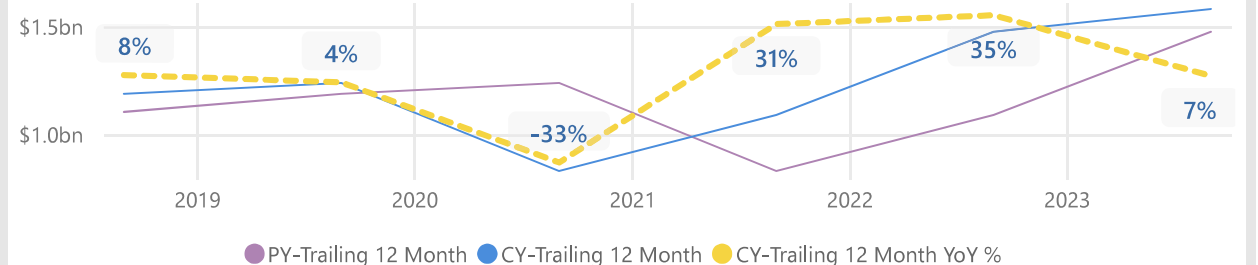
TTM YoY Comparison Sep 2023



YTD MoM + YoY Comparison Sep 2023



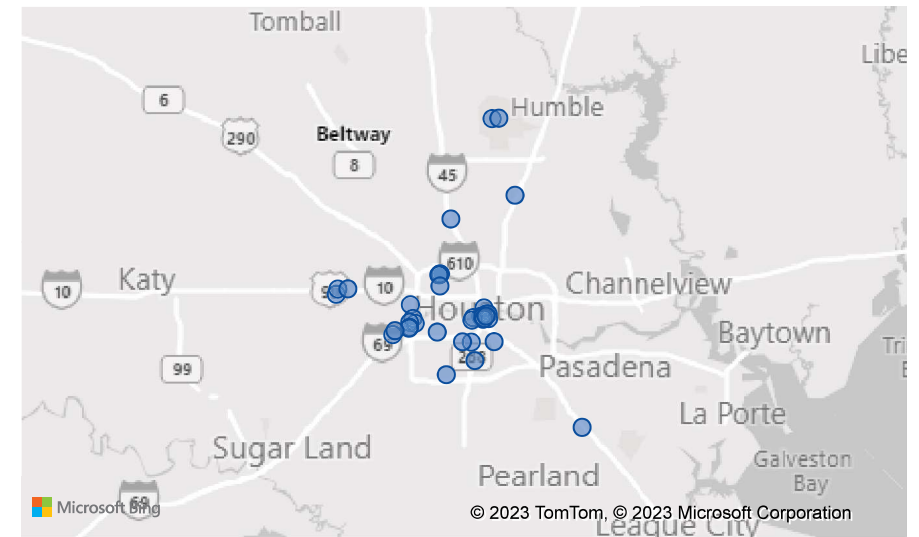
TTM YoY % Comparison Sep 2023



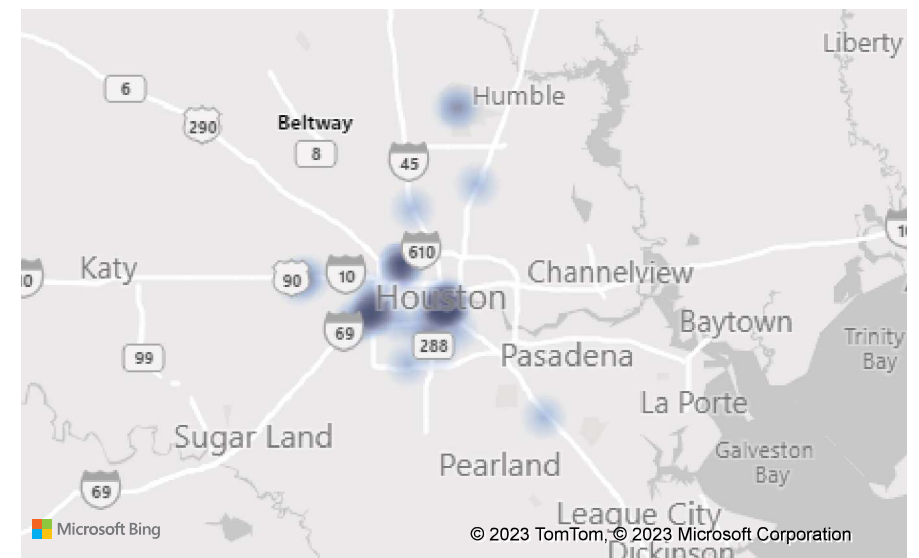
| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|---|-------------|----------|--------------|----------|--------------|----------|
| ARAMARK SPORTS & ENTERTAINMENT SERVICES O... | \$5,894,819 | 9.9% | \$25,625,548 | 22.9% | \$33,211,341 | 23% |
| ARAMARK SPORTS & ENTERTAINMENT SER OF TEX... | \$2,221,697 | 71.7% | \$11,438,050 | 36.6% | \$14,382,039 | 37% |
| LEVY RESTAURANTS AT TOYOTA CENTER (HOUSTO... | \$1,884,039 | 13.8% | \$10,859,827 | 7.0% | \$14,873,632 | 7% |
| MARRIOTT MARQUIS HOUSTON (HOUSTON - 7701... | \$1,548,126 | 68.4% | \$9,452,647 | 22.3% | \$12,048,632 | 21% |
| THE POST OAK/MASTRO'S/WILLIE G'S (HOUSTON - ... | \$1,495,244 | 2.5% | \$13,305,307 | -3.7% | \$18,828,132 | 0% |
| THE ADDRESS (HOUSTON - 77021 - 1) | \$679,197 | 29.4% | \$6,280,297 | 51.3% | \$7,575,560 | 45% |
| KIRBY ICE HOUSE (HOUSTON - 77055 - 1) | \$674,734 | -2.3% | \$5,464,843 | -1.2% | \$7,719,439 | 3% |
| CONEJO MALO (HOUSTON - 77002 - 2) | \$658,588 | | \$2,661,754 | | \$2,661,754 | |
| KIRBY ICE HOUSE (HOUSTON - 77098 - 1) | \$629,658 | 1.5% | \$4,614,121 | -0.4% | \$6,577,338 | 4% |
| MCINTYRE'S (HOUSTON - 77008 - 1) | \$598,908 | -12.7% | \$4,436,212 | -27.1% | \$6,263,943 | -24% |
| STEAK 48 (HOUSTON - 77027 - 1) | \$585,931 | 7.2% | \$5,052,986 | -1.7% | \$7,195,547 | 1% |
| CLE GROUP SOCIAL, LLC (HOUSTON - 77008 - 1) | \$523,445 | | \$962,076 | | \$962,076 | |
| ESCAPADE 2001 HOUSTON (HOUSTON - 77039 - 1) | \$515,700 | -14.3% | \$4,473,800 | 9.9% | \$6,071,173 | 21% |
| LITTLE WOODROW'S (HOUSTON - 77006 - 1) | \$493,783 | -12.3% | \$3,489,216 | 171.4% | \$5,019,318 | |
| PROSPECT PARK (HOUSTON - 77057 - 1) | \$472,962 | -22.7% | \$4,160,748 | -20.4% | \$5,567,369 | -14% |
| MOONSHINE DECK (HOUSTON - 77008 - 1) | \$471,821 | -2.6% | \$3,813,526 | 2.4% | \$5,177,514 | 6% |
| IRON COWBOY LOUNGE & EATERY (HOUSTON - 77... | \$470,638 | 418.0% | \$3,927,283 | 3,510.4% | \$4,838,294 | |
| BEST REGARDS (HOUSTON - 77008 - 1) | \$458,584 | | \$514,785 | | \$514,785 | |
| UNIVERSITY FOOD SERVICES (TDECU STADIUM) (H... | \$450,993 | 64.3% | \$1,064,098 | 276.8% | \$1,372,381 | 204% |
| POST SECURITY AREAS OF TERMINAL C NORTH (H... | \$442,390 | 13.3% | \$4,113,444 | 13.9% | \$5,403,838 | 0% |
| HOUSE OF BLUES (HOUSTON - 77002 - 1) | \$439,612 | 29.7% | \$3,091,203 | 20.3% | \$4,482,332 | 30% |
| JOEY UPTOWN (HOUSTON - 77056 - 1) | \$432,730 | 7.4% | \$3,690,040 | -0.9% | \$4,904,995 | -1% |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - 77043... | \$431,605 | -0.2% | \$3,742,998 | 233.4% | \$5,016,487 | |
| 5015 BACKYARD PATIO & BAR (HOUSTON - 77004 ... | \$421,474 | -6.9% | \$3,977,746 | -14.0% | \$5,252,614 | -13% |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - 77022... | \$416,216 | 18.5% | \$3,400,252 | 4.4% | \$4,497,373 | 6% |
| MOXIE'S GRILL & BAR (HOUSTON - 77056 - 1) | \$413,210 | -1.6% | \$3,857,180 | 3.5% | \$5,145,795 | 4% |
| CAMPUS BEVERAGE INC (HOUSTON - 77024 - 1) | \$411,087 | 69.5% | \$3,337,985 | 30.1% | \$4,879,155 | 30% |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - 77034... | \$409,626 | 8.6% | \$3,302,969 | -10.3% | \$4,462,631 | -8% |
| HILTON AMERICAS - HOUSTON (HOUSTON - 77010... | \$408,619 | -19.7% | \$5,690,212 | 38.8% | \$7,956,556 | 44% |
| CIEL RESTAURANT AND LOUNGE (HOUSTON - 7702... | \$407,229 | | \$3,844,519 | | \$4,442,004 | |
| LOS MAYITOS BAR & GRILL (HOUSTON - 77076 - 1) | \$405,078 | 76.0% | \$3,168,738 | 104.4% | \$3,842,552 | 109% |
| VIC & ANTHONY'S STEAKHOUSE (HOUSTON - 770... | \$401,894 | -1.9% | \$3,173,813 | -6.4% | \$4,413,359 | -5% |
| FOUR SEASON HOTEL HOUSTON (HOUSTON - 770... | \$396,646 | -6.4% | \$3,663,662 | 23.0% | \$5,107,072 | 34% |
| PAPPAS BROS STEAKHOUSE (HOUSTON - 77057 - 6) | \$390,711 | -6.3% | \$3,892,824 | 4.3% | \$5,302,318 | 2% |
| YARD HOUSE #8325 (HOUSTON - 77024 - 7) | \$380,957 | -6.0% | \$3,029,142 | -1.2% | \$4,111,611 | 2% |
| THIRTEEN HOUSTON (HOUSTON - 77002 - 1) | \$379,269 | 747.1% | \$2,855,765 | 608.7% | \$2,990,087 | 457% |
| HOTEL ZA ZA (HOUSTON - 77005 - 1) | \$378,772 | 13.3% | \$3,047,127 | 8.3% | \$4,757,129 | 17% |
| PITCH 25 (HOUSTON - 77003 - 1) | \$377,563 | 24.6% | \$2,756,099 | 3.3% | \$4,208,963 | 16% |
| THE ANNIE CAFE & BAR (HOUSTON - 77056 - 1) | \$376,959 | 18.8% | \$3,388,161 | 15.1% | \$4,723,370 | 12% |
| ELEVATED EVENTS LLC (HOUSTON - 77009 - 1) | \$373,733 | 54.1% | \$1,872,218 | -21.6% | \$2,386,863 | -20% |

City ▼
 Houston-The Woodlands-Sugarland (Region) + Houston (City) ▼

Location Map



Heat Map



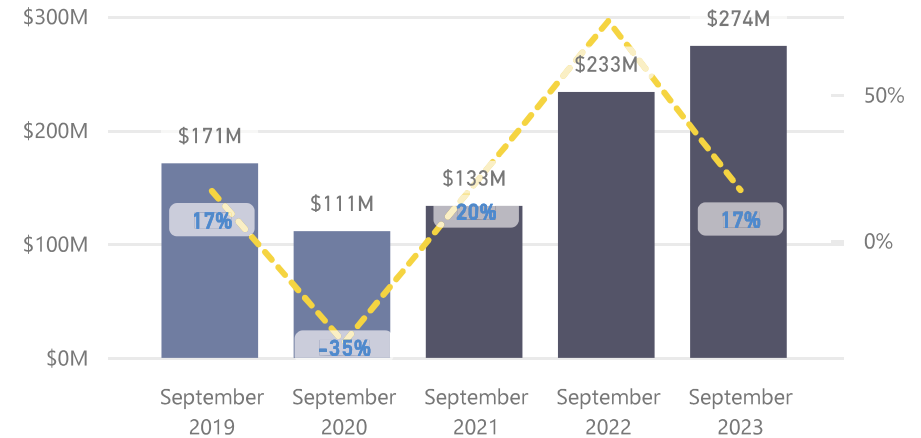
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| MCINTYRE'S (HOUSTON - 77008 - 1) | \$598,908 | -12.7% | \$4,436,212 | -27.1% | \$6,263,943 | -24% |
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| PAPPAS BROS STEAKHOUSE (HOUSTON - 77057 - ...) | \$390,711 | -6.3% | \$3,892,824 | 4.3% | \$5,302,318 | 2% |
| 5015 BACKYARD PATIO & BAR (HOUSTON - 7700... | \$421,474 | -6.9% | \$3,977,746 | -14.0% | \$5,252,614 | -13% |
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| MOXIE'S GRILL & BAR (HOUSTON - 77056 - 1) | \$413,210 | -1.6% | \$3,857,180 | 3.5% | \$5,145,795 | 4% |
| FOUR SEASON HOTEL HOUSTON (HOUSTON - 77... | \$396,646 | -6.4% | \$3,663,662 | 23.0% | \$5,107,072 | 34% |
| LITTLE WOODROW'S (HOUSTON - 77006 - 1) | \$493,783 | -12.3% | \$3,489,216 | 171.4% | \$5,019,318 | |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - 770... | \$431,605 | -0.2% | \$3,742,998 | 233.4% | \$5,016,487 | |
| JOEY UPTOWN (HOUSTON - 77056 - 1) | \$432,730 | 7.4% | \$3,690,040 | -0.9% | \$4,904,995 | -1% |
| CAMPUS BEVERAGE INC (HOUSTON - 77024 - 1) | \$411,087 | 69.5% | \$3,337,985 | 30.1% | \$4,879,155 | 30% |
| IRON COWBOY LOUNGE & EATERY (HOUSTON - ...) | \$470,638 | 418.0% | \$3,927,283 | 3,510.4% | \$4,838,294 | |
| HOTEL ZA ZA (HOUSTON - 77005 - 1) | \$378,772 | 13.3% | \$3,047,127 | 8.3% | \$4,757,129 | 17% |
| THE ANNIE CAFE & BAR (HOUSTON - 77056 - 1) | \$376,959 | 18.8% | \$3,388,161 | 15.1% | \$4,723,370 | 12% |
| B & B BUTCHERS (HOUSTON - 77007 - 1) | \$317,664 | -4.9% | \$3,197,369 | 4.5% | \$4,502,467 | 9% |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - 770... | \$416,216 | 18.5% | \$3,400,252 | 4.4% | \$4,497,373 | 6% |
| HOUSE OF BLUES (HOUSTON - 77002 - 1) | \$439,612 | 29.7% | \$3,091,203 | 20.3% | \$4,482,332 | 30% |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - 770... | \$409,626 | 8.6% | \$3,302,969 | -10.3% | \$4,462,631 | -8% |
| CIEL RESTAURANT AND LOUNGE (HOUSTON - 77... | \$407,229 | | \$3,844,519 | | \$4,442,004 | |
| VIC & ANTHONY'S STEAKHOUSE (HOUSTON - 77... | \$401,894 | -1.9% | \$3,173,813 | -6.4% | \$4,413,359 | -5% |
| BRASSERIE 19 (HOUSTON - 77019 - 1) | \$333,345 | 3.7% | \$3,165,373 | 5.6% | \$4,340,988 | 10% |
| PITCH 25 (HOUSTON - 77003 - 1) | \$377,563 | 24.6% | \$2,756,099 | 3.3% | \$4,208,963 | 16% |
| FREE RANGE HCC LLC (HOUSTON - 77003 - 1) | \$317,413 | -13.8% | \$3,030,037 | -5.2% | \$4,200,395 | -3% |
| 713 MUSIC HALL (HOUSTON - 77002 - 3) | \$289,943 | -3.2% | \$2,889,618 | 57.7% | \$4,178,282 | 53% |
| YARD HOUSE #8325 (HOUSTON - 77024 - 7) | \$380,957 | -6.0% | \$3,029,142 | -1.2% | \$4,111,611 | 2% |
| CAFE TOULOUSE (HOUSTON - 77027 - 1) | \$274,841 | 0.3% | \$2,960,040 | -1.7% | \$4,063,718 | -4% |
| JACK AND GINGERS/77 DEGREES (HOUSTON - 77... | \$335,085 | -18.5% | \$2,814,531 | -23.7% | \$4,031,340 | -24% |
| SPECTRUM (HOUSTON - 77002 - 54) | \$182,076 | 166.6% | \$3,315,551 | 65.1% | \$4,015,679 | 58% |

City

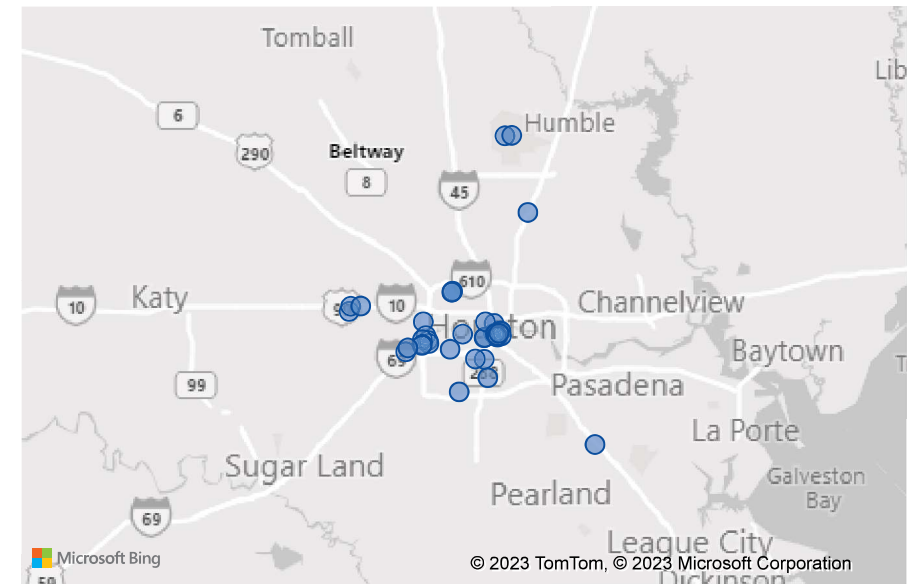
Houston-The Woodlands-Sugarland (Region) + Houston (City)

Top 40 TTM

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



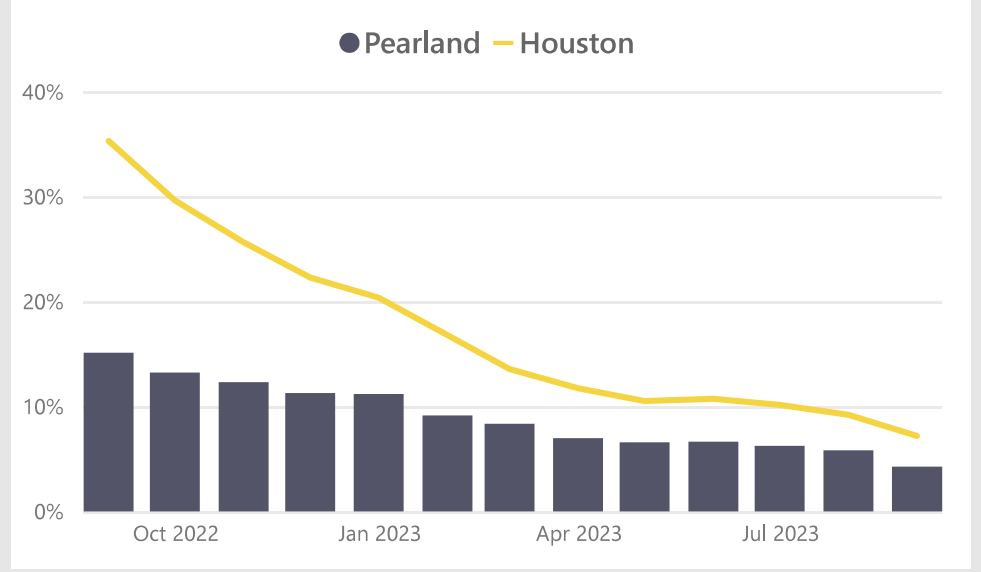
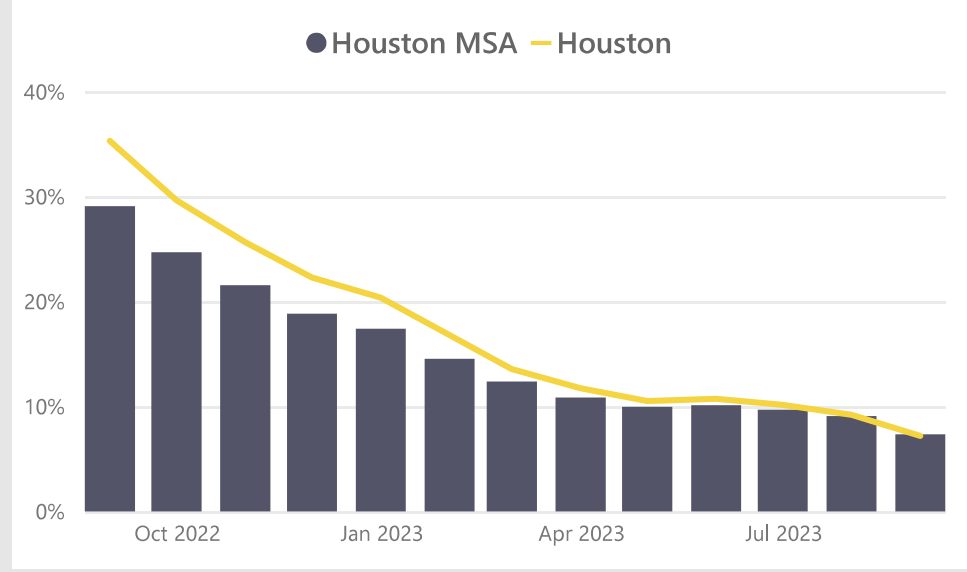
Subject City: Houston-The Woodlands-Sugarland (Re...)
 MSA: Houston-The Woodlands-Sugarland
 City - 2: Houston-The Woodlands-Sugarland (Re...)
 City - 3: Houston-The Woodlands-Sugarland (Re...)
 City - 4: Houston-The Woodlands-Sugarland (Re...)

Houston

\$1,582,079,841
CY-Trailing 12 Month

7.2%
CY-Trailing 12 Month YoY %

\$1,476,302,835
PY-Trailing 12 Month

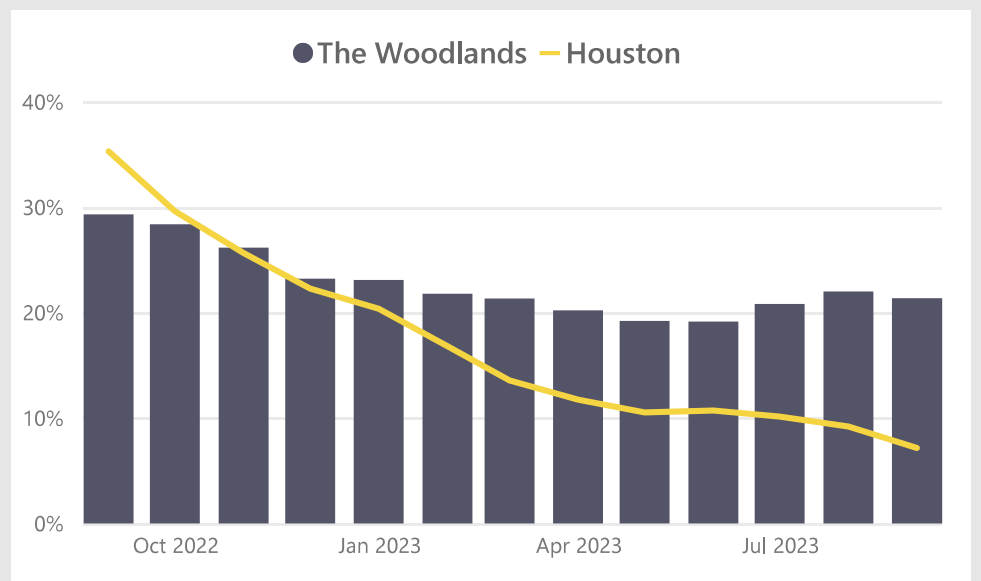
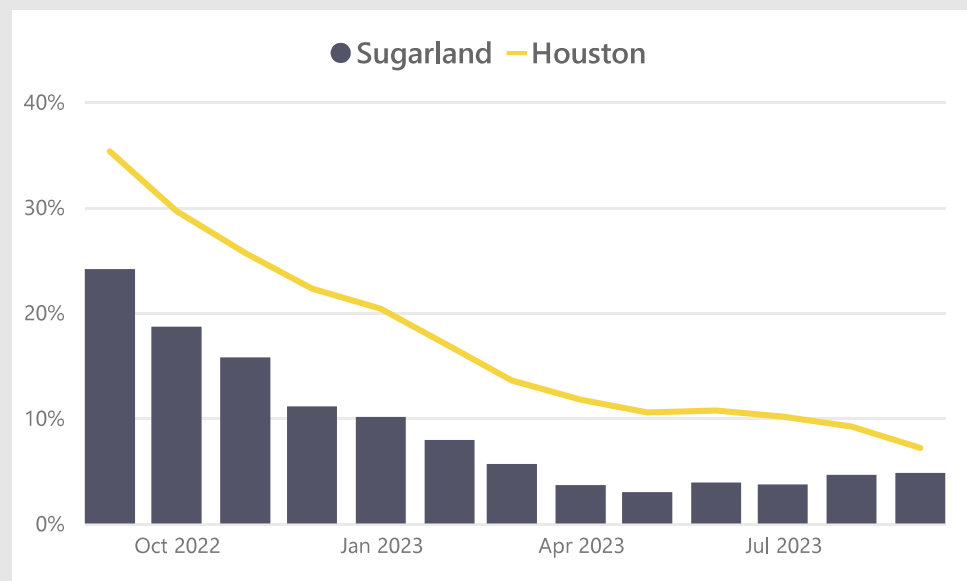


Houston-The Woodlands-Sugarland

\$2,464,928,630
CY-Trailing 12 Month

7.3%
CY-Trailing 12 Month YoY %

\$2,296,680,265
PY-Trailing 12 Month



Pearland

\$28,582,655
CY-Trailing 12 Month

4.23%
CY-Trailing 12 Month YoY %

\$27,423,857
PY-Trailing 12 Month

Sugar Land

\$45,228,431
CY-Trailing 12 Month

4.76%
CY-Trailing 12 Month YoY %

\$43,172,120
PY-Trailing 12 Month

The Woodlands

\$81,516,579
CY-Trailing 12 Month

21.35%
CY-Trailing 12 Month YoY %

\$67,177,018
PY-Trailing 12 Month

Subject City: **Houston-The Woodlands-Sugarland (Re...**

City - 1: **Austin-Round Rock-San Marcos (Region...**

City - 2: **Dallas-Fort Worth (Region) + Dallas (City)**

City - 3: **San Antonio-New Braunfels (Region) + ...**

City - 4: **El Paso (Region) + El Paso (City)**

Houston

\$1,582,079,841
CY-Trailing 12 Month

7.2%
CY-Trailing 12 Month YoY %

\$1,476,302,835
PY-Trailing 12 Month

Austin

\$1,167,000,383
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,093,332,858
PY-Trailing 12 Month

Dallas

\$1,199,022,345
CY-Trailing 12 Month

6.72%
CY-Trailing 12 Month YoY %

\$1,123,470,028
PY-Trailing 12 Month

San Antonio

\$812,785,582
CY-Trailing 12 Month

7.06%
CY-Trailing 12 Month YoY %

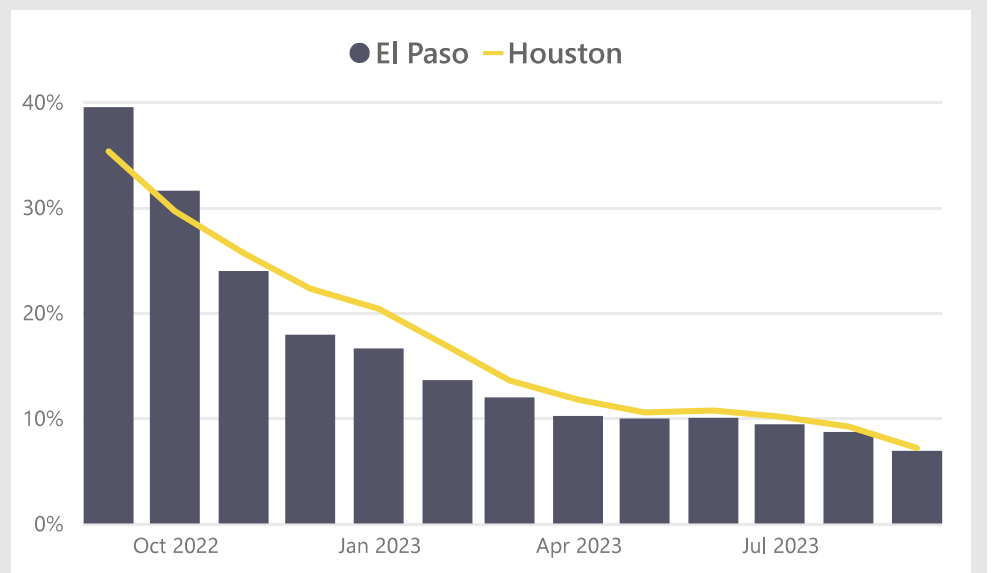
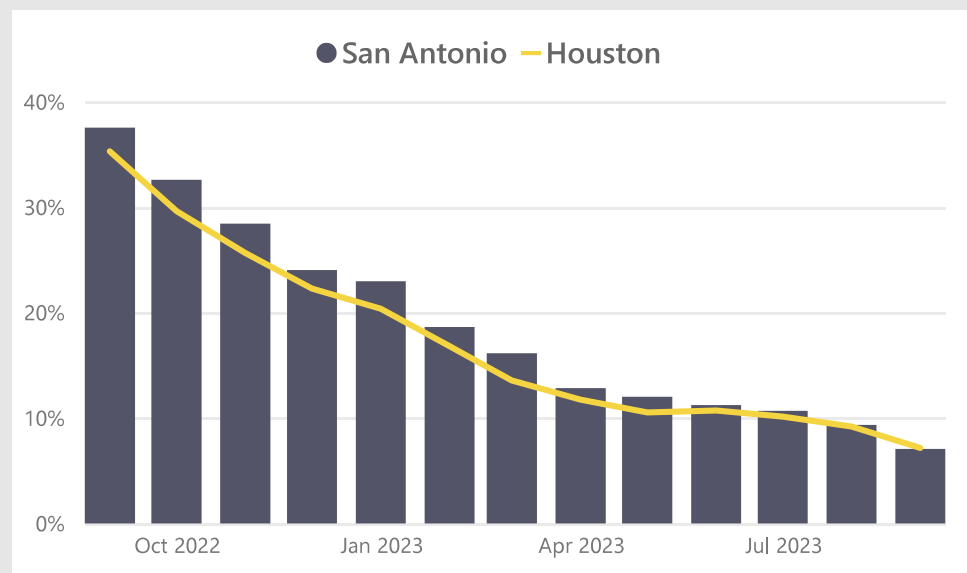
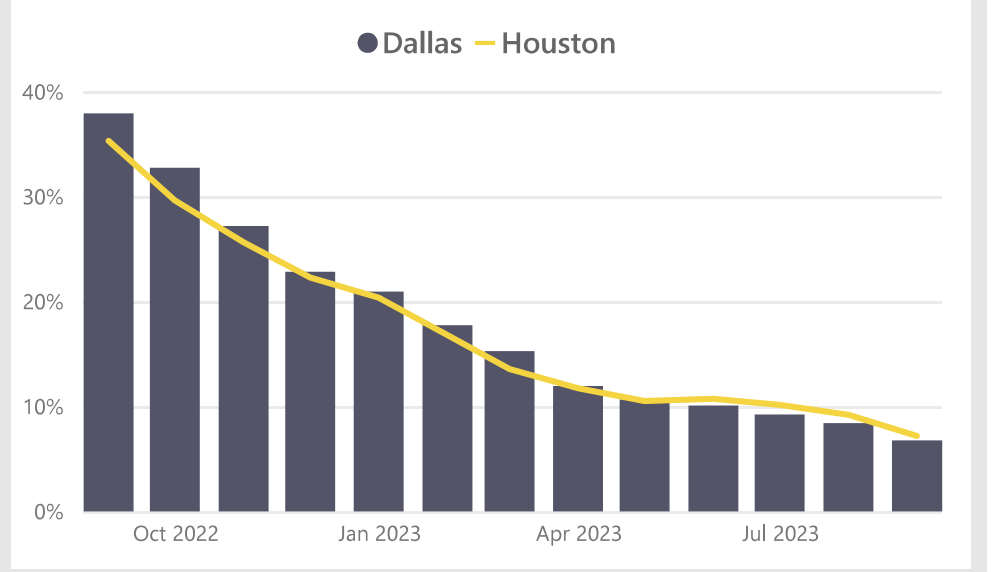
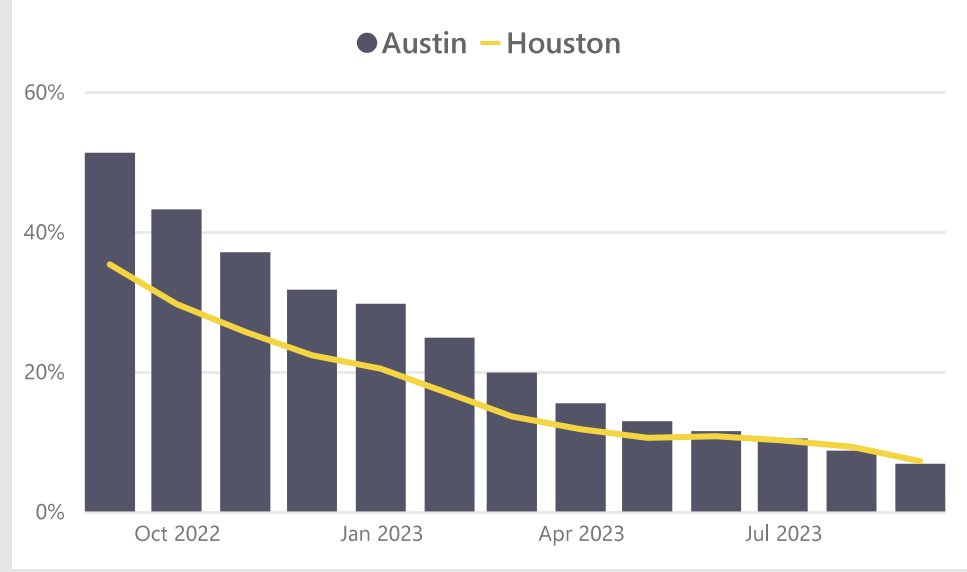
\$759,206,380
PY-Trailing 12 Month

El Paso

\$236,422,227
CY-Trailing 12 Month

6.88%
CY-Trailing 12 Month YoY %

\$221,211,652
PY-Trailing 12 Month



Subject City

Houston-The Woodlands-Sugarland (Region) + Houston (C... ▼

City Snapshot

7.2%
City YoY %

\$1,582,079,841
CY-Trailing 12 Month

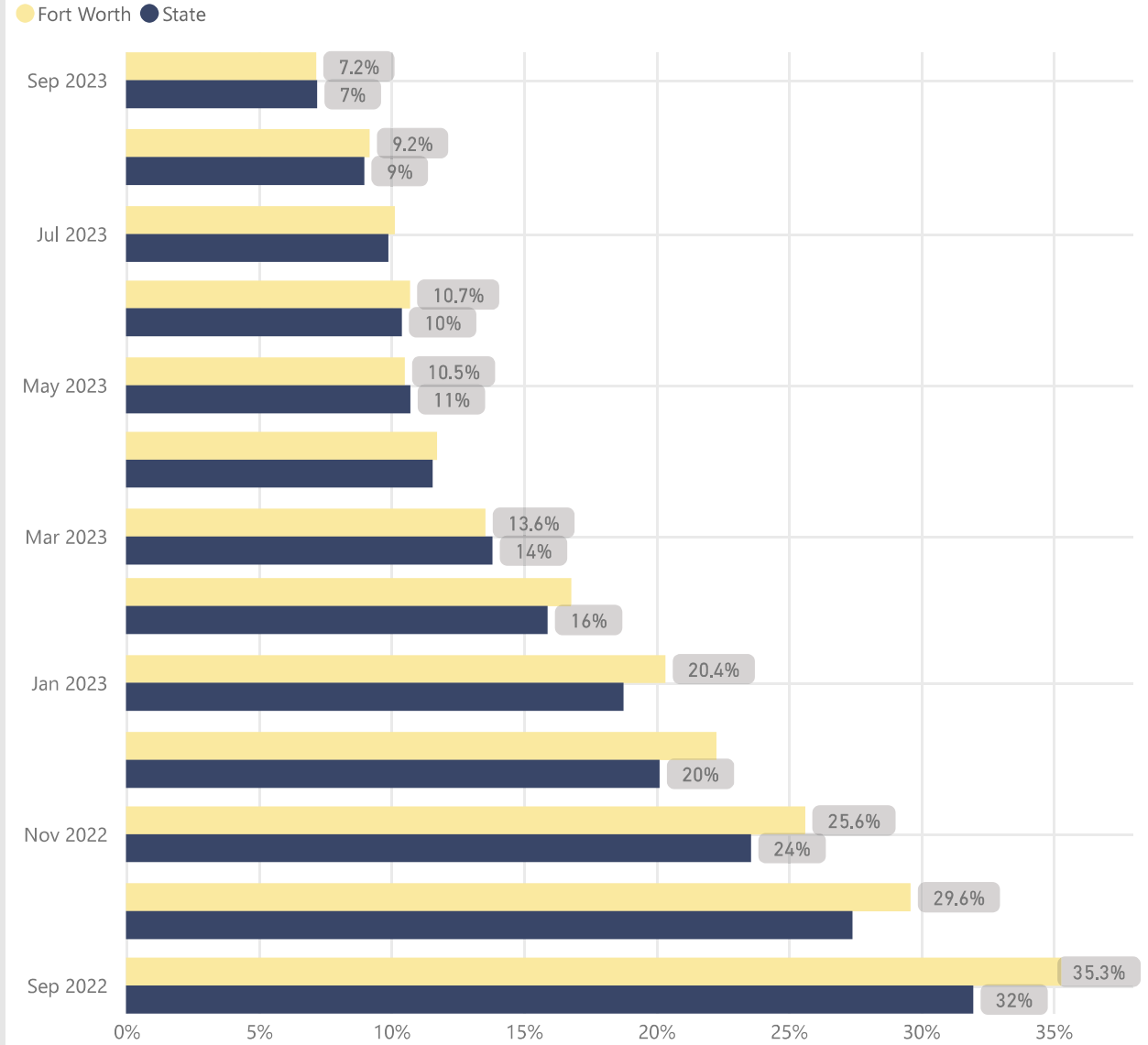
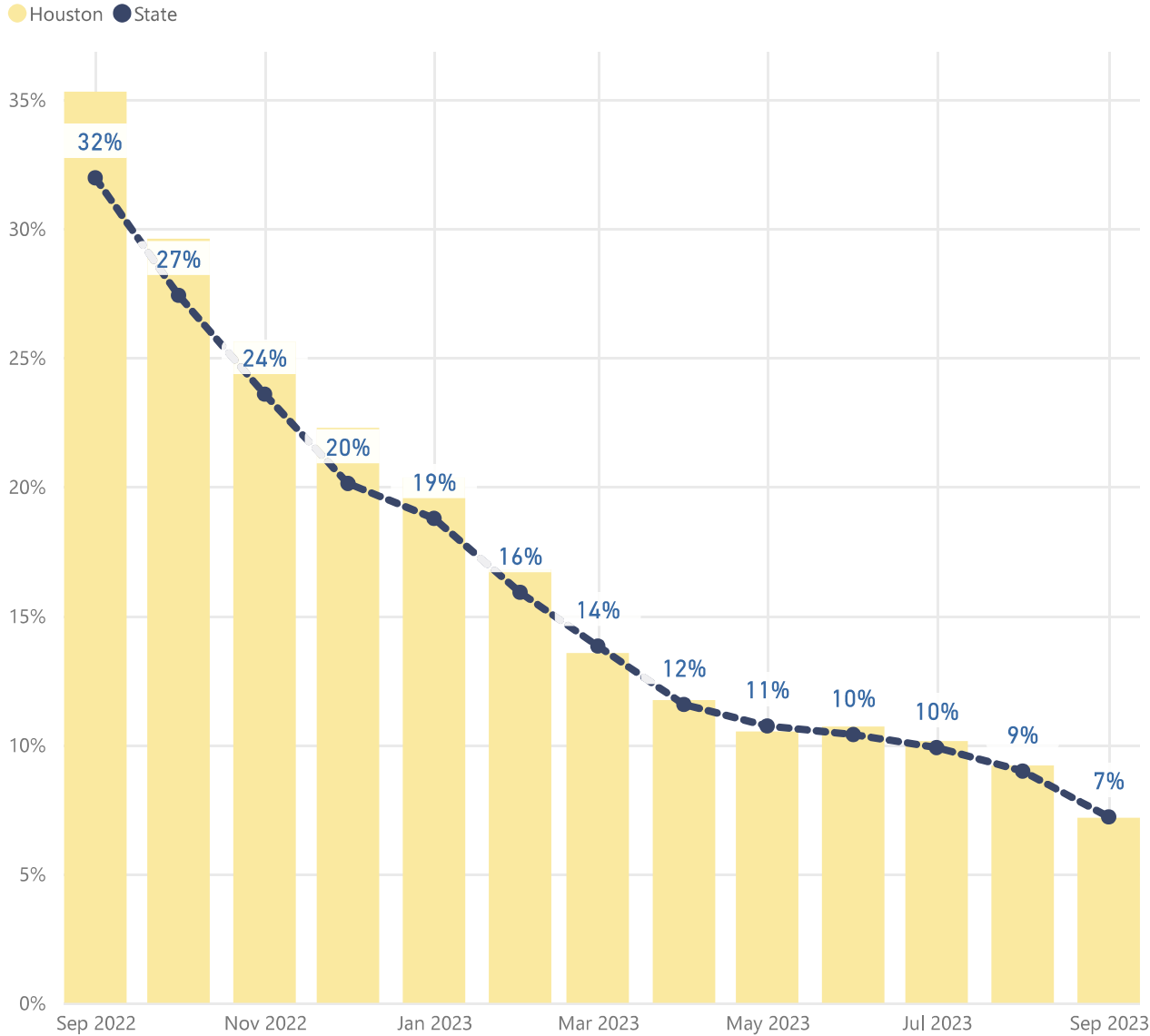
\$1,476,302,835
PY-Trailing 12 Month

State Snapshot

7%
State YoY %

\$10,090,641,763
CY-Trailing 12 Month

\$9,412,527,403
PY-Trailing 12 Month



SAN ANTONIO

[TABC Sales Summary](#)

[Top 40 Locations – Current Month Sales](#)

[Top 40 Locations – Trailing 12-Month Sales](#)

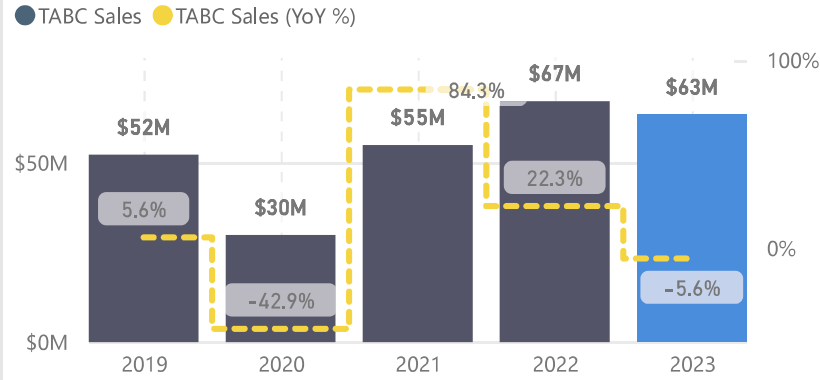
[Comparison – Adjacent Cities](#)

[Comparison – Region + Top Cities](#)

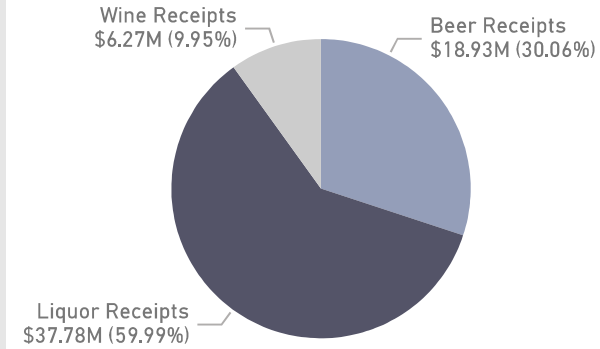
[Comparison – State](#)



YoY Sep 2023 Comparison



Sep 2023 Category %



Sep 2023 Receipts

\$37,779,633
Liquor Sales

\$6,268,889
Wine Sales

\$18,927,568
Beer Sales

\$63.3M Total Receipts

-5.6% Month YoY %

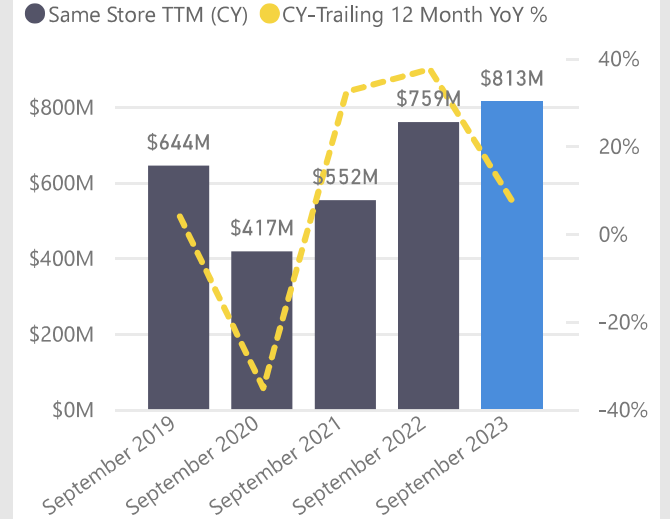
City

SAN ANTONIO

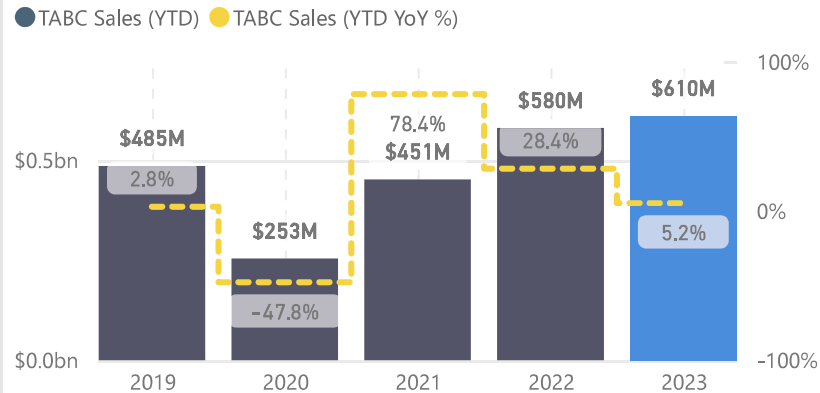
1,087 Locations Reporting > \$0

\$747,733 TTM Per Location

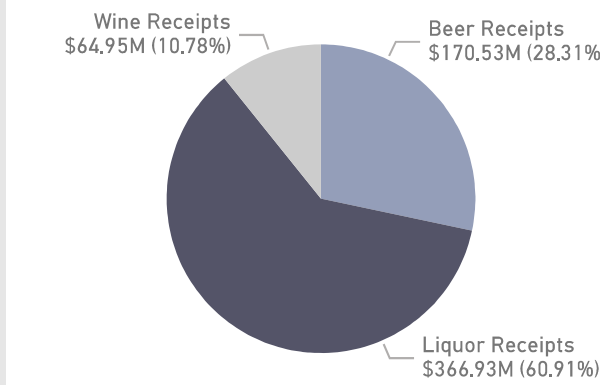
TTM YoY Comparison Sep 2023



YTD Sep 2023 Comparison



YTD Sep 2023 - Category %



YTD Sep 2023 Receipts

\$366,927,092
Liquor Sales

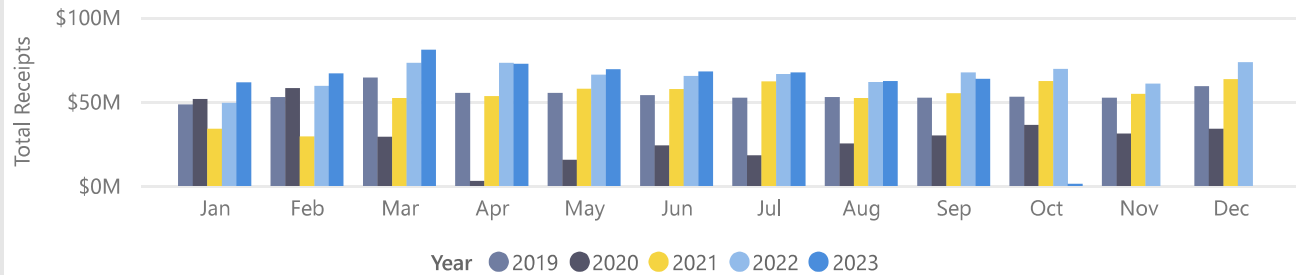
\$64,954,411
Wine Sales

\$170,529,780
Beer Sales

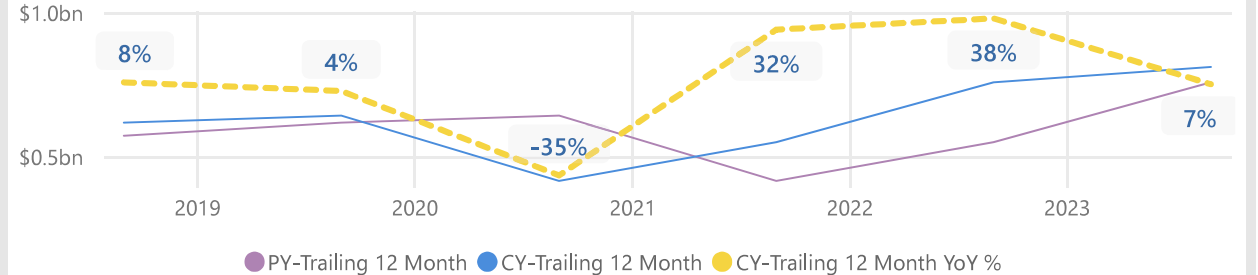
\$610.0M Total Receipts

5.2% YTD YoY %

YTD MoM + YoY Comparison Sep 2023



TTM YoY % Comparison Sep 2023

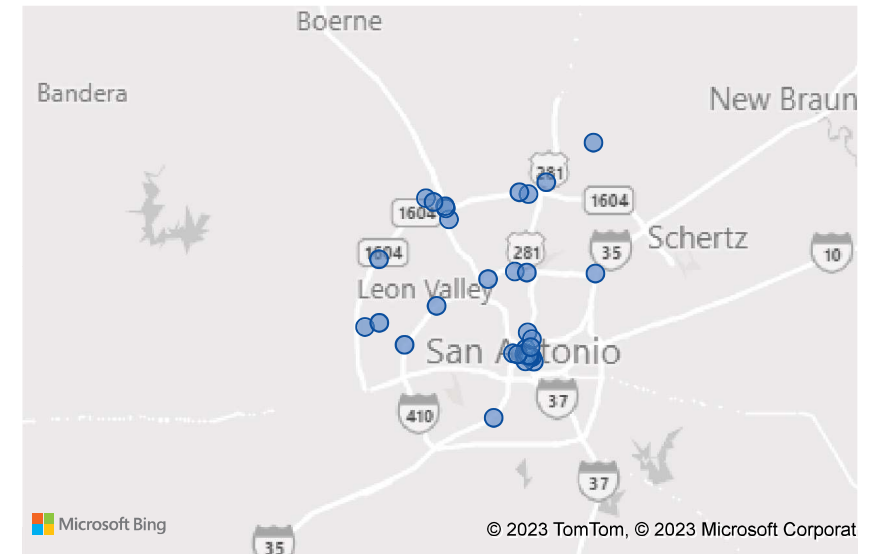


| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|--|-------------|----------|--------------|----------|--------------|----------|
| ALAMODOME (SAN ANTONIO - 78203 - 1) | \$1,665,992 | 4.1% | \$5,180,276 | 67.6% | \$8,063,087 | 71% |
| HOSPITALITY INTERNATIONAL, INC. (SAN ANTONIO - 78203 - 1) | \$1,604,531 | -16.4% | \$15,629,346 | 4.1% | \$19,947,969 | 10% |
| LA CANTERA RESORT AND SPA (SAN ANTONIO - 78203 - 1) | \$1,068,576 | 10.8% | \$7,661,672 | -7.9% | \$10,427,501 | -1% |
| HOSPITALITY INTERNATIONAL INC (SAN ANTONIO - 78203 - 1) | \$540,441 | 11.8% | \$3,449,699 | 22.9% | \$4,701,684 | 40% |
| HOTEL EMMA (SAN ANTONIO - 78215 - 1) | \$461,687 | -9.5% | \$4,682,784 | -6.7% | \$6,791,979 | -3% |
| HRHC, LLC (SAN ANTONIO - 78251 - 1) | \$449,191 | 25.8% | \$3,757,387 | -5.0% | \$4,839,354 | -7% |
| MCINTYRE'S CENTURY HEIGHTS (SAN ANTONIO - 78203 - 1) | \$445,526 | | \$1,210,513 | | \$1,210,513 | |
| SEAWORLD SAN ANTONIO (SAN ANTONIO - 78251 - 1) | \$431,664 | 30.0% | \$3,324,101 | -12.9% | \$4,199,126 | -13% |
| GRAND RIVERWALK BEVERAGE LLC (SAN ANTONIO - 78203 - 1) | \$375,583 | -5.8% | \$3,325,485 | -1.4% | \$4,715,760 | 19% |
| HOWEL AT THE MOON (SAN ANTONIO - 78205 - 1) | \$339,765 | -15.5% | \$3,054,297 | -5.4% | \$4,120,875 | -0% |
| KUNG FU SALOON (SAN ANTONIO - 78249 - 1) | \$331,087 | 72.5% | \$2,634,346 | 25.4% | \$3,316,281 | 58% |
| OJOS LOCOS SPORTS CANTINA (SAN ANTONIO - 78203 - 1) | \$316,635 | -4.8% | \$2,810,472 | 83.3% | \$3,693,622 | |
| SUGARS (SAN ANTONIO - 78230 - 1) | \$307,921 | -19.6% | \$2,715,000 | -17.9% | \$3,792,062 | -15% |
| THE ANGRY ELEPHANT/ROO PUB (SAN ANTONIO - 78203 - 1) | \$301,771 | 3.3% | \$2,382,601 | -5.4% | \$3,226,862 | -6% |
| TOPGOLF USA SAN ANTONIO (SAN ANTONIO - 78203 - 1) | \$301,158 | 4.4% | \$2,809,850 | -6.1% | \$3,791,889 | -4% |
| HILTON PALACIO DEL RIO (SAN ANTONIO - 78205 - 1) | \$301,103 | -7.3% | \$2,535,181 | 6.6% | \$3,529,501 | 16% |
| TWIN PEAKS (SAN ANTONIO - 78216 - 1) | \$294,586 | -6.5% | \$2,619,938 | -6.0% | \$3,514,947 | -6% |
| BRASS MONKEY (SAN ANTONIO - 78212 - 2) | \$293,729 | -0.9% | \$2,452,975 | 9.6% | \$3,158,406 | 3% |
| ROSARIO'S (SAN ANTONIO - 78205 - 4) | \$290,255 | | \$2,681,731 | | \$2,682,101 | |
| MD BEVCO, INC. (SAN ANTONIO - 78205 - 1) | \$287,066 | 16.5% | \$2,392,053 | 8.8% | \$3,101,806 | 6% |
| LITTLE WOODROW'S (SAN ANTONIO - 78254 - 1) | \$286,089 | -23.7% | \$2,273,785 | -31.4% | \$3,233,468 | -2% |
| THOMPSON SAN ANTONIO BEVCO, LLC (SAN ANTONIO - 78203 - 1) | \$283,901 | -24.3% | \$2,917,735 | -19.0% | \$4,057,460 | -19% |
| BENTLEY'S BEER GARDEN (SAN ANTONIO - 78215 - 1) | \$278,591 | -1.9% | \$3,158,330 | 56.9% | \$3,970,119 | 45% |
| COWBOYS (SAN ANTONIO - 78218 - 2) | \$276,264 | -5.3% | \$2,277,551 | -0.7% | \$3,066,660 | -4% |
| CHICKEN N PICKLE (SAN ANTONIO - 78249 - 1) | \$271,947 | -32.2% | \$2,574,177 | -13.9% | \$3,756,932 | -10% |
| LITTLE WOODROW'S (SAN ANTONIO - 78232 - 1) | \$271,539 | -22.9% | \$2,134,612 | -20.2% | \$3,078,084 | -17% |
| OJOS LOCOS SPORTS CANTINA (SAN ANTONIO - 78203 - 1) | \$265,929 | -3.7% | \$2,471,385 | -15.5% | \$3,270,601 | -17% |
| TWIN PEAKS (SAN ANTONIO - 78245 - 1) | \$263,334 | 2.9% | \$2,185,225 | -0.6% | \$2,920,262 | -1% |
| BE KIND & REWIND, LLC (SAN ANTONIO - 78205 - 1) | \$261,341 | | \$2,509,237 | | \$3,560,465 | |
| YARD HOUSE #8362 (SAN ANTONIO - 78205 - 3) | \$258,663 | -10.6% | \$2,158,578 | -4.4% | \$2,920,995 | 0% |
| MAJESTIC THEATRE (SAN ANTONIO - 78205 - 3) | \$256,174 | 10.9% | \$1,993,521 | 24.5% | \$2,632,134 | 18% |
| THE AZTEC THEATER (SAN ANTONIO - 78205 - 2) | \$251,471 | 114.4% | \$1,221,552 | 56.1% | \$1,637,971 | 46% |
| MICHELINO'S LONE STAR CAFE CAFE OLE AGAVE B... (SAN ANTONIO - 78203 - 1) | \$251,291 | -1.0% | \$2,851,194 | -6.7% | \$3,786,209 | -9% |
| STOUT HOUSE (SAN ANTONIO - 78258 - 1) | \$250,559 | 11.5% | \$2,263,701 | 11.2% | \$2,961,249 | 4% |
| WLS BEVERAGE COMPANY-CANOPY BY HILTON - S ... (SAN ANTONIO - 78203 - 1) | \$250,296 | -1.1% | \$2,127,079 | -0.4% | \$2,903,257 | 4% |
| BOHANAN'S PRIME STEAK AND SEAFOOD (SAN ANTONIO - 78203 - 1) | \$246,654 | 15.3% | \$2,054,757 | 34.3% | \$2,746,820 | 38% |
| CHAMA GAUCHA BRAZILIAN STEAKHOUSE (SAN ANTONIO - 78203 - 1) | \$246,332 | 2.6% | \$2,296,243 | 5.4% | \$3,231,506 | 7% |
| 1902 (SAN ANTONIO - 78205 - 1) | \$244,610 | -21.6% | \$2,086,172 | -13.3% | \$3,102,566 | 9% |
| MCINTYRE'S SOUTHTOWN (SAN ANTONIO - 78210 - 1) | \$243,235 | | \$2,220,064 | | \$2,292,727 | |

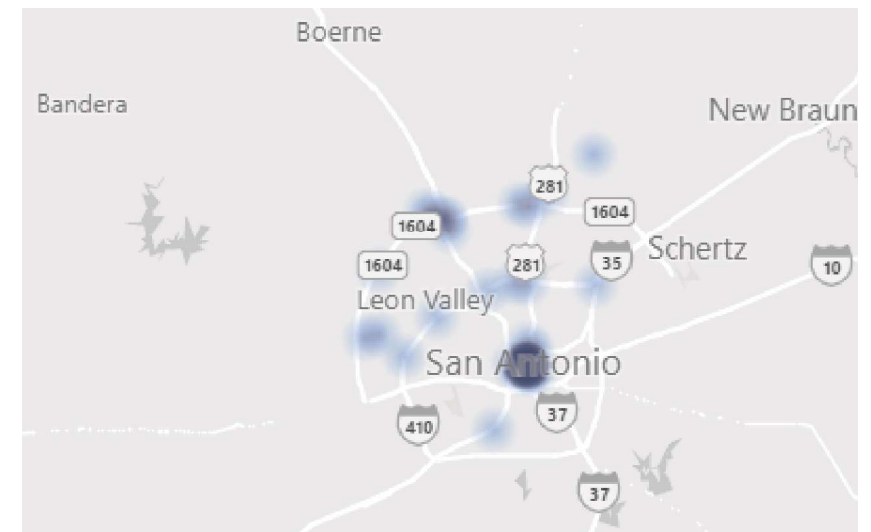
City

San Antonio-New Braunfels (Region) + San Antonio (City)

Location Map



Heat Map



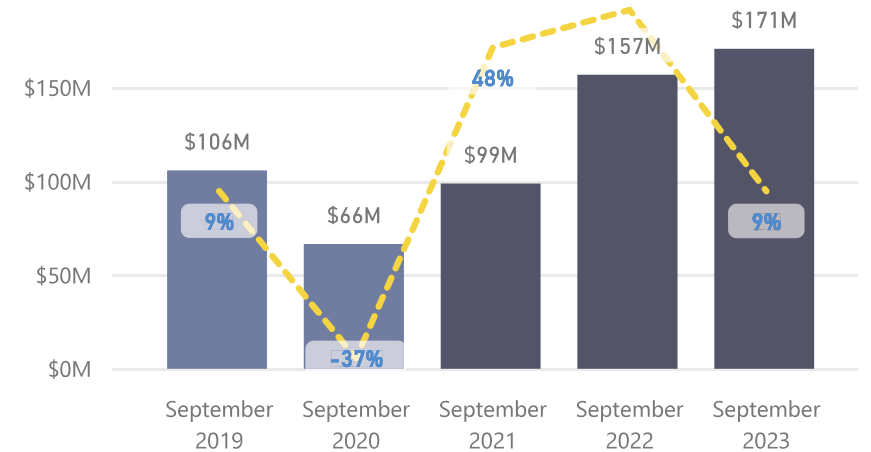
| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|---|-------------|----------|--------------|----------|--------------|----------|
| HOSPITALITY INTERNATIONAL, INC. (SAN ANTONIO - 78205 - 1) | \$1,604,531 | -16.4% | \$15,629,346 | 4.1% | \$19,947,969 | 10% |
| LA CANTERA RESORT AND SPA (SAN ANTONIO - 78205 - 1) | \$1,068,576 | 10.8% | \$7,661,672 | -7.9% | \$10,427,501 | -1% |
| ALAMODOME (SAN ANTONIO - 78203 - 1) | \$1,665,992 | 4.1% | \$5,180,276 | 67.6% | \$8,063,087 | 71% |
| HOTEL EMMA (SAN ANTONIO - 78215 - 1) | \$461,687 | -9.5% | \$4,682,784 | -6.7% | \$6,791,979 | -3% |
| HRHC, LLC (SAN ANTONIO - 78251 - 1) | \$449,191 | 25.8% | \$3,757,387 | -5.0% | \$4,839,354 | -7% |
| GRAND RIVERWALK BEVERAGE LLC (SAN ANTONIO - 78205 - 1) | \$375,583 | -5.8% | \$3,325,485 | -1.4% | \$4,715,760 | 19% |
| HOSPITALITY INTERNATIONAL INC (SAN ANTONIO - 78205 - 1) | \$540,441 | 11.8% | \$3,449,699 | 22.9% | \$4,701,684 | 40% |
| SEAWORLD SAN ANTONIO (SAN ANTONIO - 78205 - 1) | \$431,664 | 30.0% | \$3,324,101 | -12.9% | \$4,199,126 | -13% |
| HOWEL AT THE MOON (SAN ANTONIO - 78205 - 1) | \$339,765 | -15.5% | \$3,054,297 | -5.4% | \$4,120,875 | -0% |
| THOMPSON SAN ANTONIO BEVCO, LLC (SAN ANTONIO - 78205 - 1) | \$283,901 | -24.3% | \$2,917,735 | -19.0% | \$4,057,460 | -19% |
| BENTLEY'S BEER GARDEN (SAN ANTONIO - 78215 - 1) | \$278,591 | -1.9% | \$3,158,330 | 56.9% | \$3,970,119 | 45% |
| SUGARS (SAN ANTONIO - 78230 - 1) | \$307,921 | -19.6% | \$2,715,000 | -17.9% | \$3,792,062 | -15% |
| TOPGOLF USA SAN ANTONIO (SAN ANTONIO - 78205 - 1) | \$301,158 | 4.4% | \$2,809,850 | -6.1% | \$3,791,889 | -4% |
| MICHELINO'S LONE STAR CAFE CAFE OLE AGAVE (SAN ANTONIO - 78205 - 1) | \$251,291 | -1.0% | \$2,851,194 | -6.7% | \$3,786,209 | -9% |
| CHICKEN N PICKLE (SAN ANTONIO - 78249 - 1) | \$271,947 | -32.2% | \$2,574,177 | -13.9% | \$3,756,932 | -10% |
| OJOS LOCOS SPORTS CANTINA (SAN ANTONIO - 78205 - 1) | \$316,635 | -4.8% | \$2,810,472 | 83.3% | \$3,693,622 | |
| BE KIND & REWIND, LLC (SAN ANTONIO - 78205 - 1) | \$261,341 | | \$2,509,237 | | \$3,560,465 | |
| HILTON PALACIO DEL RIO (SAN ANTONIO - 78205 - 1) | \$301,103 | -7.3% | \$2,535,181 | 6.6% | \$3,529,501 | 16% |
| TWIN PEAKS (SAN ANTONIO - 78216 - 1) | \$294,586 | -6.5% | \$2,619,938 | -6.0% | \$3,514,947 | -6% |
| MI TIERRA CAFE & BAKERY (SAN ANTONIO - 78205 - 1) | \$238,204 | -5.6% | \$2,492,121 | -2.9% | \$3,348,757 | -1% |
| KUNG FU SALOON (SAN ANTONIO - 78249 - 1) | \$331,087 | 72.5% | \$2,634,346 | 25.4% | \$3,316,281 | 58% |
| OJOS LOCOS SPORTS CANTINA (SAN ANTONIO - 78205 - 1) | \$265,929 | -3.7% | \$2,471,385 | -15.5% | \$3,270,601 | -17% |
| LITTLE WOODROW'S (SAN ANTONIO - 78254 - 1) | \$286,089 | -23.7% | \$2,273,785 | -31.4% | \$3,233,468 | -2% |
| CHAMA GAUCHA BRAZILIAN STEAKHOUSE (SAN ANTONIO - 78205 - 1) | \$246,332 | 2.6% | \$2,296,243 | 5.4% | \$3,231,506 | 7% |
| THE ANGRY ELEPHANT/ROO PUB (SAN ANTONIO - 78205 - 1) | \$301,771 | 3.3% | \$2,382,601 | -5.4% | \$3,226,862 | -6% |
| ST. ANTHONY HOTEL (SAN ANTONIO - 78205 - 1) | \$212,956 | -20.1% | \$2,323,893 | 2.8% | \$3,212,520 | 4% |
| BRASS MONKEY (SAN ANTONIO - 78212 - 2) | \$293,729 | -0.9% | \$2,452,975 | 9.6% | \$3,158,406 | 3% |
| COYOTE UGLY SALOON (SAN ANTONIO - 78205 - 1) | \$223,414 | -26.0% | \$2,311,169 | -5.9% | \$3,154,663 | 3% |
| WITNESS (SAN ANTONIO - 78249 - 1) | \$175,383 | -28.6% | \$2,162,248 | 120.1% | \$3,132,732 | |
| SOLUNA (SAN ANTONIO - 78209 - 1) | \$235,931 | -8.8% | \$2,321,434 | 2.1% | \$3,104,873 | 3% |
| 1902 (SAN ANTONIO - 78205 - 1) | \$244,610 | -21.6% | \$2,086,172 | -13.3% | \$3,102,566 | 9% |
| MD BEVCO, INC. (SAN ANTONIO - 78205 - 1) | \$287,066 | 16.5% | \$2,392,053 | 8.8% | \$3,101,806 | 6% |
| LITTLE WOODROW'S (SAN ANTONIO - 78232 - 1) | \$271,539 | -22.9% | \$2,134,612 | -20.2% | \$3,078,084 | -17% |
| COWBOYS (SAN ANTONIO - 78218 - 2) | \$276,264 | -5.3% | \$2,277,551 | -0.7% | \$3,066,660 | -4% |
| IRON CACTUS (SAN ANTONIO - 78205 - 2) | \$228,599 | -10.3% | \$2,286,455 | 8.7% | \$3,031,038 | 11% |
| STOUT HOUSE (SAN ANTONIO - 78258 - 1) | \$250,559 | 11.5% | \$2,263,701 | 11.2% | \$2,961,249 | 4% |
| YARD HOUSE #8362 (SAN ANTONIO - 78205 - 3) | \$258,663 | -10.6% | \$2,158,578 | -4.4% | \$2,920,995 | 0% |
| TWIN PEAKS (SAN ANTONIO - 78245 - 1) | \$263,334 | 2.9% | \$2,185,225 | -0.6% | \$2,920,262 | -1% |
| EL MIRASOL (SAN ANTONIO - 78232 - 2) | \$231,947 | -2.8% | \$2,205,243 | -1.2% | \$2,913,972 | 1% |

City

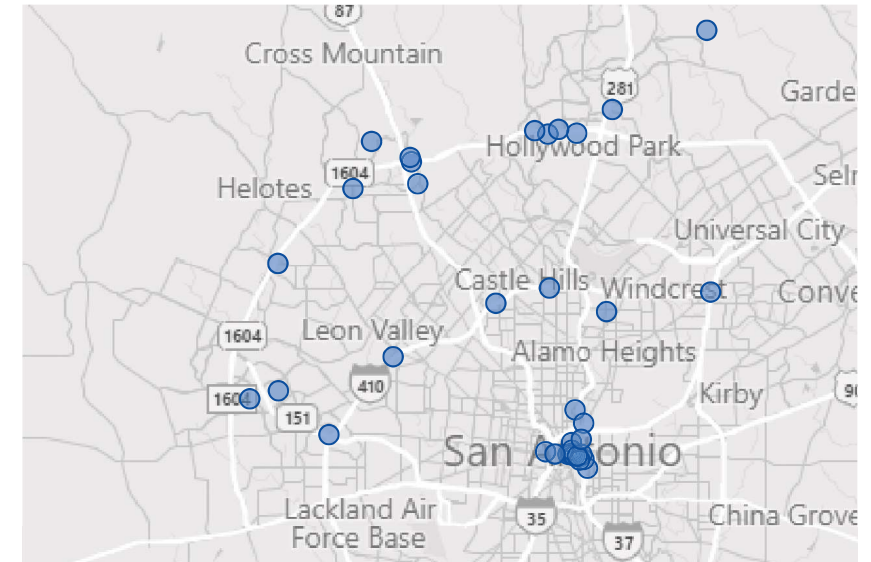
San Antonio-New Braunfels (Region) + San Antonio (City)

Top 40 TTM

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



Subject City ▼
 San Antonio-New Braunfels (Region) + ... ▼

MSA ▼
 San Antonio-New Braunfels ▼

City - 2 ▼
 San Antonio-New Braunfels (Region) + ... ▼

City - 3 ▼
 San Antonio-New Braunfels (Region) + ... ▼

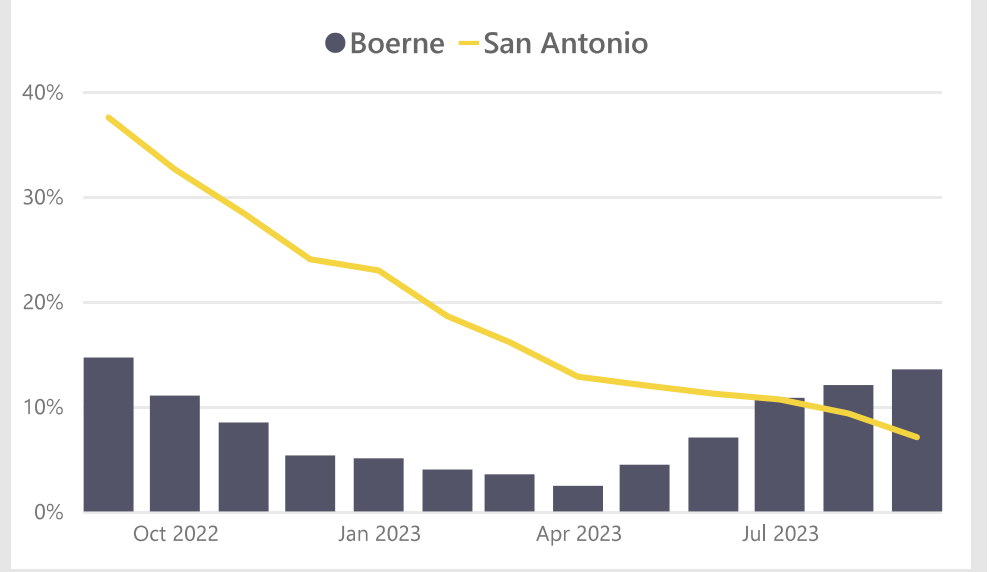
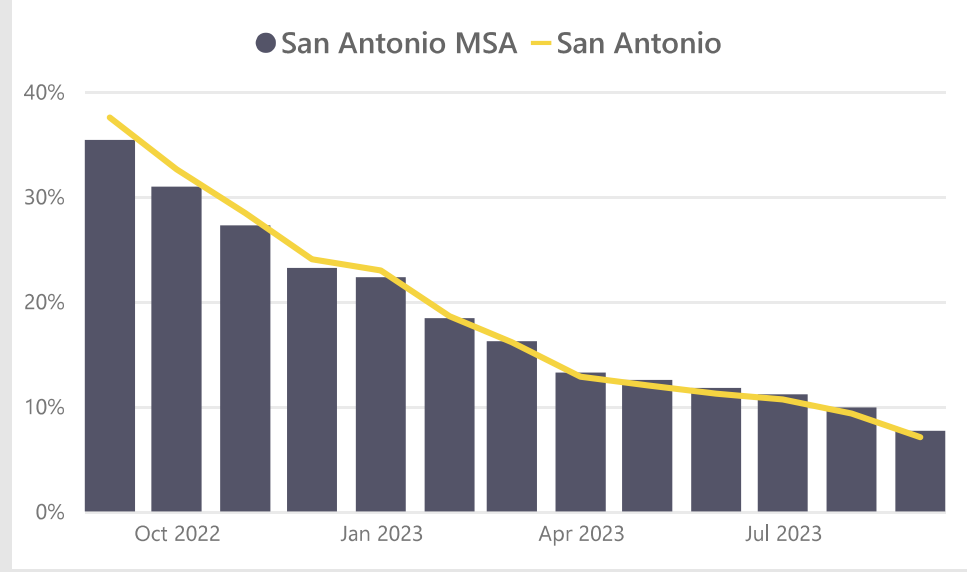
City - 4 ▼
 San Antonio-New Braunfels (Region) + ... ▼

San Antonio

\$812,785,582
CY-Trailing 12 Month

7.1%
CY-Trailing 12 Month YoY %

\$759,206,380
PY-Trailing 12 Month

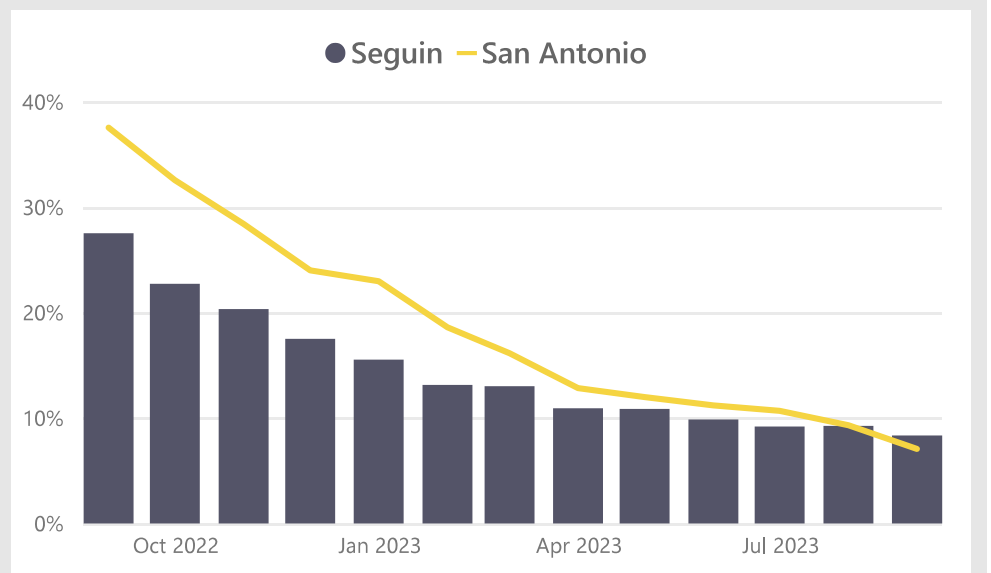
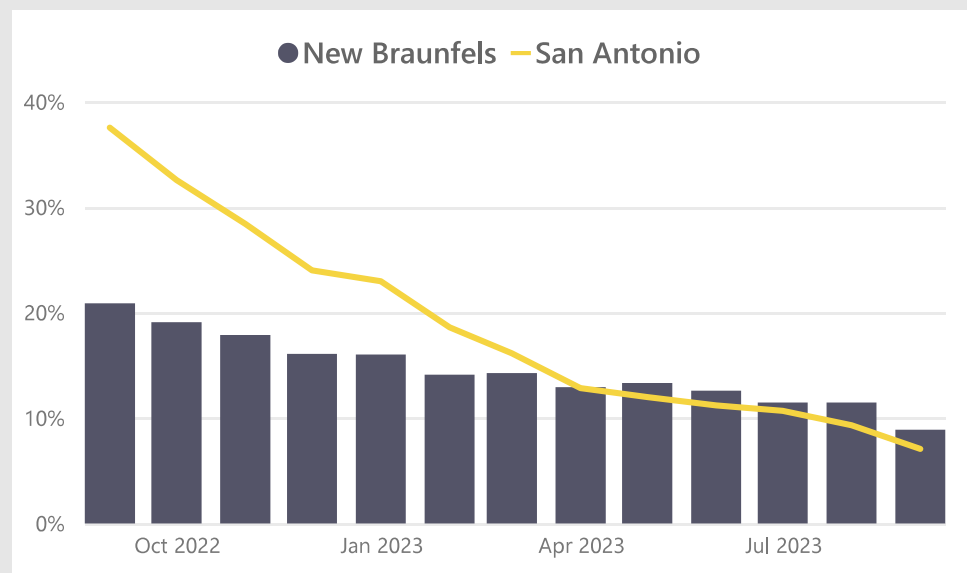


San Antonio-New Braunfels

\$977,312,693
CY-Trailing 12 Month

7.6%
CY-Trailing 12 Month YoY %

\$907,916,966
PY-Trailing 12 Month



Boerne

\$11,037,995
CY-Trailing 12 Month

13.50%
CY-Trailing 12 Month YoY %

\$9,725,234
PY-Trailing 12 Month

New Braunfels

\$63,926,137
CY-Trailing 12 Month

8.86%
CY-Trailing 12 Month YoY %

\$58,723,496
PY-Trailing 12 Month

Seguin

\$6,573,322
CY-Trailing 12 Month

8.33%
CY-Trailing 12 Month YoY %

\$6,068,119
PY-Trailing 12 Month

Subject City ▼
 San Antonio-New Braunfels (Region) + ... ▼

City - 1 ▼
 Austin-Round Rock-San Marcos (Region... ▼

City - 2 ▼
 Dallas-Fort Worth (Region) + Dallas (City) ▼

City - 3 ▼
 Dallas-Fort Worth (Region) + Fort Wort... ▼

City - 4 ▼
 El Paso (Region) + El Paso (City) ▼

San Antonio

\$812,785,582
CY-Trailing 12 Month

7.1%
CY-Trailing 12 Month YoY %

\$759,206,380
PY-Trailing 12 Month

Austin

\$1,167,000,383
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,093,332,858
PY-Trailing 12 Month

Dallas

\$1,199,022,345
CY-Trailing 12 Month

6.72%
CY-Trailing 12 Month YoY %

\$1,123,470,028
PY-Trailing 12 Month

Fort Worth

\$416,536,553
CY-Trailing 12 Month

10.15%
CY-Trailing 12 Month YoY %

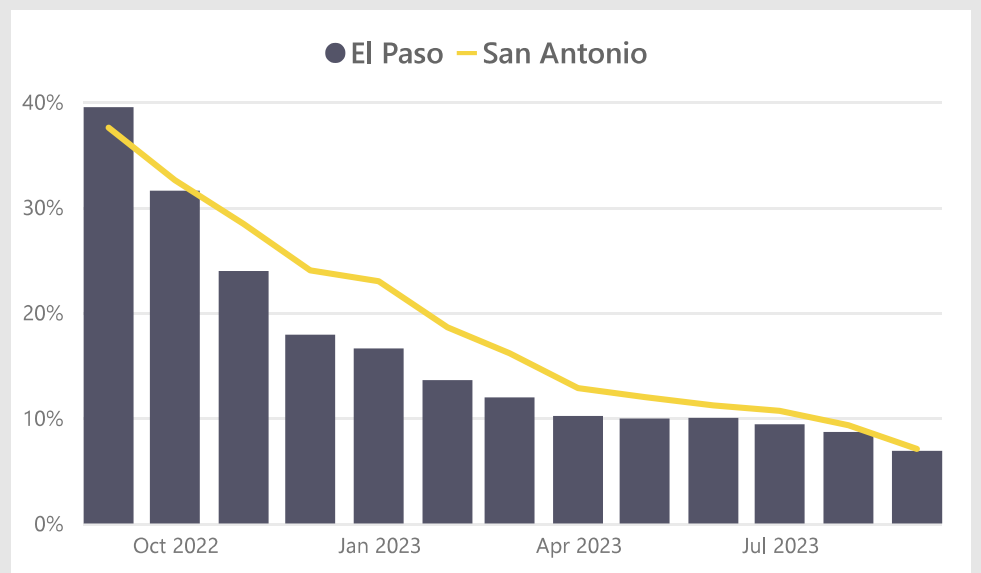
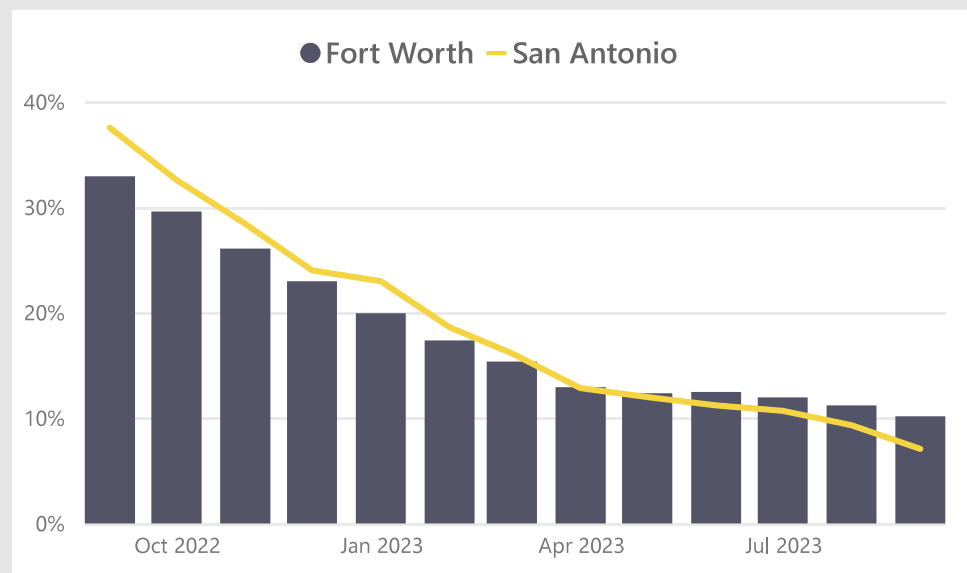
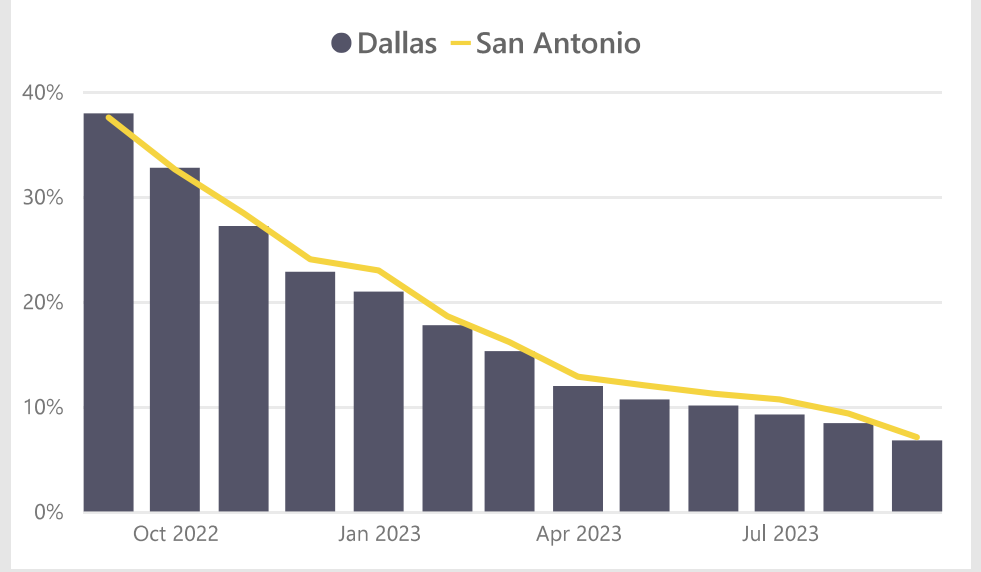
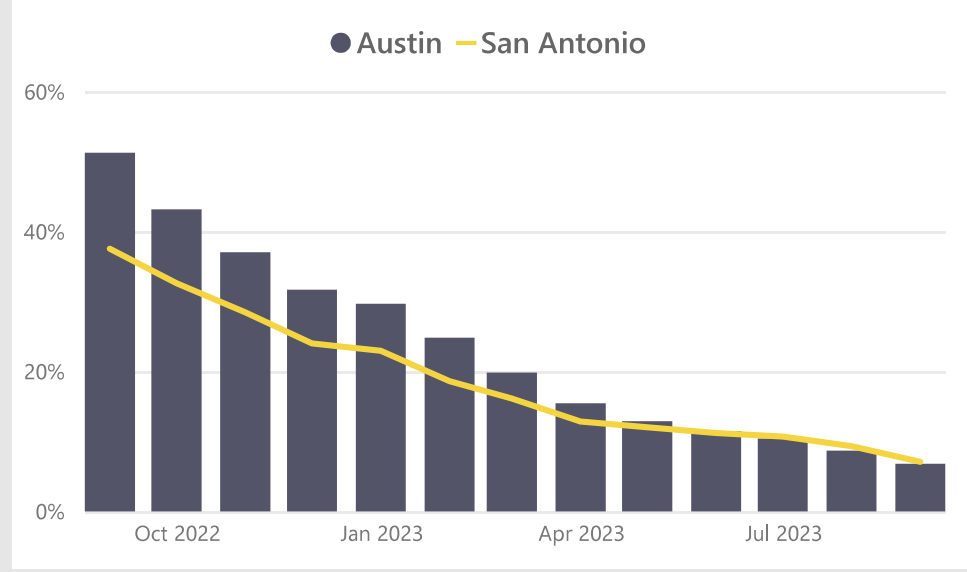
\$378,139,713
PY-Trailing 12 Month

El Paso

\$236,422,227
CY-Trailing 12 Month

6.88%
CY-Trailing 12 Month YoY %

\$221,211,652
PY-Trailing 12 Month



Subject City

San Antonio-New Braunfels (Region) + San Antonio (City)

City Snapshot

7.1%
City YoY %

\$812,785,582
CY-Trailing 12 Month

\$759,206,380
PY-Trailing 12 Month

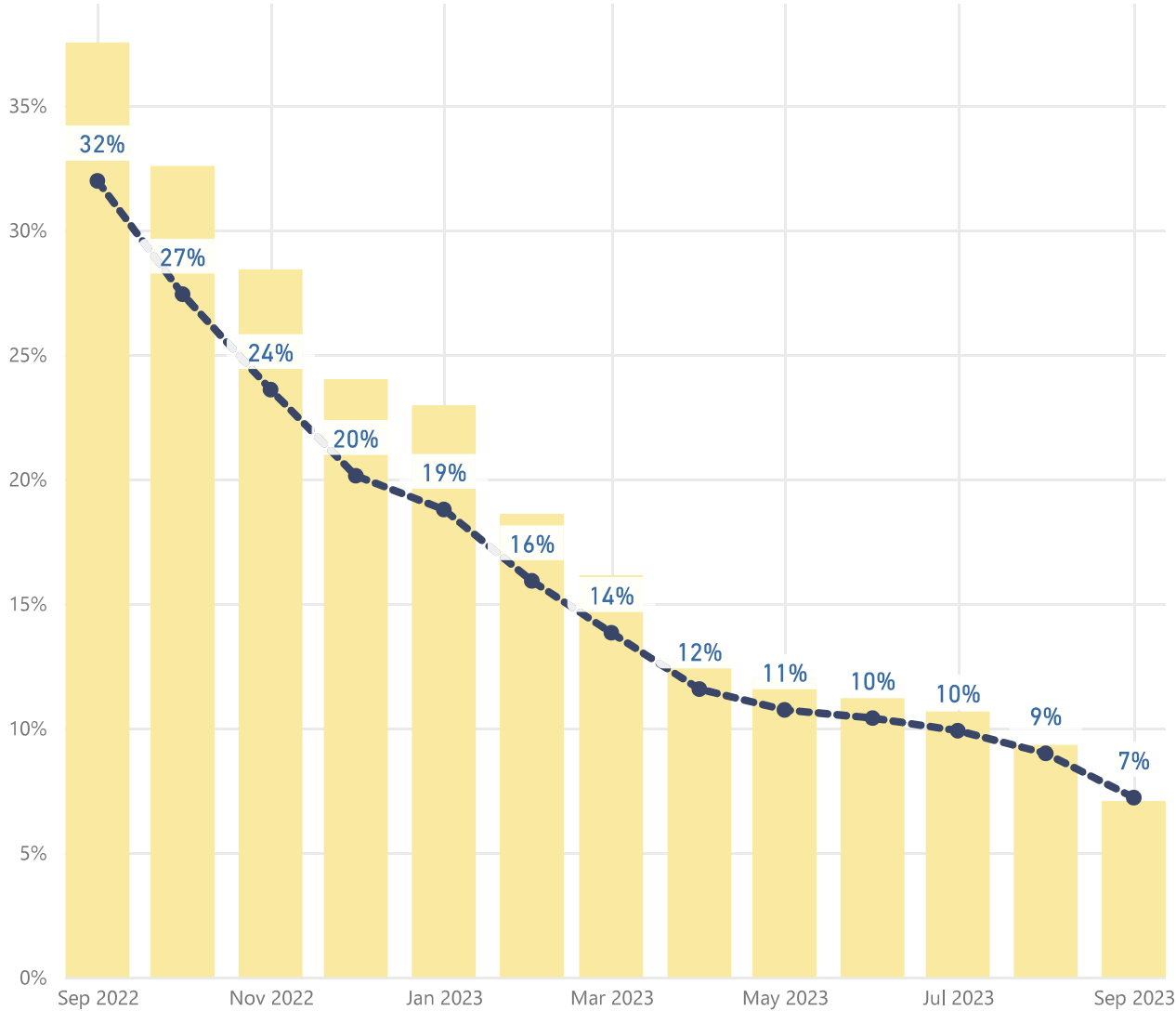
State Snapshot

7%
State YoY %

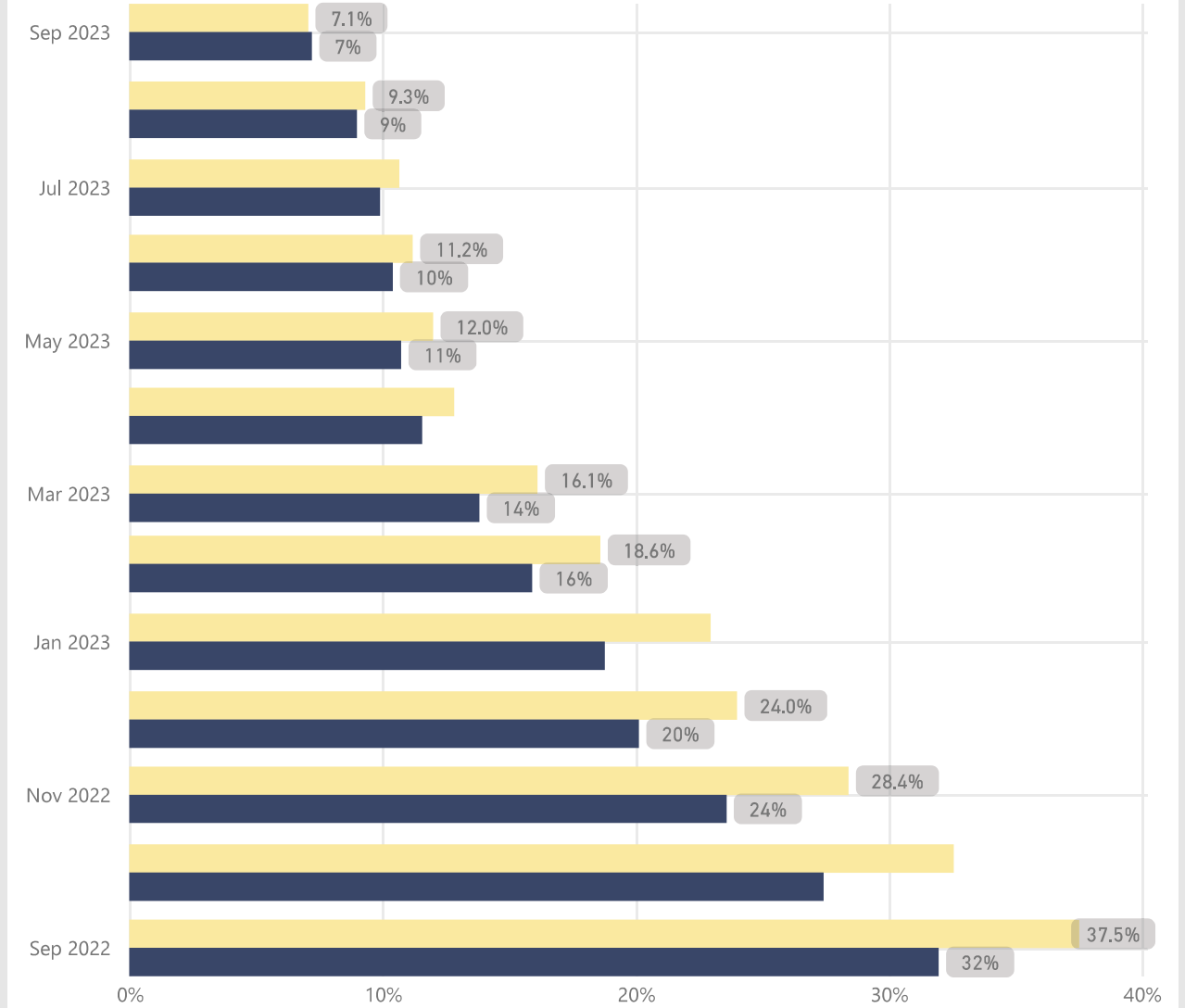
\$10,090,641,763
CY-Trailing 12 Month

\$9,412,527,403
PY-Trailing 12 Month

● San Antonio ● State



● San Antonio ● State



DALLAS

[TABC Sales Summary](#)

[Top 40 Locations – Current Month Sales](#)

[Top 40 Locations – Trailing 12-Month Sales](#)

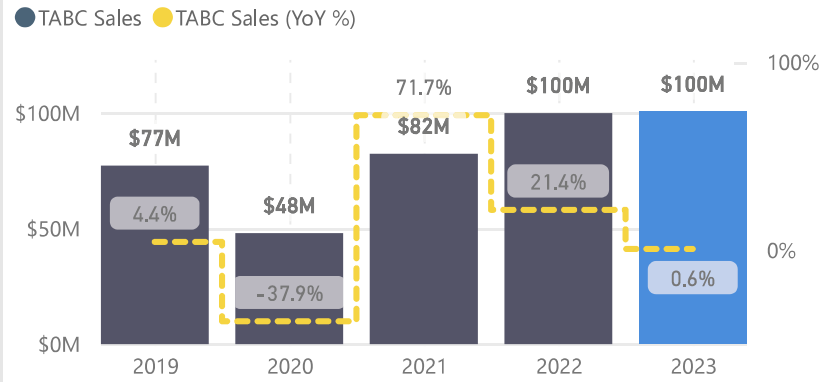
[Comparison – Adjacent Cities](#)

[Comparison – Region + Top Cities](#)

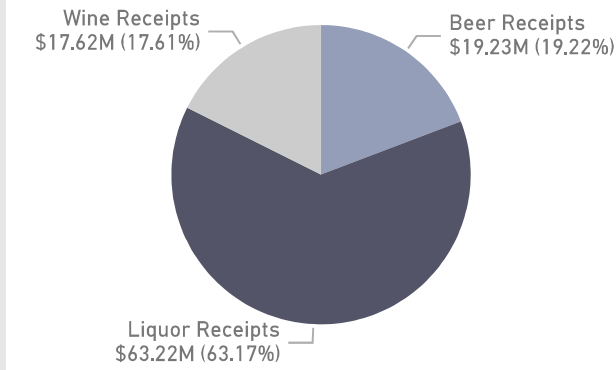
[Comparison – State](#)



YoY Sep 2023 Comparison



Sep 2023 Category %



Sep 2023 Receipts

\$63,218,265
Liquor Sales

\$17,622,170
Wine Sales

\$19,232,640
Beer Sales

\$100.5M Total Receipts

0.6% Month YoY %

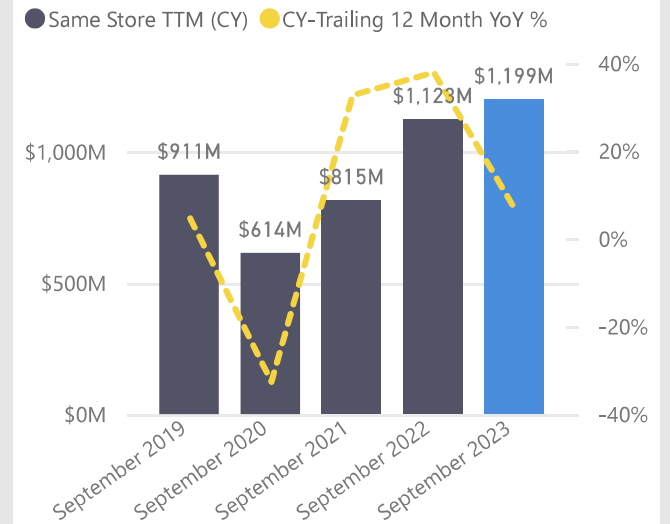
City

DALLAS

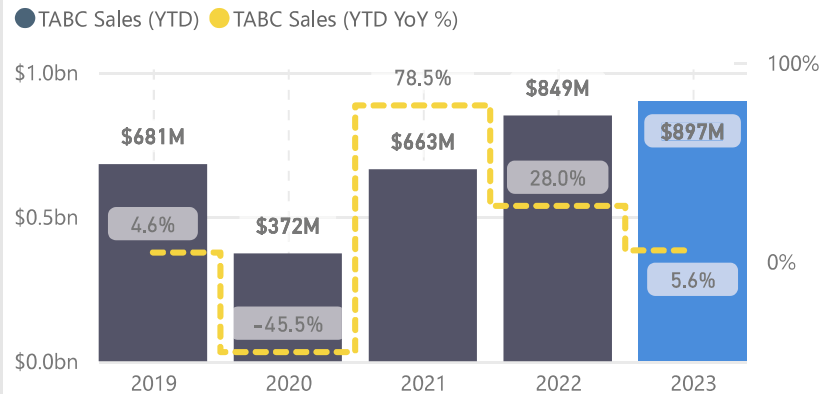
1,258 Locations Reporting > \$0

\$953,118 TTM Per Location

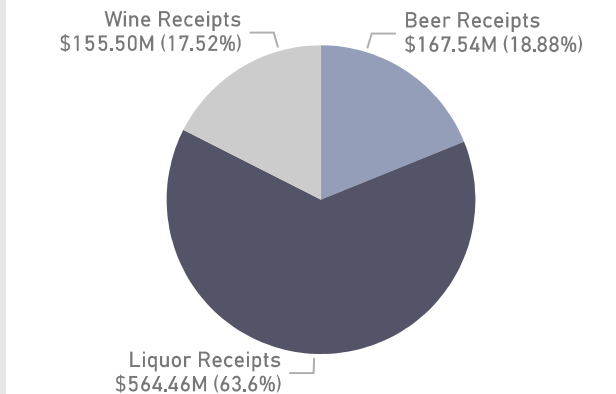
TTM YoY Comparison Sep 2023



YTD Sep 2023 Comparison



YTD Sep 2023 - Category %



YTD Sep 2023 Receipts

\$564,460,572
Liquor Sales

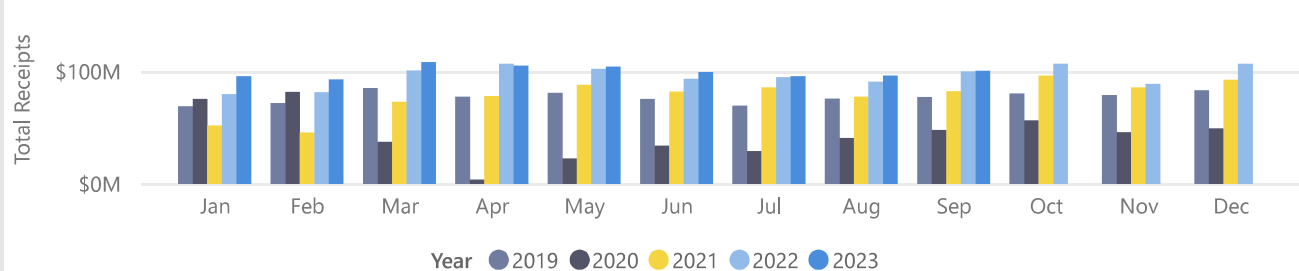
\$155,502,961
Wine Sales

\$167,535,510
Beer Sales

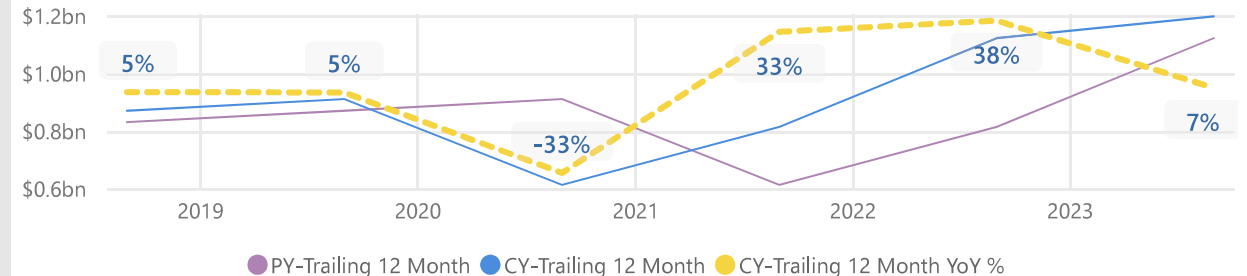
\$896.9M Total Receipts

5.6% YTD YoY %

YTD MoM + YoY Comparison Sep 2023



TTM YoY % Comparison Sep 2023

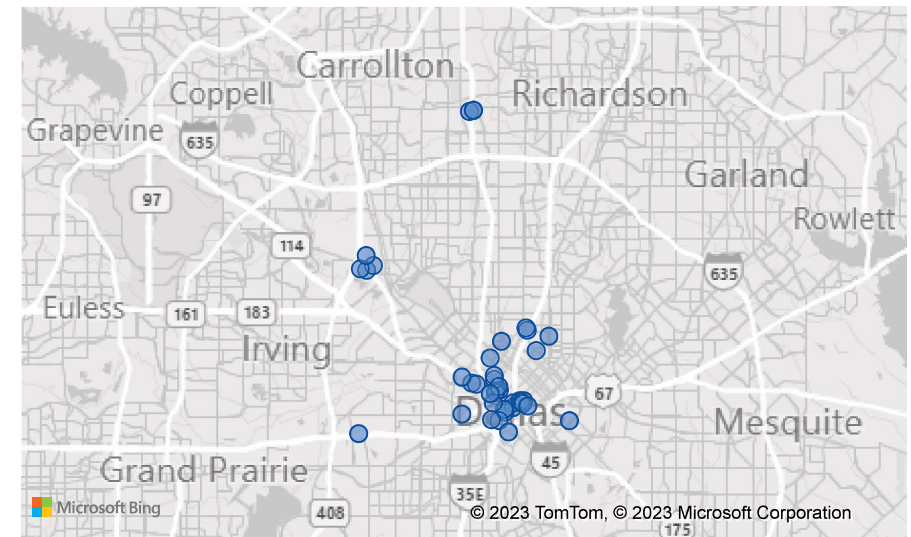


| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|---|-------------|----------|--------------|----------|--------------|----------|
| DOS EQUIS PAVILION (DALLAS - 75210 - 13) | \$1,109,517 | -33.8% | \$11,256,320 | 36.2% | \$11,930,117 | 44% |
| OMNI DALLAS CONVENTION CENTER (DALLAS - 75... | \$1,086,599 | 1.4% | \$9,075,847 | 23.4% | \$11,357,800 | 21% |
| LEVY RESTAURANTS (DALLAS - 75219 - 7) | \$926,884 | 53.2% | \$10,055,586 | 9.3% | \$15,318,361 | 16% |
| SALC, INC. (DALLAS - 75207 - 16) | \$878,734 | 1.0% | \$7,966,573 | -3.9% | \$10,305,484 | 6% |
| DFB CAPITAL LLC (DALLAS - 75201 - 2) | \$846,775 | -1.5% | \$6,843,372 | -3.0% | \$8,988,439 | -6% |
| BABY DOLLS (DALLAS - 75220 - 1) | \$843,616 | | \$5,138,206 | | \$5,138,206 | |
| BOTTLED BLONDE- THE BACK YARD (DALLAS - 752... | \$835,830 | 5.2% | \$5,238,238 | -31.1% | \$7,509,029 | -34% |
| GREEN LIGHT SOCIAL (DALLAS - 75204 - 1) | \$741,129 | 27.6% | \$5,690,670 | 6.9% | \$7,393,200 | |
| HAPPIEST HOUR, LLC (DALLAS - 75201 - 1) | \$721,136 | -7.9% | \$6,066,956 | -11.3% | \$8,668,180 | -8% |
| TRUE KITCHEN & KOCKTAILS/FLAIR COCKTAIL LNG/... | \$662,387 | -9.4% | \$5,499,684 | 4.8% | \$7,287,927 | 5% |
| SHERATON HOTEL AND CONVENTION CENTER (DA... | \$660,089 | -13.5% | \$6,065,384 | 58.5% | \$7,267,485 | 47% |
| NICK & SAM'S STEAK & FISH HOUSE (DALLAS - 75... | \$637,861 | -15.8% | \$5,513,648 | -17.0% | \$7,977,944 | -13% |
| KOMODO (DALLAS - 75226 - 1) | \$630,054 | | \$3,514,655 | | \$3,514,655 | |
| MONARCH (DALLAS - 75202 - 2) | \$627,775 | | \$6,135,418 | | \$6,135,418 | |
| ROUNDUP SALOON (DALLAS - 75219 - 4) | \$619,612 | -3.0% | \$5,093,099 | -6.9% | \$6,794,602 | -7% |
| MARRIOTT QUORUM (DALLAS - 75254 - 20) | \$610,077 | 1,070.7% | \$1,224,670 | 73.6% | \$2,011,692 | 133% |
| COWBOY'S RED RIVER (DALLAS - 75220 - 1) | \$601,246 | 3.7% | \$5,526,409 | 2.1% | \$7,309,157 | 3% |
| THE SKELLIG (DALLAS - 75206 - 1) | \$600,734 | 3.8% | \$4,154,407 | -3.5% | \$5,709,175 | 0% |
| SPORTING CLUB DALLAS (DALLAS - 75204 - 1) | \$588,769 | 51.0% | \$4,131,245 | 22.5% | \$5,212,833 | 16% |
| MKRDY DALLAS BEVCO LLC (DALLAS - 75202 - 1) | \$584,950 | 36.2% | \$4,916,350 | 34.3% | \$6,914,993 | 38% |
| VIDORRA (DALLAS - 75226 - 1) | \$529,901 | -7.9% | \$5,091,387 | -7.0% | \$6,609,719 | -6% |
| HOSPITALITY INTERNATIONAL INC (DALLAS - 7520... | \$524,666 | -4.0% | \$4,471,045 | -6.4% | \$6,489,760 | -4% |
| CHELSEA CORNER (DALLAS - 75205 - 1) | \$517,837 | 38.7% | \$4,021,268 | 46.5% | \$5,147,720 | 45% |
| MCKINNON BEVERAGE COMPANY LLC (DALLAS - 7... | \$517,517 | | \$1,266,037 | | \$1,266,037 | |
| SIDECAR SOCIAL (DALLAS - 75254 - 1) | \$500,355 | -11.5% | \$4,121,428 | -10.4% | \$5,675,511 | -7% |
| GILLEY'S DALLAS (DALLAS - 75215 - 3) | \$494,465 | -14.4% | \$4,749,205 | 40.9% | \$6,728,837 | 48% |
| DALLAS REGENCY CORPORATION (DALLAS - 75207... | \$486,991 | -31.0% | \$3,807,852 | -3.7% | \$5,148,644 | 5% |
| JAVIER'S RESTAURANT (DALLAS - 75205 - 1) | \$484,384 | -6.1% | \$4,499,949 | 4.2% | \$6,041,089 | 5% |
| BIERNAT'S RESTAURANT (DALLAS - 75219 - 1) | \$483,171 | -7.8% | \$4,369,186 | -9.3% | \$6,168,147 | -7% |
| ESCAPADE 2001 DALLAS (DALLAS - 75220 - 1) | \$476,373 | 1.5% | \$4,031,855 | -3.5% | \$5,594,824 | 0% |
| CARBONE BEVERAGES (DALLAS - 75207 - 1) | \$468,040 | -32.8% | \$4,762,707 | 6.0% | \$6,843,328 | 52% |
| HOUSE OF BLUES DALLAS RESTAURANT CORP (DAL... | \$465,370 | 18.1% | \$2,839,099 | 2.1% | \$3,764,128 | 3% |
| CHRISTIES SPORTS BAR (DALLAS - 75206 - 3) | \$461,962 | 26.9% | \$2,268,961 | 27.8% | \$3,173,317 | 26% |
| OJOS LOCOS SPORTS CANTINA (DALLAS - 75220 - 7) | \$453,369 | -10.5% | \$4,208,977 | -14.0% | \$5,737,265 | -10% |
| VIDORRA ADDISON (DALLAS - 75254 - 1) | \$445,377 | -14.8% | \$4,203,815 | -7.6% | \$5,560,552 | -6% |
| OJOS LOCOS SPORTS CANTINA (DALLAS - 75211 - ... | \$444,748 | | \$2,573,358 | | \$2,573,358 | |
| TAVERN IN THE GROVE (DALLAS - 75212 - 1) | \$442,552 | -15.2% | \$4,100,822 | 15.9% | \$5,344,072 | 37% |
| THE MEXICAN DESIGN DISTRICT (DALLAS - 75207 - ... | \$434,745 | -2.6% | \$4,132,907 | 49.0% | \$5,480,605 | 98% |
| THOMPSON DALLAS BEVERAGE, LLC (DALLAS - 752... | \$434,565 | 23.2% | \$3,529,548 | 1.3% | \$4,962,754 | 4% |
| HG SPLY CO (DALLAS - 75206 - 1) | \$432,003 | 5.3% | \$4,148,203 | 14.2% | \$5,238,340 | 10% |

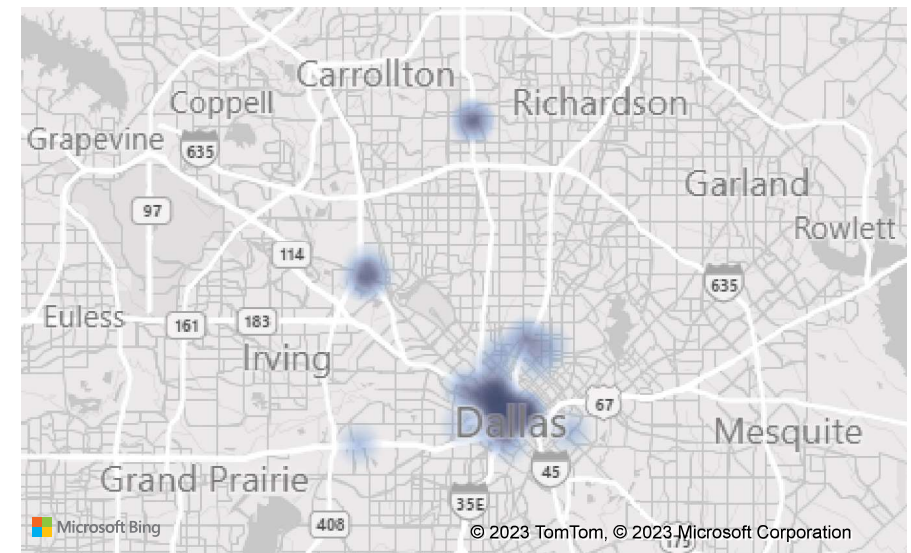
City

Dallas-Fort Worth (Region) + Dallas (City)

Location Map



Heat Map



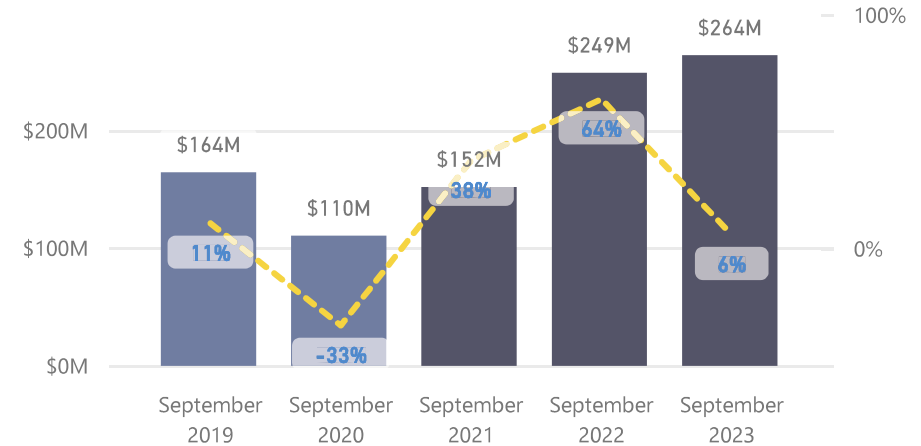
| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|--|-------------|----------|--------------|----------|--------------|----------|
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| BOTTLED BLONDE- THE BACK YARD (DALLAS - 75...) | \$835,830 | 5.2% | \$5,238,238 | -31.1% | \$7,509,029 | -34% |
| GREEN LIGHT SOCIAL (DALLAS - 75204 - 1) | \$741,129 | 27.6% | \$5,690,670 | 6.9% | \$7,393,200 | |
| COWBOY'S RED RIVER (DALLAS - 75220 - 1) | \$601,246 | 3.7% | \$5,526,409 | 2.1% | \$7,309,157 | 3% |
| TRUE KITCHEN & KOCKTAILS/FLAIR COCKTAIL LN... | \$662,387 | -9.4% | \$5,499,684 | 4.8% | \$7,287,927 | 5% |
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| VIDORRA (DALLAS - 75226 - 1) | \$529,901 | -7.9% | \$5,091,387 | -7.0% | \$6,609,719 | -6% |
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| OJOS LOCOS SPORTS CANTINA (DALLAS - 75220 ...) | \$453,369 | -10.5% | \$4,208,977 | -14.0% | \$5,737,265 | -10% |
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| SIDECAR SOCIAL (DALLAS - 75254 - 1) | \$500,355 | -11.5% | \$4,121,428 | -10.4% | \$5,675,511 | -7% |
| ESCAPADE 2001 DALLAS (DALLAS - 75220 - 1) | \$476,373 | 1.5% | \$4,031,855 | -3.5% | \$5,594,824 | 0% |
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| THE MEXICAN DESIGN DISTRICT (DALLAS - 75207...) | \$434,745 | -2.6% | \$4,132,907 | 49.0% | \$5,480,605 | 98% |
| TAVERN IN THE GROVE (DALLAS - 75212 - 1) | \$442,552 | -15.2% | \$4,100,822 | 15.9% | \$5,344,072 | 37% |
| HG SPLY CO (DALLAS - 75206 - 1) | \$432,003 | 5.3% | \$4,148,203 | 14.2% | \$5,238,340 | 10% |
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| CHELSEA CORNER (DALLAS - 75205 - 1) | \$517,837 | 38.7% | \$4,021,268 | 46.5% | \$5,147,720 | 45% |
| THOMPSON DALLAS BEVERAGE, LLC (DALLAS - 7...) | \$434,565 | 23.2% | \$3,529,548 | 1.3% | \$4,962,754 | 4% |
| THE HENRY (DALLAS - 75201 - 1) | \$323,524 | -4.5% | \$3,374,896 | -0.5% | \$4,900,235 | 1% |
| TE DESEO (DALLAS - 75201 - 1) | \$413,538 | -2.2% | \$3,388,913 | 1.8% | \$4,568,468 | 5% |
| EPIC ABS LLC (DALLAS - 75201 - 1) | \$429,432 | 0.6% | \$3,284,176 | -19.0% | \$4,443,953 | -19% |
| MOXIE'S GRILL & BAR (DALLAS - 75201 - 1) | \$243,577 | -37.0% | \$3,176,770 | -11.2% | \$4,394,884 | -8% |
| COOL RIVER CAFE CRC01 (DALLAS - 75235 - 1) | \$363,388 | -4.2% | \$3,141,364 | 1.9% | \$4,231,859 | -1% |
| FULLER BIERNAT BEVERAGE LLC (DALLAS - 75254 ...) | \$328,752 | 4.4% | \$2,996,295 | -6.4% | \$4,229,722 | -4% |
| BUCK'S CABARET (DALLAS - 75220 - 1) | \$342,899 | -9.7% | \$3,101,339 | -5.0% | \$4,138,276 | -6% |
| CITIZEN DALLAS (DALLAS - 75204 - 1) | \$352,725 | -16.2% | \$2,919,613 | -22.0% | \$4,094,323 | -24% |

City

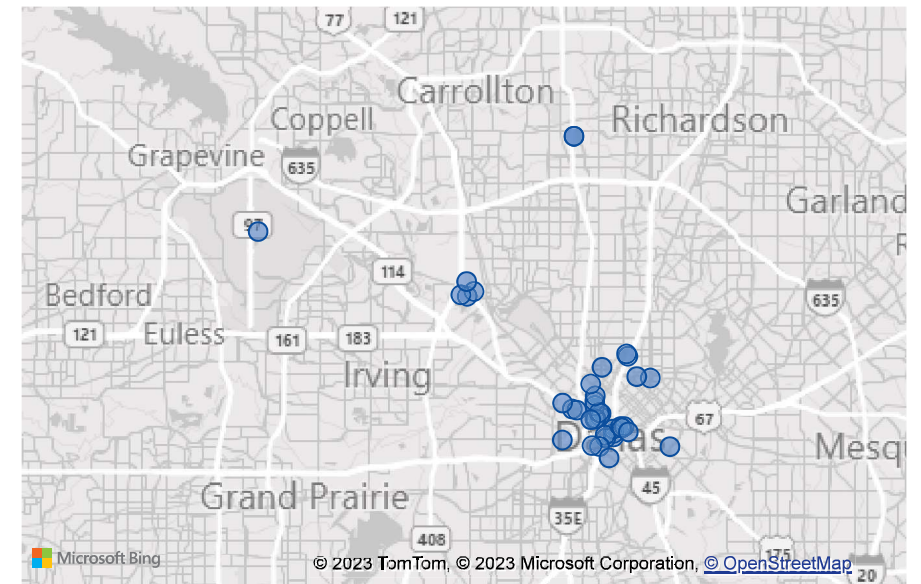
Dallas-Fort Worth (Region) + Dallas (City)

Top 40 TTM

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



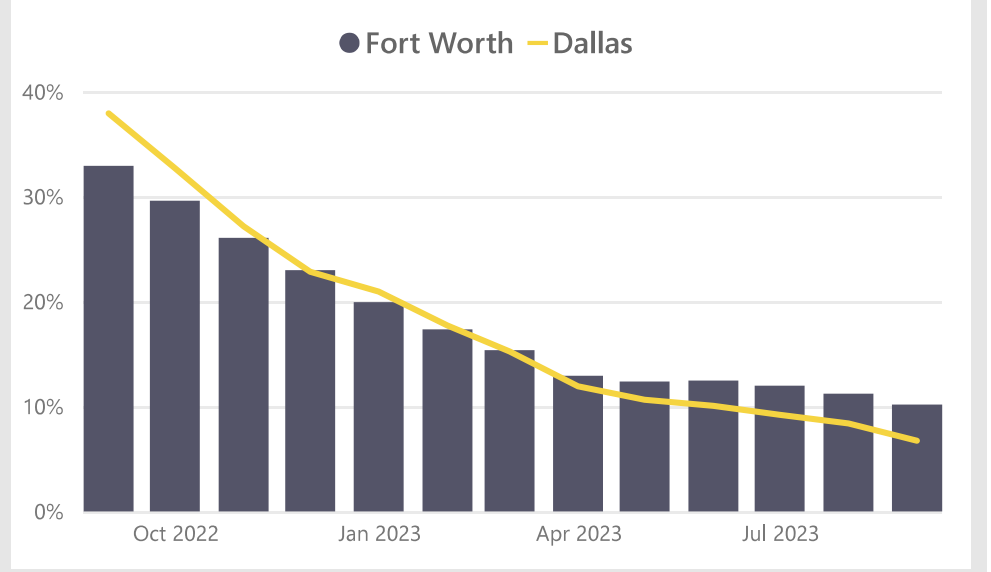
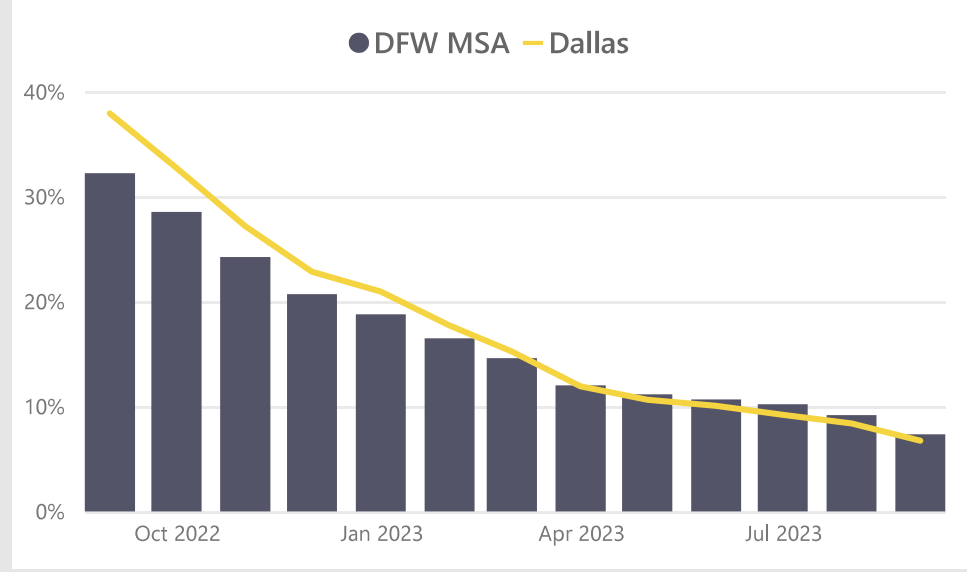
Subject City
MSA
City - 2
City - 3
City - 4

Dallas

\$1,199,022,345
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,123,470,028
PY-Trailing 12 Month

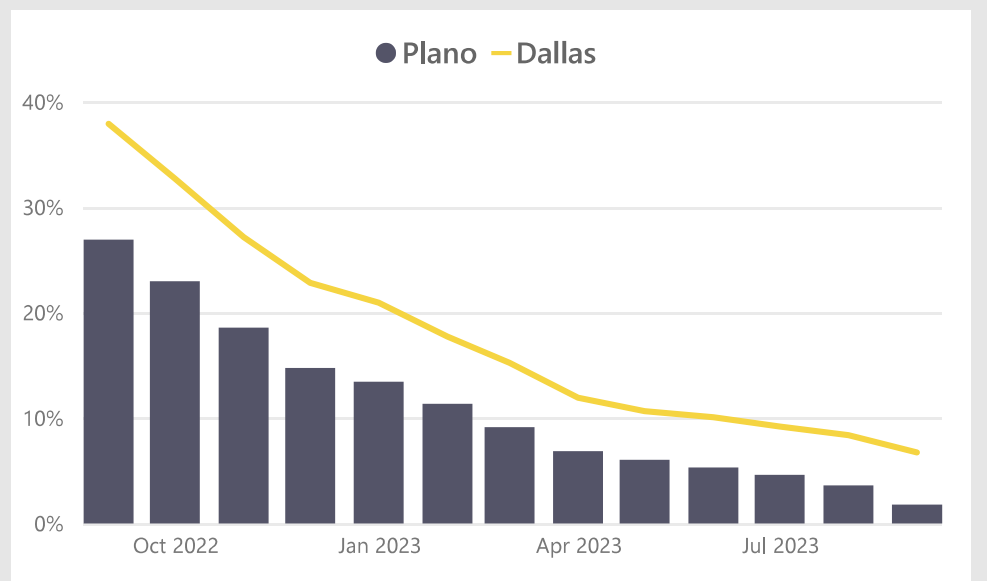
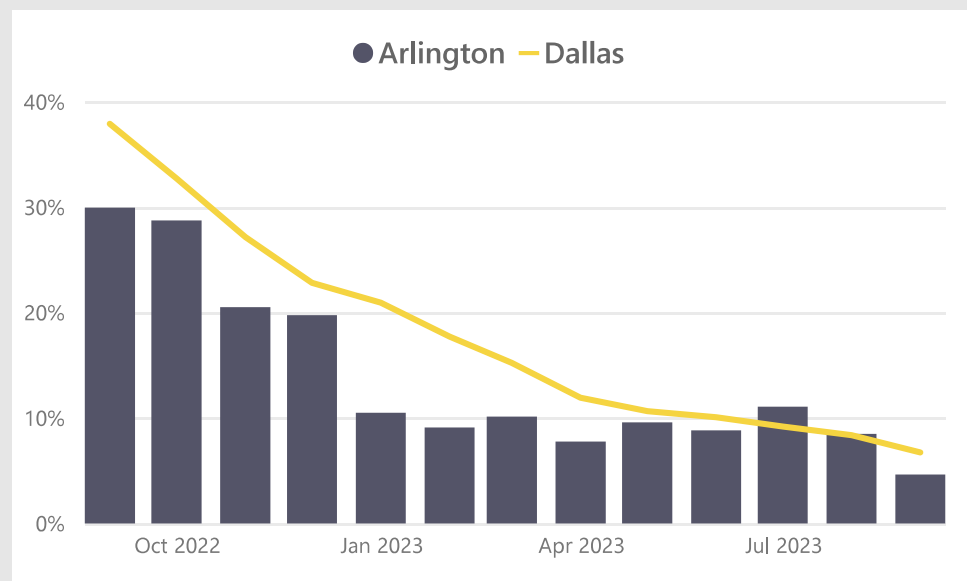


Dallas-Fort Worth

\$3,218,688,173
CY-Trailing 12 Month

7.3%
CY-Trailing 12 Month YoY %

\$2,999,000,147
PY-Trailing 12 Month



Fort Worth

\$416,536,553
CY-Trailing 12 Month

10.15%
CY-Trailing 12 Month YoY %

\$378,139,713
PY-Trailing 12 Month

Arlington

\$182,426,906
CY-Trailing 12 Month

4.62%
CY-Trailing 12 Month YoY %

\$174,376,084
PY-Trailing 12 Month

Plano

\$175,548,435
CY-Trailing 12 Month

1.76%
CY-Trailing 12 Month YoY %

\$172,512,050
PY-Trailing 12 Month

Subject City ▼
 Dallas-Fort Worth (Region) + Dallas (City) ▼

City - 1 ▼
 Austin-Round Rock-San Marcos (Region... ▼

City - 2 ▼
 Houston-The Woodlands-Sugarland (Re... ▼

City - 3 ▼
 San Antonio-New Braunfels (Region) + ... ▼

City - 4 ▼
 El Paso (Region) + El Paso (City) ▼

Dallas

\$1,199,022,345
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,123,470,028
PY-Trailing 12 Month

Austin

\$1,167,000,383
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,093,332,858
PY-Trailing 12 Month

Houston

\$1,582,079,841
CY-Trailing 12 Month

7.16%
CY-Trailing 12 Month YoY %

\$1,476,302,835
PY-Trailing 12 Month

San Antonio

\$812,785,582
CY-Trailing 12 Month

7.06%
CY-Trailing 12 Month YoY %

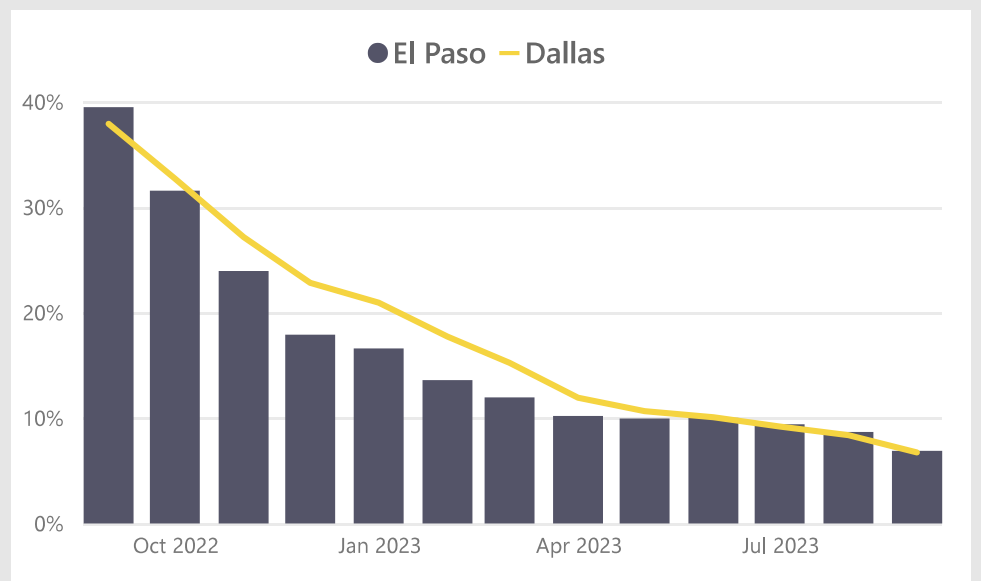
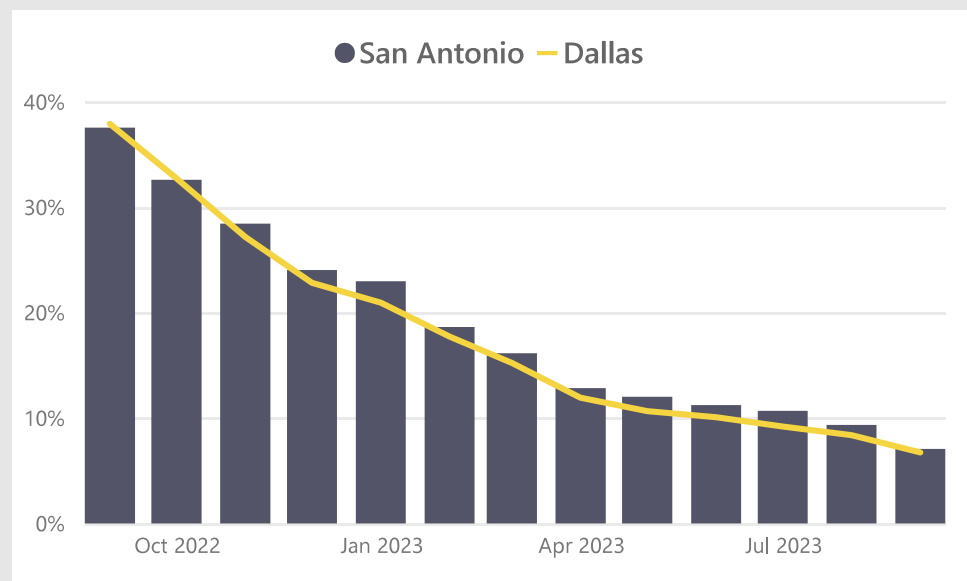
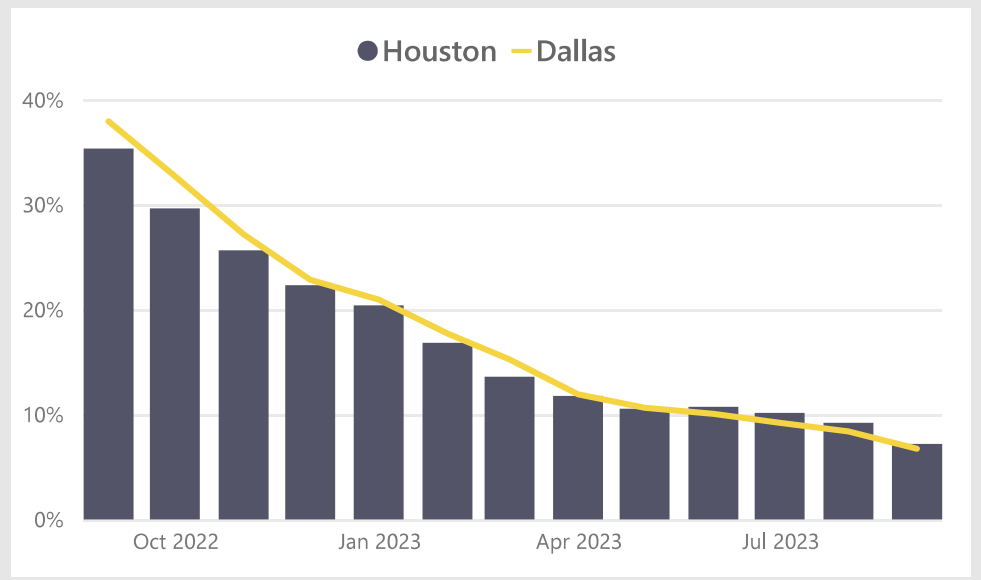
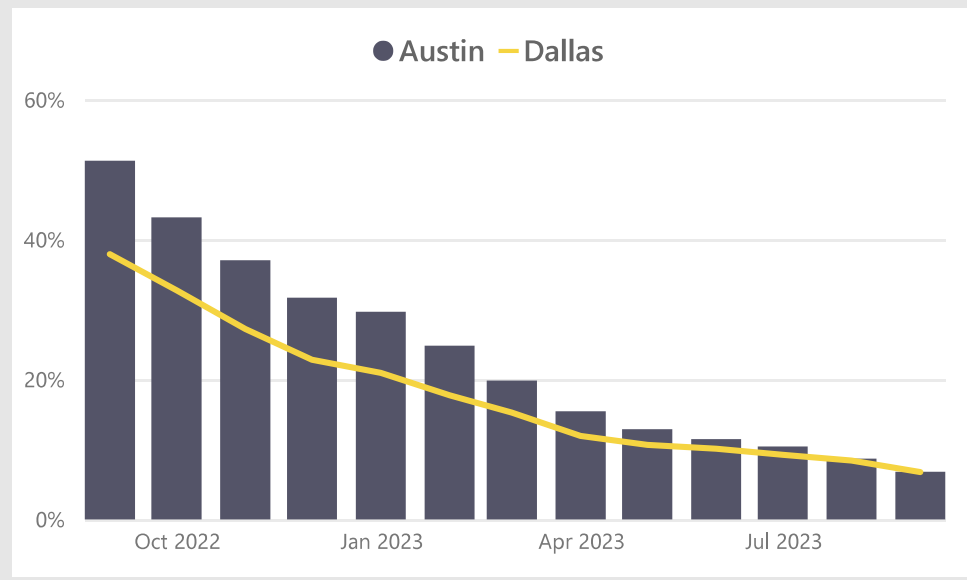
\$759,206,380
PY-Trailing 12 Month

El Paso

\$236,422,227
CY-Trailing 12 Month

6.88%
CY-Trailing 12 Month YoY %

\$221,211,652
PY-Trailing 12 Month



Subject City

Dallas-Fort Worth (Region) + Dallas (City)

City Snapshot

6.7%

City YoY %

\$1,199,022,345

CY-Trailing 12 Month

\$1,123,470,028

PY-Trailing 12 Month

State Snapshot

7%

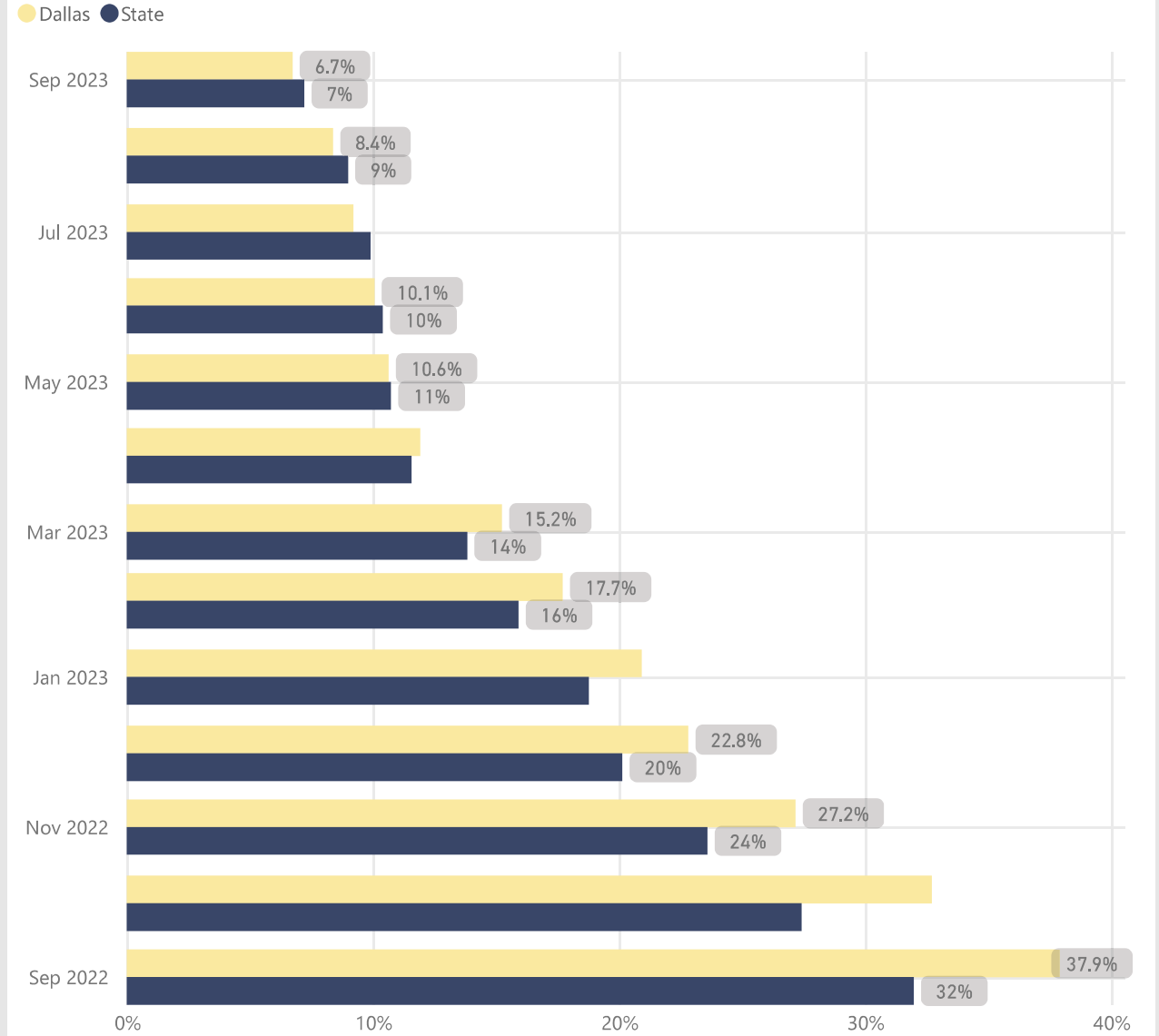
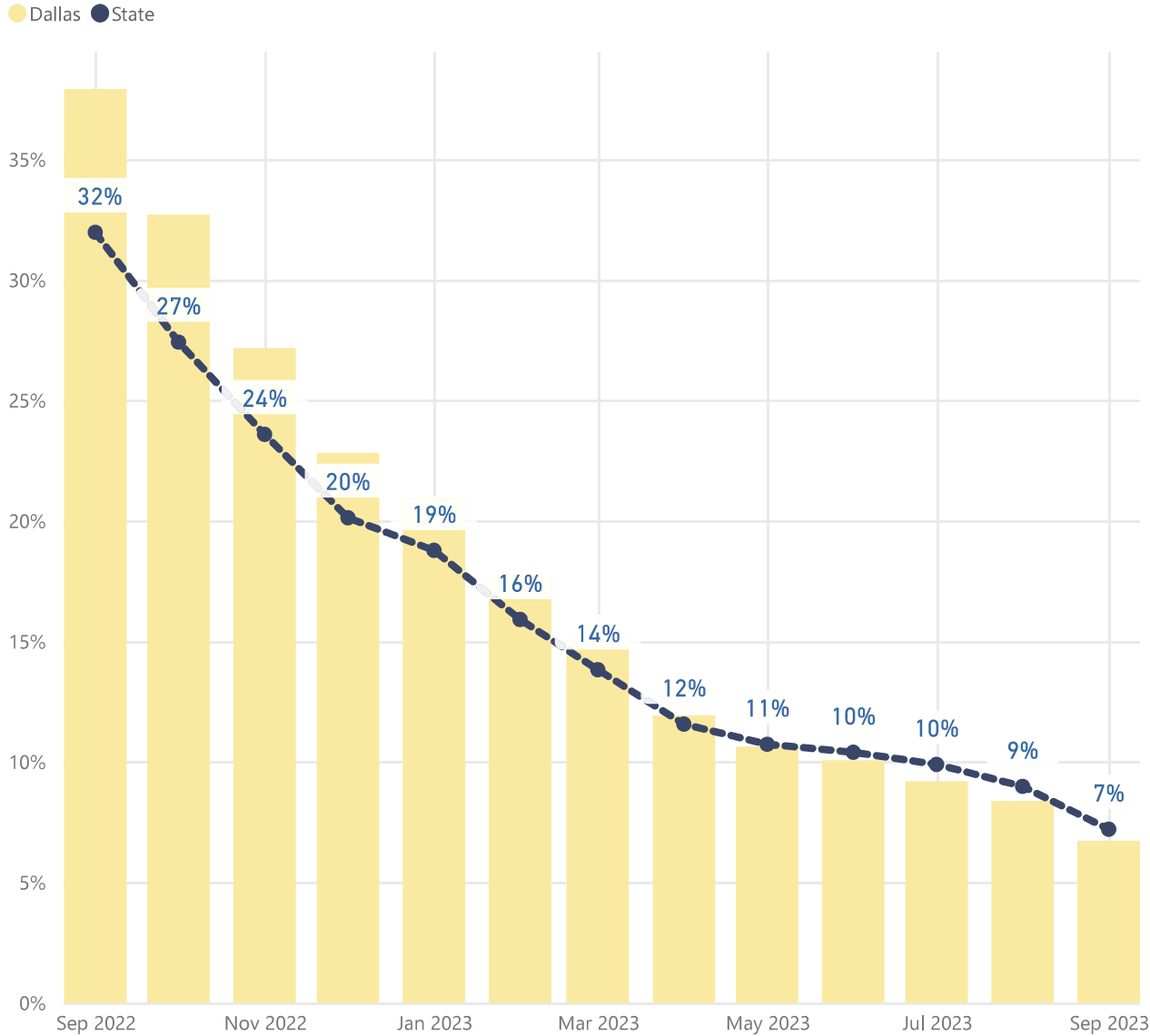
State YoY %

\$10,090,641,763

CY-Trailing 12 Month

\$9,412,527,403

PY-Trailing 12 Month



AUSTIN

TABC Sales Summary

Top 40 Locations – Current Month Sales

Top 40 Locations – Trailing 12-Month Sales

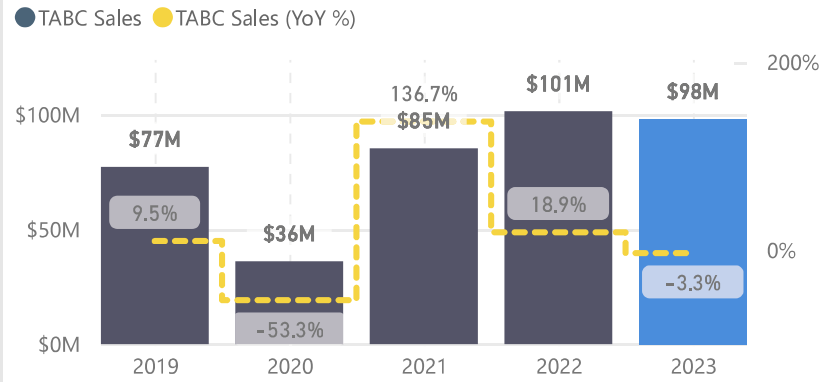
Comparison – Adjacent Cities

Comparison – Region + Top Cities

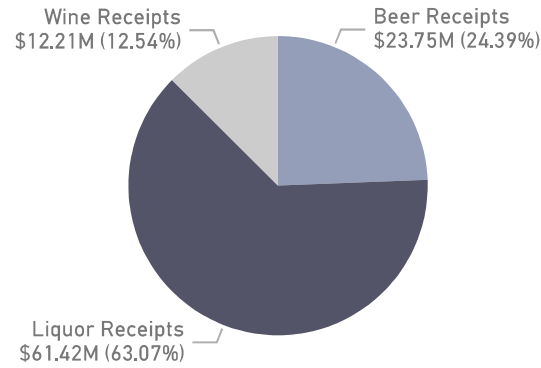
Comparison – State



YoY Sep 2023 Comparison



Sep 2023 Category %



Sep 2023 Receipts

\$61,416,030
Liquor Sales

\$12,206,004
Wine Sales

\$23,750,793
Beer Sales

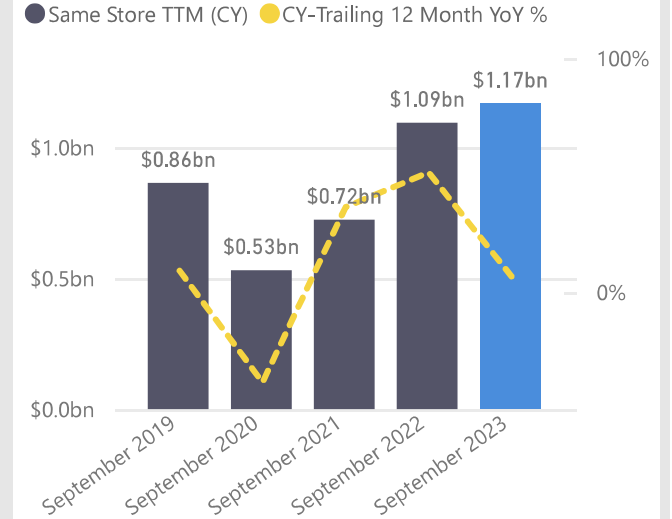
\$97.9M **-3.3%**
Total Receipts Month YoY %

City

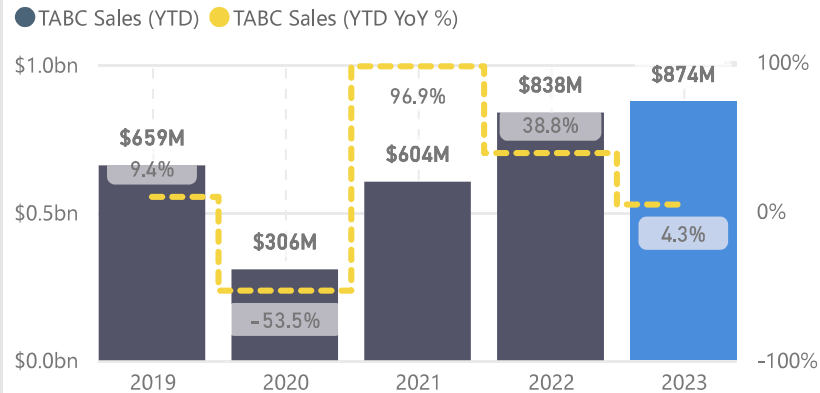
AUSTIN

1,130 **\$1,032,744**
Locations Reporting > \$0 TTM Per Location

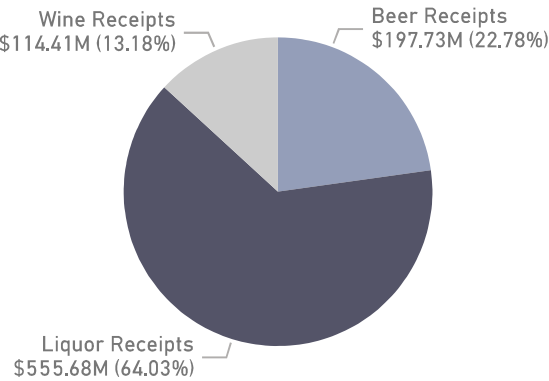
TTM YoY Comparison Sep 2023



YTD Sep 2023 Comparison



YTD Sep 2023 - Category %



YTD Sep 2023 Receipts

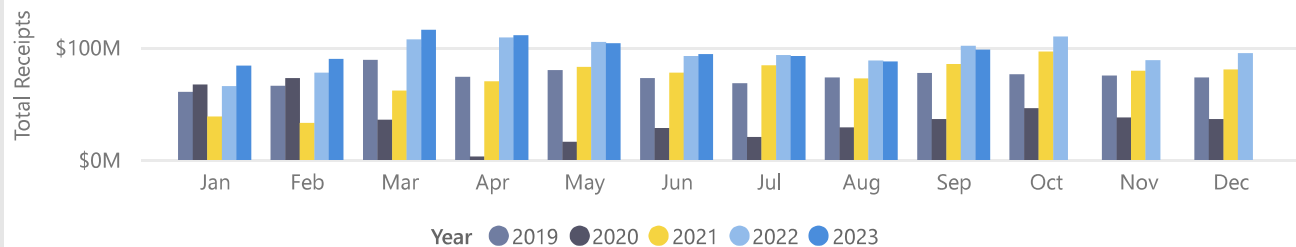
\$555,681,804
Liquor Sales

\$114,414,620
Wine Sales

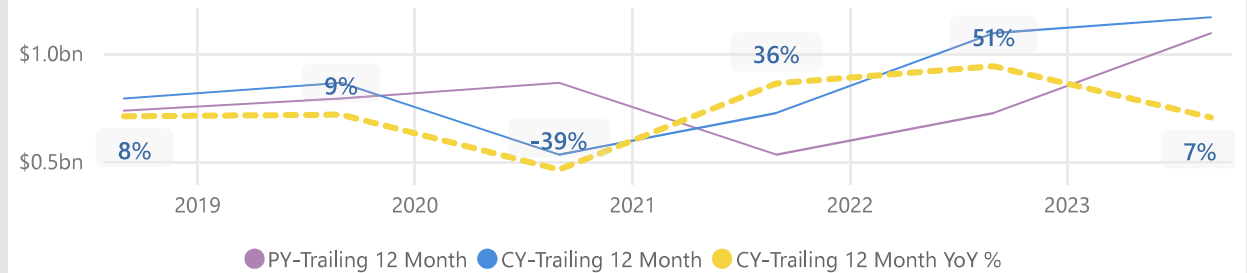
\$197,727,347
Beer Sales

\$874.2M **4.3%**
Total Receipts YTD YoY %

YTD MoM + YoY Comparison Sep 2023



TTM YoY % Comparison Sep 2023

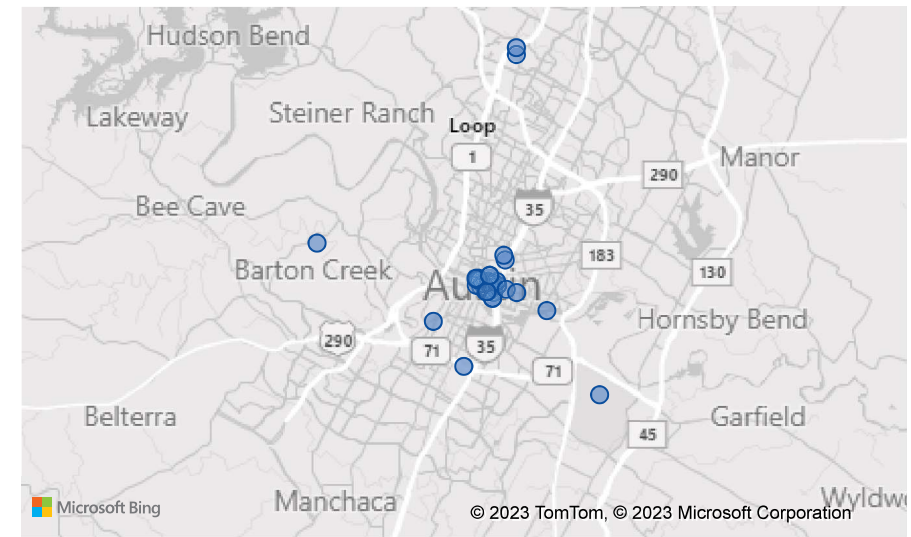


| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|---|-------------|----------|--------------|----------|--------------|----------|
| MOODY CENTER AT UNIVERSITY OF TEXAS (AUSTI... | \$3,206,700 | 160.4% | \$13,143,140 | 65.7% | \$18,863,107 | |
| WLS BEVERAGE CO (AUSTIN - 78701 - 37) | \$1,392,187 | -2.2% | \$12,905,898 | 22.2% | \$17,294,070 | 29% |
| FAIRMONT AUSTIN HOTEL (AUSTIN - 78701 - 1) | \$884,328 | -34.4% | \$7,920,148 | -8.2% | \$10,305,328 | -4% |
| PROPER HOTEL (AUSTIN - 78701 - 1) | \$848,664 | 17.2% | \$7,028,136 | 26.0% | \$9,203,908 | 27% |
| OMNI BARTON CREEK RESORT & SPA (AUSTIN - 78... | \$763,305 | -14.1% | \$6,459,290 | 8.9% | \$8,821,855 | 7% |
| BUFORD'S (AUSTIN - 78701 - 1) | \$762,714 | 46.7% | \$4,496,132 | 45.0% | \$6,187,618 | 49% |
| MATT'S EL RANCHO, INC. (AUSTIN - 78704 - 3) | \$684,634 | -1.0% | \$5,993,160 | 8.7% | \$7,899,598 | 12% |
| WLS BEVERAGE COMPANY (AUSTIN - 78701 - 47) | \$652,610 | -14.6% | \$5,816,312 | 0.5% | \$7,657,975 | 7% |
| ROSE ROOM/ 77 DEGREES (AUSTIN - 78758 - 1) | \$575,616 | -18.3% | \$4,863,737 | -25.0% | \$6,619,268 | -24% |
| THE UNIVERSITY OF TEXAS CLUB (AUSTIN - 78712 - ...) | \$539,329 | 110.9% | \$834,000 | 49.1% | \$1,229,512 | 17% |
| UNBARLIEVABLE (AUSTIN - 78701 - 1) | \$514,228 | -51.1% | \$5,320,594 | -40.5% | \$7,079,958 | -37% |
| THE ORIGINAL HOFFBRAU INC DBA THE HOFFBRA... | \$508,897 | 6.6% | \$2,995,172 | 8.7% | \$4,043,361 | 11% |
| OJOS LOCOS SPORTS CANTINA (AUSTIN - 78752 - 2) | \$490,730 | 16.7% | \$4,220,274 | 11.3% | \$5,517,948 | 9% |
| ASYLUM CC, LLC (AUSTIN - 78701 - 1) | \$482,584 | | \$3,120,157 | | \$3,120,157 | |
| 3TEN THEATER & ACL LIVE AT MOODY THEATER (A... | \$472,992 | | \$4,341,508 | | \$4,341,508 | |
| ABA AUSTIN (AUSTIN - 78704 - 1) | \$472,520 | 17.9% | \$4,296,013 | 20.0% | \$5,619,699 | 19% |
| MALA VIDA (AUSTIN - 78701 - 1) | \$461,664 | -13.5% | \$3,606,727 | 29.6% | \$4,695,172 | 50% |
| SAN JACINTO BEVERAGE COMPANY LLC (AUSTIN - ...) | \$457,307 | 1.4% | \$3,754,569 | -0.9% | \$5,558,287 | 11% |
| LITTLE WOODROW'S (AUSTIN - 78701 - 1) | \$441,048 | 0.0% | \$2,265,557 | 344.6% | \$3,271,850 | |
| THE BEEZ KNEEZ/THE CAT'S PAJAMAS (AUSTIN - 78... | \$425,400 | 5.3% | \$3,359,322 | 19.0% | \$4,380,662 | 22% |
| GREEN LIGHT SOCIAL (AUSTIN - 78701 - 2) | \$421,413 | -12.2% | \$3,182,229 | -16.1% | \$4,438,765 | -13% |
| CANTINA 512 (AUSTIN - 78701 - 1) | \$419,285 | -9.6% | \$3,525,448 | 47.8% | \$4,475,907 | |
| STUBB'S BAR-B-Q (AUSTIN - 78701 - 1) | \$406,833 | 54.8% | \$2,323,293 | -15.5% | \$3,694,027 | -1% |
| THE LINE (AUSTIN - 78701 - 1) | \$399,516 | -9.9% | \$3,415,527 | -11.4% | \$4,449,942 | -11% |
| WHISKEY TANGO FOXTROT ICE HOUSE (AUSTIN - 7... | \$395,538 | 1.2% | \$2,443,297 | 5.1% | \$3,178,416 | 6% |
| BLIND PIG PUB / PIG PEN (AUSTIN - 78701 - 1) | \$384,909 | -21.2% | \$2,609,324 | -15.2% | \$3,547,121 | -13% |
| WHISLER'S (AUSTIN - 78702 - 1) | \$376,354 | -16.4% | \$3,669,839 | -4.2% | \$4,849,017 | -2% |
| MALA FAMA (AUSTIN - 78701 - 1) | \$374,635 | | \$739,972 | | \$739,972 | |
| KEY BAR (AUSTIN - 78701 - 1) | \$367,592 | -0.5% | \$2,124,318 | 64.8% | \$2,851,456 | 96% |
| YARD HOUSE USA, INC. (AUSTIN - 78758 - 5) | \$365,880 | -5.7% | \$2,888,275 | -3.0% | \$3,883,953 | 1% |
| MAYFAIR (AUSTIN - 78701 - 1) | \$363,087 | -40.1% | \$2,588,275 | -0.7% | \$4,377,782 | 68% |
| SOHO HOUSE AUSTIN (AUSTIN - 78704 - 1) | \$362,639 | -26.6% | \$3,527,523 | 0.7% | \$4,782,584 | 13% |
| DE NADA CANTINA (AUSTIN - 78702 - 1) | \$361,973 | 38.9% | \$2,834,181 | 43.0% | \$3,511,585 | 46% |
| INN CAHOOTS (AUSTIN - 78702 - 1) | \$359,370 | 5,129.5% | \$1,323,082 | 1,316.0% | \$1,374,108 | 871% |
| SALC. INC.(HILTON HOTEL) (AUSTIN - 78701 - 15) | \$351,580 | 3.7% | \$2,940,464 | 7.7% | \$4,159,472 | 20% |
| BRAZOS CONCESSIONS CO/SALT LICK JOINT VENT... | \$351,167 | 1.6% | \$2,913,512 | -1.5% | \$3,787,186 | 8% |
| ALOFT/ELEMENT AUSTIN DT (AUSTIN - 78701 - 3) | \$350,981 | -10.3% | \$3,265,108 | 734.5% | \$4,340,377 | |
| LAVACA STREET BAR (AUSTIN - 78701 - 1) | \$349,658 | -1.5% | \$2,129,609 | -8.4% | \$3,021,189 | -2% |
| THE PALAZIO (AUSTIN - 78704 - 1) | \$349,043 | -19.7% | \$3,184,975 | -14.3% | \$4,518,091 | -11% |
| THOMPSON HOTEL (AUSTIN - 78701 - 2) | \$344,537 | 5.4% | \$3,308,312 | 35.7% | \$4,237,181 | 74% |

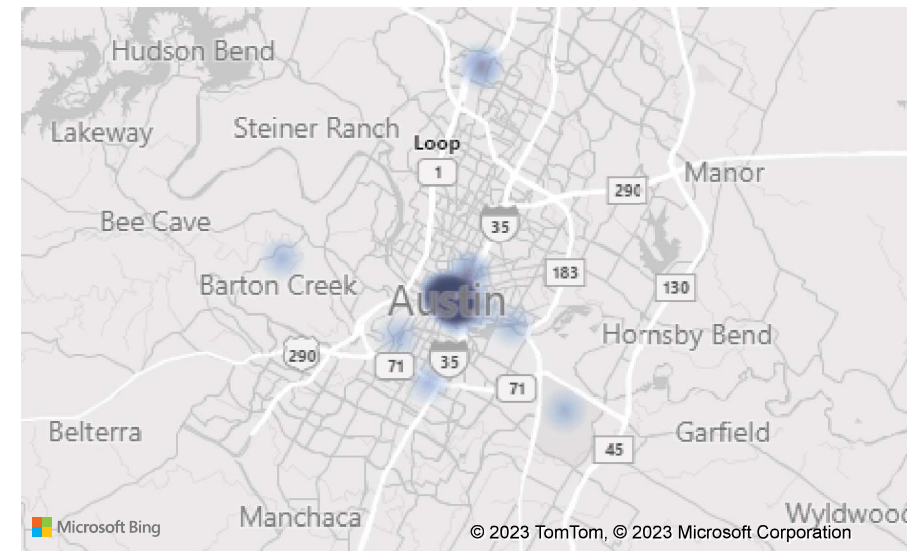
City

Austin-Round Rock-San Marcos (Region) + Austin (City)

Location Map



Heat Map



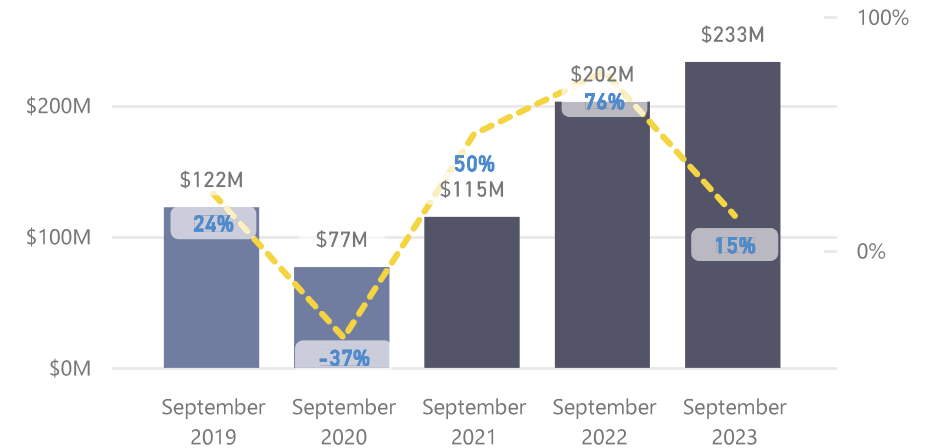
| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|---|-------------|----------|--------------|----------|--------------|----------|
| MOODY CENTER AT UNIVERSITY OF TEXAS (AUST... | \$3,206,700 | 160.4% | \$13,143,140 | 65.7% | \$18,863,107 | |
| WLS BEVERAGE CO (AUSTIN - 78701 - 37) | \$1,392,187 | -2.2% | \$12,905,898 | 22.2% | \$17,294,070 | 29% |
| FAIRMONT AUSTIN HOTEL (AUSTIN - 78701 - 1) | \$884,328 | -34.4% | \$7,920,148 | -8.2% | \$10,305,328 | -4% |
| PROPER HOTEL (AUSTIN - 78701 - 1) | \$848,664 | 17.2% | \$7,028,136 | 26.0% | \$9,203,908 | 27% |
| OMNI BARTON CREEK RESORT & SPA (AUSTIN - 7... | \$763,305 | -14.1% | \$6,459,290 | 8.9% | \$8,821,855 | 7% |
| MATT'S EL RANCHO, INC. (AUSTIN - 78704 - 3) | \$684,634 | -1.0% | \$5,993,160 | 8.7% | \$7,899,598 | 12% |
| WLS BEVERAGE COMPANY (AUSTIN - 78701 - 47) | \$652,610 | -14.6% | \$5,816,312 | 0.5% | \$7,657,975 | 7% |
| UNBARLIEVABLE (AUSTIN - 78701 - 1) | \$514,228 | -51.1% | \$5,320,594 | -40.5% | \$7,079,958 | -37% |
| ROSE ROOM/ 77 DEGREES (AUSTIN - 78758 - 1) | \$575,616 | -18.3% | \$4,863,737 | -25.0% | \$6,619,268 | -24% |
| BUFORD'S (AUSTIN - 78701 - 1) | \$762,714 | 46.7% | \$4,496,132 | 45.0% | \$6,187,618 | 49% |
| ABA AUSTIN (AUSTIN - 78704 - 1) | \$472,520 | 17.9% | \$4,296,013 | 20.0% | \$5,619,699 | 19% |
| SAN JACINTO BEVERAGE COMPANY LLC (AUSTIN ... | \$457,307 | 1.4% | \$3,754,569 | -0.9% | \$5,558,287 | 11% |
| OJOS LOCOS SPORTS CANTINA (AUSTIN - 78752 ... | \$490,730 | 16.7% | \$4,220,274 | 11.3% | \$5,517,948 | 9% |
| WHISLER'S (AUSTIN - 78702 - 1) | \$376,354 | -16.4% | \$3,669,839 | -4.2% | \$4,849,017 | -2% |
| SOHO HOUSE AUSTIN (AUSTIN - 78704 - 1) | \$362,639 | -26.6% | \$3,527,523 | 0.7% | \$4,782,584 | 13% |
| JEFFREY'S RESTAURANT & BAR/JOSEPHINE HOUS... | \$338,590 | -17.0% | \$3,450,947 | 2.9% | \$4,717,582 | 4% |
| MALA VIDA (AUSTIN - 78701 - 1) | \$461,664 | -13.5% | \$3,606,727 | 29.6% | \$4,695,172 | 50% |
| WONDER BAR (AUSTIN - 78758 - 1) | \$319,283 | -23.5% | \$3,290,210 | -20.3% | \$4,664,037 | -15% |
| THE PALAZIO (AUSTIN - 78704 - 1) | \$349,043 | -19.7% | \$3,184,975 | -14.3% | \$4,518,091 | -11% |
| CANTINA 512 (AUSTIN - 78701 - 1) | \$419,285 | -9.6% | \$3,525,448 | 47.8% | \$4,475,907 | |
| THE LINE (AUSTIN - 78701 - 1) | \$399,516 | -9.9% | \$3,415,527 | -11.4% | \$4,449,942 | -11% |
| GREEN LIGHT SOCIAL (AUSTIN - 78701 - 2) | \$421,413 | -12.2% | \$3,182,229 | -16.1% | \$4,438,765 | -13% |
| CULINARY DROPOUT (AUSTIN - 78758 - 1) | \$320,696 | -10.6% | \$3,274,462 | -0.5% | \$4,414,164 | 1% |
| THE BEEZ KNEEZ/THE CAT'S PAJAMAS (AUSTIN - ... | \$425,400 | 5.3% | \$3,359,322 | 19.0% | \$4,380,662 | 22% |
| MAYFAIR (AUSTIN - 78701 - 1) | \$363,087 | -40.1% | \$2,588,275 | -0.7% | \$4,377,782 | 68% |
| ALOFT/ELEMENT AUSTIN DT (AUSTIN - 78701 - 3) | \$350,981 | -10.3% | \$3,265,108 | 734.5% | \$4,340,377 | |
| THOMPSON HOTEL (AUSTIN - 78701 - 2) | \$344,537 | 5.4% | \$3,308,312 | 35.7% | \$4,237,181 | 74% |
| TOP GOLF (AUSTIN - 78758 - 4) | \$340,433 | 40.2% | \$3,099,482 | -13.8% | \$4,232,918 | -11% |
| SCOOT INN CONCESSION COMPANY, LLC (AUSTI... | \$65,875 | 78.8% | \$4,009,084 | 766.9% | \$4,160,003 | 515% |
| SALC. INC.(HILTON HOTEL) (AUSTIN - 78701 - 15) | \$351,580 | 3.7% | \$2,940,464 | 7.7% | \$4,159,472 | 20% |
| CENTRAL MACHINE (AUSTIN - 78702 - 1) | \$334,992 | 68.8% | \$3,417,112 | 58.4% | \$4,146,263 | 50% |
| DH BEVERAGE LLC (AUSTIN - 78701 - 2) | \$307,759 | -3.4% | \$2,839,587 | 18.5% | \$4,098,214 | 22% |
| PERRY'S STEAKHOUSE & GRILLE (AUSTIN - 78701 ... | \$322,509 | -9.2% | \$2,846,653 | -8.1% | \$4,079,084 | -5% |
| THE ORIGINAL HOFFBRAU INC DBA THE HOFFBR... | \$508,897 | 6.6% | \$2,995,172 | 8.7% | \$4,043,361 | 11% |
| RAIN ON 4TH (AUSTIN - 78701 - 1) | \$336,112 | -2.2% | \$2,961,627 | -11.6% | \$4,019,015 | -10% |
| THE DOGWOOD DOMAIN (AUSTIN - 78758 - 1) | \$317,390 | -22.0% | \$2,932,464 | -24.3% | \$4,000,633 | -22% |
| PERFECT 10 MENS CLUB (AUSTIN - 78728 - 1) | \$322,797 | -21.3% | \$2,905,050 | -9.3% | \$3,996,127 | -4% |
| CLIVE BAR (AUSTIN - 78701 - 1) | \$224,462 | -65.9% | \$2,823,111 | -49.7% | \$3,965,965 | |
| SOUTH CONGRESS HOTEL (AUSTIN - 78704 - 1) | \$335,949 | -20.4% | \$2,845,375 | -4.3% | \$3,928,754 | -1% |
| PARLIMENT (AUSTIN - 78702 - 1) | \$322,552 | 21.5% | \$3,100,494 | 60.4% | \$3,886,005 | 71% |

City

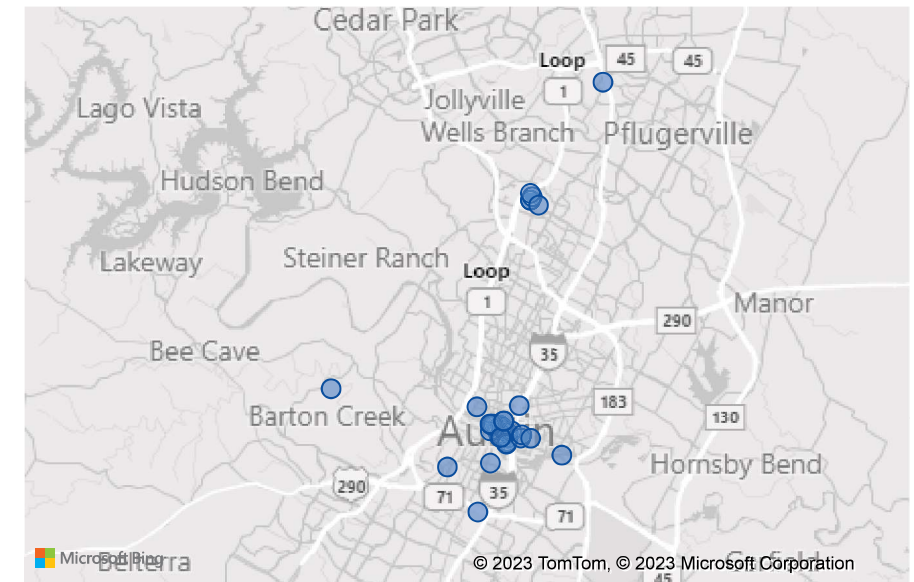
Austin-Round Rock-San Marcos (Region) + Austin (City)

Top 40 TTM

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



Subject City ▼
 Austin-Round Rock-San Marcos (Region... ▼

MSA ▼
 Austin-Round Rock-San Marcos ▼

City - 2 ▼
 Austin-Round Rock-San Marcos (Region... ▼

City - 3 ▼
 Austin-Round Rock-San Marcos (Region... ▼

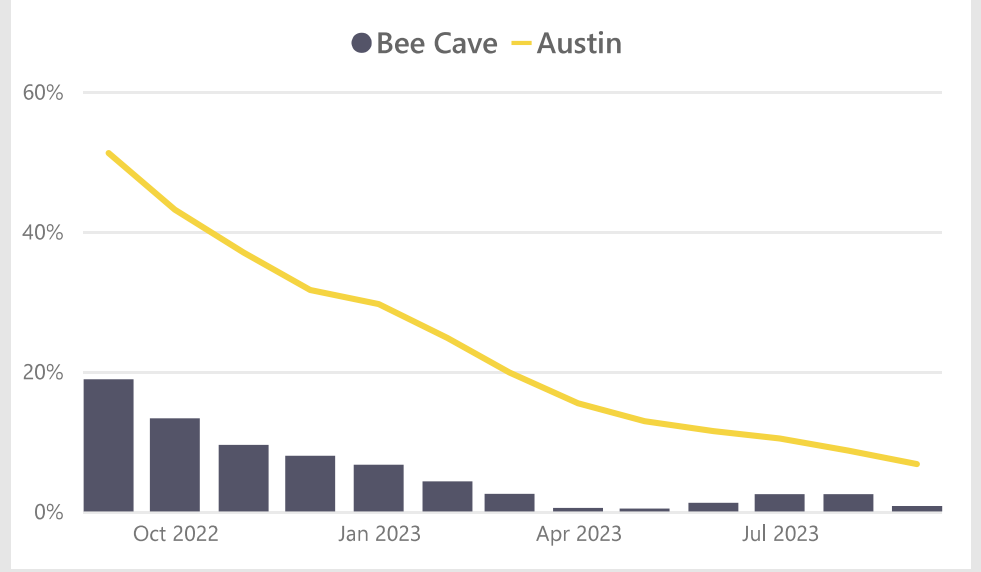
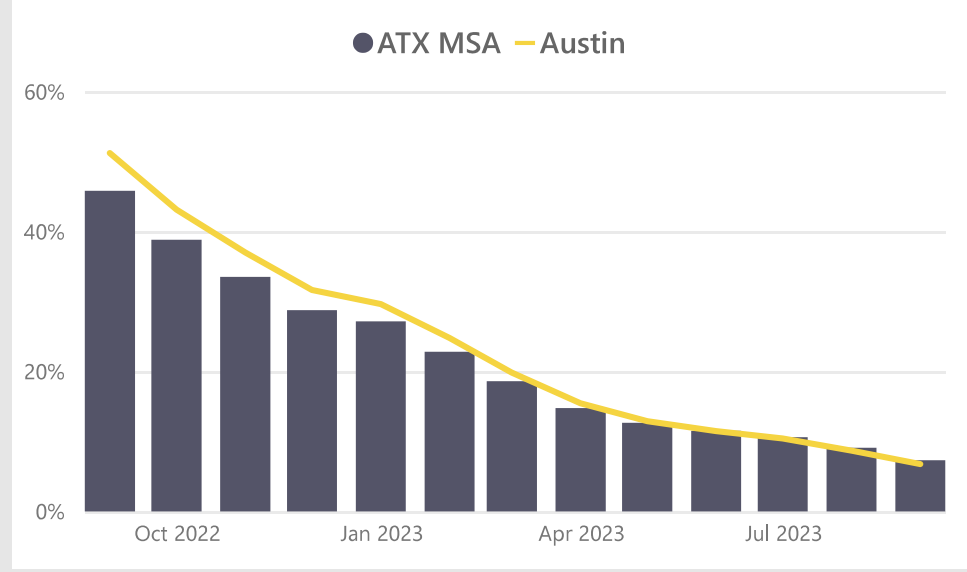
City - 4 ▼
 Austin-Round Rock-San Marcos (Region... ▼

Austin

\$1,167,000,383
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,093,332,858
PY-Trailing 12 Month

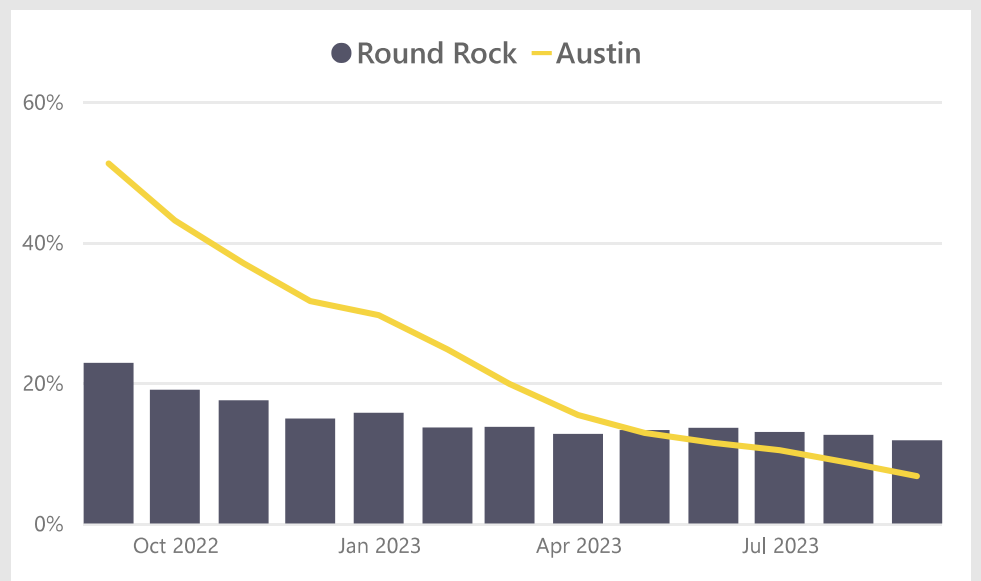
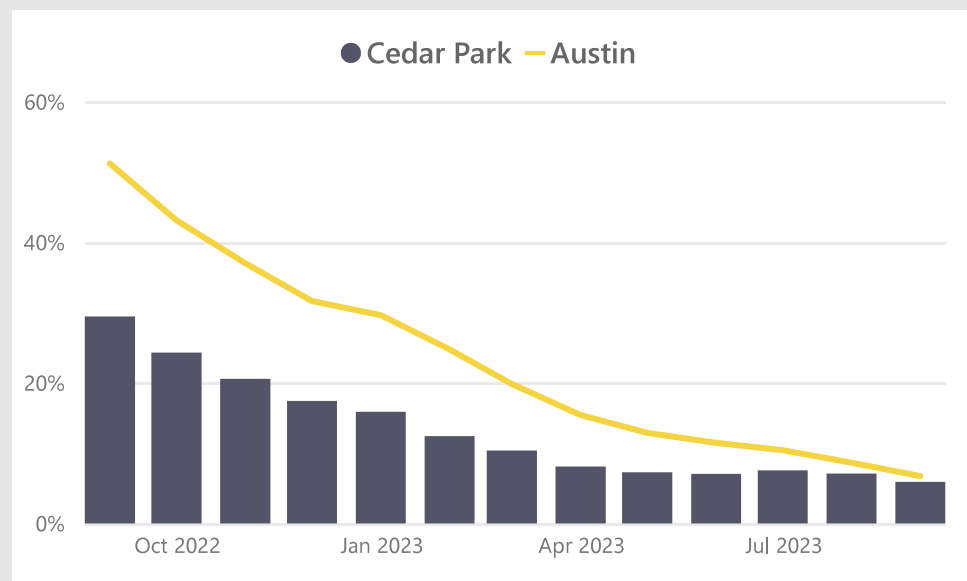


Austin-Round Rock-San Marcos

\$1,454,635,392
CY-Trailing 12 Month

7.3%
CY-Trailing 12 Month YoY %

\$1,356,054,766
PY-Trailing 12 Month



Bee Cave

\$9,528,287
CY-Trailing 12 Month

0.74%
CY-Trailing 12 Month YoY %

\$9,458,628
PY-Trailing 12 Month

Cedar Park

\$31,447,955
CY-Trailing 12 Month

5.88%
CY-Trailing 12 Month YoY %

\$29,700,214
PY-Trailing 12 Month

Round Rock

\$70,009,052
CY-Trailing 12 Month

11.81%
CY-Trailing 12 Month YoY %

\$62,613,156
PY-Trailing 12 Month

Subject City ▼
 Austin-Round Rock-San Marcos (Region) ▼

City - 1 ▼
 Dallas-Fort Worth (Region) + Dallas (City) ▼

City - 2 ▼
 Houston-The Woodlands-Sugarland (Re...) ▼

City - 3 ▼
 San Antonio-New Braunfels (Region) + ... ▼

City - 4 ▼
 El Paso (Region) + El Paso (City) ▼

Austin

\$1,167,000,383
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,093,332,858
PY-Trailing 12 Month

Dallas

\$1,199,022,345
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,123,470,028
PY-Trailing 12 Month

Houston

\$1,582,079,841
CY-Trailing 12 Month

7.16%
CY-Trailing 12 Month YoY %

\$1,476,302,835
PY-Trailing 12 Month

San Antonio

\$812,785,582
CY-Trailing 12 Month

7.06%
CY-Trailing 12 Month YoY %

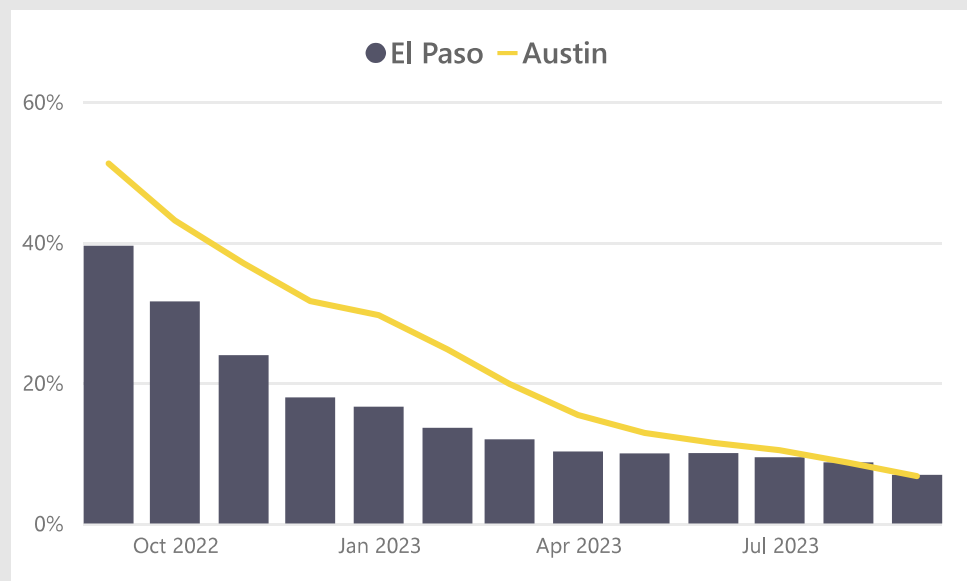
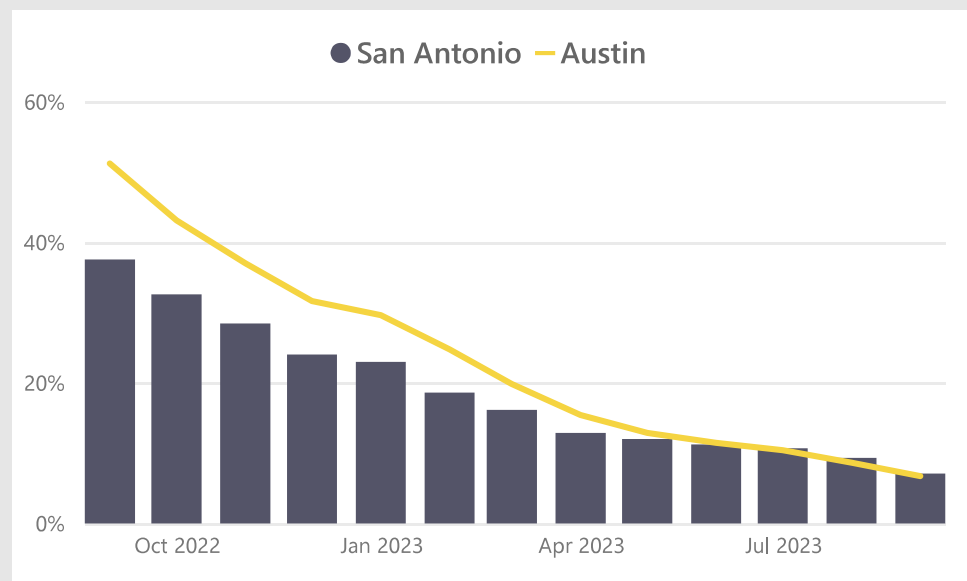
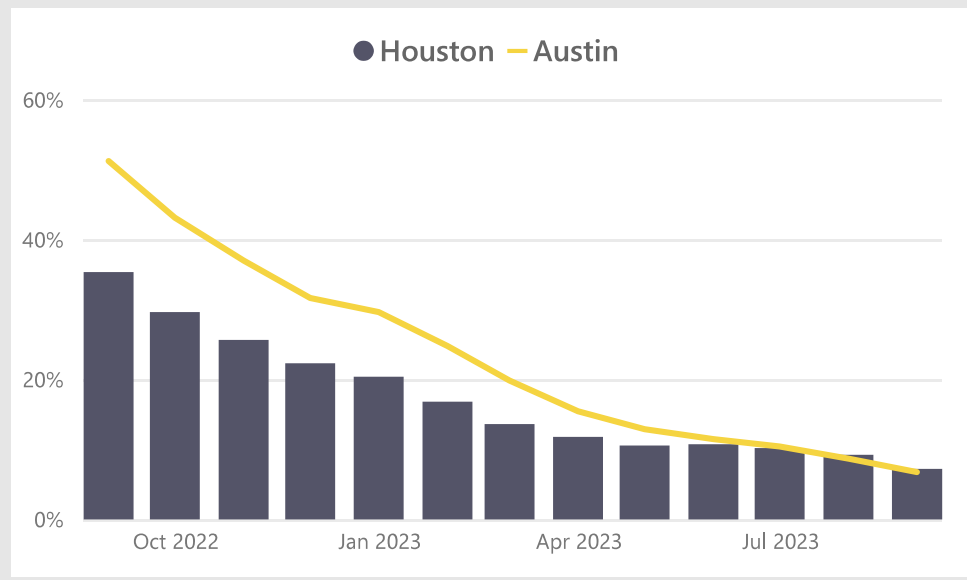
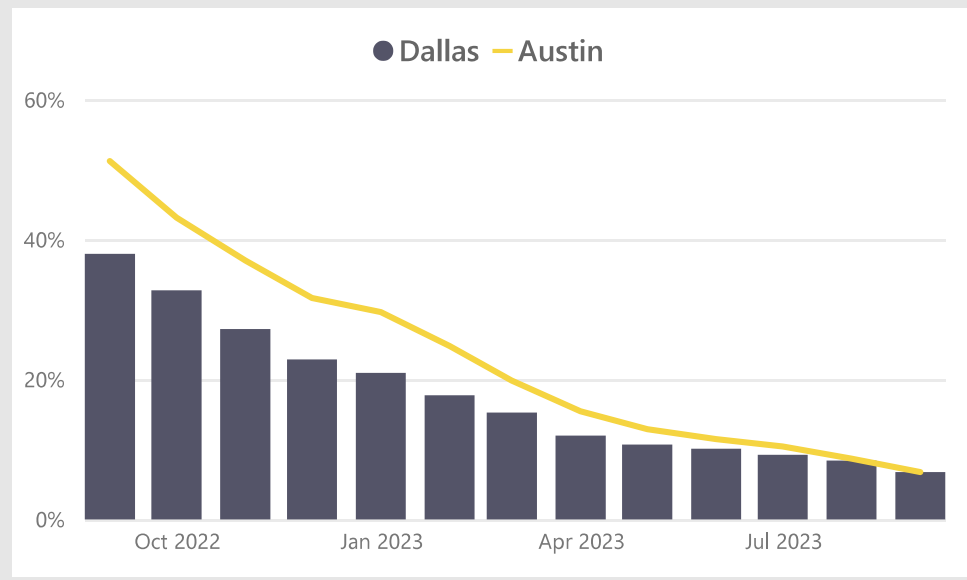
\$759,206,380
PY-Trailing 12 Month

El Paso

\$236,422,227
CY-Trailing 12 Month

6.88%
CY-Trailing 12 Month YoY %

\$221,211,652
PY-Trailing 12 Month



Subject City

Austin-Round Rock-San Marcos (Region) + Austin (City)

City Snapshot

6.7%

City YoY %

\$1,167,000,383

CY-Trailing 12 Month

\$1,093,332,858

PY-Trailing 12 Month

State Snapshot

7%

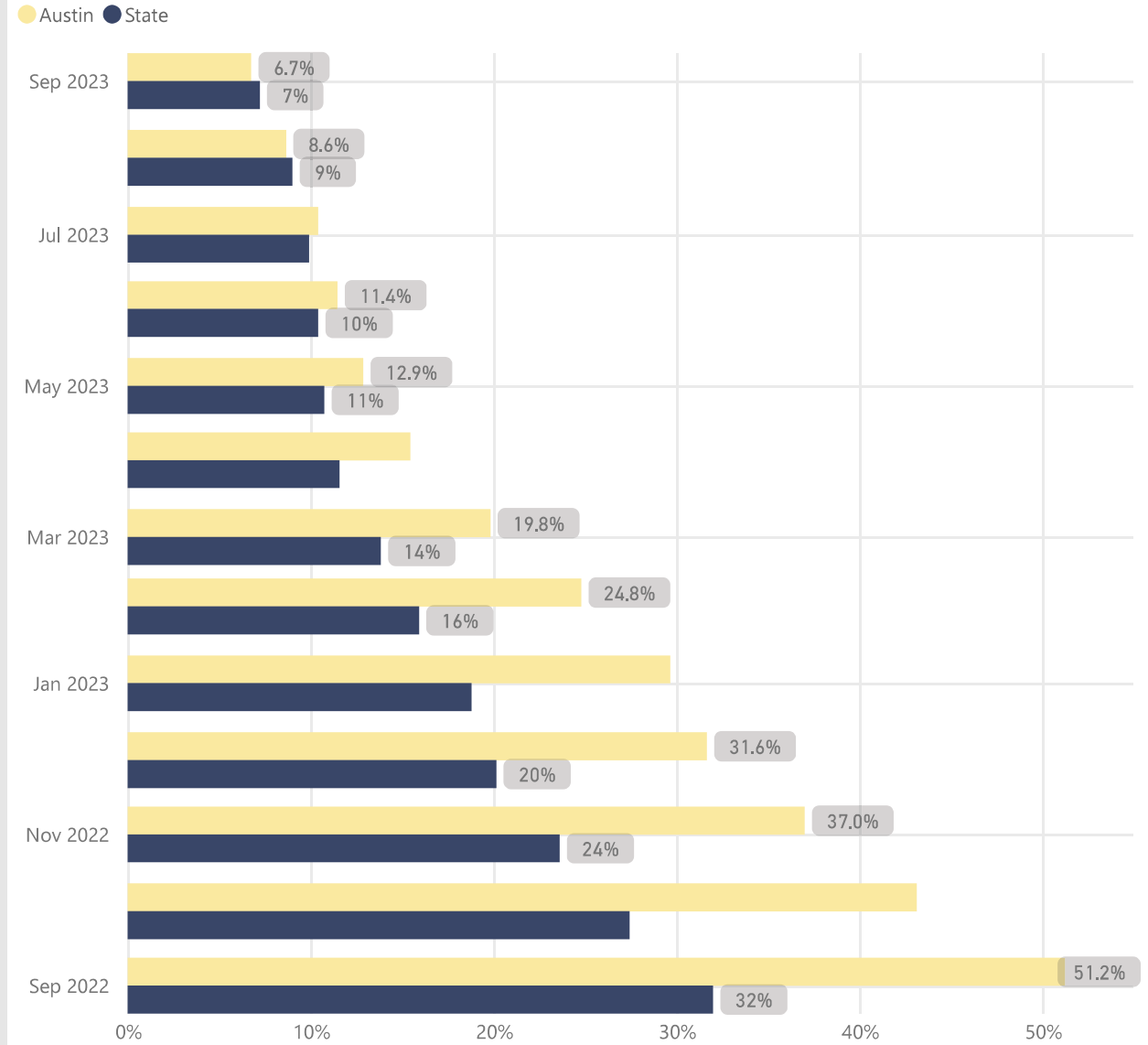
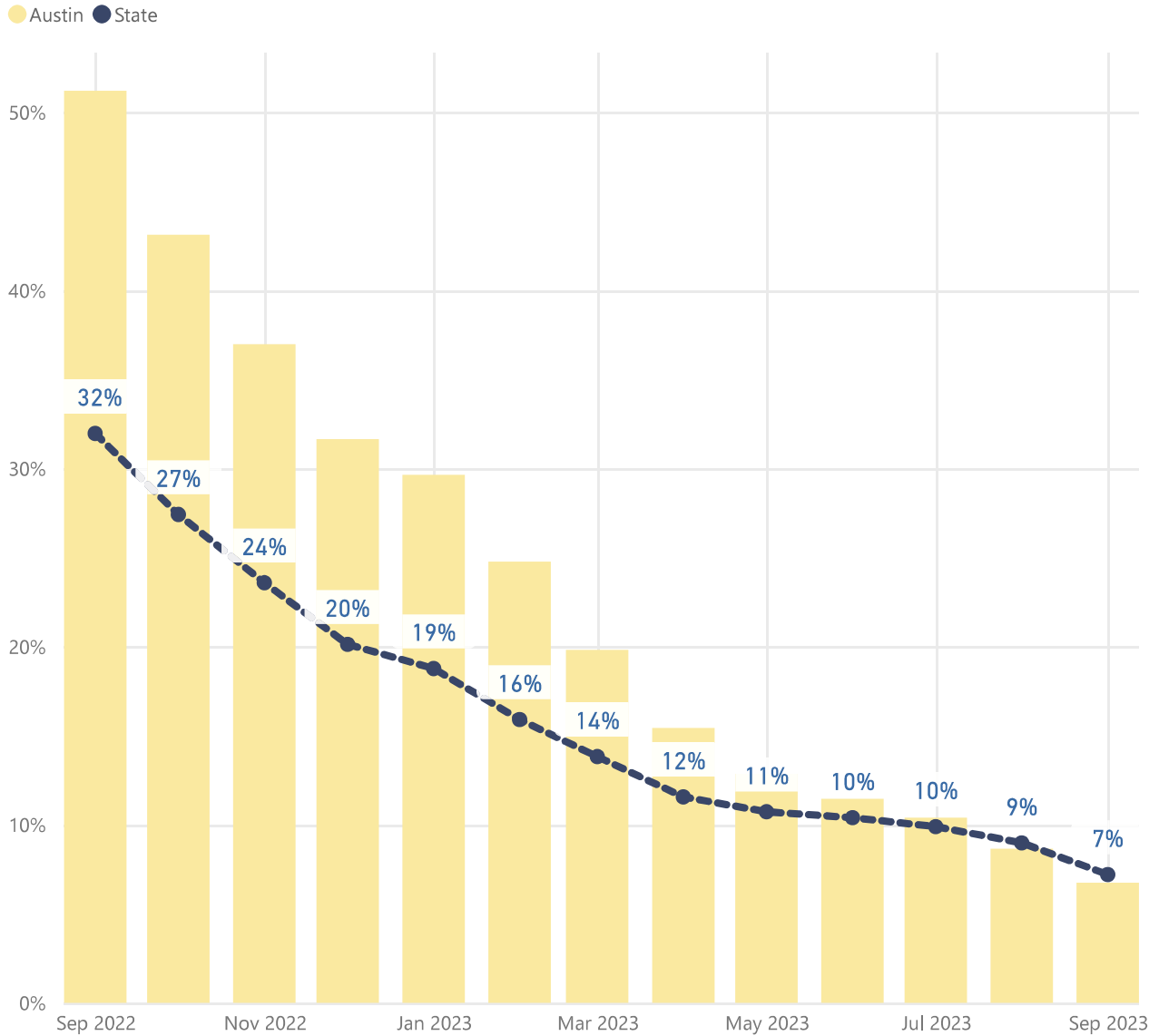
State YoY %

\$10,090,641,763

CY-Trailing 12 Month

\$9,412,527,403

PY-Trailing 12 Month



FORT WORTH

TABC Sales Summary

Top 40 Locations – Current Month Sales

Top 40 Locations – Trailing 12-Month Sales

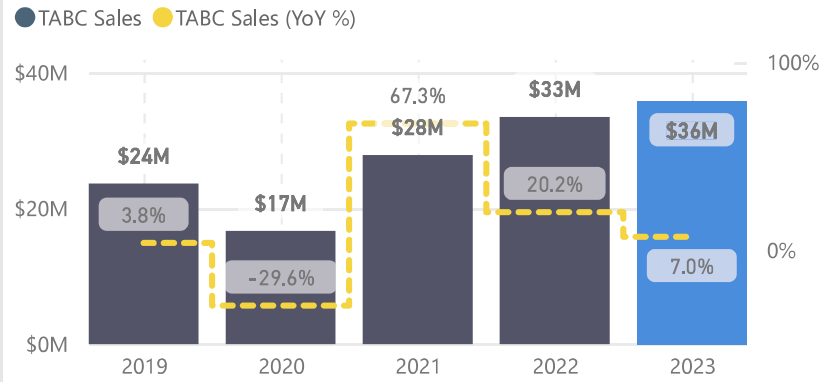
Comparison – Adjacent Cities

Comparison – Region + Top Cities

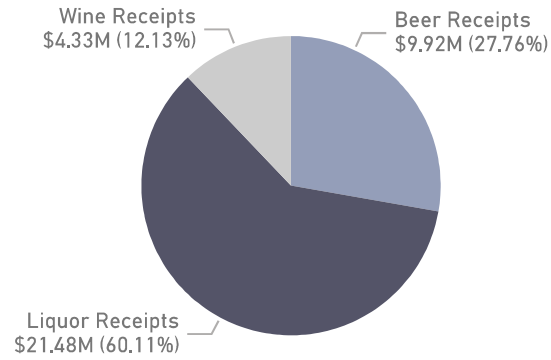
Comparison – State



YoY Sep 2023 Comparison



Sep 2023 Category %



Sep 2023 Receipts

\$21,476,307
Liquor Sales

\$4,332,325
Wine Sales

\$9,918,641
Beer Sales

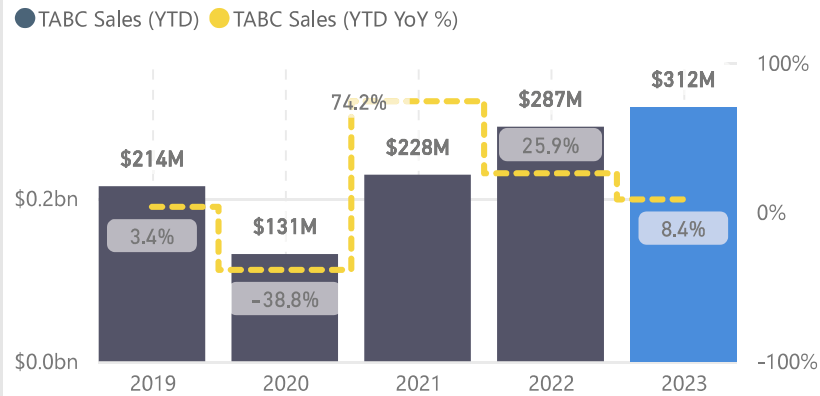
\$35.8M **7.0%**
Total Receipts Month YoY %

City

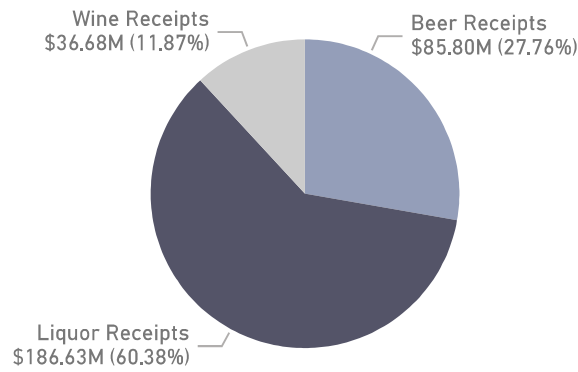
FORT WORTH

576 **\$723,154**
Locations Reporting > \$0 TTM Per Location

YTD Sep 2023 Comparison



YTD Sep 2023 - Category %



YTD Sep 2023 Receipts

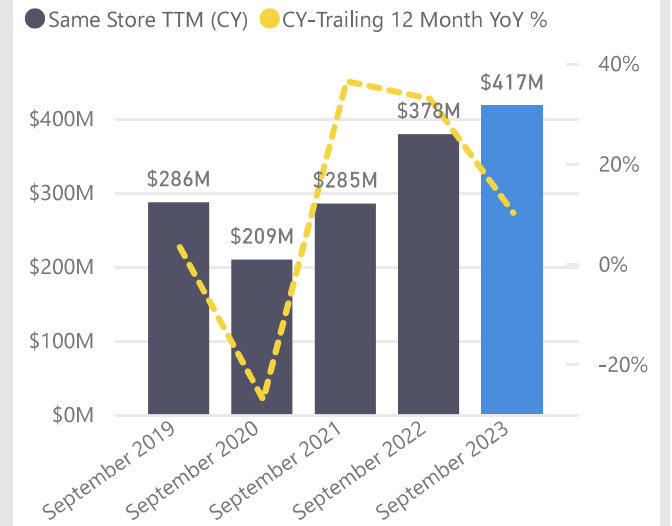
\$186,627,956
Liquor Sales

\$36,683,578
Wine Sales

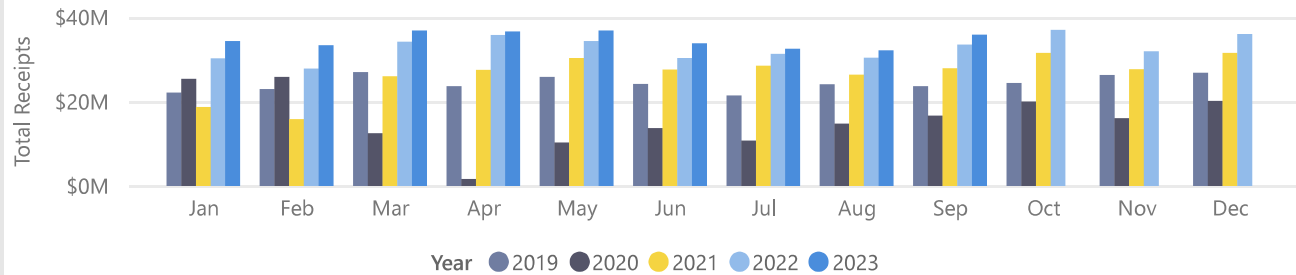
\$85,800,636
Beer Sales

\$311.8M **8.4%**
Total Receipts YTD YoY %

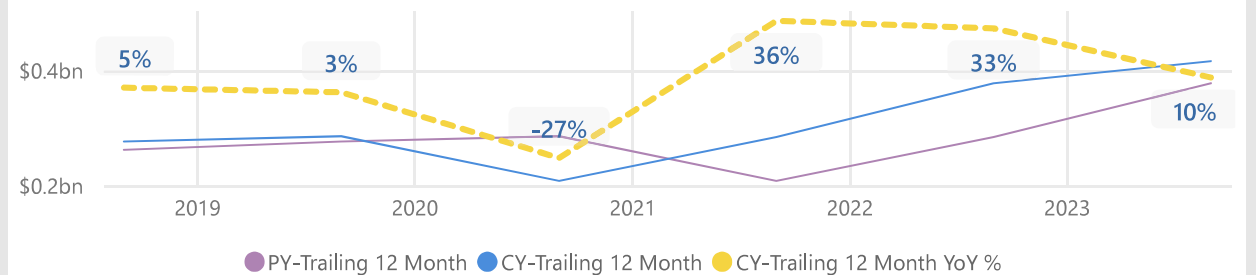
TTM YoY Comparison Sep 2023



YTD MoM + YoY Comparison Sep 2023



TTM YoY % Comparison Sep 2023

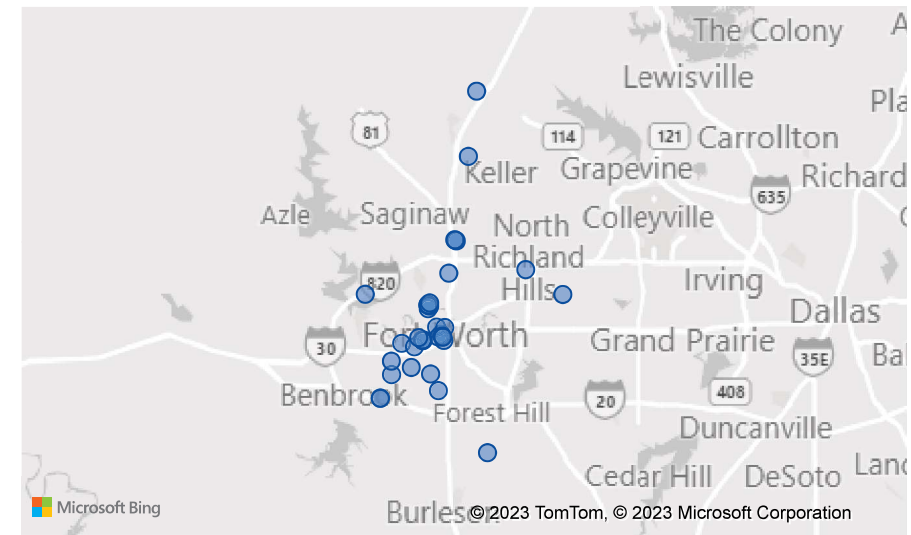


| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|---|-------------|----------|-------------|----------|--------------|----------|
| DICKIES ARENA (FORT WORTH - 76107 - 1) | \$1,305,052 | 146.0% | \$8,818,465 | 18.5% | \$12,150,054 | 44% |
| BILLY BOB'S TEXAS (FORT WORTH - 76164 - 1) | \$860,954 | 9.8% | \$7,950,146 | 6.8% | \$10,275,239 | 3% |
| PREMIER HOSPITALITY, INC. (FORT WORTH - 76129...) | \$849,359 | 479.3% | \$1,371,594 | 289.2% | \$2,654,353 | 200% |
| HOTEL DROVER (FORT WORTH - 76164 - 15) | \$759,729 | 22.7% | \$5,371,688 | 5.4% | \$7,668,489 | 12% |
| JOE T GARCIA'S MEXICAN DISHES (FORT WORTH - ...) | \$722,418 | 20.2% | \$5,766,947 | 14.7% | \$7,500,709 | 11% |
| BOTTLED BLONDE (FORT WORTH - 76107 - 1) | \$717,183 | 87.5% | \$3,025,511 | -14.5% | \$4,216,074 | 19% |
| EL CHINGON (FORT WORTH - 76107 - 1) | \$524,096 | -16.5% | \$4,884,272 | -8.0% | \$6,553,469 | -5% |
| KOE WETZEL'S RIOT ROOM (FORT WORTH - 76107 ...) | \$447,006 | | \$3,243,361 | | \$3,243,361 | |
| OMNI FT WORTH HOTEL (FORT WORTH - 76102 - 17) | \$438,940 | -37.3% | \$4,541,840 | 14.0% | \$6,173,791 | 19% |
| BUCKS CABARET (FORT WORTH - 76106 - 1) | \$390,429 | 2.5% | \$3,335,528 | -2.2% | \$4,467,270 | -2% |
| OJOS LOCOS SPORTS CANTINA (FORT WORTH - 76...) | \$382,449 | 14.1% | \$3,393,431 | 14.7% | \$4,427,143 | |
| BOOMERJACK'S GRILL & BAR (FORT WORTH - 7613...) | \$313,500 | 10.9% | \$2,330,238 | -0.1% | \$3,134,320 | -2% |
| BACKYARD (FORT WORTH - 76107 - 1) | \$312,090 | -21.4% | \$2,112,356 | -35.8% | \$3,231,893 | -20% |
| RUSTY NICKEL ICEHOUSE; SIDEDOOR COCKTAILS &... | \$301,550 | 707.4% | \$734,209 | 133.2% | \$811,208 | 95% |
| COWTOWN COLISEUM (FORT WORTH - 76164 - 40) | \$292,567 | | \$2,353,328 | 260.0% | \$3,004,626 | |
| WHITE ELEPHANT SALOON (FORT WORTH - 76164 ...) | \$280,369 | 13.0% | \$2,341,575 | 11.5% | \$3,164,988 | 16% |
| HOSPITALITY INTERNATIONAL INC (FORT WORTH - ...) | \$280,104 | 17.2% | \$2,764,308 | 20.2% | \$3,812,840 | 24% |
| DEL FRISCO'S DOUBLE EAGLE STEAK HOUSE (FORT ...) | \$268,010 | -2.8% | \$2,332,918 | -9.3% | \$3,405,269 | -10% |
| TRUCK YARD ALLIANCE (FORT WORTH - 76177 - 1) | \$262,503 | | \$3,304,101 | | \$3,307,139 | |
| FLIPS PATIO GRILL (FORT WORTH - 76137 - 1) | \$261,356 | 1.7% | \$2,244,325 | 2.9% | \$3,056,131 | 6% |
| REATA RESTAURANT (FORT WORTH - 76102 - 3) | \$258,094 | -6.8% | \$2,307,249 | -0.5% | \$3,153,696 | 2% |
| ESCAPADE 2001 (FORT WORTH - 76140 - 1) | \$257,769 | 26.0% | \$2,216,947 | -1.7% | \$3,117,187 | 8% |
| TWIN PEAKS (FORT WORTH - 76137 - 2) | \$245,022 | -3.2% | \$1,990,341 | -7.7% | \$2,709,148 | -7% |
| WICKED BUTCHER (FORT WORTH - 76102 - 1) | \$244,417 | 22.3% | \$1,768,347 | 3.6% | \$2,385,303 | 5% |
| BUFFALO BROS (FORT WORTH - 76102 - 1) | \$230,487 | 13.1% | \$1,633,345 | 10.4% | \$2,224,698 | 13% |
| BOOMERJACK'S GRILL AND BAR #23 (FORT WORTH...) | \$229,425 | -4.0% | \$1,904,034 | -5.5% | \$2,637,814 | -5% |
| TWIN RESTAURANT S FORT WORTH BEVERAGE HO... | \$224,622 | 2.0% | \$1,844,462 | 1.6% | \$2,509,252 | 2% |
| RIVER CREST COUNTRY CLUB (FORT WORTH - 7610...) | \$223,367 | 9.9% | \$1,932,648 | 12.9% | \$2,525,371 | 10% |
| PALOMA SUERTE (FORT WORTH - 76164 - 1) | \$214,341 | 16.4% | \$1,728,749 | 23.0% | \$2,339,048 | 66% |
| PETE'S DUELING PIANO BAR (FORT WORTH - 76102...) | \$214,076 | -1.3% | \$1,954,452 | 16.2% | \$2,572,219 | 14% |
| LEVY RESTAURANTS AT TEXAS MOTOR SPEEDWAY (...) | \$214,013 | 30.9% | \$570,623 | 11.7% | \$761,172 | -24% |
| BOOMERJACK'S GRILL & BAR (FORT WORTH - 7613...) | \$207,383 | -9.2% | \$1,735,002 | -7.7% | \$2,361,866 | -7% |
| B&B BUTCHERS & RESTAURANT (FORT WORTH - 7...) | \$194,285 | 10.5% | \$1,916,556 | 21.6% | \$2,640,511 | 20% |
| THE LONESOME DOVE WESTERN BISTRO (FORT W...) | \$191,029 | 6.9% | \$1,418,222 | 6.9% | \$1,987,110 | 9% |
| COLONIAL COUNTRY CLUB (FORT WORTH - 76109 ...) | \$189,865 | -70.4% | \$2,349,293 | 33.4% | \$2,785,413 | 32% |
| MESERO - CLEARFORK (FORT WORTH - 76109 - 1) | \$189,667 | 7.9% | \$1,590,273 | 0.3% | \$2,133,633 | 3% |
| EDDIE V'S PRIME SEAFOOD (FORT WORTH - 76107 ...) | \$188,604 | -11.9% | \$1,509,261 | -14.3% | \$2,149,535 | -11% |
| THE NEW PR'S (FORT WORTH - 76164 - 1) | \$179,394 | 23.8% | \$1,512,860 | -8.0% | \$1,997,677 | -6% |
| RESERVOIR RESTAURANT (FORT WORTH - 76107 - 1) | \$178,248 | -7.5% | \$1,386,105 | -4.3% | \$1,872,139 | -2% |
| THE CAPITAL GRILLE #8048 (FORT WORTH - 76102 ...) | \$173,551 | -26.9% | \$1,499,528 | -9.2% | \$2,169,256 | -1% |

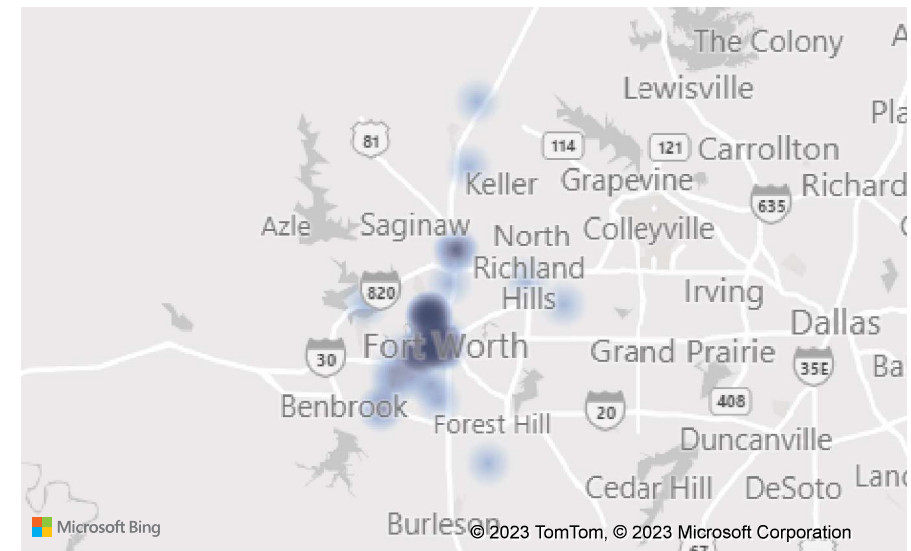
City

Dallas-Fort Worth (Region) + Fort Worth (City)

Location Map



Heat Map



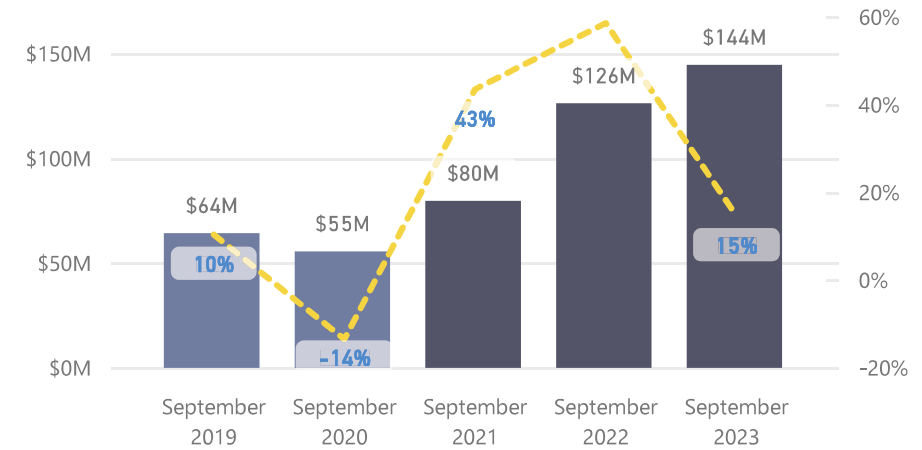
| Location Name/City/Number | Current Mo. | Mo. YoY% | YTD | YTD YoY% | TTM | TTM YoY% |
|--|-------------|----------|-------------|----------|--------------|----------|
| DICKIES ARENA (FORT WORTH - 76107 - 1) | \$1,305,052 | 146.0% | \$8,818,465 | 18.5% | \$12,150,054 | 44% |
| BILLY BOB'S TEXAS (FORT WORTH - 76164 - 1) | \$860,954 | 9.8% | \$7,950,146 | 6.8% | \$10,275,239 | 3% |
| HOTEL DROVER (FORT WORTH - 76164 - 15) | \$759,729 | 22.7% | \$5,371,688 | 5.4% | \$7,668,489 | 12% |
| JOE T GARCIA'S MEXICAN DISHES (FORT WORTH ...) | \$722,418 | 20.2% | \$5,766,947 | 14.7% | \$7,500,709 | 11% |
| EL CHINGON (FORT WORTH - 76107 - 1) | \$524,096 | -16.5% | \$4,884,272 | -8.0% | \$6,553,469 | -5% |
| OMNI FT WORTH HOTEL (FORT WORTH - 76102 - ...) | \$438,940 | -37.3% | \$4,541,840 | 14.0% | \$6,173,791 | 19% |
| BUCKS CABARET (FORT WORTH - 76106 - 1) | \$390,429 | 2.5% | \$3,335,528 | -2.2% | \$4,467,270 | -2% |
| OJOS LOCOS SPORTS CANTINA (FORT WORTH - 7...) | \$382,449 | 14.1% | \$3,393,431 | 14.7% | \$4,427,143 | |
| BOTTLED BLONDE (FORT WORTH - 76107 - 1) | \$717,183 | 87.5% | \$3,025,511 | -14.5% | \$4,216,074 | 19% |
| HOSPITALITY INTERNATIONAL INC (FORT WORTH...) | \$280,104 | 17.2% | \$2,764,308 | 20.2% | \$3,812,840 | 24% |
| DEL FRISCO'S DOUBLE EAGLE STEAK HOUSE (FOR...) | \$268,010 | -2.8% | \$2,332,918 | -9.3% | \$3,405,269 | -10% |
| TRUCK YARD ALLIANCE (FORT WORTH - 76177 - 1) | \$262,503 | | \$3,304,101 | | \$3,307,139 | |
| BACKYARD (FORT WORTH - 76107 - 1) | \$312,090 | -21.4% | \$2,112,356 | -35.8% | \$3,231,893 | -20% |
| WHITE ELEPHANT SALOON (FORT WORTH - 7616...) | \$280,369 | 13.0% | \$2,341,575 | 11.5% | \$3,164,988 | 16% |
| REATA RESTAURANT (FORT WORTH - 76102 - 3) | \$258,094 | -6.8% | \$2,307,249 | -0.5% | \$3,153,696 | 2% |
| BOOMERJACK'S GRILL & BAR (FORT WORTH - 76...) | \$313,500 | 10.9% | \$2,330,238 | -0.1% | \$3,134,320 | -2% |
| ESCAPADE 2001 (FORT WORTH - 76140 - 1) | \$257,769 | 26.0% | \$2,216,947 | -1.7% | \$3,117,187 | 8% |
| FLIPS PATIO GRILL (FORT WORTH - 76137 - 1) | \$261,356 | 1.7% | \$2,244,325 | 2.9% | \$3,056,131 | 6% |
| COWTOWN COLISEUM (FORT WORTH - 76164 - 40) | \$292,567 | | \$2,353,328 | 260.0% | \$3,004,626 | |
| COLONIAL COUNTRY CLUB (FORT WORTH - 7610...) | \$189,865 | -70.4% | \$2,349,293 | 33.4% | \$2,785,413 | 32% |
| TWIN PEAKS (FORT WORTH - 76137 - 2) | \$245,022 | -3.2% | \$1,990,341 | -7.7% | \$2,709,148 | -7% |
| PREMIER HOSPITALITY, INC. (FORT WORTH - 7612...) | \$849,359 | 479.3% | \$1,371,594 | 289.2% | \$2,654,353 | 200% |
| B&B BUTCHERS & RESTAURANT (FORT WORTH - ...) | \$194,285 | 10.5% | \$1,916,556 | 21.6% | \$2,640,511 | 20% |
| BOOMERJACK'S GRILL AND BAR #23 (FORT WOR...) | \$229,425 | -4.0% | \$1,904,034 | -5.5% | \$2,637,814 | -5% |
| PETE'S DUELING PIANO BAR (FORT WORTH - 761...) | \$214,076 | -1.3% | \$1,954,452 | 16.2% | \$2,572,219 | 14% |
| RIVER CREST COUNTRY CLUB (FORT WORTH - 76...) | \$223,367 | 9.9% | \$1,932,648 | 12.9% | \$2,525,371 | 10% |
| TWIN RESTAURANT S FORT WORTH BEVERAGE H... | \$224,622 | 2.0% | \$1,844,462 | 1.6% | \$2,509,252 | 2% |
| WICKED BUTCHER (FORT WORTH - 76102 - 1) | \$244,417 | 22.3% | \$1,768,347 | 3.6% | \$2,385,303 | 5% |
| BOOMERJACK'S GRILL & BAR (FORT WORTH - 76...) | \$207,383 | -9.2% | \$1,735,002 | -7.7% | \$2,361,866 | -7% |
| PALOMA SUERTE (FORT WORTH - 76164 - 1) | \$214,341 | 16.4% | \$1,728,749 | 23.0% | \$2,339,048 | 66% |
| BUFFALO BROS (FORT WORTH - 76102 - 1) | \$230,487 | 13.1% | \$1,633,345 | 10.4% | \$2,224,698 | 13% |
| THE CAPITAL GRILLE #8048 (FORT WORTH - 7610...) | \$173,551 | -26.9% | \$1,499,528 | -9.2% | \$2,169,256 | -1% |
| EDDIE V'S PRIME SEAFOOD (FORT WORTH - 7610...) | \$188,604 | -11.9% | \$1,509,261 | -14.3% | \$2,149,535 | -11% |
| MESERO - CLEARFORK (FORT WORTH - 76109 - 1) | \$189,667 | 7.9% | \$1,590,273 | 0.3% | \$2,133,633 | 3% |
| PAPPADEAUX SEAFOOD KITCHEN (FORT WORTH ...) | \$149,862 | -10.1% | \$1,512,844 | -7.5% | \$2,035,296 | -6% |
| THE NEW PR'S (FORT WORTH - 76164 - 1) | \$179,394 | 23.8% | \$1,512,860 | -8.0% | \$1,997,677 | -6% |
| THE LONESOME DOVE WESTERN BISTRO (FORT ...) | \$191,029 | 6.9% | \$1,418,222 | 6.9% | \$1,987,110 | 9% |
| SPRINGHILL SUITES BY MARRIOTT (FORT WORTH ...) | \$173,192 | 1.0% | \$1,493,407 | 4.7% | \$1,982,882 | 8% |
| THE SHOT CELLAR (FORT WORTH - 76107 - 1) | \$142,063 | -14.3% | \$1,471,915 | 13.6% | \$1,970,042 | 20% |
| PAPPASITOS CANTINO (FORT WORTH - 76102 - 23) | \$155,171 | 10.9% | \$1,440,342 | 2.3% | \$1,899,462 | 3% |

City

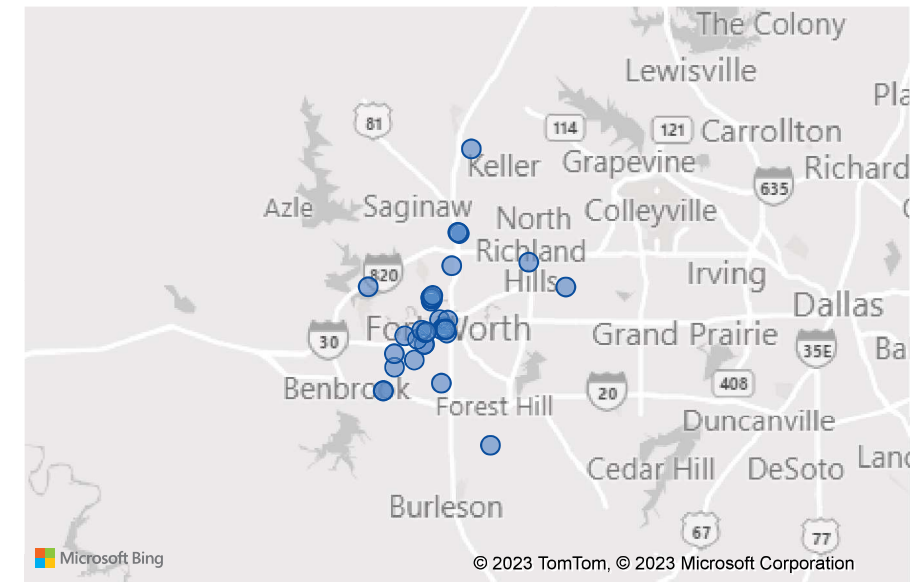
Dallas-Fort Worth (Region) + Fort Worth (City)

Top 40 TTM

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



Subject City ▼
 Dallas-Fort Worth (Region) + Fort Wort... ▼

MSA ▼
 Dallas-Fort Worth ▼

City - 2 ▼
 Dallas-Fort Worth (Region) + Dallas (City) ▼

City - 3 ▼
 Dallas-Fort Worth (Region) + Arlington ... ▼

City - 4 ▼
 Dallas-Fort Worth (Region) + Plano (City) ▼

Fort Worth

\$416,536,553
CY-Trailing 12 Month

10.2%
CY-Trailing 12 Month YoY %

\$378,139,713
PY-Trailing 12 Month

Dallas-Fort Worth

\$3,218,688,173
CY-Trailing 12 Month

7.3%
CY-Trailing 12 Month YoY %

\$2,999,000,147
PY-Trailing 12 Month

Dallas

\$1,199,022,345
CY-Trailing 12 Month

6.72%
CY-Trailing 12 Month YoY %

\$1,123,470,028
PY-Trailing 12 Month

Arlington

\$182,426,906
CY-Trailing 12 Month

4.62%
CY-Trailing 12 Month YoY %

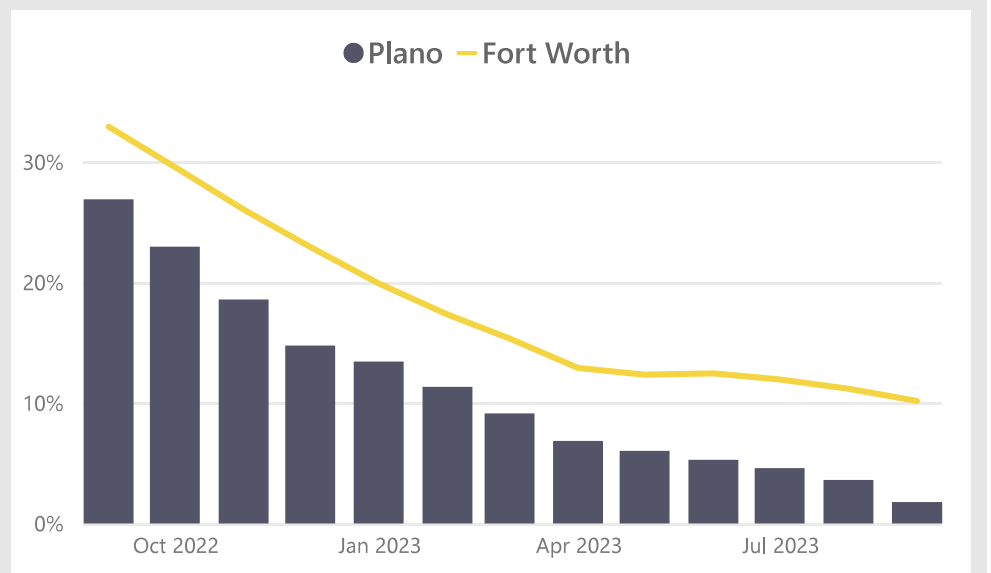
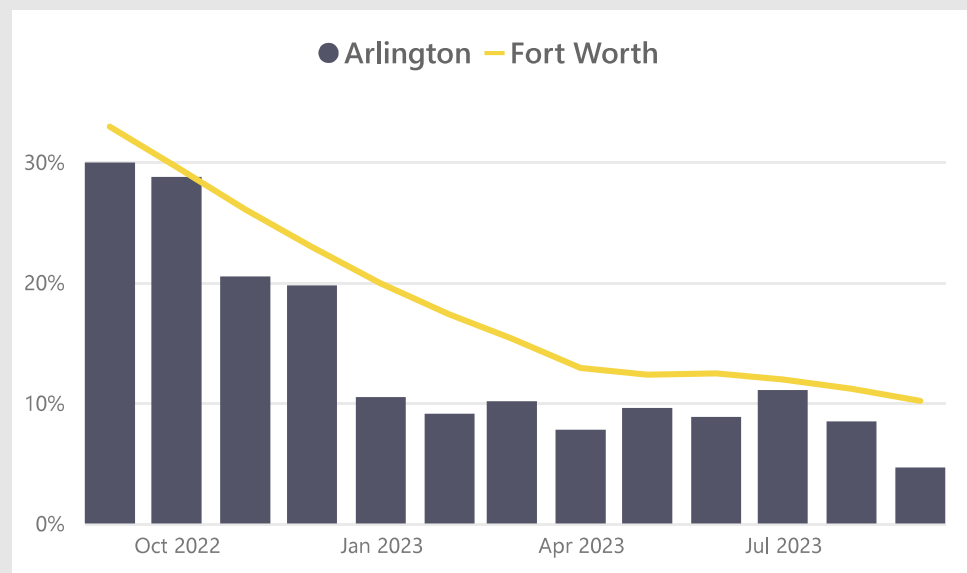
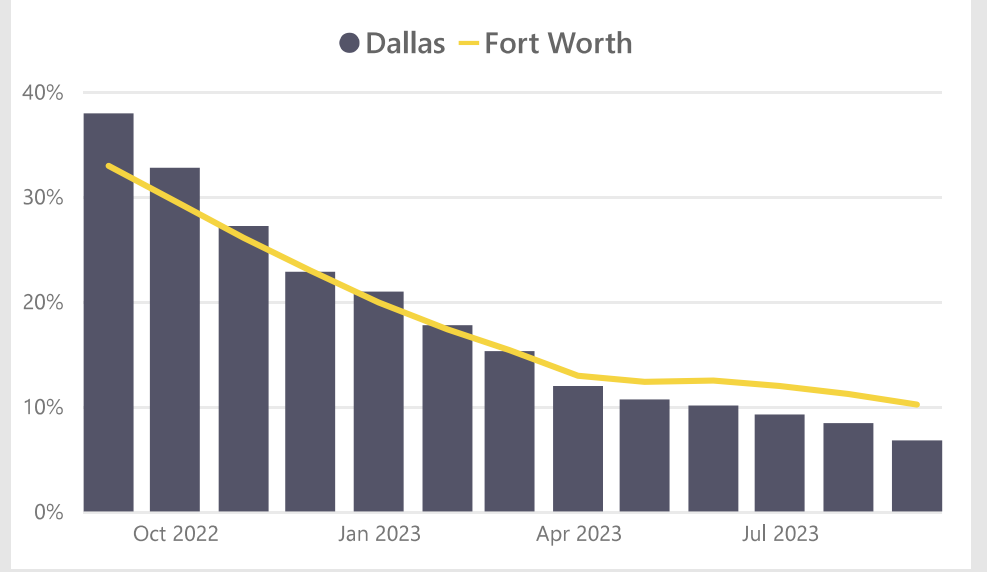
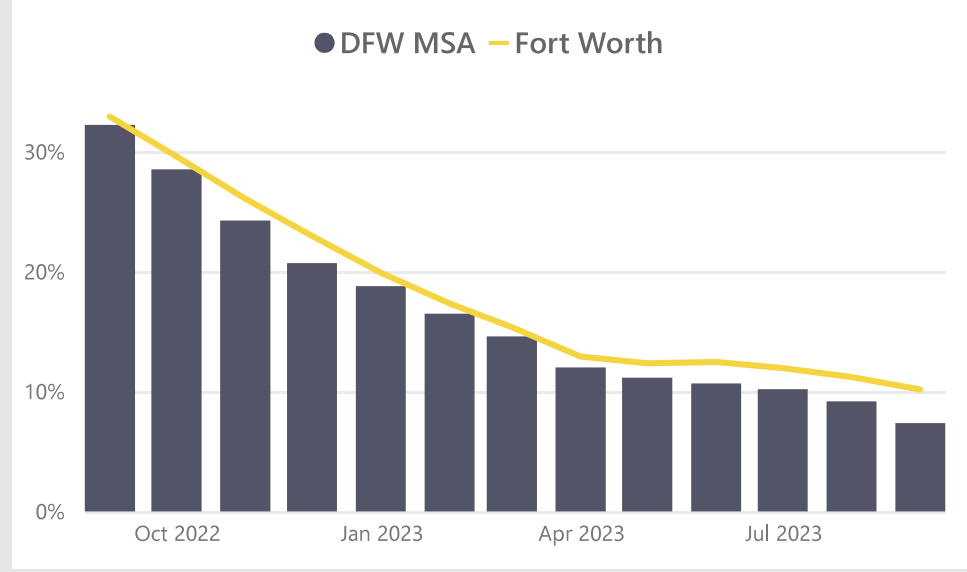
\$174,376,084
PY-Trailing 12 Month

Plano

\$175,548,435
CY-Trailing 12 Month

1.76%
CY-Trailing 12 Month YoY %

\$172,512,050
PY-Trailing 12 Month



Subject City ▼
 Dallas-Fort Worth (Region) + Fort Wort... ▼

City - 1 ▼
 Austin-Round Rock-San Marcos (Region... ▼

City - 2 ▼
 Houston-The Woodlands-Sugarland (Re... ▼

City - 3 ▼
 San Antonio-New Braunfels (Region) + ... ▼

City - 4 ▼
 El Paso (Region) + El Paso (City) ▼

Fort Worth

\$416,536,553
CY-Trailing 12 Month

10.2%
CY-Trailing 12 Month YoY %

\$378,139,713
PY-Trailing 12 Month

Austin

\$1,167,000,383
CY-Trailing 12 Month

6.7%
CY-Trailing 12 Month YoY %

\$1,093,332,858
PY-Trailing 12 Month

Houston

\$1,582,079,841
CY-Trailing 12 Month

7.16%
CY-Trailing 12 Month YoY %

\$1,476,302,835
PY-Trailing 12 Month

San Antonio

\$812,785,582
CY-Trailing 12 Month

7.06%
CY-Trailing 12 Month YoY %

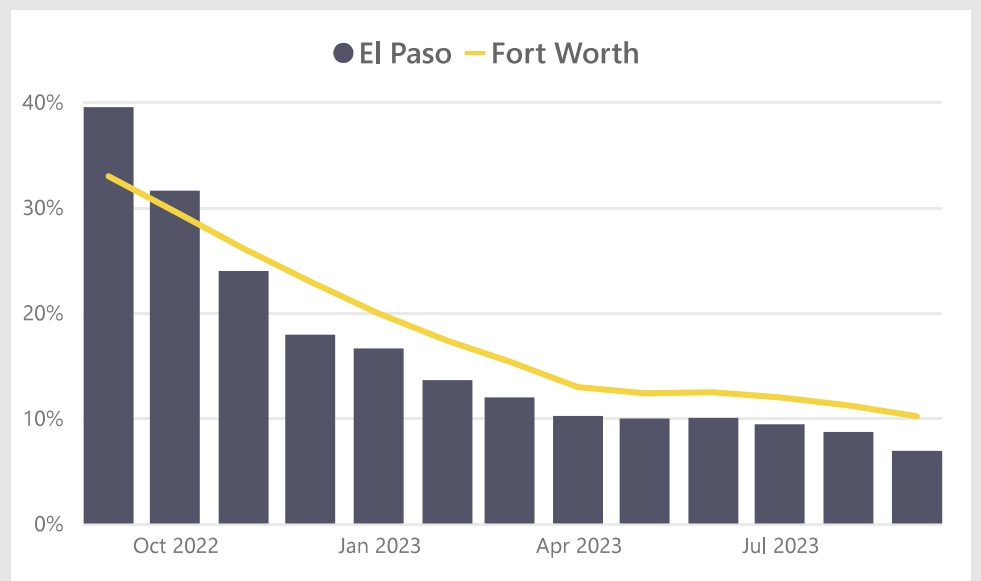
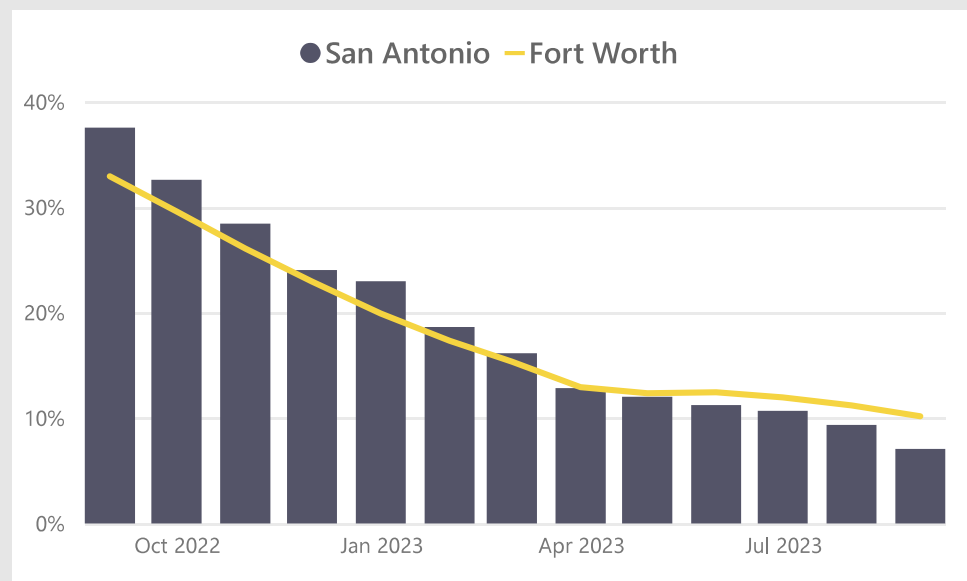
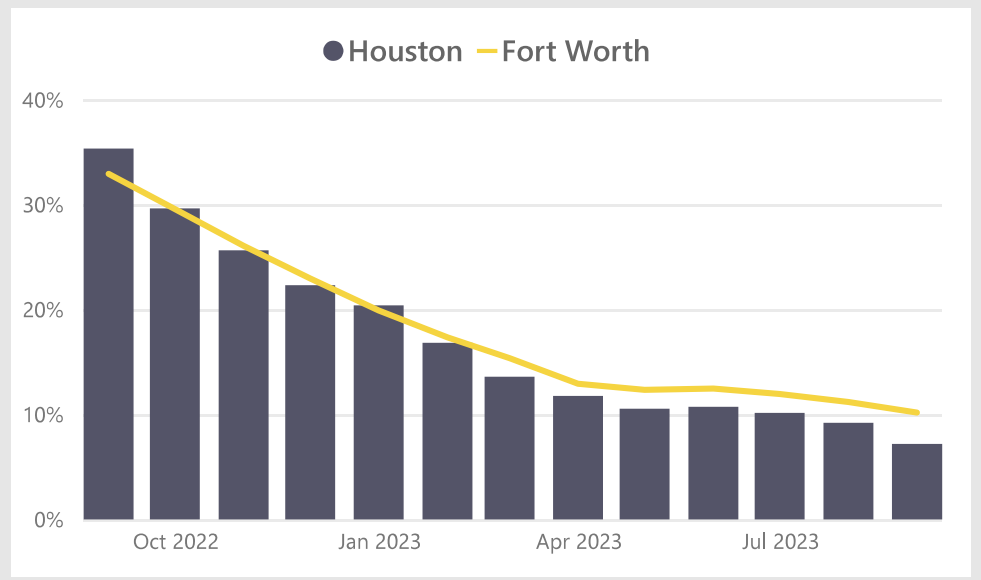
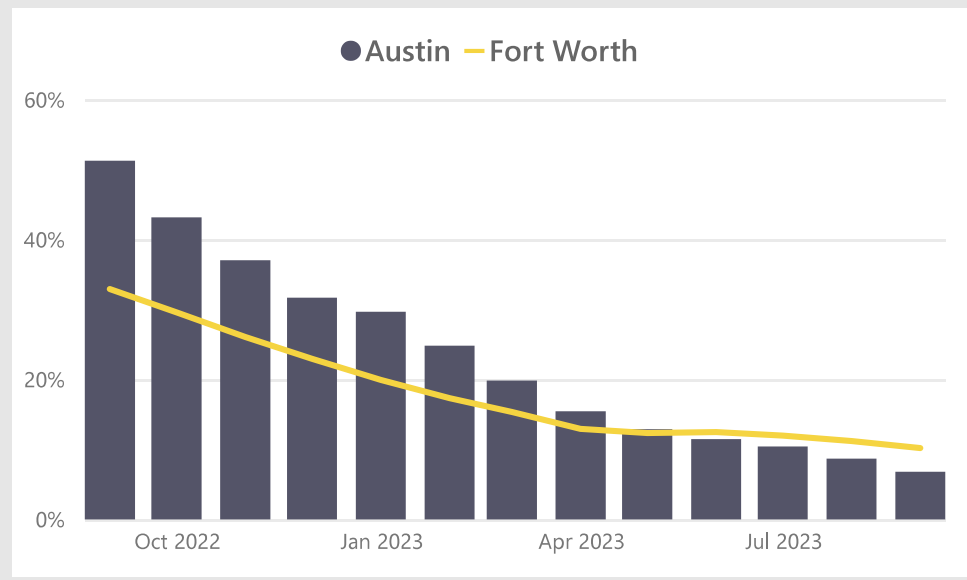
\$759,206,380
PY-Trailing 12 Month

El Paso

\$236,422,227
CY-Trailing 12 Month

6.88%
CY-Trailing 12 Month YoY %

\$221,211,652
PY-Trailing 12 Month



Subject City

Dallas-Fort Worth (Region) + Fort Worth (City)

City Snapshot

10.2%

City YoY %

\$416,536,553

CY-Trailing 12 Month

\$378,139,713

PY-Trailing 12 Month

State Snapshot

7%

State YoY %

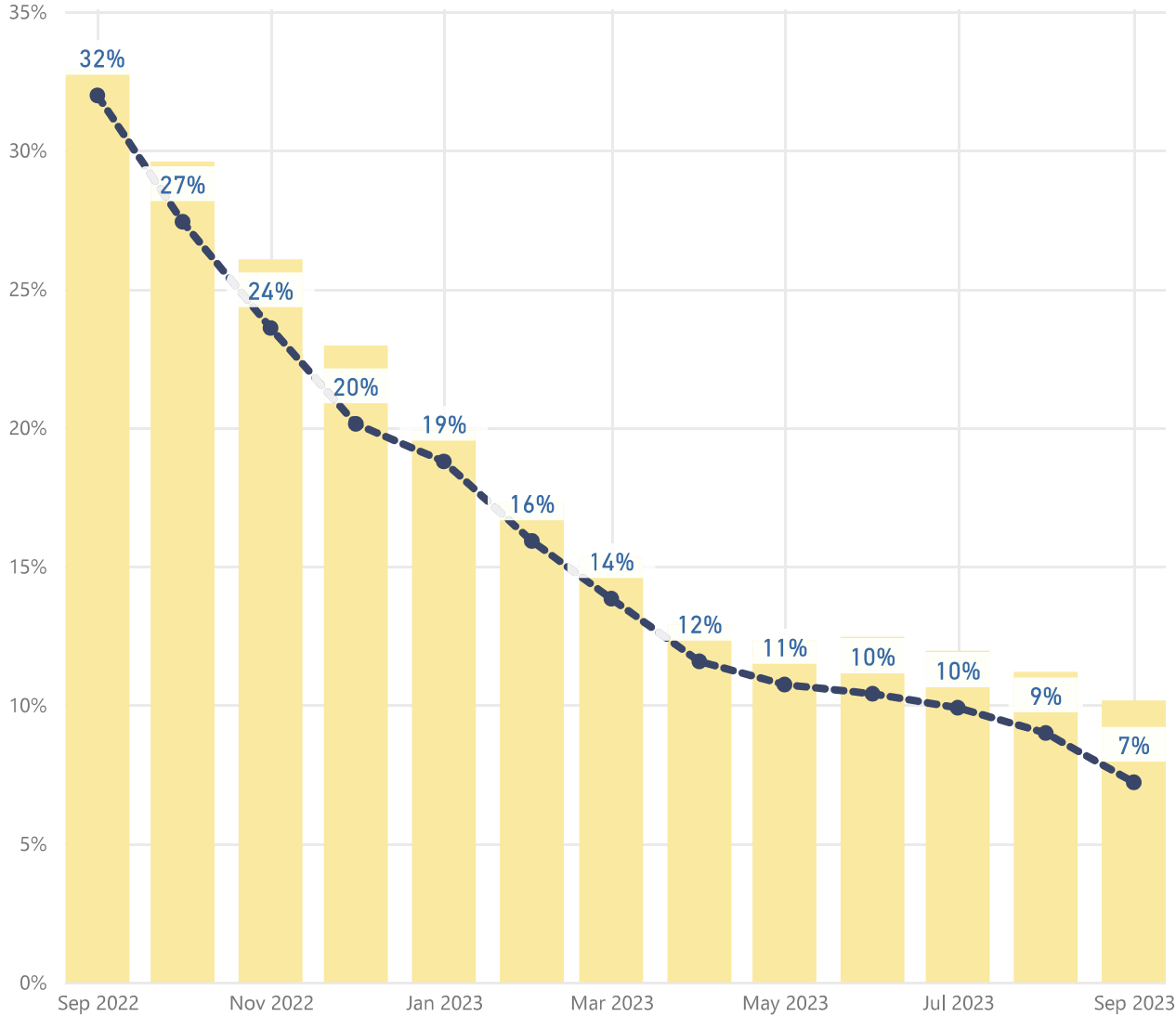
\$10,090,641,763

CY-Trailing 12 Month

\$9,412,527,403

PY-Trailing 12 Month

● Fort Worth ● State



● Fort Worth ● State

