

# TEXAS ★ BARTAB

TOP FOUR MSAs, JULY 2023 DATA

TOP FOUR TEXAS MSAs | JULY 2023  
CONTENTS

- I. Dallas – Fort Worth
- II. Houston – Sugar Land – The Woodlands
- III. San Antonio – New Braunfels
- IV. Austin – Round Rock – San Marcos

# DFW MSA

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TABC Sales Summary

Top 30 Locations – Current Month Sales

Top 15 Cities – TTM Volume

Top 15 Cities – TTM % Increase

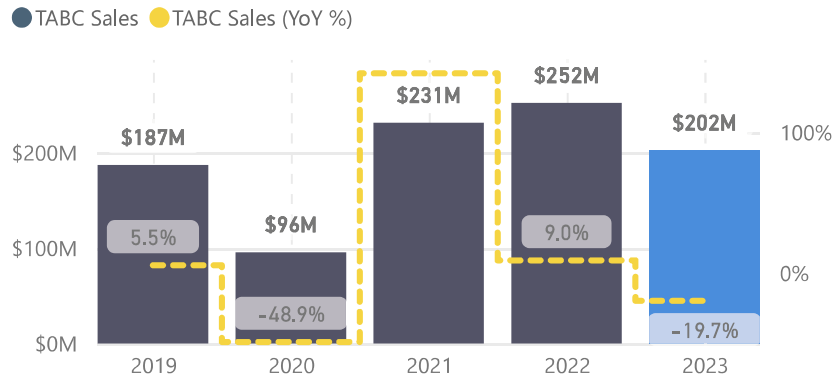
Comparison – Adjacent Cities

Comparison – Region + Top Cities

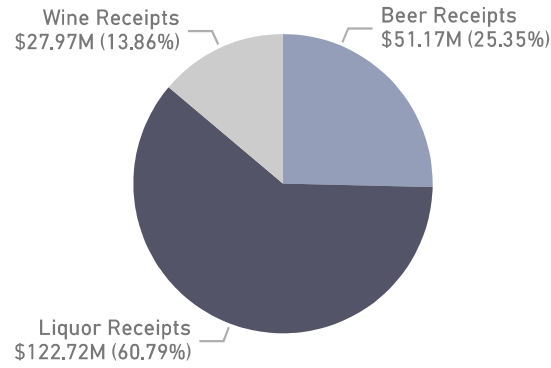
Comparison – State



YoY Jul 2023 Comparison



Jul 2023 Category %



Jul 2023 Receipts

**\$122,724,747**  
Liquor Sales

**\$27,968,910**  
Wine Sales

**\$51,173,945**  
Beer Sales

**\$202.3M** Total Receipts

**-19.7%** Month YoY %

MSA

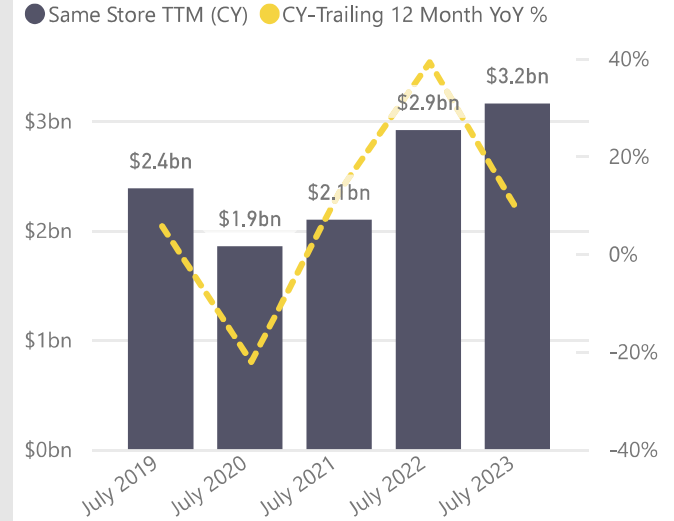
**Dallas-Fort Worth**

Dallas-Fort Worth

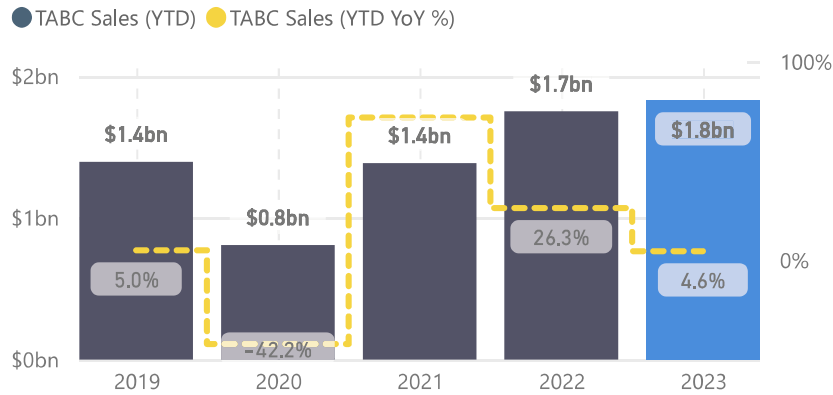
**2,792** Locations Reporting > \$0

**\$1,130,675** TTM Per Location

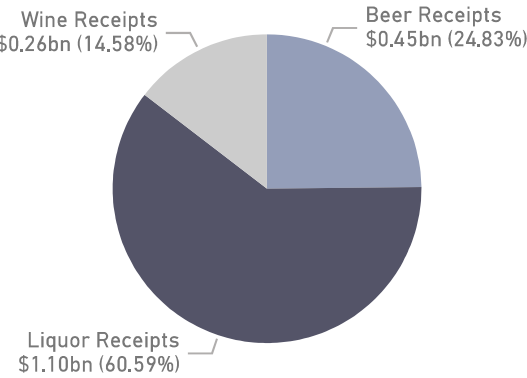
TTM YoY Comparison Jul 2023



YTD Jul 2023 Comparison



YTD Jul 2023 - Category %



YTD Jul 2023 Receipts

**\$1,096,528,399**  
Liquor Sales

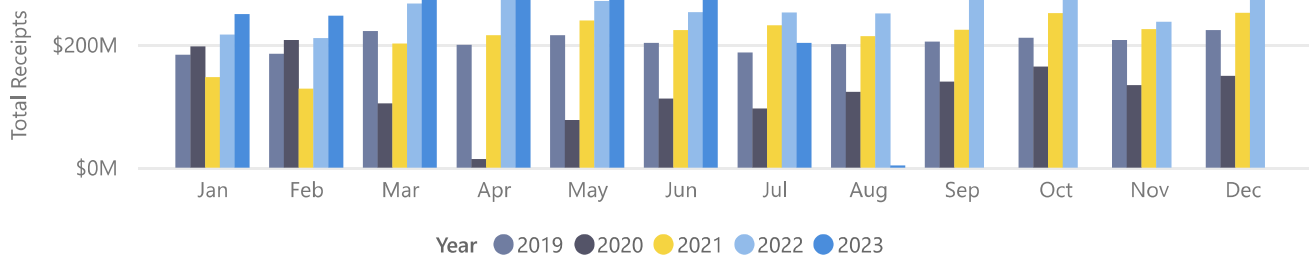
**\$263,881,983**  
Wine Sales

**\$449,320,069**  
Beer Sales

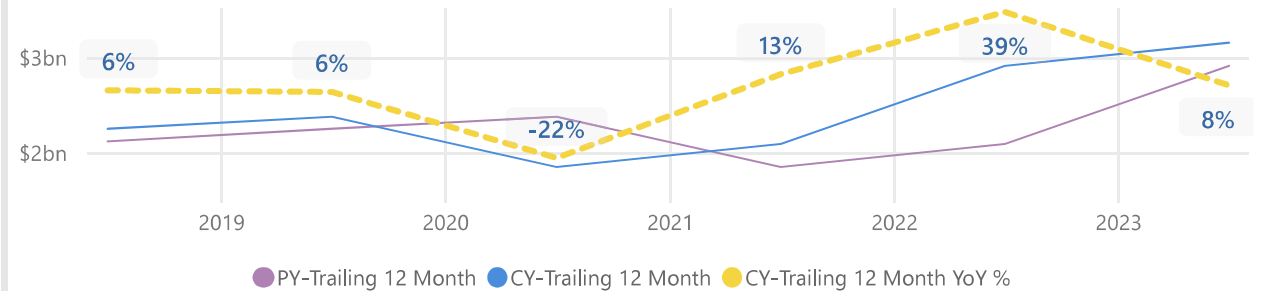
**\$1.8bn** Total Receipts

**4.6%** YTD YoY %

YTD MoM + YoY Comparison Jul 2023



TTM YoY % Comparison Jul 2023

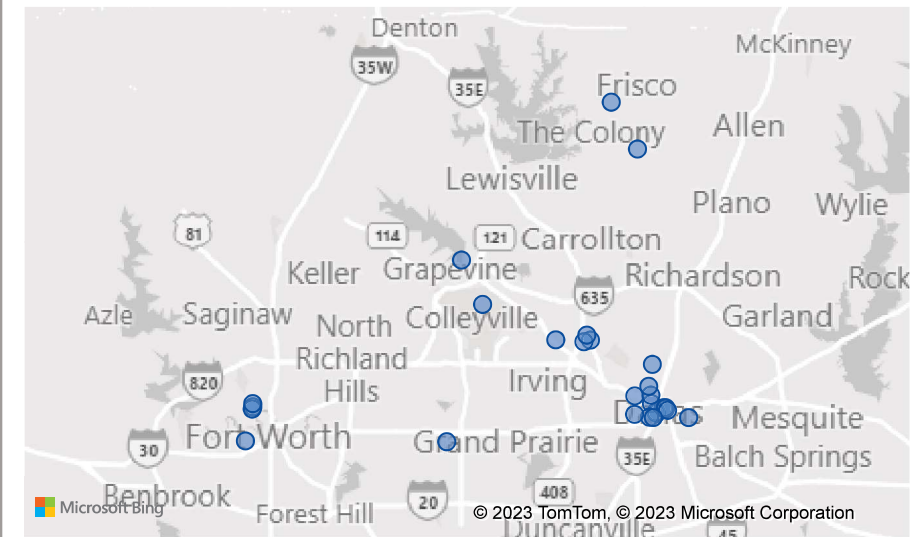


| City   | TABC Sales<br>(Current Month) | TABC Sales YoY % | TABC Sales (YTD)     | TABC Sales YoY %<br>(YTD) | TABC Sales (TTM)     | TABC Sales YoY %<br>(TTM) |
|--|-------------------------------|------------------|----------------------|---------------------------|----------------------|---------------------------|
| <b>Dallas</b>                                | <b>\$13,333,343</b>           | <b>30.0%</b>     | <b>\$79,031,007</b>  | <b>20.9%</b>              | <b>\$126,299,009</b> | <b>23%</b>                |
| DOS EQUIS PAVILION (DALLAS - 75210 - 13)     | \$2,935,969                   | 151.4%           | \$6,900,959          | 61.3%                     | \$11,561,798         | 153%                      |
| SALC, INC. (DALLAS - 75207 - 16)             | \$909,162                     | -29.6%           | \$6,238,906          | -1.9%                     | \$10,508,855         | 22%                       |
| BABY DOLLS (DALLAS - 75220 - 1)              | \$808,852                     |                  | \$3,485,677          |                           | \$3,485,677          |                           |
| COWBOY'S RED RIVER (DALLAS - 75220 - 1)      | \$716,637                     | 13.5%            | \$4,314,844          | 1.4%                      | \$7,256,688          | 4%                        |
| GREEN LIGHT SOCIAL (DALLAS - 75204 - 1)      | \$696,839                     | 6.2%             | \$4,383,463          | 4.4%                      | \$7,210,929          |                           |
| DFB CAPITAL LLC (DALLAS - 75201 - 2)         | \$666,453                     | -3.9%            | \$5,481,666          | 0.2%                      | \$9,210,083          | -4%                       |
| MONARCH (DALLAS - 75202 - 2)                 | \$617,810                     |                  | \$4,879,868          |                           | \$4,879,868          |                           |
| HAPPIEST HOUR, LLC (DALLAS - 75201 - 1)      | \$597,902                     | -14.7%           | \$4,855,692          | -9.4%                     | \$8,935,996          | -6%                       |
| OMNI DALLAS CONVENTION CENTER (DALLA...      | \$593,228                     | 12.9%            | \$7,178,968          | 25.3%                     | \$11,084,491         | 24%                       |
| VIDORRA (DALLAS - 75226 - 1)                 | \$591,928                     | -9.6%            | \$4,120,618          | -4.8%                     | \$6,785,900          | -4%                       |
| KOMODO (DALLAS - 75226 - 1)                  | \$575,881                     |                  | \$2,260,003          |                           | \$2,260,003          |                           |
| SPORTING CLUB DALLAS (DALLAS - 75204 - 1)    | \$567,170                     | 13.3%            | \$3,135,197          | 11.7%                     | \$4,783,040          | 3%                        |
| ROUNDUP SALOON (DALLAS - 75219 - 4)          | \$559,510                     | -8.9%            | \$3,962,828          | -7.0%                     | \$6,876,618          | -3%                       |
| MKRDY DALLAS BEVCO LLC (DALLAS - 75202 ...   | \$529,112                     | 12.1%            | \$3,801,038          | 33.1%                     | \$6,603,939          | 39%                       |
| TAVERN IN THE GROVE (DALLAS - 75212 - 1)     | \$508,761                     | 25.7%            | \$3,304,673          | 28.4%                     | \$5,510,704          | 69%                       |
| ESCAPADE 2001 DALLAS (DALLAS - 75220 - 1)    | \$500,341                     | -18.6%           | \$3,186,652          | -2.8%                     | \$5,647,204          | 4%                        |
| BOTTLED BLONDE- THE BACK YARD (DALLAS ...    | \$478,963                     | -44.7%           | \$4,008,767          | -36.2%                    | \$7,598,990          | -38%                      |
| JAVIER'S RESTAURANT (DALLAS - 75205 - 1)     | \$478,825                     | 3.0%             | \$3,531,188          | 7.2%                      | \$6,098,226          | 9%                        |
| <b>Arlington</b>                             | <b>\$6,338,769</b>            | <b>94.9%</b>     | <b>\$34,857,236</b>  | <b>15.5%</b>              | <b>\$78,778,865</b>  | <b>29%</b>                |
| TEXAS RANGER BALLPARK (ARLINGTON - 760...    | \$3,020,741                   | 53.0%            | \$16,411,268         | 61.6%                     | \$26,620,894         | 73%                       |
| BACKYARD C/O TEXAS LIVE! (ARLINGTON - 7...   | \$1,675,518                   | 53.0%            | \$9,099,540          | 9.4%                      | \$18,272,491         | 6%                        |
| AT&T STADIUM (ARLINGTON - 76011 - 1)         | \$1,642,510                   | 793.5%           | \$9,346,428          | -20.1%                    | \$33,885,480         | 19%                       |
| <b>Fort Worth</b>                            | <b>\$2,616,137</b>            | <b>9.1%</b>      | <b>\$19,016,205</b>  | <b>6.5%</b>               | <b>\$32,056,117</b>  | <b>8%</b>                 |
| BILLY BOB'S TEXAS (FORT WORTH - 76164 - 1)   | \$858,313                     | 29.5%            | \$6,457,718          | 8.9%                      | \$10,297,720         | 5%                        |
| EL CHINGON (FORT WORTH - 76107 - 1)          | \$641,552                     | -5.3%            | \$3,878,216          | -6.2%                     | \$6,724,023          | 0%                        |
| JOE T GARCIA'S MEXICAN DISHES (FORT WO...    | \$600,476                     | 12.0%            | \$4,607,827          | 17.7%                     | \$7,456,278          | 11%                       |
| HOTEL DROVER (FORT WORTH - 76164 - 15)       | \$515,796                     | -1.1%            | \$4,072,444          | 4.7%                      | \$7,578,096          | 17%                       |
| <b>Grapevine</b>                             | <b>\$1,859,450</b>            | <b>38.0%</b>     | <b>\$16,318,834</b>  | <b>30.3%</b>              | <b>\$27,974,432</b>  | <b>33%</b>                |
| GAYLORD TEXAN (GRAPEVINE - 76051 - 1)        | \$1,859,450                   | 38.0%            | \$16,318,834         | 30.3%                     | \$27,974,432         | 33%                       |
| <b>FriscO</b>                                | <b>\$1,095,486</b>            |                  | <b>\$2,980,754</b>   |                           | <b>\$2,980,754</b>   |                           |
| OMNI PGA FRISCO RESORT (FRISCO - 75034 - ... | \$1,095,486                   |                  | \$2,980,754          |                           | \$2,980,754          |                           |
| <b>Irving</b>                                | <b>\$688,237</b>              | <b>154.4%</b>    | <b>\$3,411,673</b>   | <b>42.1%</b>              | <b>\$7,981,600</b>   | <b>35%</b>                |
| TOYOTA MUSIC FACTORY (IRVING - 75039 - 20)   | \$688,237                     | 154.4%           | \$3,411,673          | 42.1%                     | \$7,981,600          | 35%                       |
| <b>Plano</b>                                 | <b>\$655,955</b>              | <b>-10.9%</b>    | <b>\$4,808,242</b>   | <b>-2.2%</b>              | <b>\$8,312,250</b>   | <b>0%</b>                 |
| <b>Total</b>                                 | <b>\$27,067,473</b>           | <b>44.4%</b>     | <b>\$164,112,013</b> | <b>20.0%</b>              | <b>\$290,852,040</b> | <b>24%</b>                |

MSA

Dallas-Fort Worth

Location Map



Heat Map



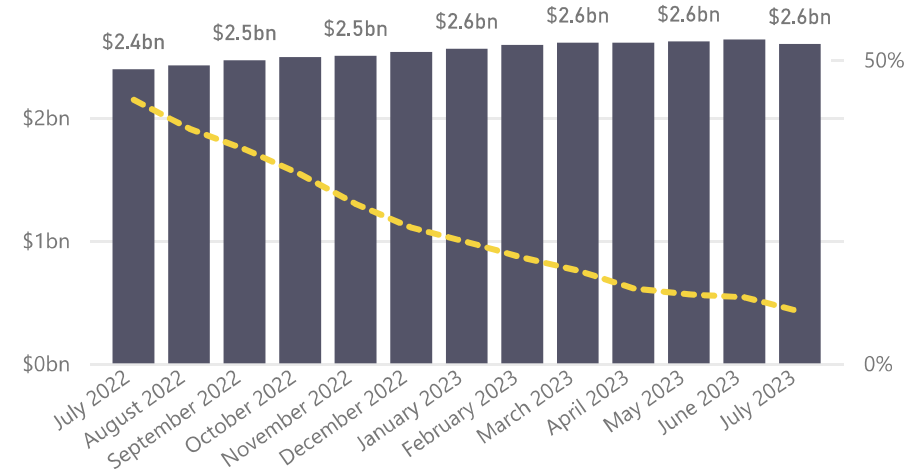
| Region                   | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)       | TABC Sales YoY % (YTD) | TABC Sales (TTM)       | TABC Sales - PY (TTM)  | TABC Sales YoY% (TTM) |
|--------------------------|----------------------------|---------------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
| <b>Dallas-Fort Worth</b> | <b>\$167,595,376</b>       | <b>-18.3%</b>                   | <b>\$1,497,234,188</b> | <b>135.7%</b>          | <b>\$2,595,094,530</b> | <b>\$2,391,618,934</b> | <b>9%</b>             |
| Dallas                   | \$75,602,474               | -20.2%                          | \$681,820,954          | 67.8%                  | \$1,174,710,867        | \$1,092,528,156        | 8%                    |
| Fort Worth               | \$24,482,768               | -21.6%                          | \$236,941,043          | 31.9%                  | \$405,633,138          | \$368,585,350          | 10%                   |
| Arlington                | \$12,950,091               | 5.5%                            | \$94,064,849           | 7.9%                   | \$181,740,347          | \$165,641,908          | 10%                   |
| Plano                    | \$11,201,756               | -22.8%                          | \$100,347,753          | 15.6%                  | \$174,246,310          | \$169,207,291          | 3%                    |
| Grapevine                | \$9,050,713                | -3.5%                           | \$78,778,654           | 11.6%                  | \$135,728,053          | \$117,910,370          | 15%                   |
| Frisco                   | \$8,609,857                | 1.3%                            | \$65,187,666           | 190.1%                 | \$108,602,150          | \$93,496,368           | 16%                   |
| Irving                   | \$5,954,448                | -16.8%                          | \$51,639,697           | 24.4%                  | \$91,572,492           | \$84,053,318           | 9%                    |
| Mckinney                 | \$3,353,781                | -13.5%                          | \$28,288,687           | 20.6%                  | \$47,472,785           | \$43,484,023           | 9%                    |
| The Colony               | \$3,250,594                | -28.1%                          | \$30,301,593           | 25.0%                  | \$51,277,661           | \$46,577,848           | 10%                   |
| Richardson               | \$2,628,700                | -30.4%                          | \$26,523,104           | 13.4%                  | \$45,336,217           | \$42,088,028           | 8%                    |
| Southlake                | \$2,325,489                | -19.6%                          | \$20,495,291           | 152.0%                 | \$36,000,107           | \$31,378,260           | 15%                   |
| Denton                   | \$2,240,093                | -38.6%                          | \$24,432,760           | 2,938.7%               | \$42,812,128           | \$41,482,574           | 3%                    |
| Lewisville               | \$2,239,926                | -26.5%                          | \$20,345,793           | 27.3%                  | \$34,233,310           | \$31,835,070           | 8%                    |
| Grand Prairie            | \$1,873,419                | -31.6%                          | \$19,140,840           | 33.9%                  | \$32,578,185           | \$29,422,328           | 11%                   |
| Addison                  | \$1,831,267                | -34.8%                          | \$18,925,504           | 27.3%                  | \$33,150,780           | \$33,928,042           | -2%                   |
| <b>Total</b>             | <b>\$167,595,376</b>       | <b>-18.3%</b>                   | <b>\$1,497,234,188</b> | <b>135.7%</b>          | <b>\$2,595,094,530</b> | <b>\$2,391,618,934</b> | <b>9%</b>             |

MSA

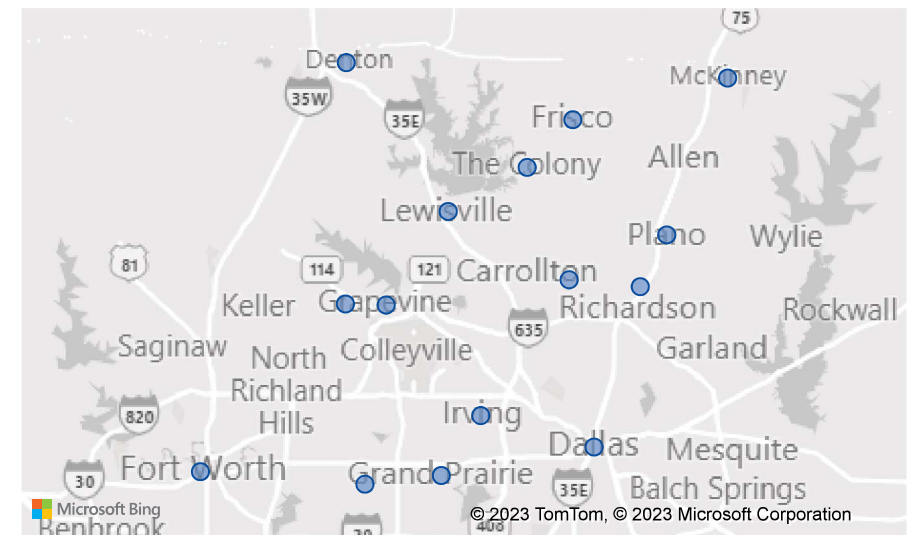
Dallas-Fort Worth

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



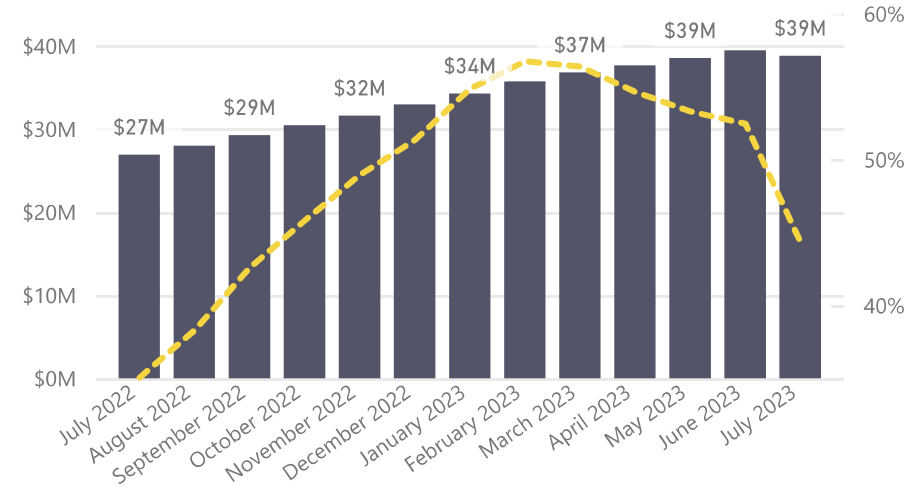
| Region                   | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)    | TABC Sales YoY % (YTD) | TABC Sales (TTM)    | TABC Sales - PY (TTM) | TABC Sales YoY% (TTM) |
|--------------------------|----------------------------|---------------------------------|---------------------|------------------------|---------------------|-----------------------|-----------------------|
| <b>Dallas-Fort Worth</b> | <b>\$2,316,403</b>         | <b>-21.3%</b>                   | <b>\$23,453,526</b> | <b>42.8%</b>           | <b>\$38,808,652</b> | <b>\$26,889,368</b>   | <b>44%</b>            |
| Melissa                  | \$49,970                   | 286.3%                          | \$319,786           | 19.0%                  | \$396,324           | \$139,062             | 185%                  |
| River Oaks               | \$6,763                    | -22.8%                          | \$45,325            | 65.3%                  | \$75,512            | \$27,419              | 175%                  |
| Northlake                | \$239,810                  | 48.7%                           | \$2,430,220         | -1.6%                  | \$3,389,345         | \$1,300,285           | 161%                  |
| Princeton                | \$10,763                   | -58.3%                          | \$237,031           |                        | \$377,880           | \$244,567             | 55%                   |
| Joshua                   | \$7,435                    | -89.7%                          | \$730,298           | 1.9%                   | \$1,261,899         | \$823,977             | 53%                   |
| Corinth                  | \$85,873                   | -8.4%                           | \$685,603           | 11.7%                  | \$1,190,967         | \$798,619             | 49%                   |
| Little Elm               | \$202,735                  | -65.4%                          | \$4,016,093         | 89.3%                  | \$6,911,313         | \$4,692,781           | 47%                   |
| University Park          | \$232,233                  | -1.8%                           | \$2,195,558         | 35.6%                  | \$3,860,315         | \$2,654,413           | 45%                   |
| Hudson Oaks              | \$40,528                   | -59.7%                          | \$731,745           | 196.5%                 | \$1,199,454         | \$849,951             | 41%                   |
| Haslet                   | \$36,909                   | -5.9%                           | \$325,946           | 13.4%                  | \$546,860           | \$405,238             | 35%                   |
| Anna                     | \$269,073                  | 43.1%                           | \$1,731,621         | 15.4%                  | \$2,708,006         | \$2,019,886           | 34%                   |
| Prosper                  | \$820,609                  | -7.5%                           | \$6,435,478         | 32.7%                  | \$10,760,143        | \$8,142,825           | 32%                   |
| Campbell                 | \$70,803                   | 2.6%                            | \$495,099           | 23.6%                  | \$810,299           | \$617,479             | 31%                   |
| Sachse                   | \$192,241                  | -53.7%                          | \$2,644,673         | 17.4%                  | \$4,604,878         | \$3,611,564           | 28%                   |
| Sunnyvale                | \$50,658                   | 9.7%                            | \$429,050           | 140.4%                 | \$715,457           | \$561,302             | 27%                   |
| <b>Total</b>             | <b>\$2,316,403</b>         | <b>-21.3%</b>                   | <b>\$23,453,526</b> | <b>42.8%</b>           | <b>\$38,808,652</b> | <b>\$26,889,368</b>   | <b>44%</b>            |

MSA

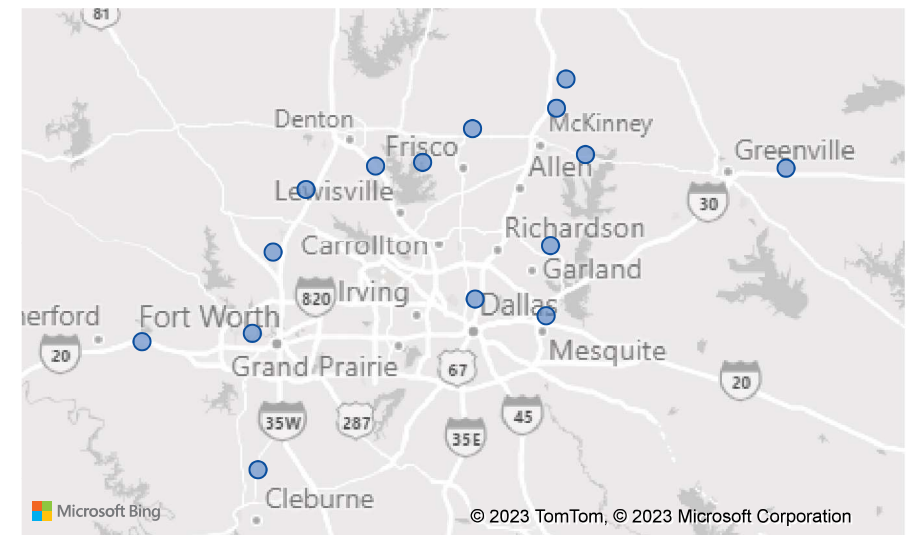
Dallas-Fort Worth

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



**Subject MSA** ▼  
 Dallas-Fort Worth ▼

**City - 1** ▼  
 Dallas-Fort Worth (Region) + Dallas (City) ▼

**City - 2** ▼  
 Dallas-Fort Worth (Region) + Fort Wort... ▼

**City - 3** ▼  
 Dallas-Fort Worth (Region) + Arlington ... ▼

**City - 4** ▼  
 Dallas-Fort Worth (Region) + Plano (City) ▼

**Dallas-Fort Worth**

**\$3,156,844,684**  
CY-Trailing 12 Month

**8.4%**  
CY-Trailing 12 Month YoY %

**\$2,913,503,836**  
PY-Trailing 12 Month

**Dallas**

**\$1,174,710,867**  
CY-Trailing 12 Month

**7.5%**  
CY-Trailing 12 Month YoY %

**\$1,092,528,156**  
PY-Trailing 12 Month

**Fort Worth**

**\$405,633,138**  
CY-Trailing 12 Month

**10.05%**  
CY-Trailing 12 Month YoY %

**\$368,585,350**  
PY-Trailing 12 Month

**Arlington**

**\$181,740,347**  
CY-Trailing 12 Month

**9.72%**  
CY-Trailing 12 Month YoY %

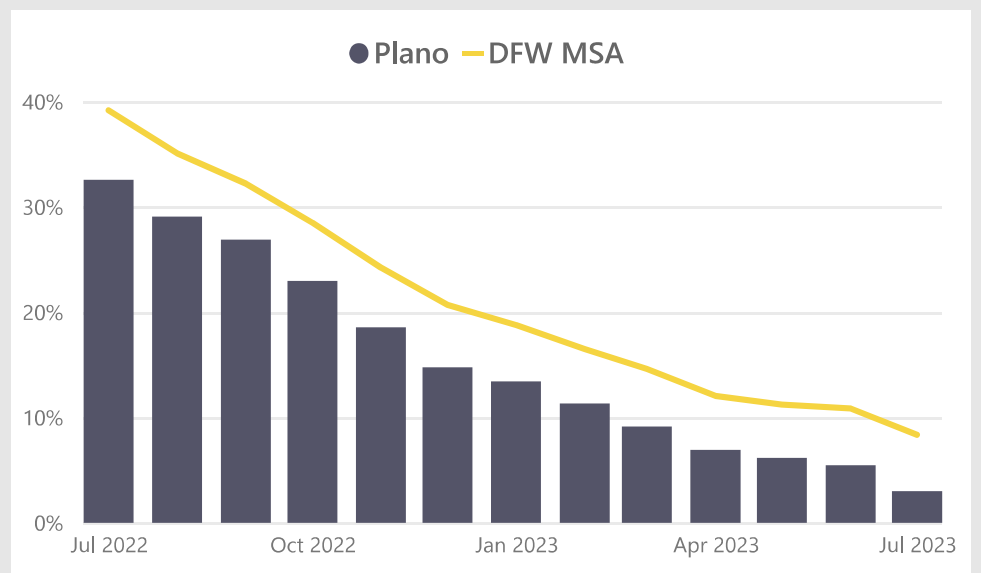
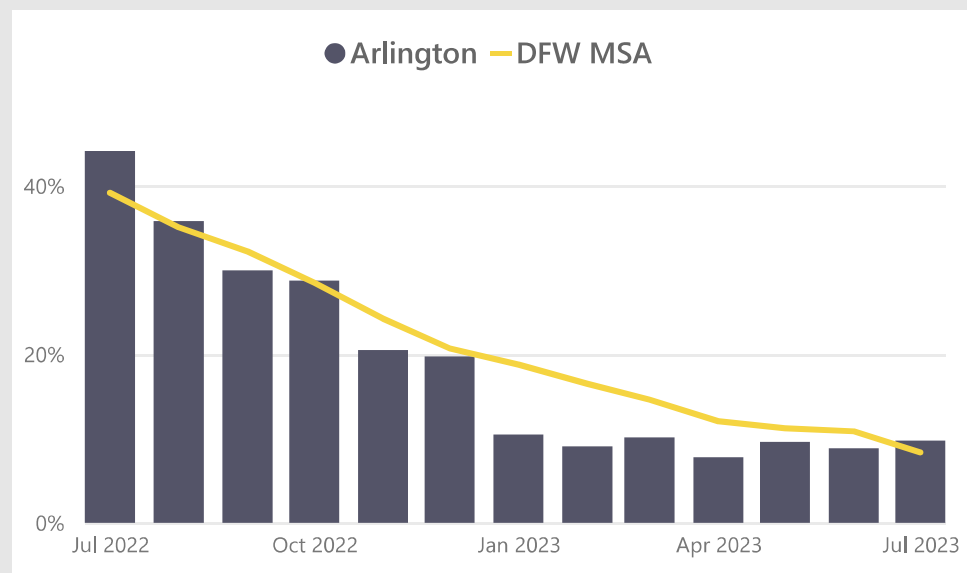
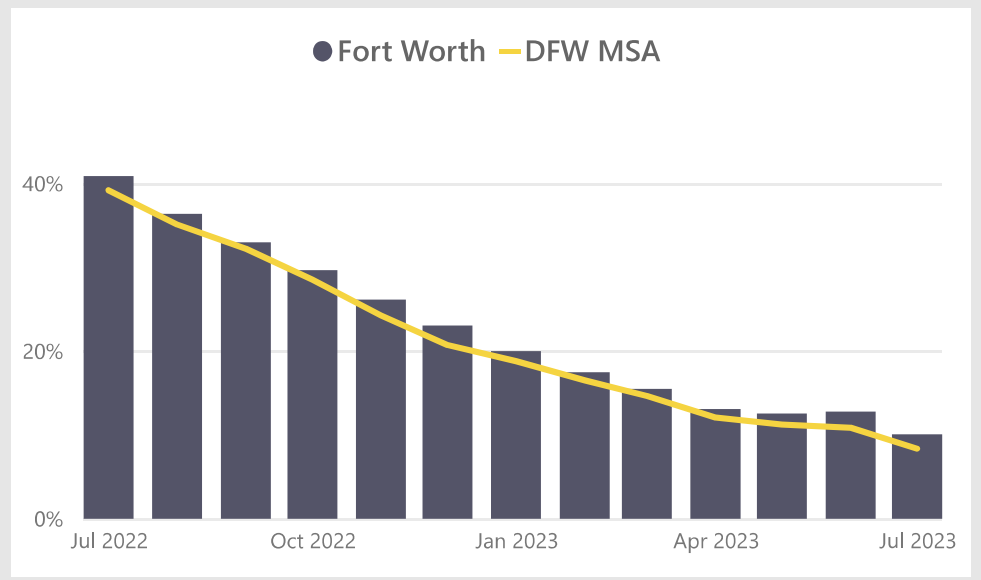
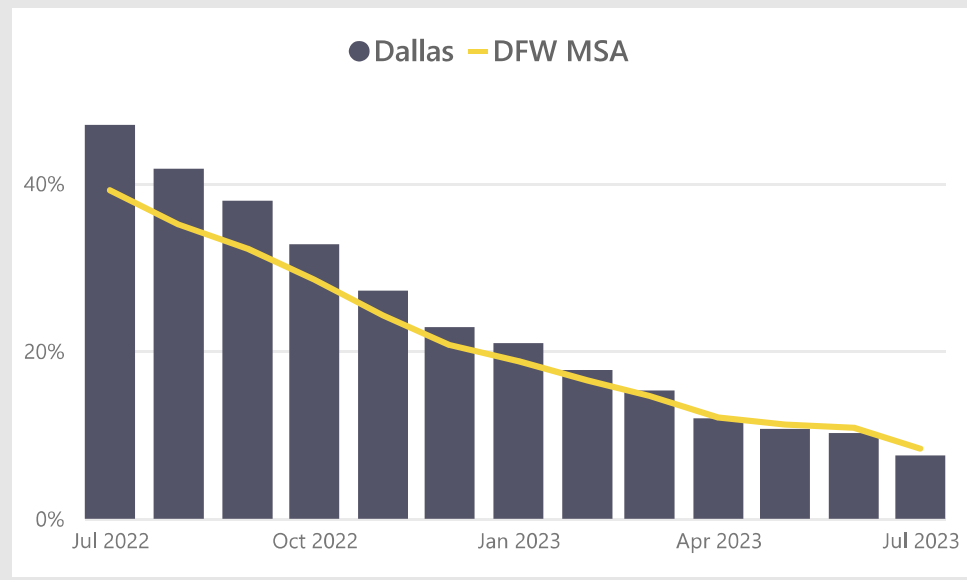
**\$165,641,908**  
PY-Trailing 12 Month

**Plano**

**\$174,246,310**  
CY-Trailing 12 Month

**2.98%**  
CY-Trailing 12 Month YoY %

**\$169,207,291**  
PY-Trailing 12 Month





Subject MSA: **Dallas-Fort Worth** | 
 MSA - 1: **Houston-The Woodlands-Sugarland** | 
 MSA - 2: **Austin-Round Rock-San Marcos** | 
 MSA - 3: **San Antonio-New Braunfels** | 
 MSA - 4: **El Paso**

**Dallas-Fort Worth**

**\$3,156,844,684**  
CY-Trailing 12 Month

**8.4%**  
CY-Trailing 12 Month YoY %

**\$2,913,503,836**  
PY-Trailing 12 Month

**Houston-The Woodlands-Sugarland**

**\$2,406,042,916**  
CY-Trailing 12 Month

**7.4%**  
CY-Trailing 12 Month YoY %

**\$2,240,406,741**  
PY-Trailing 12 Month

**Austin-Round Rock-San Marcos**

**\$1,430,208,010**  
CY-Trailing 12 Month

**8.53%**  
CY-Trailing 12 Month YoY %

**\$1,317,757,627**  
PY-Trailing 12 Month

**San Antonio-New Braunfels**

**\$961,304,298**  
CY-Trailing 12 Month

**9.05%**  
CY-Trailing 12 Month YoY %

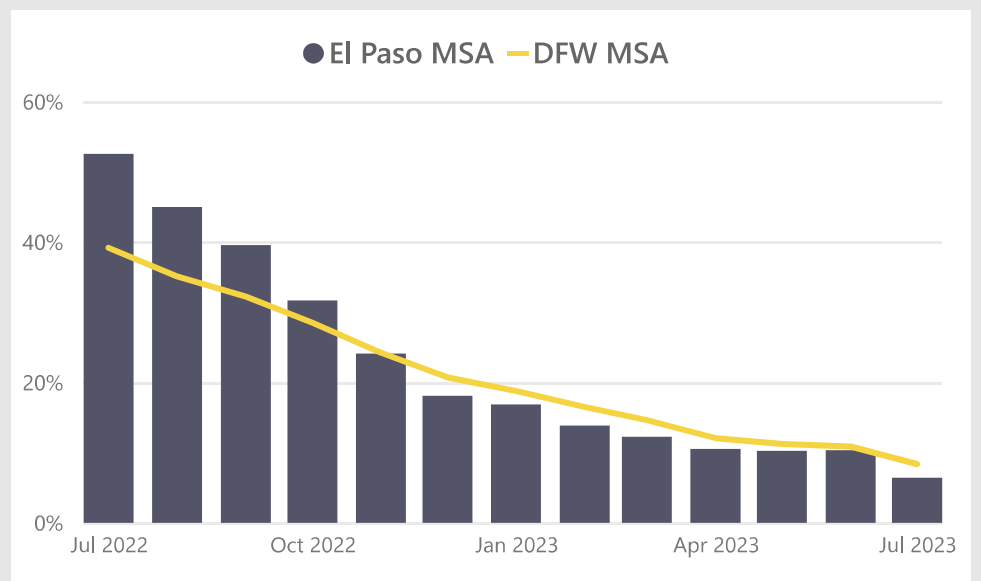
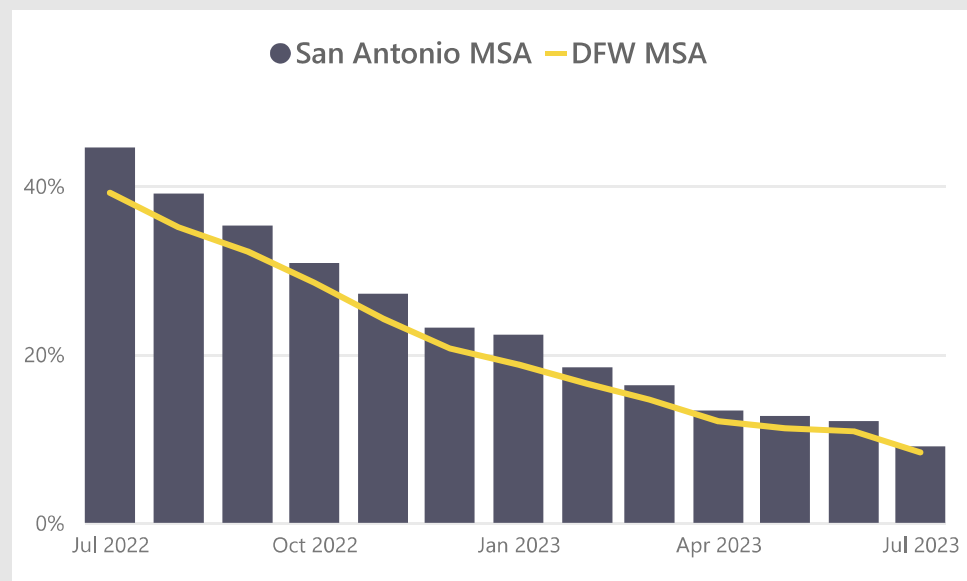
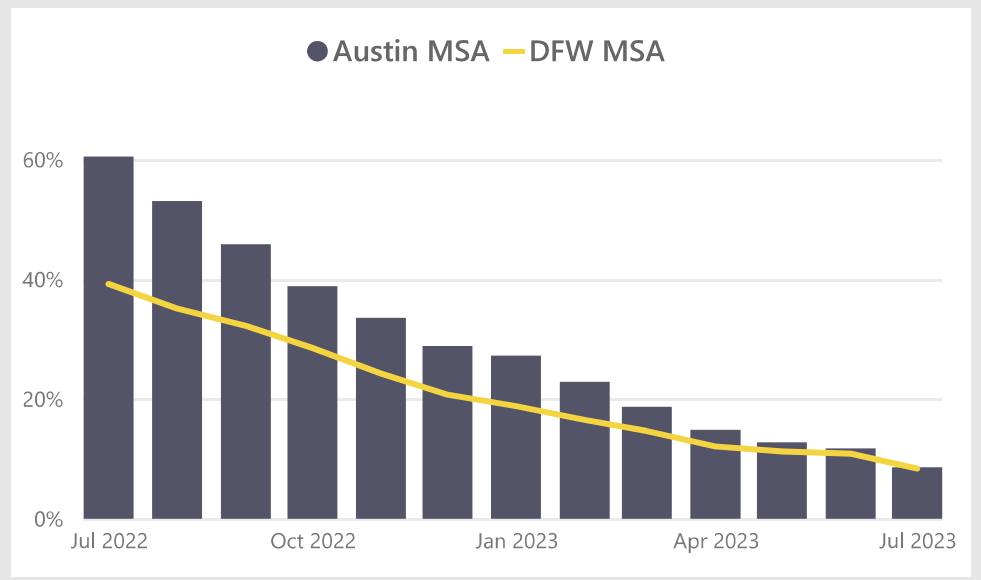
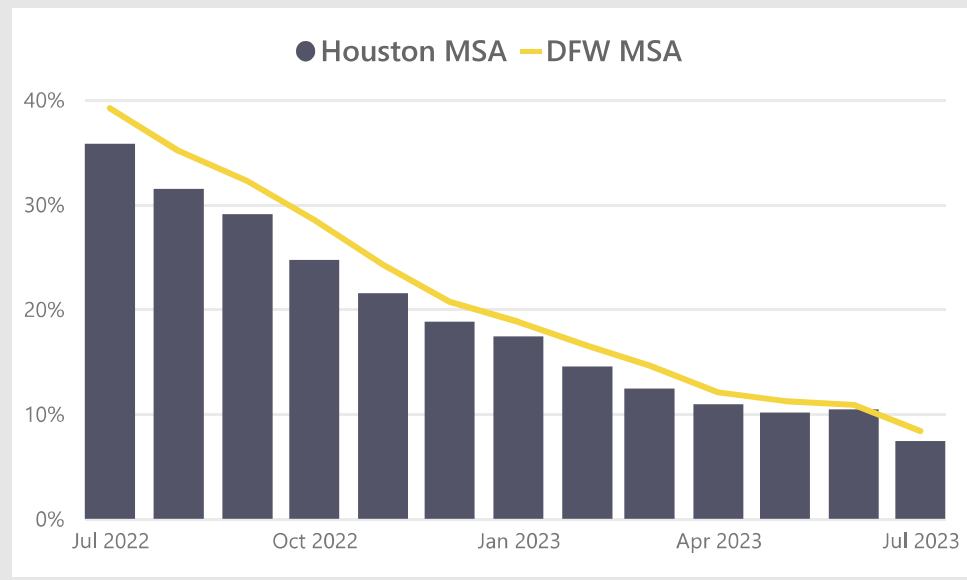
**\$881,494,127**  
PY-Trailing 12 Month

**El Paso**

**\$235,309,815**  
CY-Trailing 12 Month

**6.40%**  
CY-Trailing 12 Month YoY %

**\$221,160,857**  
PY-Trailing 12 Month



MSA

Dallas-Fort Worth

MSA Snapshot

8.4%  
City YoY %

\$3,156,844,684  
CY-Trailing 12 Month

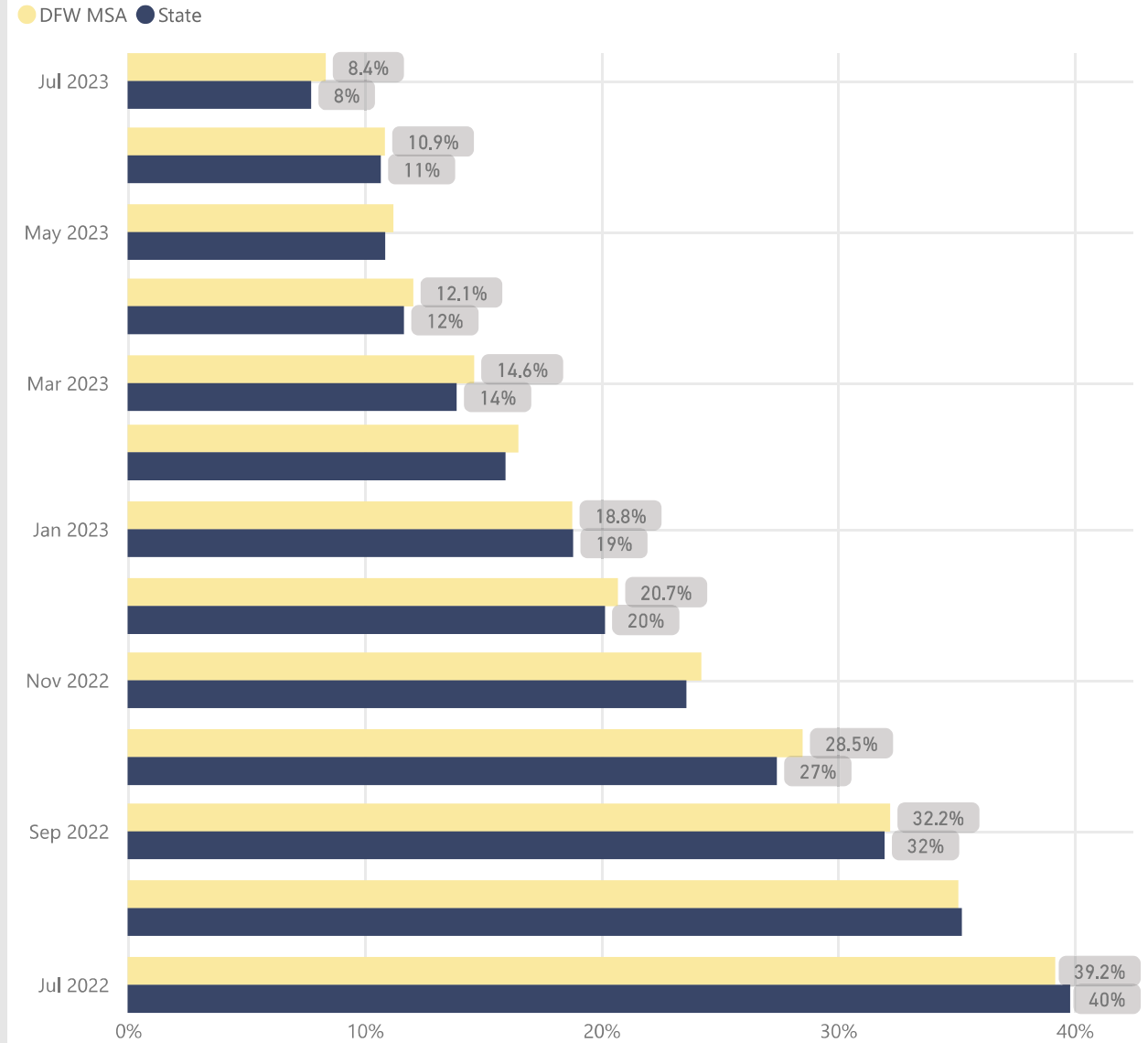
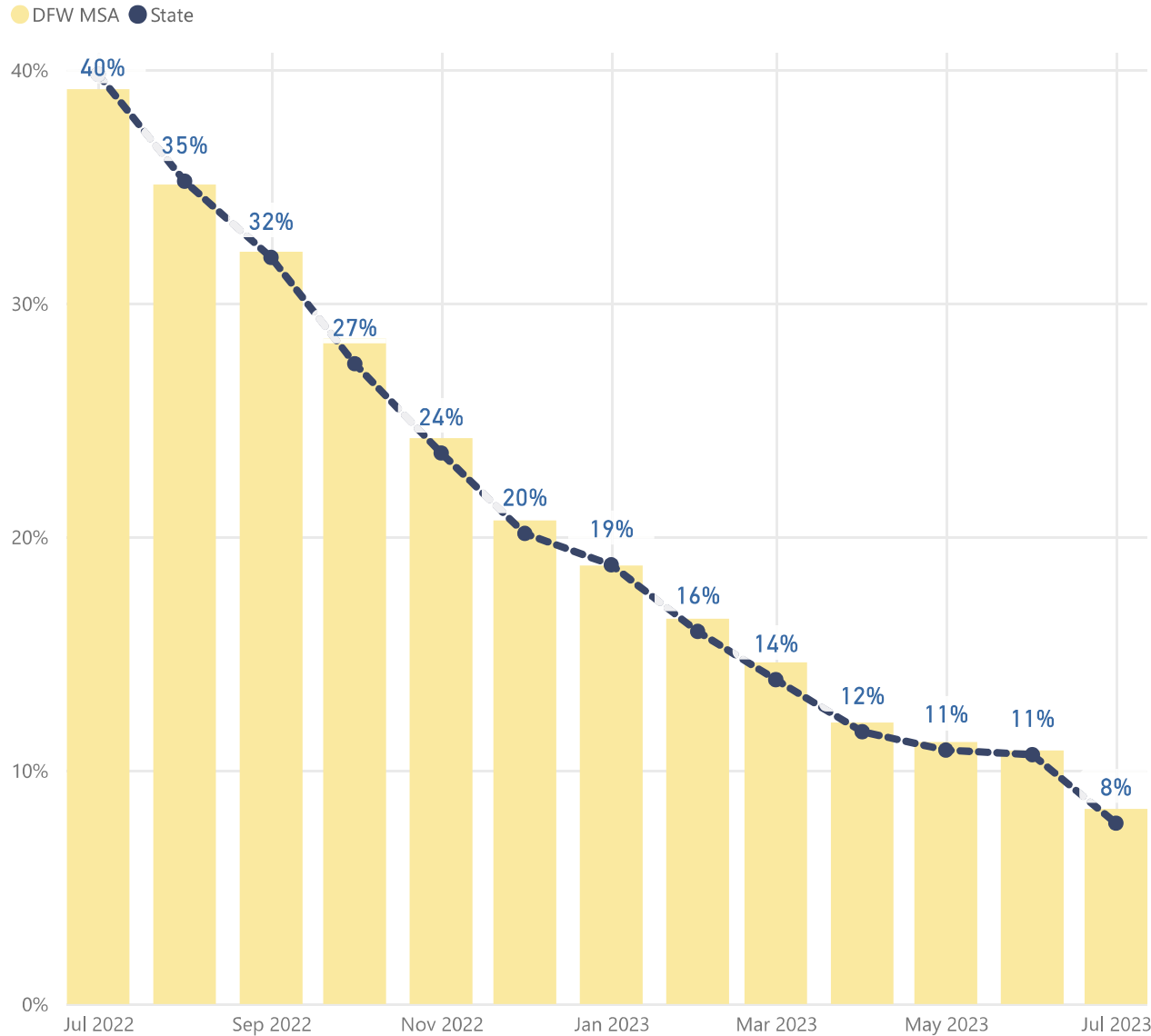
\$2,913,503,836  
PY-Trailing 12 Month

State Snapshot

8%  
State YoY %

\$9,872,987,794  
CY-Trailing 12 Month

\$9,163,227,044  
PY-Trailing 12 Month



# HOUSTON MSA

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TABC Sales Summary

Top 30 Locations – Current Month Sales

Top 15 Cities – TTM Volume

Top 15 Cities – TTM % Increase

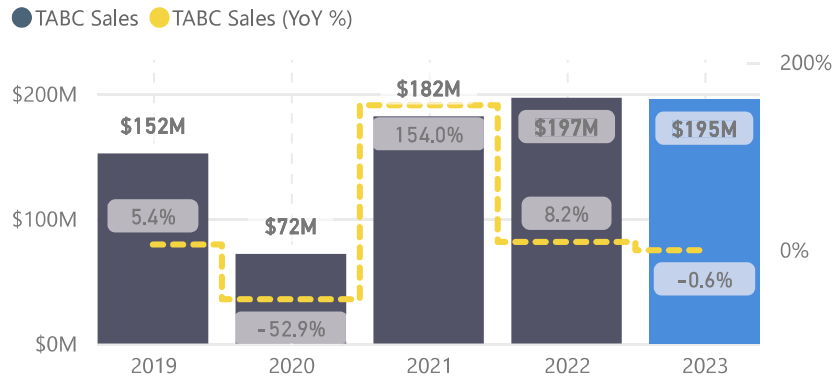
Comparison – Adjacent Cities

Comparison – Region + Top Cities

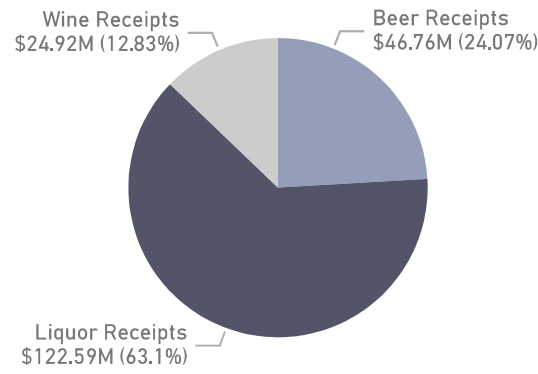
Comparison – State



YoY Jul 2023 Comparison



Jul 2023 Category %



Jul 2023 Receipts

**\$122,594,475**  
Liquor Sales

**\$24,919,574**  
Wine Sales

**\$46,761,678**  
Beer Sales

**\$195.5M** Total Receipts  
**-0.6%** Month YoY %

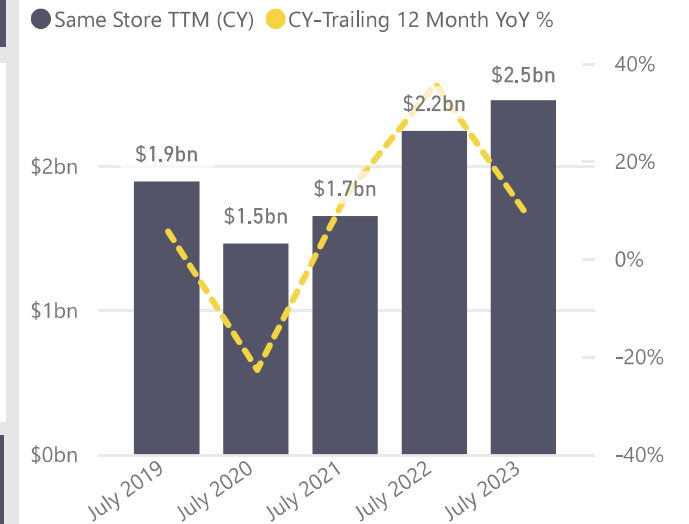
MSA

Houston-The Woodlands-Sugarland

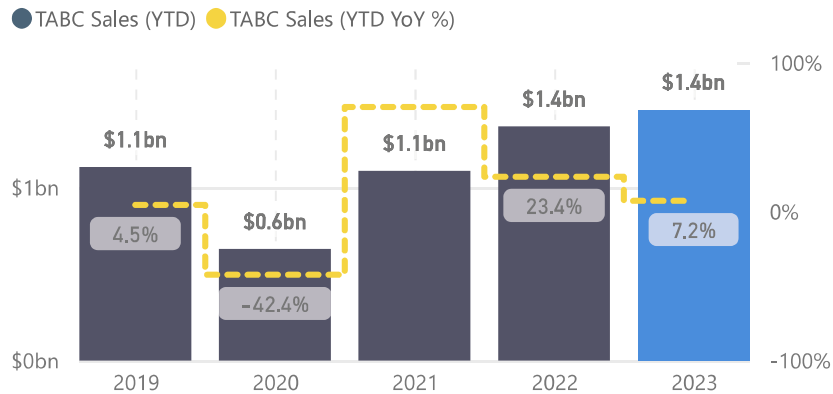
Houston-The Woodlands-Sugarland

**3,316**      **\$739,923**

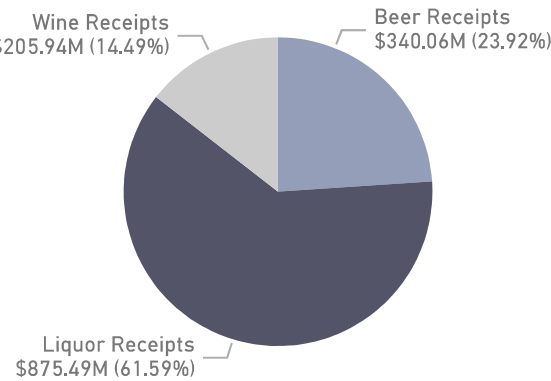
TTM YoY Comparison Jul 2023



YTD Jul 2023 Comparison



YTD Jul 2023 - Category %



YTD Jul 2023 Receipts

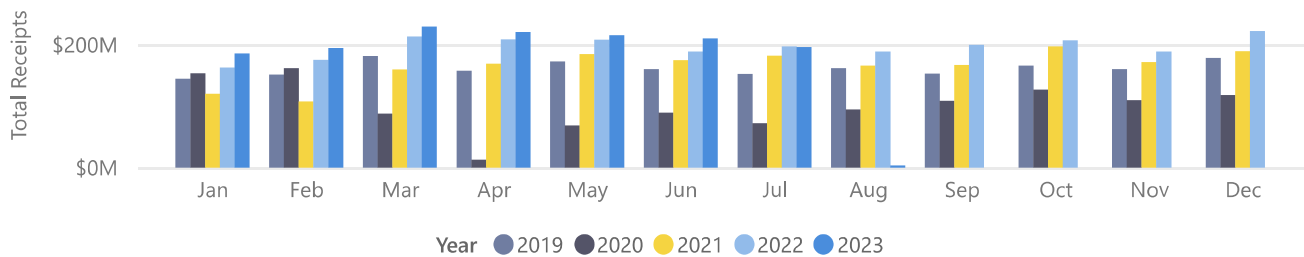
**\$875,487,987**  
Liquor Sales

**\$205,942,423**  
Wine Sales

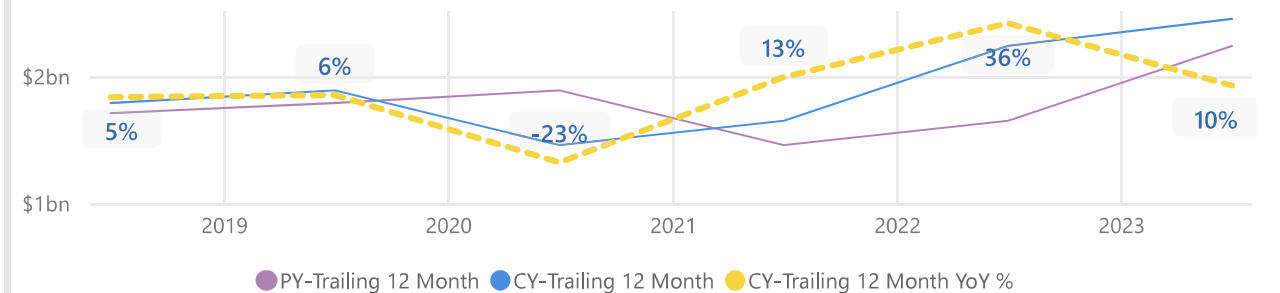
**\$340,060,942**  
Beer Sales

**\$1.4bn** Total Receipts  
**7.2%** YTD YoY %

YTD MoM + YoY Comparison Jul 2023



TTM YoY % Comparison Jul 2023

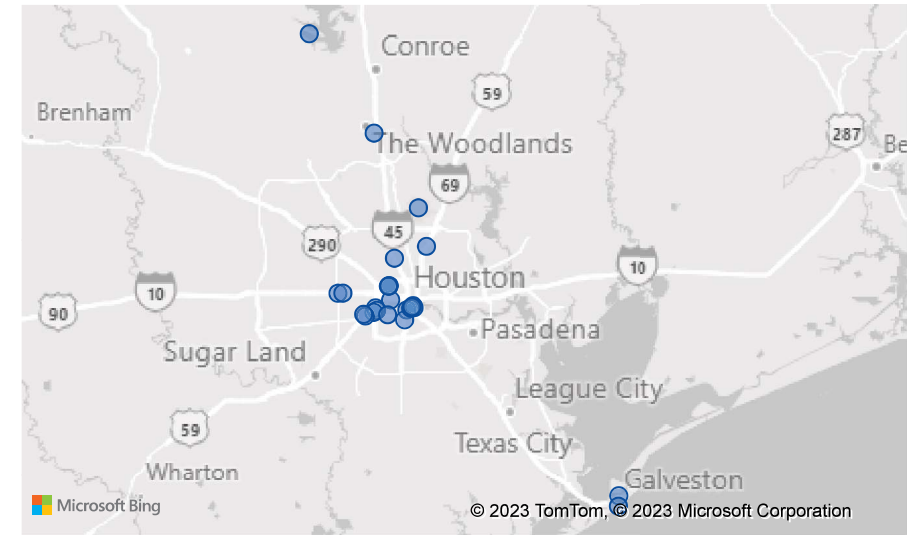


| City  | TABC Sales<br>(Current Month) | TABC Sales YoY % | TABC Sales (YTD)     | TABC Sales YoY %<br>(YTD) | TABC Sales (TTM)     | TABC Sales YoY %<br>(TTM) |
|---|-------------------------------|------------------|----------------------|---------------------------|----------------------|---------------------------|
| <b>Houston</b>                              | <b>\$15,995,792</b>           | <b>17.4%</b>     | <b>\$106,799,152</b> | <b>19.3%</b>              | <b>\$186,894,388</b> | <b>26%</b>                |
| ARAMARK SPORTS & ENTERTAINMENT SERVI...     | \$2,537,408                   | -18.5%           | \$15,535,046         | 38.6%                     | \$32,770,094         | 56%                       |
| LEVY RESTAURANTS AT TOYOTA CENTER (HO...    | \$1,487,421                   | 386.3%           | \$7,931,974          | 8.3%                      | \$14,763,856         | 26%                       |
| MARRIOTT MARQUIS HOUSTON (HOUSTON ...       | \$1,150,782                   | 27.8%            | \$6,947,543          | 17.8%                     | \$11,372,930         | 23%                       |
| THE POST OAK/MASTRO'S/WILLIE G'S (HOUS...   | \$1,129,742                   | -8.9%            | \$10,383,414         | -4.8%                     | \$18,810,847         | 2%                        |
| LEVY RESTAURANTS AT DYNAMO STADIUM (...     | \$573,801                     | 46.7%            | \$1,739,631          | 11.1%                     | \$2,608,322          | -5%                       |
| KAMP HOUSTON (HOUSTON - 77057 - 1)          | \$562,977                     | -2.9%            | \$4,149,180          | -21.7%                    | \$6,612,669          | -9%                       |
| KIRBY ICE HOUSE (HOUSTON - 77055 - 1)       | \$554,449                     | -7.8%            | \$4,176,238          | -0.8%                     | \$7,753,558          | 9%                        |
| IRON COWBOY LOUNGE & EATERY (HOUSTO...      | \$540,162                     |                  | \$3,010,220          |                           | \$4,030,007          |                           |
| BLOOM (HOUSTON - 77008 - 1)                 | \$529,636                     |                  | \$2,060,827          |                           | \$2,060,827          |                           |
| STEAK 48 (HOUSTON - 77027 - 1)              | \$501,921                     | -8.6%            | \$3,903,109          | -1.8%                     | \$7,210,771          | 2%                        |
| ESCAPADE 2001 HOUSTON (HOUSTON - 770...     | \$494,429                     | -11.4%           | \$3,452,643          | 14.5%                     | \$6,105,577          | 35%                       |
| POST SECURITY AREAS OF TERMINAL C NOR...    | \$491,135                     | 24.8%            | \$3,221,326          | 11.8%                     | \$5,241,149          | -8%                       |
| PROSPECT PARK (HOUSTON - 77057 - 1)         | \$474,411                     | -24.4%           | \$3,320,483          | -18.5%                    | \$5,885,531          | -7%                       |
| 5015 BACKYARD PATIO & BAR (HOUSTON - 7...   | \$466,296                     | -12.3%           | \$3,275,300          | -13.3%                    | \$5,397,789          | -10%                      |
| MOONSHINE DECK (HOUSTON - 77008 - 1)        | \$442,693                     | -15.0%           | \$2,836,279          | 3.3%                      | \$5,178,589          | 8%                        |
| KIRBY ICE HOUSE (HOUSTON - 77098 - 1)       | \$418,570                     | -9.3%            | \$3,566,063          | 0.8%                      | \$6,623,511          | 7%                        |
| MCINTYRE'S (HOUSTON - 77008 - 1)            | \$413,936                     | -36.5%           | \$3,322,497          | -30.0%                    | \$6,489,628          | -20%                      |
| CLE' (HOUSTON - 77002 - 1)                  | \$412,349                     | 254.0%           | \$2,449,670          | 78.4%                     | \$3,464,530          | 51%                       |
| CIEL RESTAURANT AND LOUNGE (HOUSTON ...     | \$408,475                     |                  | \$3,014,989          |                           | \$3,612,474          |                           |
| MOXIE'S GRILL & BAR (HOUSTON - 77056 - 1)   | \$407,024                     | -0.2%            | \$3,041,489          | 4.4%                      | \$5,145,087          | 5%                        |
| LOS MAYITOS BAR & GRILL (HOUSTON - 770...   | \$401,475                     | 90.8%            | \$2,409,312          | 119.3%                    | \$3,534,452          | 129%                      |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - ...    | \$399,825                     | 41.8%            | \$2,915,303          | 934.2%                    | \$5,029,452          |                           |
| CLUTCH BAR & RESTAURANT (HOUSTON - 77...    | \$399,437                     | -36.9%           | \$2,583,313          | -7.8%                     | \$4,834,985          | 40%                       |
| OJOS LOCOS SPORTS CANTINA (HOUSTON - ...    | \$398,820                     | 8.2%             | \$2,687,117          | 5.0%                      | \$4,483,184          | 6%                        |
| HILTON AMERICAS - HOUSTON (HOUSTON - ...    | \$398,618                     | 124.0%           | \$4,866,186          | 44.9%                     | \$7,874,569          | 53%                       |
| <b>The Woodlands</b>                        | <b>\$1,104,524</b>            |                  | <b>\$6,916,939</b>   |                           | <b>\$9,834,776</b>   |                           |
| KIRBY ICE HOUSE WOODLANDS (THE WOOD...      | \$710,723                     |                  | \$4,427,707          |                           | \$7,345,544          |                           |
| SIXTY VINES (THE WOODLANDS - 77380 - 1)     | \$393,801                     |                  | \$2,489,232          |                           | \$2,489,232          |                           |
| <b>Galveston</b>                            | <b>\$946,295</b>              | <b>3.4%</b>      | <b>\$5,029,739</b>   | <b>3.5%</b>               | <b>\$7,900,646</b>   | <b>4%</b>                 |
| THE SAN LUIS HOTEL (GALVESTON - 77551 - 1)  | \$494,387                     | 3.7%             | \$2,642,634          | -1.8%                     | \$4,238,366          | 2%                        |
| SIDE YARD & THE SPOT (GALVESTON - 77550 ... | \$451,908                     | 3.1%             | \$2,387,105          | 10.1%                     | \$3,662,280          | 6%                        |
| <b>Montgomery</b>                           | <b>\$656,802</b>              | <b>11.6%</b>     | <b>\$2,788,018</b>   | <b>12.4%</b>              | <b>\$4,533,660</b>   | <b>14%</b>                |
| MARGARITAVILLE LAKE RESORT, LAKE CONR...    | \$656,802                     | 11.6%            | \$2,788,018          | 12.4%                     | \$4,533,660          | 14%                       |
| <b>Total</b>                                | <b>\$18,703,413</b>           | <b>23.7%</b>     | <b>\$121,533,848</b> | <b>25.4%</b>              | <b>\$209,163,470</b> | <b>31%</b>                |

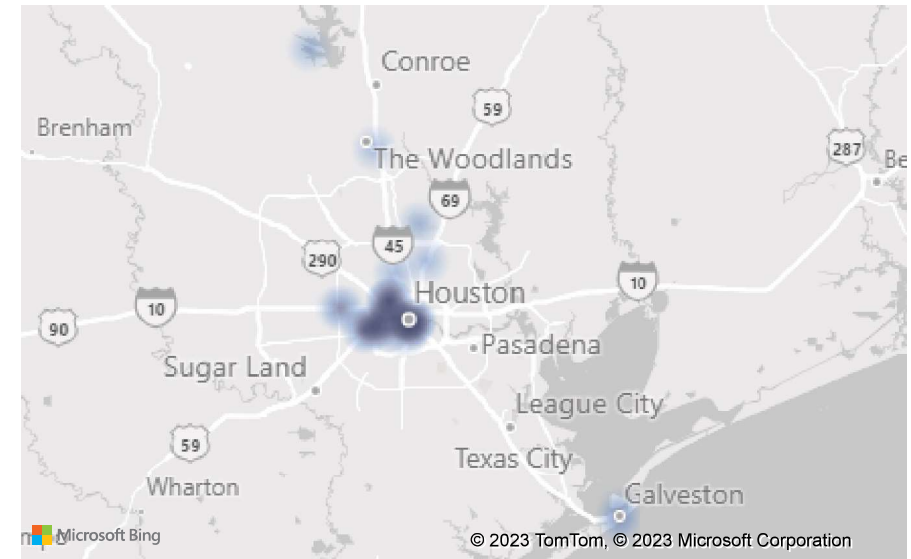
MSA

Houston-The Woodlands-Sugarland

Location Map



Heat Map



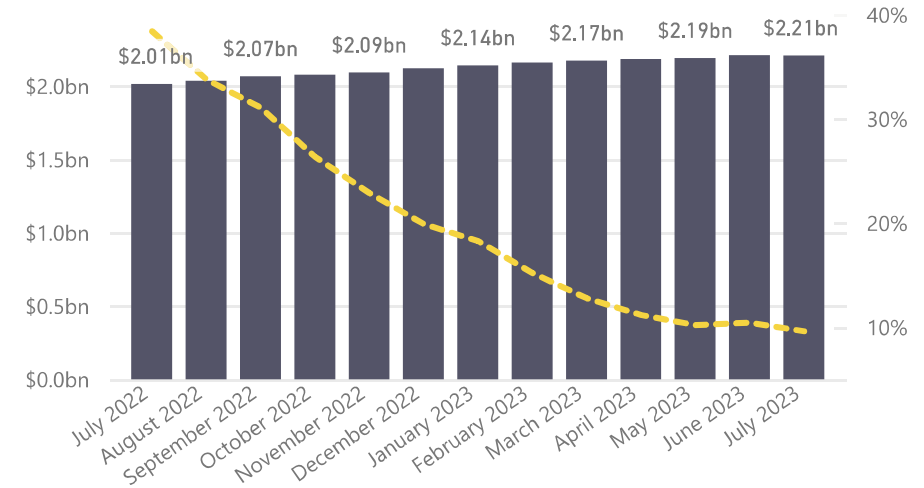
| Region                    | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)       | TABC Sales YoY % (YTD) | TABC Sales (TTM)       | TABC Sales - PY (TTM)  | TABC Sales YoY% (TTM) |
|---------------------------|----------------------------|---------------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
| <b>Houston-The Woo...</b> | <b>\$174,821,560</b>       | <b>-0.8%</b>                    | <b>\$1,301,138,910</b> | <b>141.9%</b>          | <b>\$2,207,879,739</b> | <b>\$2,014,385,036</b> | <b>10%</b>            |
| Houston                   | \$121,151,582              | -1.9%                           | \$924,070,216          | 194.7%                 | \$1,577,673,789        | \$1,435,188,987        | 10%                   |
| Galveston                 | \$8,504,901                | 2.5%                            | \$48,704,024           | 99.8%                  | \$77,488,203           | \$70,342,148           | 10%                   |
| Katy                      | \$7,318,810                | -0.7%                           | \$52,421,652           | 27.2%                  | \$87,384,543           | \$82,196,194           | 6%                    |
| The Woodlands             | \$6,610,578                | 22.2%                           | \$46,767,928           | 1.4%                   | \$79,142,381           | \$65,678,983           | 20%                   |
| Spring                    | \$5,900,338                | -4.7%                           | \$44,427,111           | 27.4%                  | \$74,901,551           | \$71,988,842           | 4%                    |
| Sugar Land                | \$3,555,439                | 0.5%                            | \$25,686,787           | 156.5%                 | \$44,324,132           | \$42,742,426           | 4%                    |
| Humble                    | \$3,544,059                | -7.3%                           | \$27,262,941           | 4.7%                   | \$46,038,786           | \$42,401,745           | 9%                    |
| Webster                   | \$3,262,883                | 0.3%                            | \$22,278,820           | 20.9%                  | \$37,917,937           | \$36,008,571           | 5%                    |
| Montgomery                | \$2,305,501                | -2.7%                           | \$14,603,061           | 1.8%                   | \$24,157,510           | \$21,874,239           | 10%                   |
| Tomball                   | \$2,290,730                | -4.1%                           | \$17,439,660           | 311.9%                 | \$29,842,672           | \$28,564,358           | 4%                    |
| Conroe                    | \$2,244,847                | -4.5%                           | \$18,203,290           | 74.9%                  | \$29,786,829           | \$28,107,323           | 6%                    |
| Pearland                  | \$2,243,018                | -2.3%                           | \$17,227,314           | 7.7%                   | \$28,592,521           | \$26,938,075           | 6%                    |
| Friendswood               | \$2,227,184                | 2.7%                            | \$15,834,864           | 0.8%                   | \$27,131,229           | \$25,196,516           | 8%                    |
| Richmond                  | \$1,897,930                | 19.6%                           | \$13,344,322           | 6.3%                   | \$21,657,955           | \$17,425,267           | 24%                   |
| Pasadena                  | \$1,763,760                | 0.1%                            | \$12,866,920           | 24.9%                  | \$21,839,701           | \$19,731,362           | 11%                   |
| <b>Total</b>              | <b>\$174,821,560</b>       | <b>-0.8%</b>                    | <b>\$1,301,138,910</b> | <b>141.9%</b>          | <b>\$2,207,879,739</b> | <b>\$2,014,385,036</b> | <b>10%</b>            |

MSA

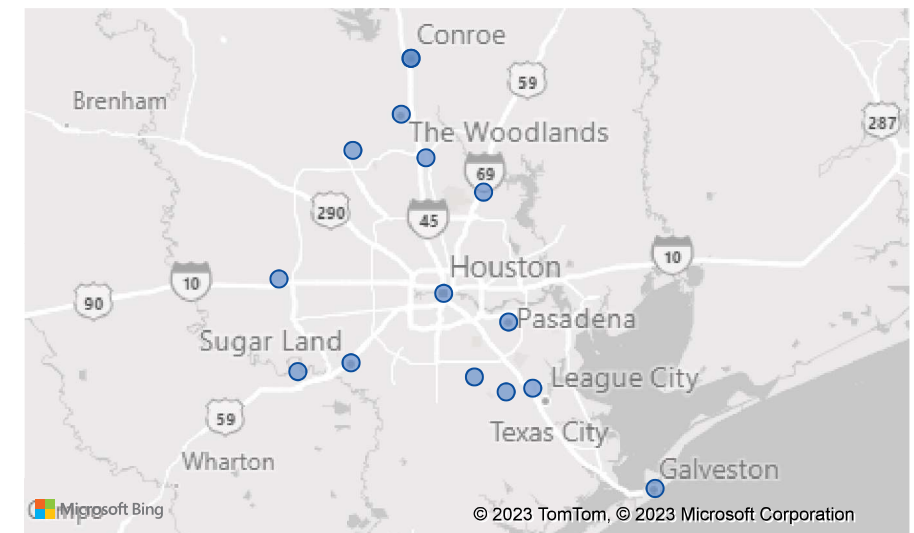
Houston-The Woodlands-Sugarland

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



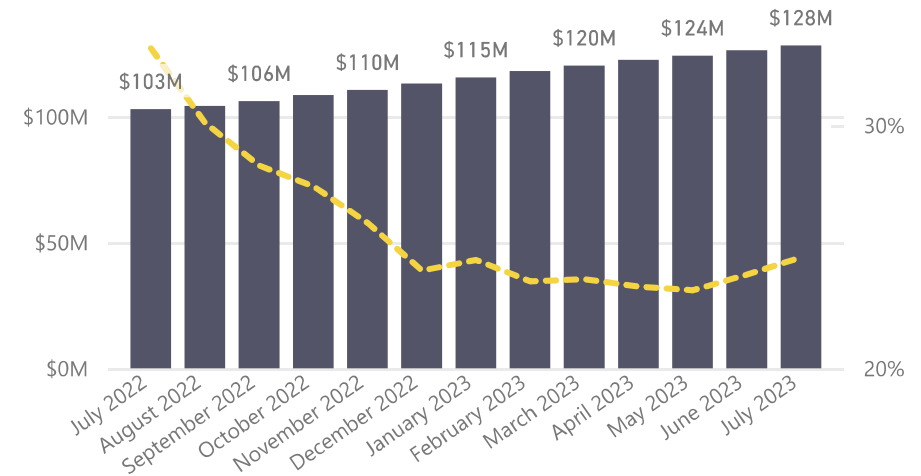
| Region                    | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)    | TABC Sales YoY % (YTD) | TABC Sales (TTM)     | TABC Sales - PY (TTM) | TABC Sales YoY% (TTM) |
|---------------------------|----------------------------|---------------------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|
| <b>Houston-The Woo...</b> | <b>\$10,905,492</b>        | <b>20.5%</b>                    | <b>\$76,899,231</b> | <b>32.4%</b>           | <b>\$128,159,155</b> | <b>\$102,883,366</b>  | <b>25%</b>            |
| Brazoria                  | \$34,754                   | -25.1%                          | \$414,544           | -18.9%                 | \$668,482            | \$278,143             | 140%                  |
| Jamaica Beach             | \$81,877                   | -0.5%                           | \$387,352           | 46.9%                  | \$654,808            | \$298,582             | 119%                  |
| Atascocita                | \$72,257                   | -24.3%                          | \$833,975           | 663.0%                 | \$1,364,696          | \$757,330             | 80%                   |
| Liberty                   | \$206,738                  | 18.0%                           | \$1,633,054         | 51.6%                  | \$2,471,919          | \$1,397,018           | 77%                   |
| Nassau Bay                | \$5,831                    | -35.1%                          | \$49,428            | 12.9%                  | \$114,306            | \$66,967              | 71%                   |
| Sealy                     | \$106,777                  | -9.0%                           | \$867,192           | 54.0%                  | \$1,451,774          | \$871,056             | 67%                   |
| Hempstead                 | \$108,012                  | -17.9%                          | \$982,424           | 172.9%                 | \$1,628,493          | \$1,068,994           | 52%                   |
| Bellaire                  | \$275,958                  | 46.0%                           | \$2,140,600         | 28.8%                  | \$3,513,046          | \$2,628,252           | 34%                   |
| Fulshear                  | \$416,572                  | 9.5%                            | \$3,198,349         | -6.5%                  | \$5,319,508          | \$4,069,869           | 31%                   |
| Sweeny                    | \$11,445                   | 113.2%                          | \$107,644           | 11.8%                  | \$171,928            | \$132,371             | 30%                   |
| Channelview               | \$81,838                   | 30.5%                           | \$722,470           | -3.1%                  | \$1,010,917          | \$810,986             | 25%                   |
| West University ...       | \$77,425                   | 19.4%                           | \$584,709           | 0.8%                   | \$984,637            | \$790,605             | 25%                   |
| Richmond                  | \$1,897,930                | 19.6%                           | \$13,344,322        | 6.3%                   | \$21,657,955         | \$17,425,267          | 24%                   |
| Texas City                | \$917,500                  | 31.7%                           | \$4,865,240         | 138.3%                 | \$8,004,305          | \$6,608,943           | 21%                   |
| The Woodlands             | \$6,610,578                | 22.2%                           | \$46,767,928        | 1.4%                   | \$79,142,381         | \$65,678,983          | 20%                   |
| <b>Total</b>              | <b>\$10,905,492</b>        | <b>20.5%</b>                    | <b>\$76,899,231</b> | <b>32.4%</b>           | <b>\$128,159,155</b> | <b>\$102,883,366</b>  | <b>25%</b>            |

MSA

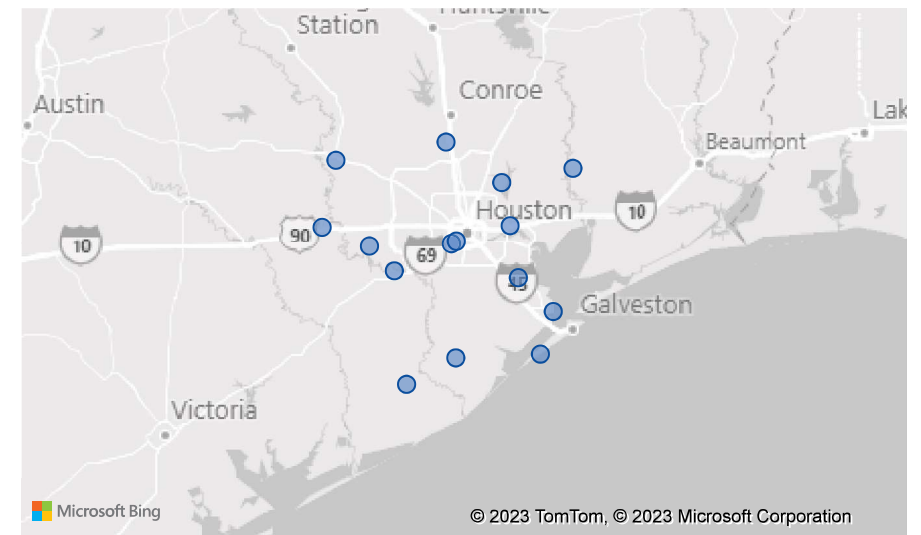
Houston-The Woodlands-Sugarland

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



Subject MSA: **Houston-The Woodlands-Sugarland** | 
 City - 1: **Houston-The Woodlands-Sugarland (Re...** | 
 City - 2: **Houston-The Woodlands-Sugarland (Re...** | 
 City - 3: **Houston-The Woodlands-Sugarland (Re...** | 
 City - 4: **Houston-The Woodlands-Sugarland (Re...**

**Houston-The Woodlands-Sugarland**

**\$2,453,585,989**  
CY-Trailing 12 Month

**9.5%**  
CY-Trailing 12 Month YoY %

**\$2,240,360,350**  
PY-Trailing 12 Month

**Houston**

**\$1,577,673,789**  
CY-Trailing 12 Month

**9.9%**  
CY-Trailing 12 Month YoY %

**\$1,435,188,987**  
PY-Trailing 12 Month

**The Woodlands**

**\$79,142,381**  
CY-Trailing 12 Month

**20.50%**  
CY-Trailing 12 Month YoY %

**\$65,678,983**  
PY-Trailing 12 Month

**Sugar Land**

**\$44,324,132**  
CY-Trailing 12 Month

**3.70%**  
CY-Trailing 12 Month YoY %

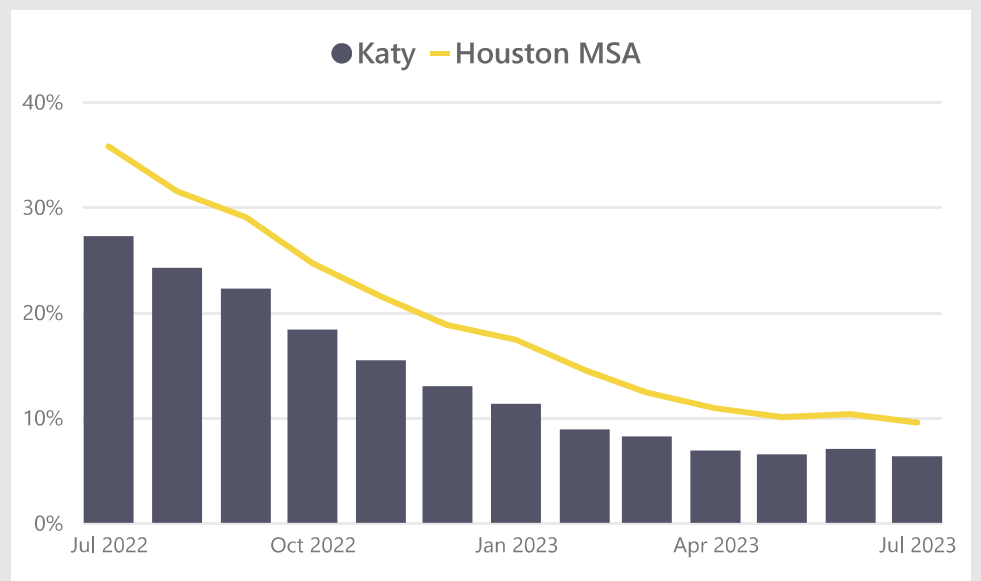
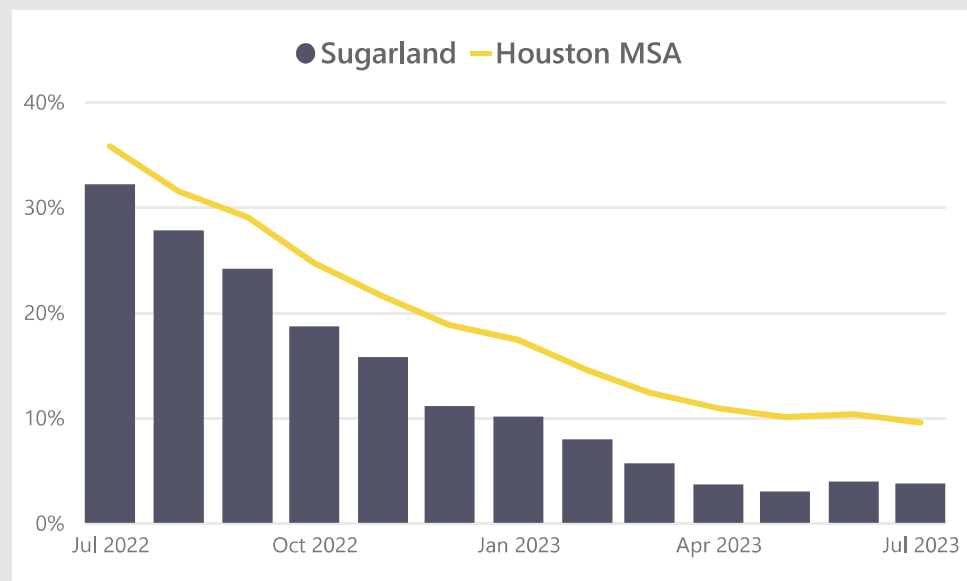
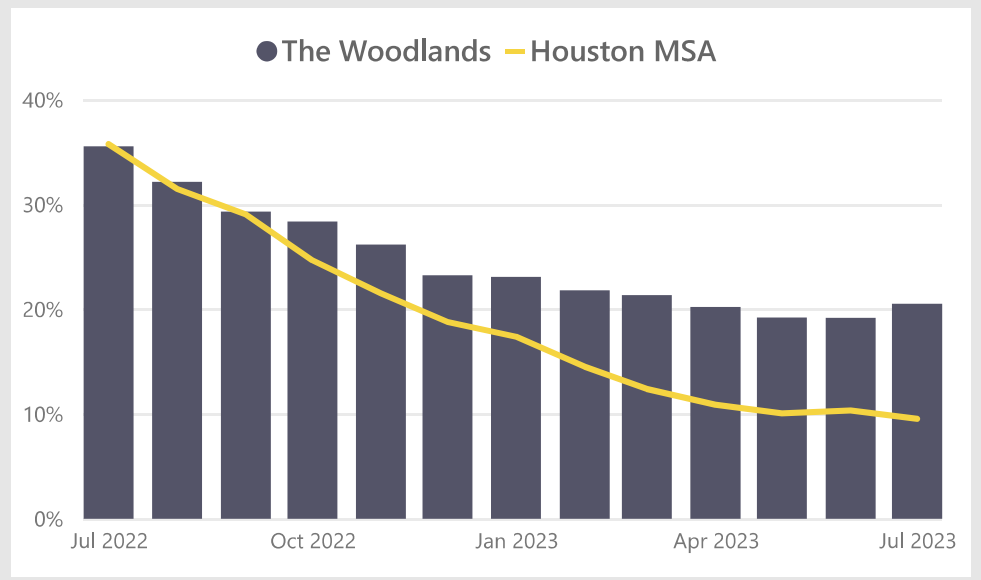
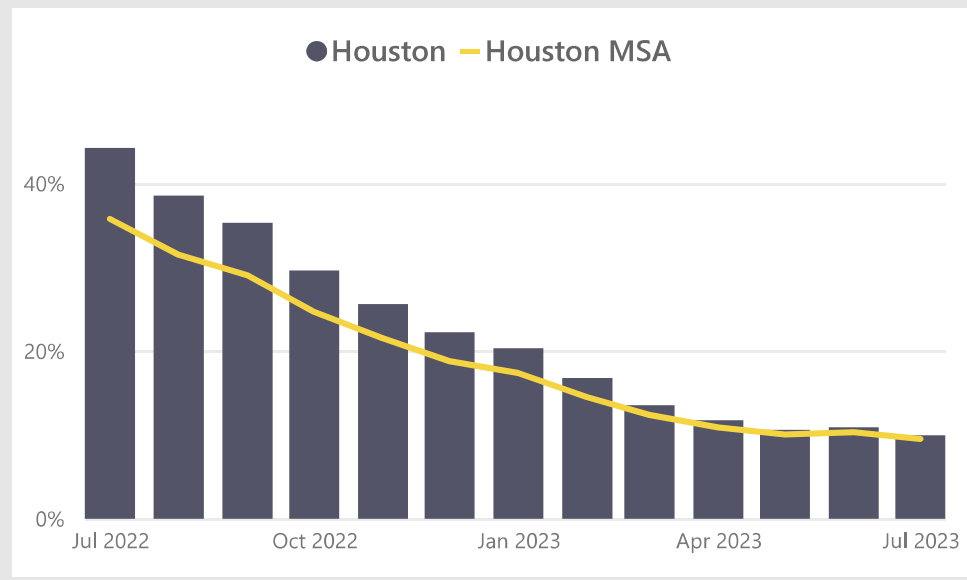
**\$42,742,426**  
PY-Trailing 12 Month

**Katy**

**\$87,384,543**  
CY-Trailing 12 Month

**6.31%**  
CY-Trailing 12 Month YoY %

**\$82,196,194**  
PY-Trailing 12 Month





Subject MSA ▼ **Houston-The Woodlands-Sugarland** ▼
 MSA - 1 ▼ **Dallas-Fort Worth** ▼
 MSA - 2 ▼ **Austin-Round Rock-San Marcos** ▼
 MSA - 3 ▼ **San Antonio-New Braunfels** ▼
 MSA - 4 ▼ **El Paso** ▼

**Houston-The Woodlands-Sugarland**

**\$2,453,585,989**  
CY-Trailing 12 Month

**9.5%**  
CY-Trailing 12 Month YoY %

**\$2,240,360,350**  
PY-Trailing 12 Month

**Dallas-Fort Worth**

**\$3,207,079,438**  
CY-Trailing 12 Month

**10.1%**  
CY-Trailing 12 Month YoY %

**\$2,913,503,836**  
PY-Trailing 12 Month

**Austin-Round Rock-San Marcos**

**\$1,456,261,672**  
CY-Trailing 12 Month

**10.51%**  
CY-Trailing 12 Month YoY %

**\$1,317,757,627**  
PY-Trailing 12 Month

**San Antonio-New Braunfels**

**\$980,019,788**  
CY-Trailing 12 Month

**11.18%**  
CY-Trailing 12 Month YoY %

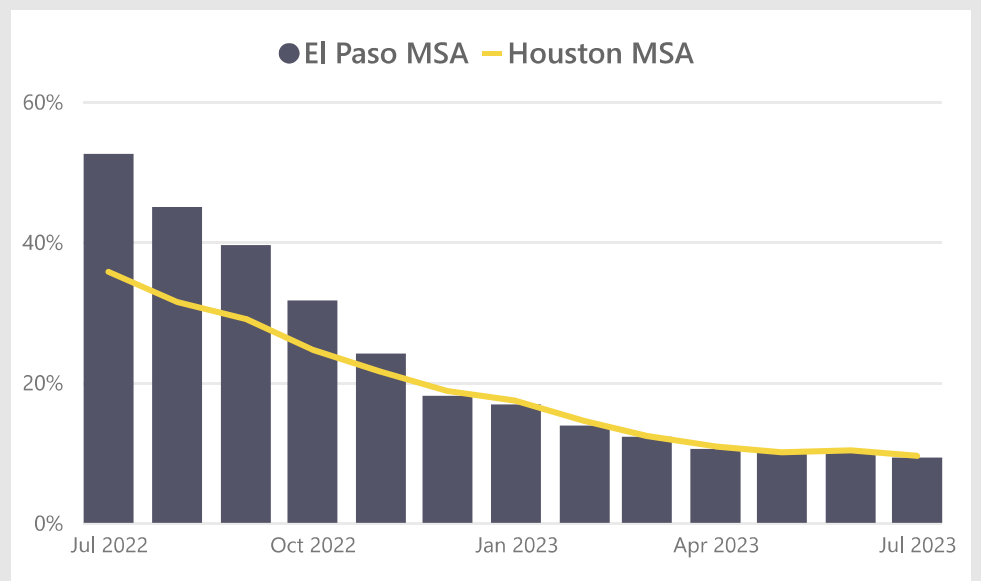
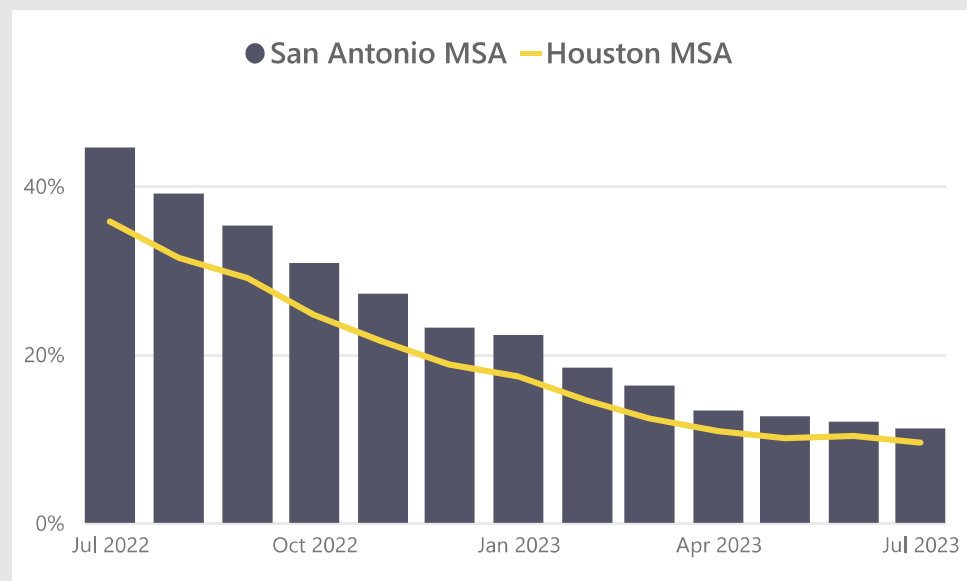
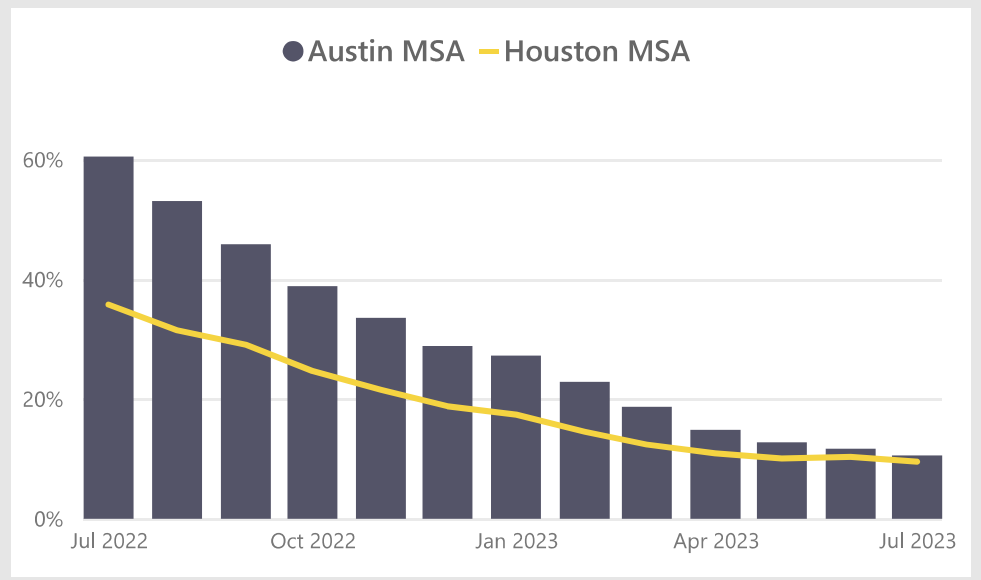
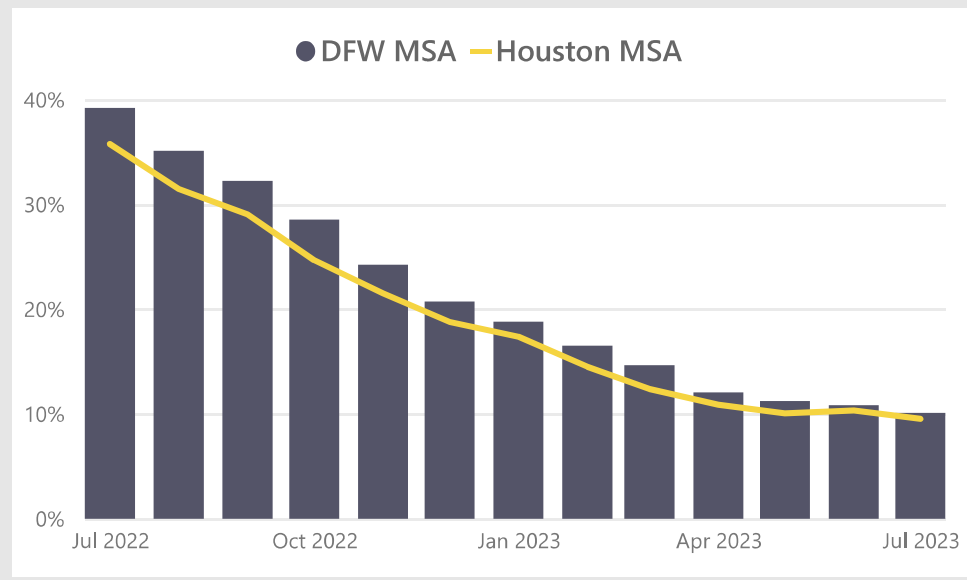
**\$881,494,127**  
PY-Trailing 12 Month

**El Paso**

**\$241,674,259**  
CY-Trailing 12 Month

**9.28%**  
CY-Trailing 12 Month YoY %

**\$221,160,857**  
PY-Trailing 12 Month



MSA

Houston-The Woodlands-Sugarland

MSA Snapshot

9.5%

City YoY %

\$2,453,585,989

CY-Trailing 12 Month

\$2,240,360,350

PY-Trailing 12 Month

State Snapshot

10%

State YoY %

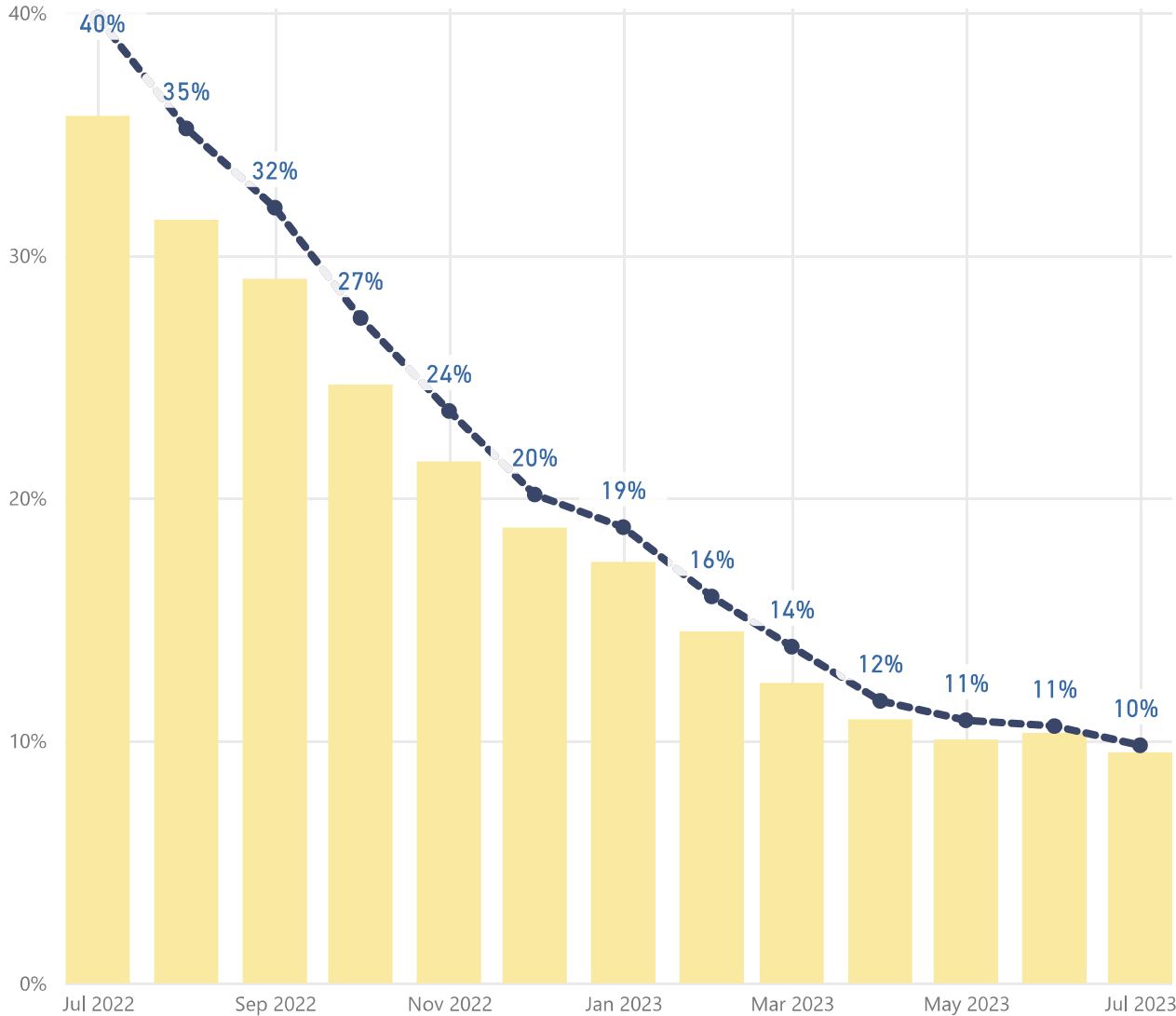
\$10,061,667,427

CY-Trailing 12 Month

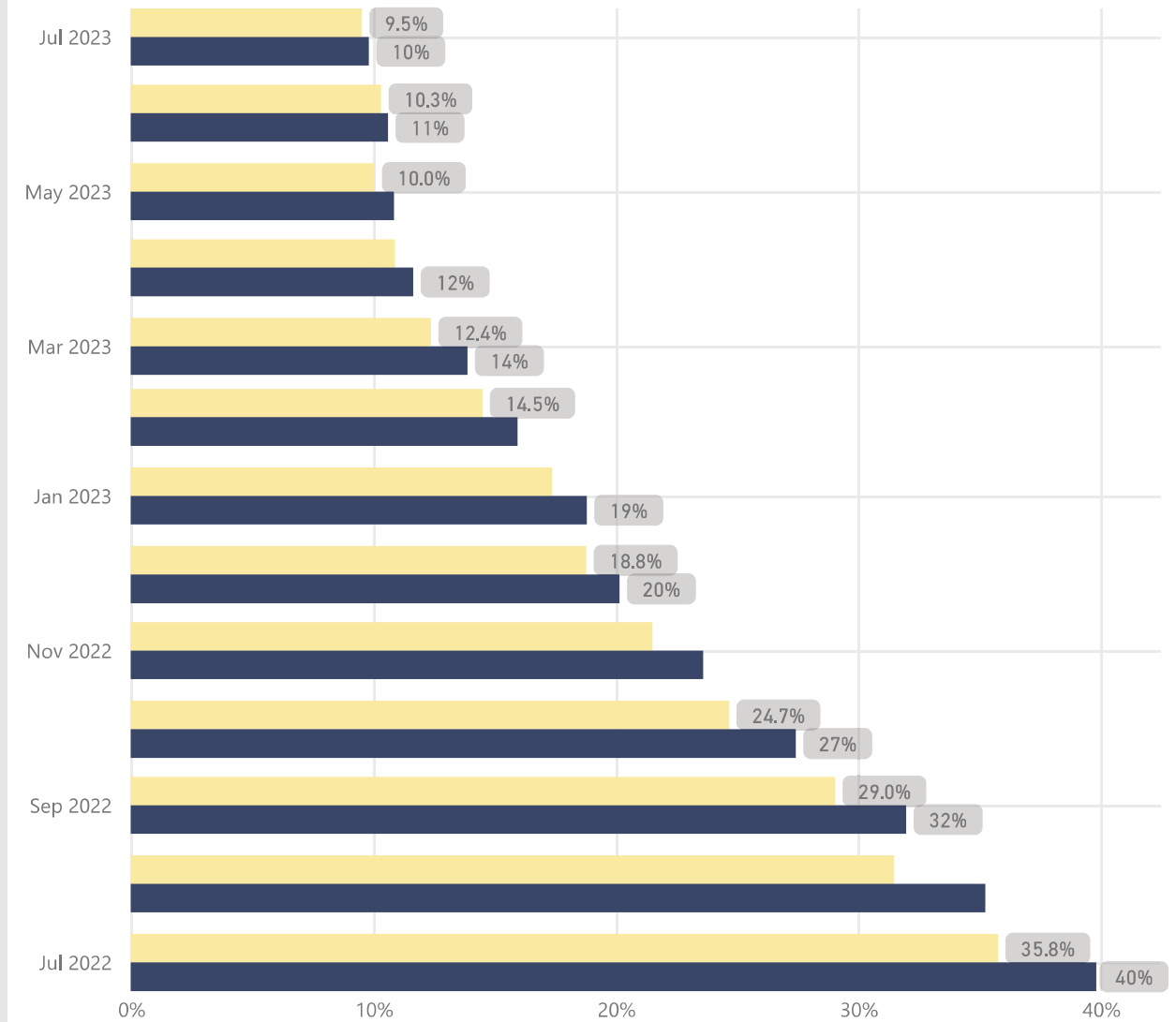
\$9,163,020,127

PY-Trailing 12 Month

● Houston MSA ● State



● Houston MSA ● State



# SAN ANTONIO MSA

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TABC Sales Summary

Top 30 Locations – Current Month Sales

Top 15 Cities – TTM Volume

Top 15 Cities – TTM % Increase

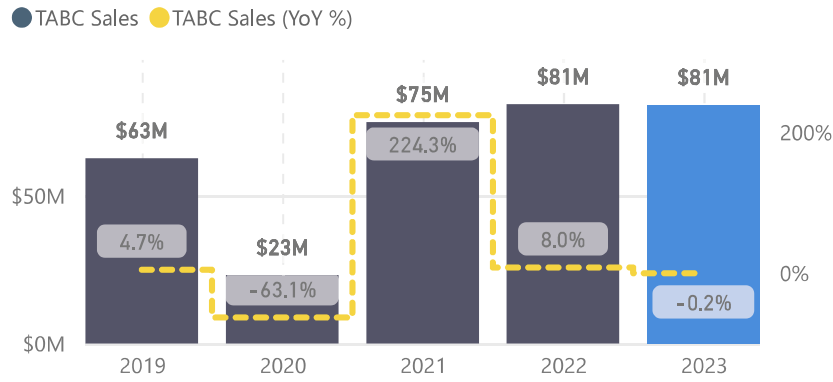
Comparison – Adjacent Cities

Comparison – Region + Top Cities

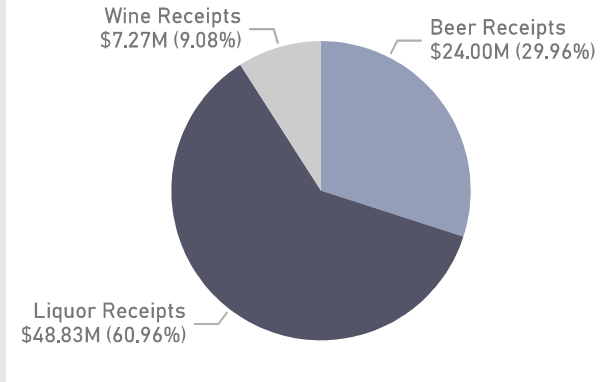
Comparison – State



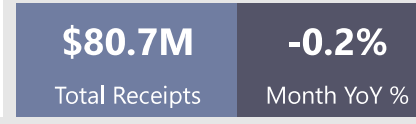
YoY Jul 2023 Comparison



Jul 2023 Category %



Jul 2023 Receipts



MSA

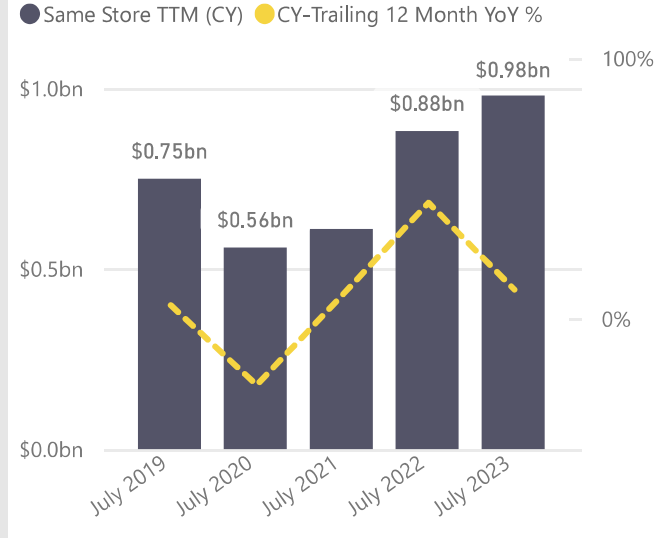
San Antonio-New Braunfels

San Antonio-New Braunfels

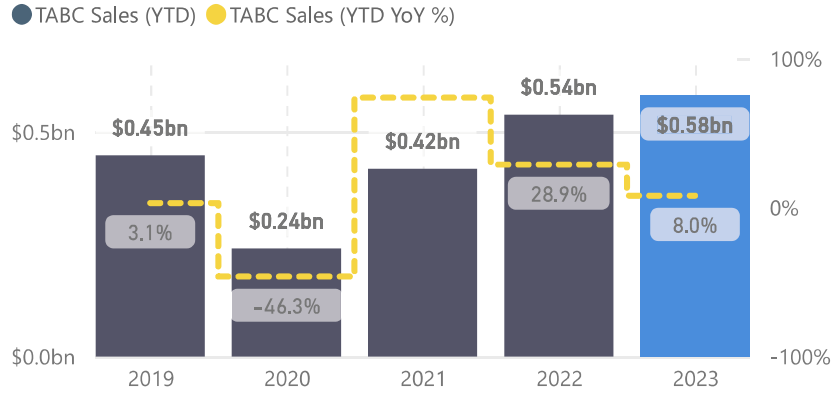
**1,320** Locations Reporting > \$0

**\$742,439** TTM Per Location

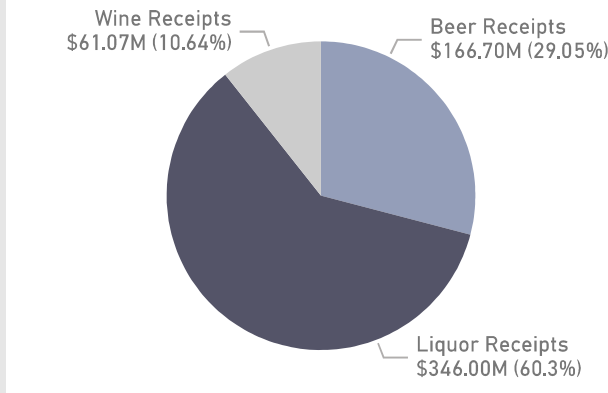
TTM YoY Comparison Jul 2023



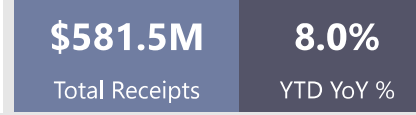
YTD Jul 2023 Comparison



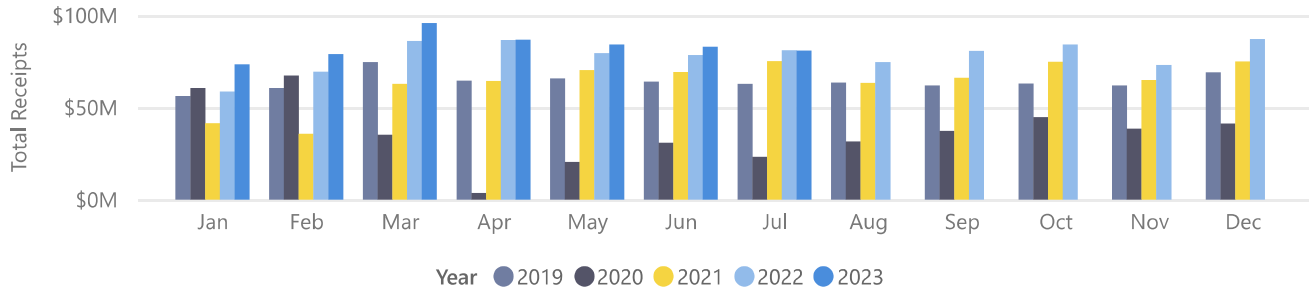
YTD Jul 2023 - Category %



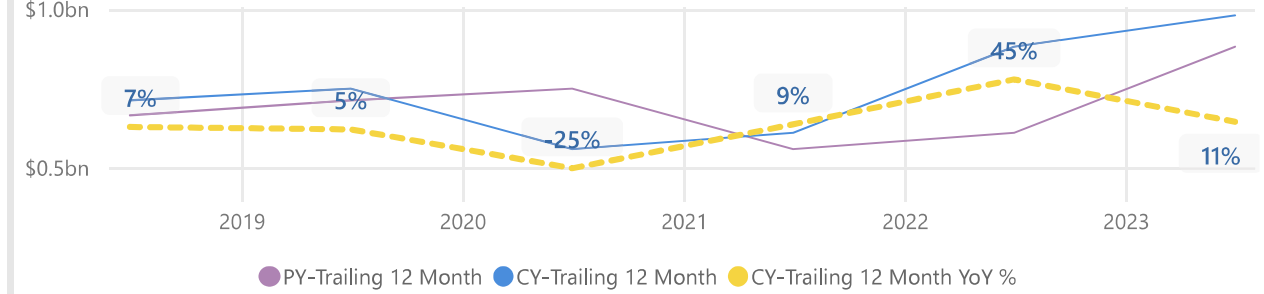
YTD Jul 2023 Receipts



YTD MoM + YoY Comparison Jul 2023



TTM YoY % Comparison Jul 2023

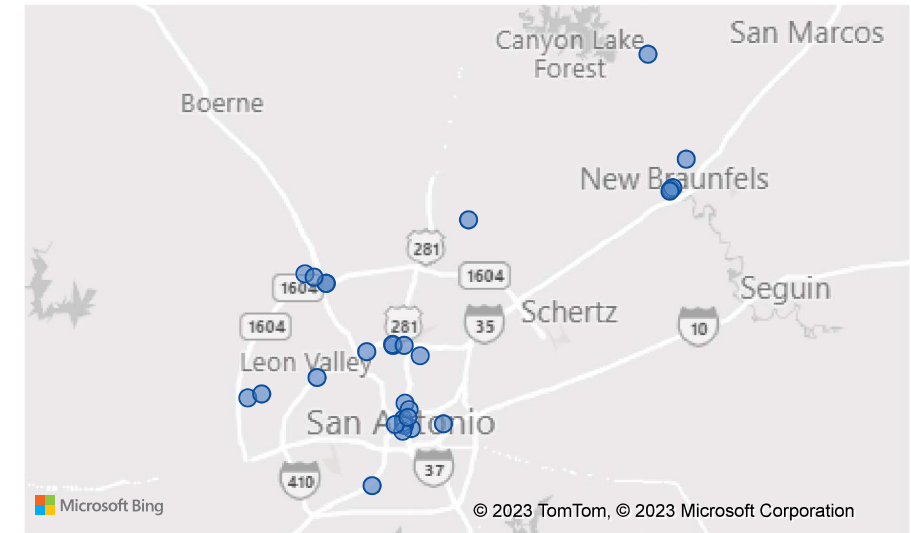


| City  | TABC Sales (Current Month) | TABC Sales YoY % | TABC Sales (YTD)    | TABC Sales YoY % (YTD) | TABC Sales (TTM)     | TABC Sales YoY % (TTM) |
|---|----------------------------|------------------|---------------------|------------------------|----------------------|------------------------|
| <b>San Antonio</b>                          | <b>\$11,169,564</b>        | <b>9.2%</b>      | <b>\$64,078,855</b> | <b>8.9%</b>            | <b>\$105,309,651</b> | <b>12%</b>             |
| HOSPITALITY INTERNATIONAL, INC. (SAN AN...  | \$2,071,070                | 16.5%            | \$12,390,678        | 6.1%                   | \$20,051,783         | 16%                    |
| SEAWORLD SAN ANTONIO (SAN ANTONIO - ...     | \$852,234                  | -12.3%           | \$2,536,358         | -18.2%                 | \$4,127,695          | -15%                   |
| LA CANTERA RESORT AND SPA (SAN ANTONI...    | \$804,451                  | -51.5%           | \$5,785,708         | -11.9%                 | \$10,306,878         | 0%                     |
| HRHC, LLC (SAN ANTONIO - 78251 - 1)         | \$628,282                  | 35.0%            | \$2,935,848         | -11.9%                 | \$4,639,893          | -13%                   |
| ARAMARK SPORTS AND ENTERTAINMENT SE...      | \$578,689                  |                  | \$727,018           |                        | \$727,018            |                        |
| HOTEL EMMA (SAN ANTONIO - 78215 - 1)        | \$459,963                  | -16.5%           | \$3,804,528         | -5.5%                  | \$6,907,076          | -0%                    |
| TOPGOLF USA SAN ANTONIO (SAN ANTONI...      | \$372,383                  | -5.9%            | \$2,228,508         | -5.4%                  | \$3,847,684          | -3%                    |
| BENTLEY'S BEER GARDEN (SAN ANTONIO - 7...   | \$370,254                  | 44.7%            | \$2,673,896         | 75.4%                  | \$3,974,453          | 46%                    |
| MICHELINO'S LONE STAR CAFE CAFE OLE AG...   | \$356,237                  | -3.8%            | \$2,410,118         | -6.4%                  | \$3,828,195          | -8%                    |
| ROSARIO'S (SAN ANTONIO - 78205 - 4)         | \$345,111                  |                  | \$2,116,971         |                        | \$2,117,341          |                        |
| THOMPSON SAN ANTONIO BEVCO, LLC (SAN...     | \$344,583                  | -22.0%           | \$2,338,751         | -18.5%                 | \$4,211,296          | -16%                   |
| MCINTYRE'S CENTURY HEIGHTS (SAN ANTO...     | \$322,854                  |                  | \$477,170           |                        | \$477,170            |                        |
| MI TIERRA CAFE & BAKERY (SAN ANTONIO - ...  | \$316,621                  | -3.5%            | \$2,043,087         | -1.2%                  | \$3,398,793          | 3%                     |
| KUNG FU SALOON (SAN ANTONIO - 78249 - 1)    | \$315,083                  | 57.9%            | \$1,994,126         | 14.8%                  | \$3,038,606          | 75%                    |
| OJOS LOCOS SPORTS CANTINA (SAN ANTON...     | \$312,615                  | -19.5%           | \$2,177,203         | 149.7%                 | \$3,721,580          |                        |
| SIX FLAGS FIESTA TEXAS (SAN ANTONIO - 78... | \$312,158                  | 13.1%            | \$1,312,958         | -1.9%                  | \$2,100,687          | -25%                   |
| TWIN PEAKS (SAN ANTONIO - 78216 - 1)        | \$284,285                  | -5.3%            | \$2,036,809         | -6.6%                  | \$3,537,827          | -4%                    |
| SUGARS (SAN ANTONIO - 78230 - 1)            | \$282,073                  | -22.3%           | \$2,118,386         | -17.0%                 | \$3,948,241          | -10%                   |
| BRASS MONKEY (SAN ANTONIO - 78212 - 2)      | \$275,363                  | -9.2%            | \$1,851,987         | 10.4%                  | \$3,117,676          | 2%                     |
| BE KIND & REWIND, LLC (SAN ANTONIO - 78...  | \$274,639                  |                  | \$1,999,431         |                        | \$3,050,659          |                        |
| OJOS LOCOS SPORTS CANTINA (SAN ANTON...     | \$261,224                  | -6.5%            | \$1,945,368         | -17.3%                 | \$3,315,530          | -17%                   |
| ST. ANTHONY HOTEL (SAN ANTONIO - 78205...   | \$258,097                  | 14.5%            | \$1,869,937         | 6.2%                   | \$3,258,054          | 7%                     |
| 1902 (SAN ANTONIO - 78205 - 1)              | \$257,952                  | -3.1%            | \$1,565,736         | -14.0%                 | \$3,168,059          | 40%                    |
| ALAMO DRAFTHOUSE CINEMA (SAN ANTONI...      | \$257,349                  | 80.4%            | \$899,343           | 28.3%                  | \$1,289,950          | 25%                    |
| SOLUNA (SAN ANTONIO - 78209 - 1)            | \$255,994                  | -3.6%            | \$1,838,932         | 5.1%                   | \$3,147,507          | 7%                     |
| <b>New Braunfels</b>                        | <b>\$1,840,491</b>         | <b>21.5%</b>     | <b>\$8,680,328</b>  | <b>33.8%</b>           | <b>\$13,729,089</b>  | <b>44%</b>             |
| WHITewater AMPHITHEATER (NEW BRAUNF...      | \$458,988                  | -23.4%           | \$940,716           | -42.2%                 | \$1,912,007          |                        |
| THE POUR HAUS (NEW BRAUNFELS - 78130 - ...  | \$435,461                  |                  | \$2,586,800         |                        | \$3,340,647          |                        |
| GRISTMILL RESTAURANT (NEW BRAUNFELS - ...   | \$392,391                  | -3.2%            | \$1,944,723         | -2.5%                  | \$3,179,671          | -0%                    |
| MUCK & FUSS CRAFT BEER AND BURGERS - S...   | \$291,965                  | 4.4%             | \$1,662,734         | 13.1%                  | \$2,675,516          | 11%                    |
| KRAUSE'S CAFE (NEW BRAUNFELS - 78130 - 1)   | \$261,686                  | 13.4%            | \$1,545,355         | 10.8%                  | \$2,621,248          | 12%                    |
| <b>Total</b>                                | <b>\$13,010,055</b>        | <b>10.8%</b>     | <b>\$72,759,183</b> | <b>11.4%</b>           | <b>\$119,038,740</b> | <b>15%</b>             |

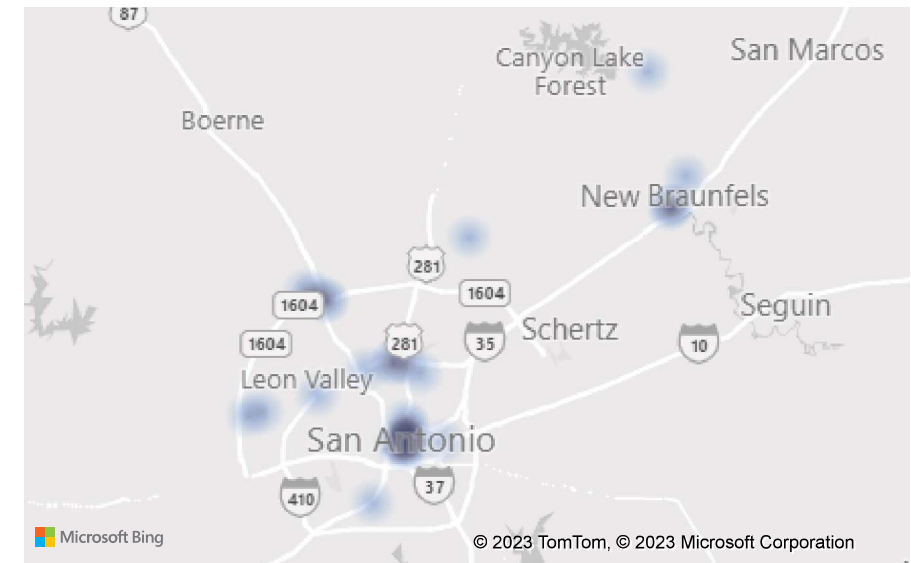
MSA

San Antonio-New Braunfels

Location Map



Heat Map



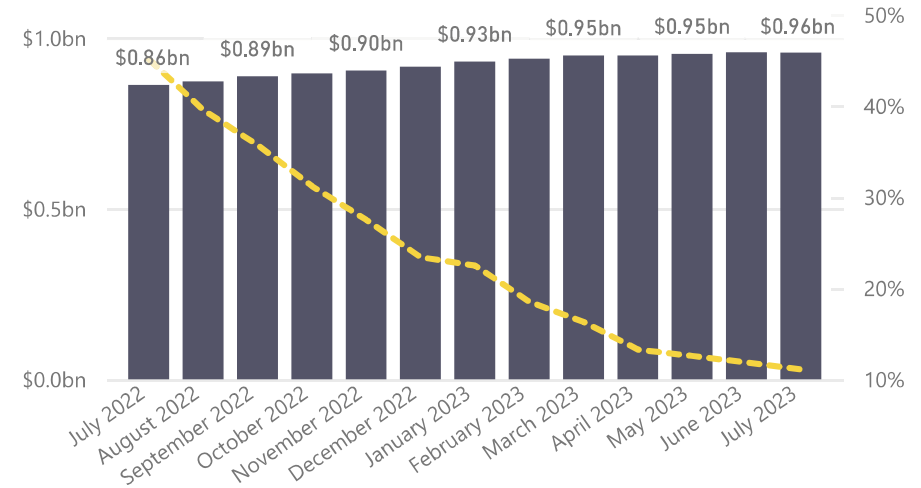
| Region                                       | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)     | TABC Sales YoY % (YTD) | TABC Sales (TTM)     | TABC Sales - PY (TTM) | TABC Sales YoY% (TTM) |
|--|----------------------------|---------------------------------|----------------------|------------------------|----------------------|-----------------------|-----------------------|
| <input type="checkbox"/> San Antonio-New ... | \$78,810,031               | -0.2%                           | \$568,016,536        | 70.0%                  | \$957,322,932        | \$861,871,667         | 11%                   |
| San Antonio                                  | \$65,709,970               | -0.7%                           | \$483,793,463        | 53.1%                  | \$815,345,293        | \$736,672,946         | 11%                   |
| New Braunfels                                | \$6,556,177                | 2.5%                            | \$38,445,317         | 263.7%                 | \$64,065,742         | \$57,501,010          | 11%                   |
| Boerne                                       | \$963,064                  | 32.0%                           | \$6,496,593          | 51.2%                  | \$10,748,654         | \$9,647,474           | 11%                   |
| Helotes                                      | \$716,394                  | -4.3%                           | \$4,941,530          | 40.4%                  | \$9,180,571          | \$7,003,300           | 31%                   |
| Live Oak                                     | \$637,672                  | 43.6%                           | \$4,710,784          | 6.5%                   | \$8,017,678          | \$4,581,177           | 75%                   |
| Selma  | \$631,670                  | -7.5%                           | \$3,871,793          | 74.7%                  | \$6,442,318          | \$6,453,043           | -0%                   |
| Seguin                                       | \$582,565                  | 5.4%                            | \$3,907,038          | 9.7%                   | \$6,518,635          | \$5,975,413           | 9%                    |
| Schertz                                      | \$557,317                  | -13.1%                          | \$3,637,794          | 45.5%                  | \$6,339,506          | \$6,244,118           | 2%                    |
| Spring Branch                                | \$540,834                  | -15.2%                          | \$4,645,274          | 8.4%                   | \$7,640,815          | \$6,250,438           | 22%                   |
| Canyon Lake                                  | \$437,856                  | -19.8%                          | \$2,339,013          | -5.3%                  | \$4,008,988          | \$3,955,538           | 1%                    |
| Universal City                               | \$401,644                  | 7.2%                            | \$2,988,067          | 23.8%                  | \$4,885,806          | \$4,608,445           | 6%                    |
| Cibolo                                       | \$346,309                  | -8.9%                           | \$2,380,749          | -3.7%                  | \$3,886,343          | \$4,032,726           | -4%                   |
| Bandera                                      | \$274,434                  | 73.0%                           | \$1,989,290          | 538.0%                 | \$3,197,661          | \$1,805,100           | 77%                   |
| Alamo Heights                                | \$274,035                  | -8.5%                           | \$2,528,032          | -12.2%                 | \$4,628,270          | \$4,850,715           | -5%                   |
| Shavano Park                                 | \$180,090                  | -4.8%                           | \$1,341,799          | 3.1%                   | \$2,416,652          | \$2,290,224           | 6%                    |
| <b>Total</b>                                 | <b>\$78,810,031</b>        | <b>-0.2%</b>                    | <b>\$568,016,536</b> | <b>70.0%</b>           | <b>\$957,322,932</b> | <b>\$861,871,667</b>  | <b>11%</b>            |

MSA

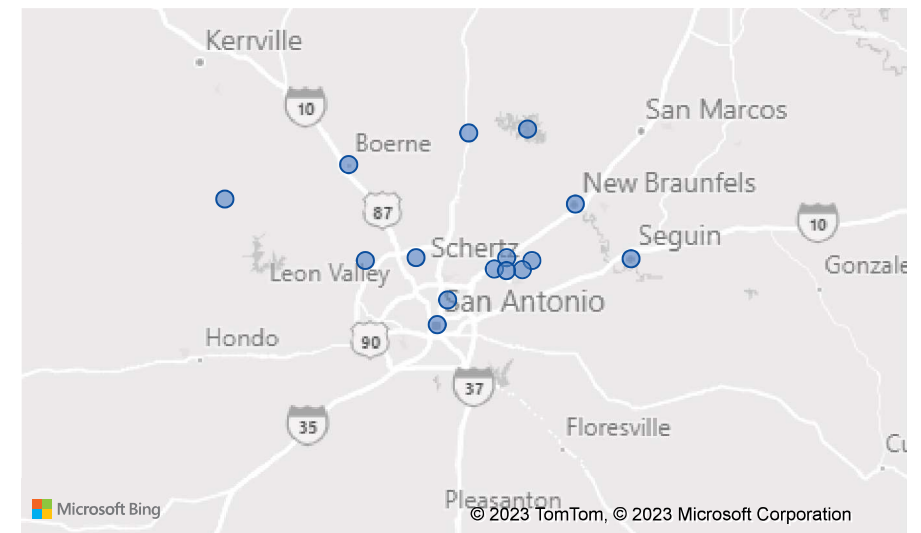
San Antonio-New Braunfels

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



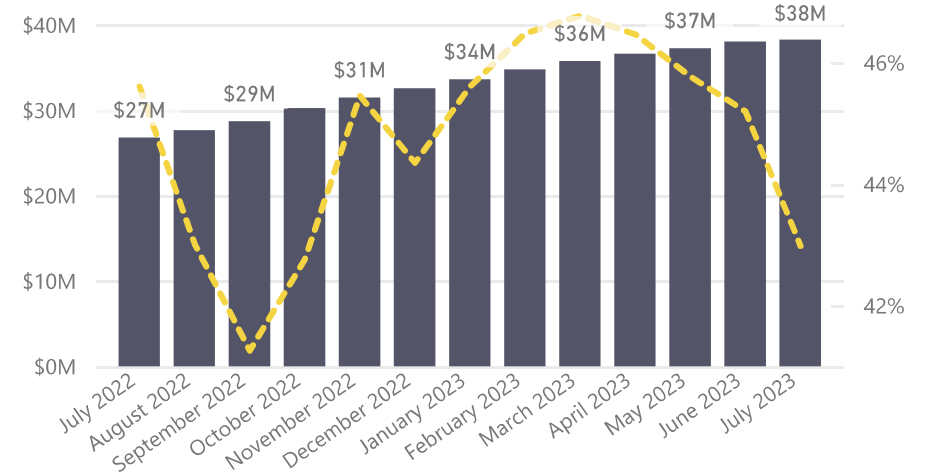
| Region                     | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)    | TABC Sales YoY % (YTD) | TABC Sales (TTM)    | TABC Sales - PY (TTM) | TABC Sales YoY% (TTM) |
|----------------------------|----------------------------|---------------------------------|---------------------|------------------------|---------------------|-----------------------|-----------------------|
| <b>San Antonio-New ...</b> | <b>\$2,987,549</b>         | <b>8.2%</b>                     | <b>\$22,353,074</b> | <b>103.1%</b>          | <b>\$38,269,431</b> | <b>\$26,765,629</b>   | <b>43%</b>            |
| Medina                     | \$10,572                   | 1.2%                            | \$72,023            | 49.6%                  | \$118,375           | \$48,130              | 146%                  |
| Lytle                      | \$45,732                   | -8.2%                           | \$352,786           | 135.8%                 | \$570,476           | \$244,062             | 134%                  |
| Devine                     | \$31,271                   | -18.7%                          | \$278,579           | 185.6%                 | \$523,817           | \$241,298             | 117%                  |
| Bandera                    | \$274,434                  | 73.0%                           | \$1,989,290         | 538.0%                 | \$3,197,661         | \$1,805,100           | 77%                   |
| Live Oak                   | \$637,672                  | 43.6%                           | \$4,710,784         | 6.5%                   | \$8,017,678         | \$4,581,177           | 75%                   |
| Comfort                    | \$73,393                   | 67.1%                           | \$437,546           | 34.2%                  | \$687,324           | \$394,119             | 74%                   |
| Castle Hills               | \$142,628                  | 8.6%                            | \$1,101,338         | 24.1%                  | \$1,834,948         | \$1,176,361           | 56%                   |
| Floresville                | \$70,531                   | -9.0%                           | \$690,030           | 0.8%                   | \$1,197,688         | \$768,132             | 56%                   |
| Bulverde                   | \$100,925                  | -4.9%                           | \$781,036           | 6.0%                   | \$1,382,697         | \$1,006,169           | 37%                   |
| Helotes                    | \$716,394                  | -4.3%                           | \$4,941,530         | 40.4%                  | \$9,180,571         | \$7,003,300           | 31%                   |
| China Grove                | \$57,069                   | 18.5%                           | \$378,365           | 22.8%                  | \$632,730           | \$497,401             | 27%                   |
| Balcones Heights           | \$23,059                   | 31.3%                           | \$149,963           | 22.2%                  | \$232,586           | \$188,052             | 24%                   |
| Spring Branch              | \$540,834                  | -15.2%                          | \$4,645,274         | 8.4%                   | \$7,640,815         | \$6,250,438           | 22%                   |
| Pleasanton                 | \$187,657                  | 1.7%                            | \$1,313,326         | 31.1%                  | \$2,196,822         | \$1,839,902           | 19%                   |
| Kirby                      | \$75,378                   | 17.1%                           | \$511,204           | 20.0%                  | \$855,243           | \$721,988             | 18%                   |
| <b>Total</b>               | <b>\$2,987,549</b>         | <b>8.2%</b>                     | <b>\$22,353,074</b> | <b>103.1%</b>          | <b>\$38,269,431</b> | <b>\$26,765,629</b>   | <b>43%</b>            |

MSA

San Antonio-New Braunfels

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



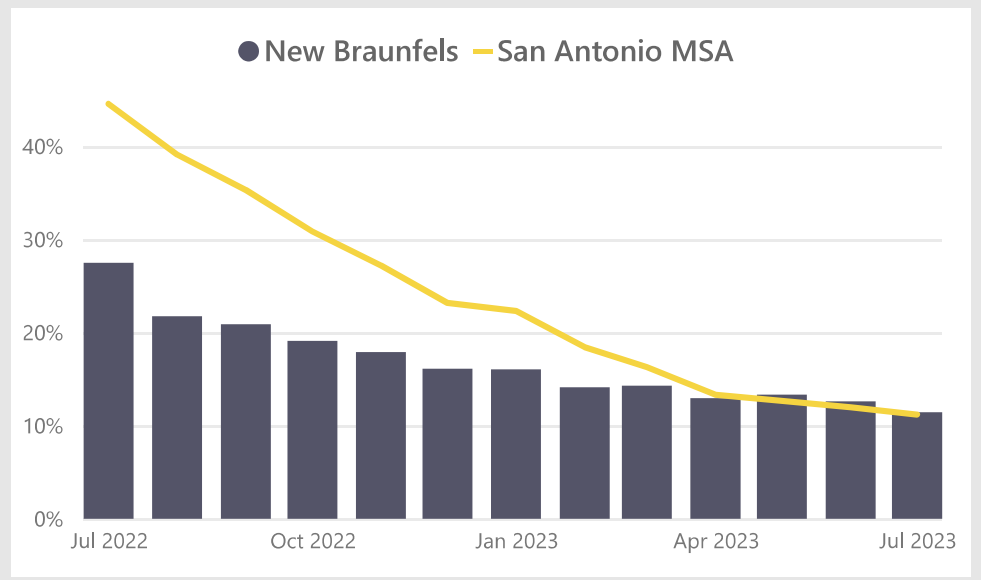
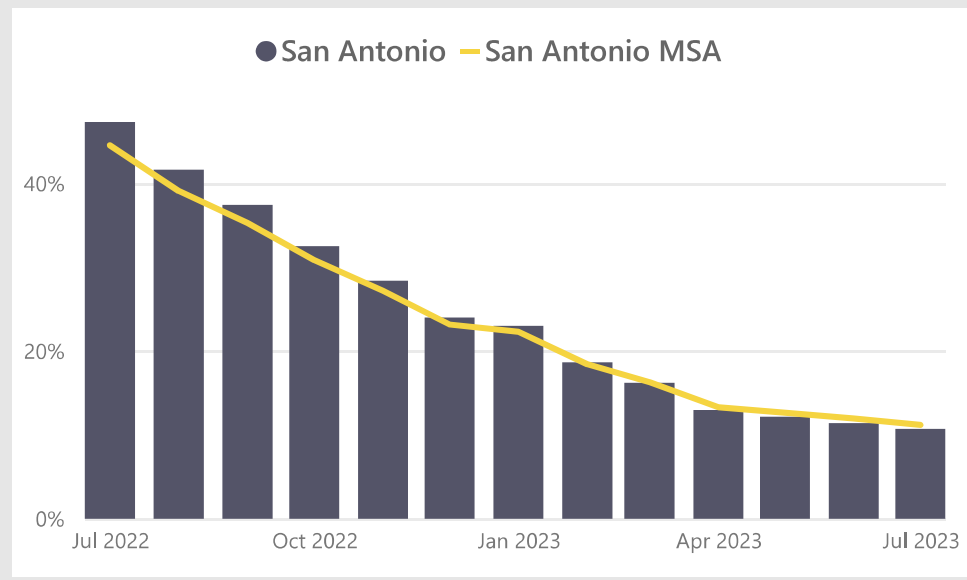
Subject MSA: **San Antonio-New Braunfels** | 
 City - 1: **San Antonio-New Braunfels (Region) + ...** | 
 City - 2: **San Antonio-New Braunfels (Region) + ...** | 
 City - 3: **San Antonio-New Braunfels (Region) + ...** | 
 City - 4: **San Antonio-New Braunfels (Region) + ...**

**San Antonio-New Braunfels**

**\$980,019,788**  
CY-Trailing 12 Month

**11.2%**  
CY-Trailing 12 Month YoY %

**\$881,494,127**  
PY-Trailing 12 Month



**San Antonio**

**\$815,345,293**  
CY-Trailing 12 Month

**10.7%**  
CY-Trailing 12 Month YoY %

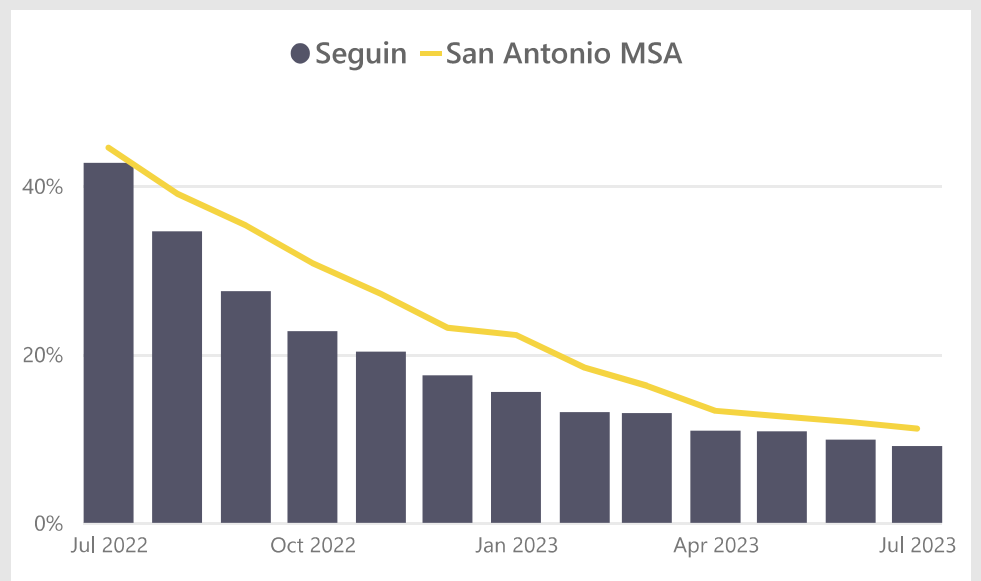
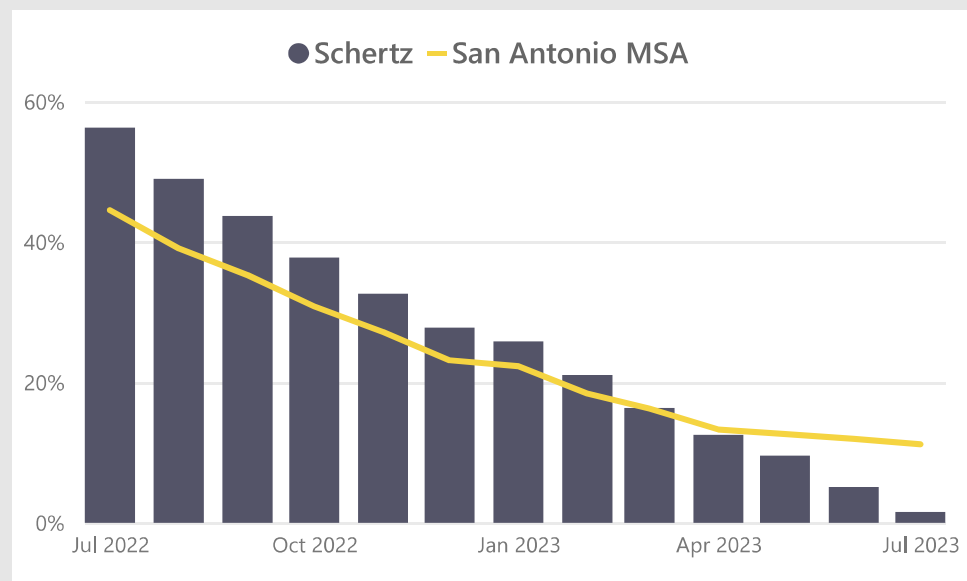
**\$736,672,946**  
PY-Trailing 12 Month

**New Braunfels**

**\$64,065,742**  
CY-Trailing 12 Month

**11.42%**  
CY-Trailing 12 Month YoY %

**\$57,501,010**  
PY-Trailing 12 Month



**Seguin**

**\$6,518,635**  
CY-Trailing 12 Month

**9.09%**  
CY-Trailing 12 Month YoY %

**\$5,975,413**  
PY-Trailing 12 Month



Subject MSA ▼ **San Antonio-New Braunfels** ▼
 MSA - 1 ▼ **Dallas-Fort Worth** ▼
 MSA - 2 ▼ **Austin-Round Rock-San Marcos** ▼
 MSA - 3 ▼ **Houston-The Woodlands-Sugarland** ▼
 MSA - 4 ▼ **El Paso** ▼

**San Antonio-New Braunfels**

**\$980,019,788**  
CY-Trailing 12 Month

**11.2%**  
CY-Trailing 12 Month YoY %

**\$881,494,127**  
PY-Trailing 12 Month

**Dallas-Fort Worth**

**\$3,207,079,438**  
CY-Trailing 12 Month

**10.1%**  
CY-Trailing 12 Month YoY %

**\$2,913,503,836**  
PY-Trailing 12 Month

**Austin-Round Rock-San Marcos**

**\$1,456,261,672**  
CY-Trailing 12 Month

**10.51%**  
CY-Trailing 12 Month YoY %

**\$1,317,757,627**  
PY-Trailing 12 Month

**Houston-The Woodlands-Sugarland**

**\$2,453,585,989**  
CY-Trailing 12 Month

**9.52%**  
CY-Trailing 12 Month YoY %

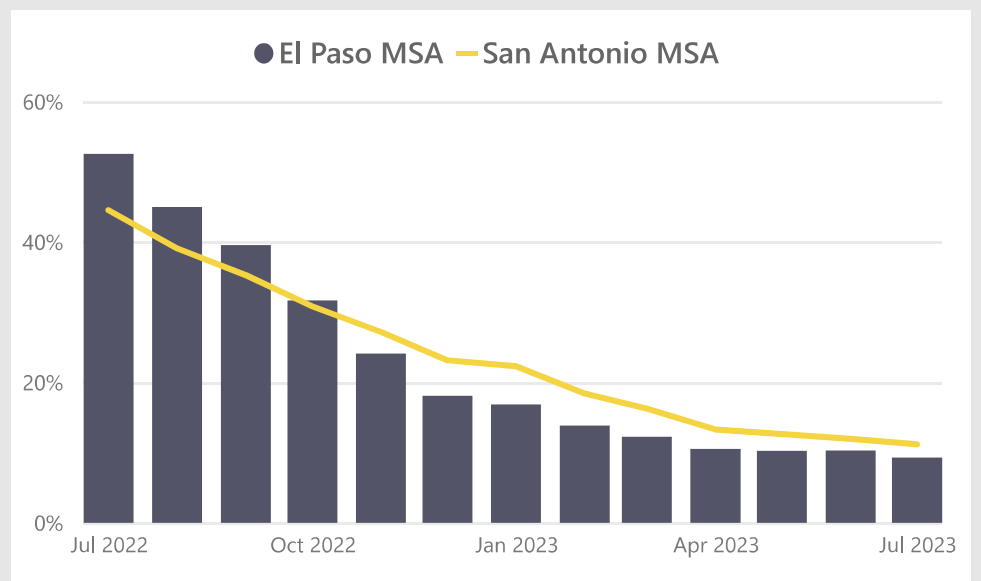
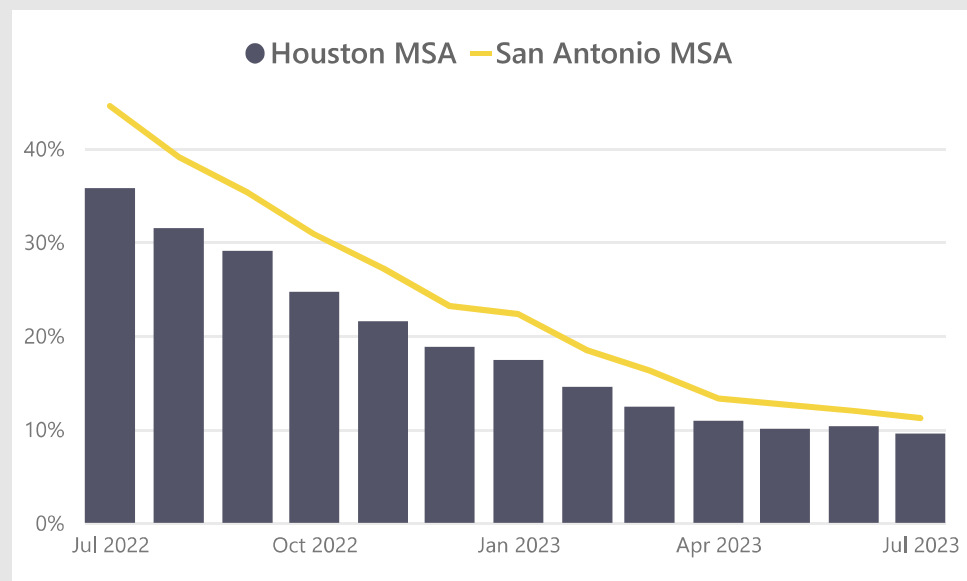
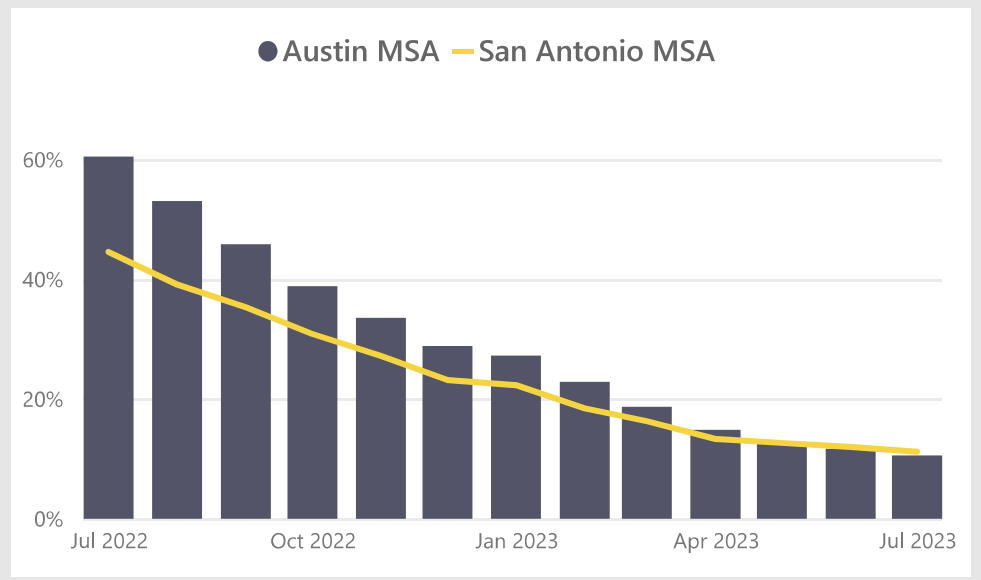
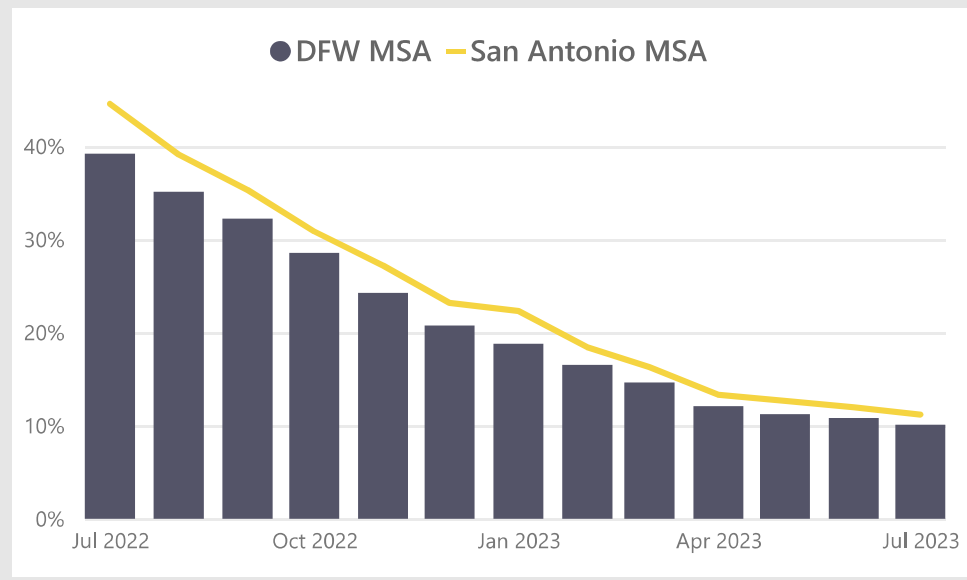
**\$2,240,360,350**  
PY-Trailing 12 Month

**El Paso**

**\$241,674,259**  
CY-Trailing 12 Month

**9.28%**  
CY-Trailing 12 Month YoY %

**\$221,160,857**  
PY-Trailing 12 Month



MSA

San Antonio-New Braunfels

MSA Snapshot

11.2%

City YoY %

\$980,019,788

CY-Trailing 12 Month

\$881,494,127

PY-Trailing 12 Month

State Snapshot

10%

State YoY %

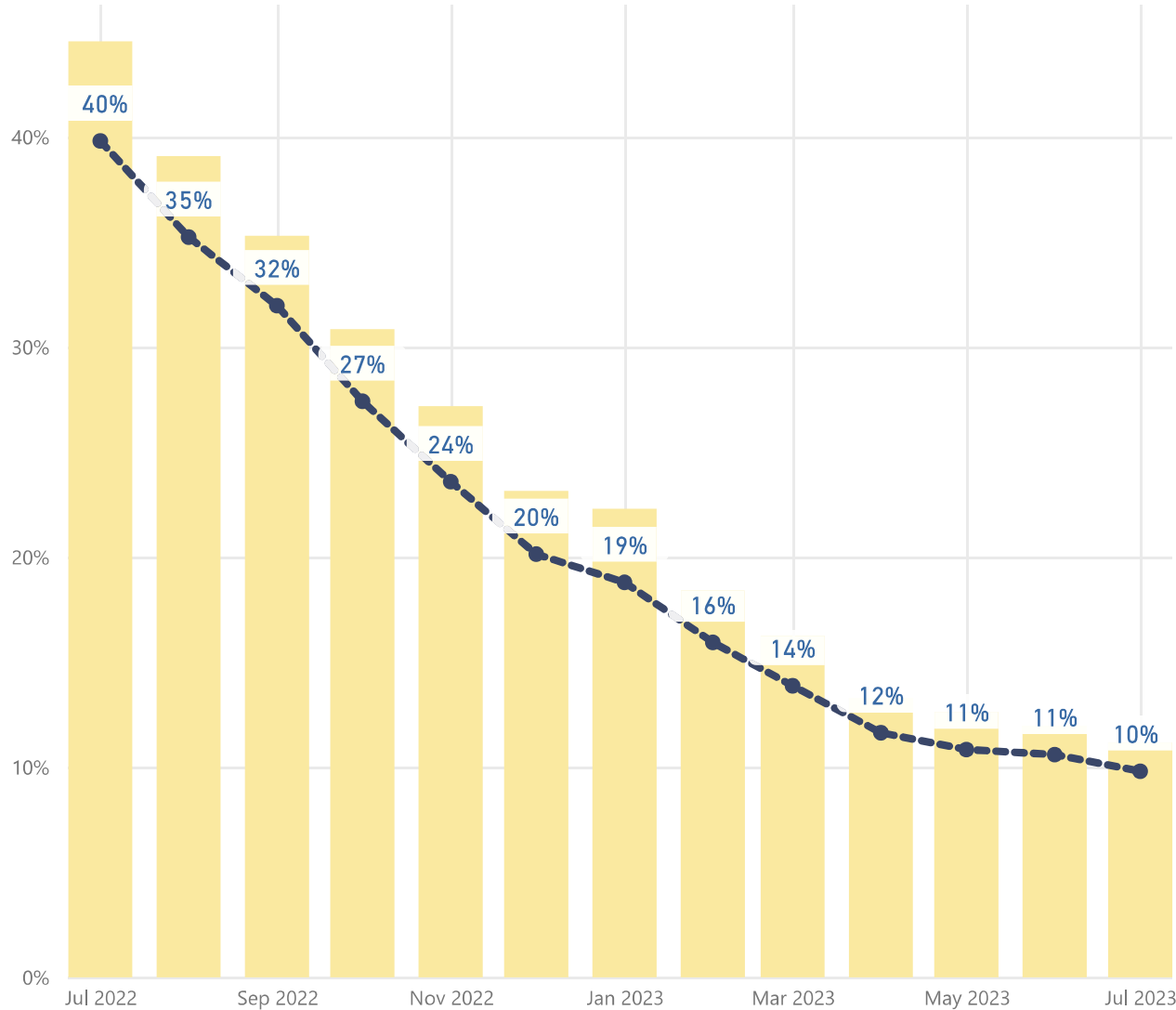
\$10,061,667,427

CY-Trailing 12 Month

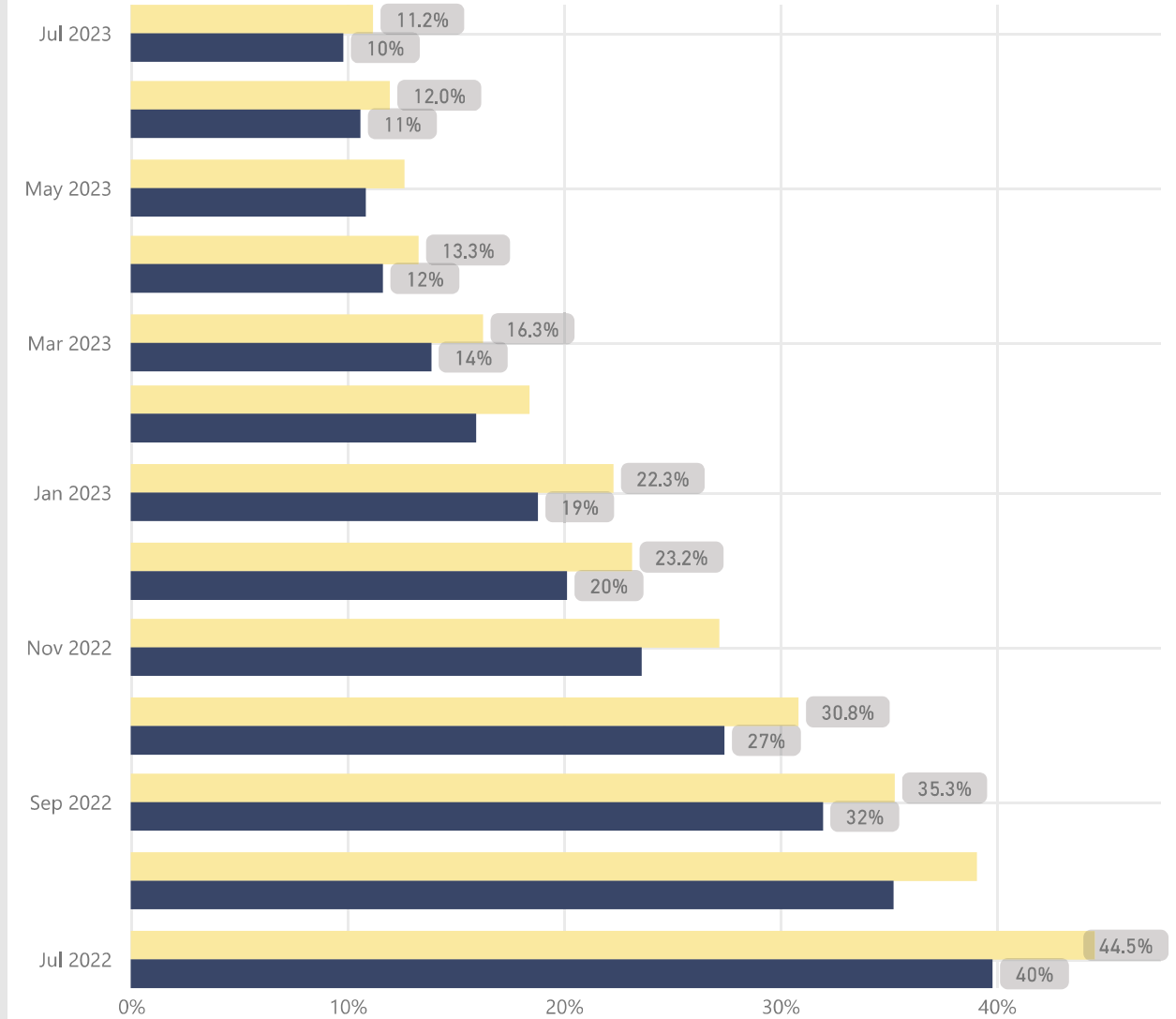
\$9,163,020,127

PY-Trailing 12 Month

● San Antonio MSA ● State



● San Antonio MSA ● State



# AUSTIN MSA

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TABC Sales Summary

Top 30 Locations – Current Month Sales

Top 15 Cities – TTM Volume

Top 15 Cities – TTM % Increase

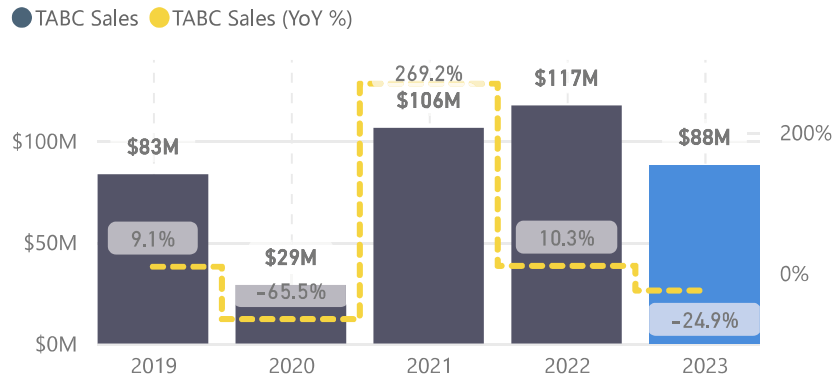
Comparison – Adjacent Cities

Comparison – Region + Top Cities

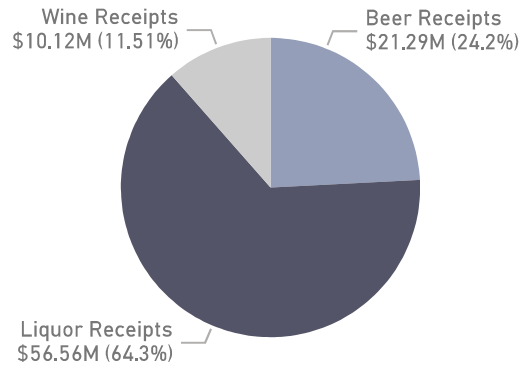
Comparison – State



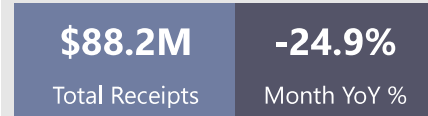
YoY Jul 2023 Comparison



Jul 2023 Category %



Jul 2023 Receipts



MSA

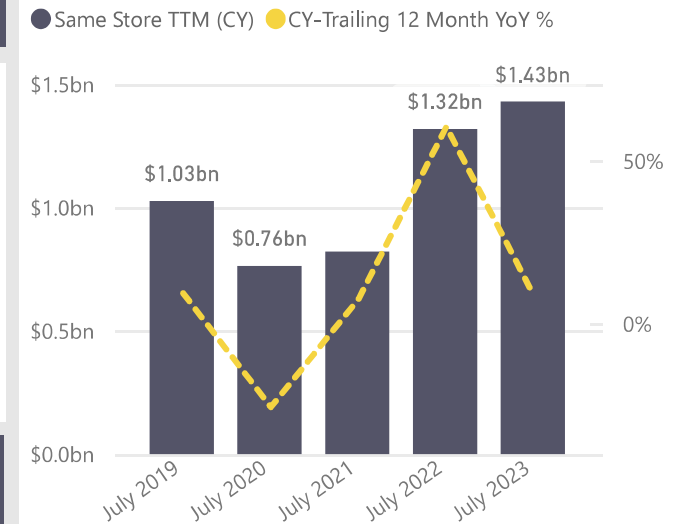
Austin-Round Rock-San Marcos

Austin-Round Rock-San Marcos

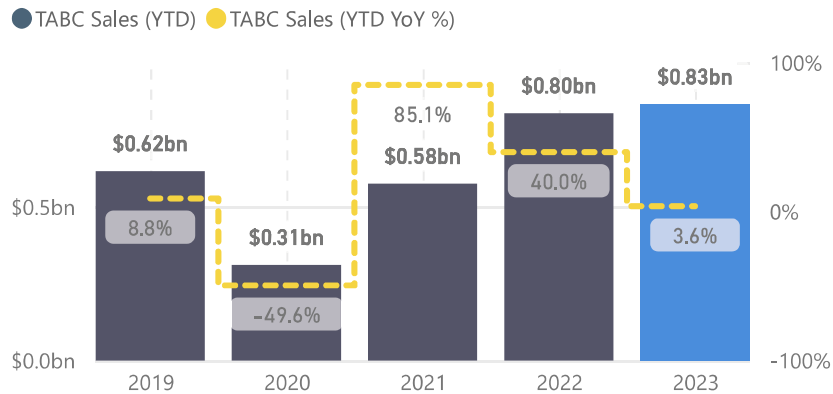
**1,063** Locations Reporting > \$0

**\$1,345,445** TTM Per Location

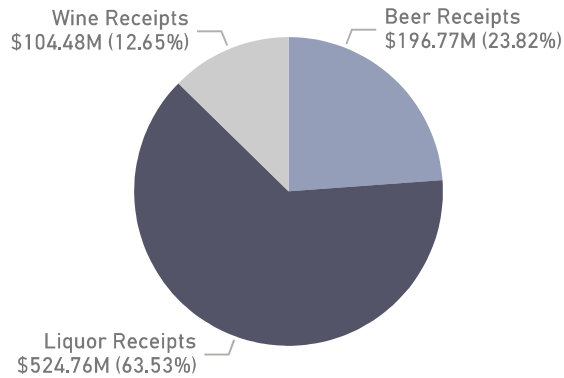
TTM YoY Comparison Jul 2023



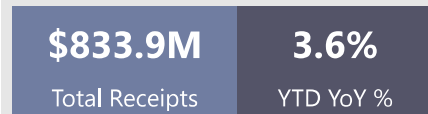
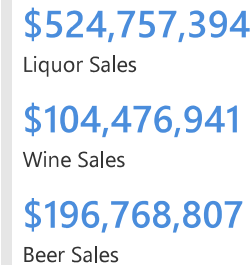
YTD Jul 2023 Comparison



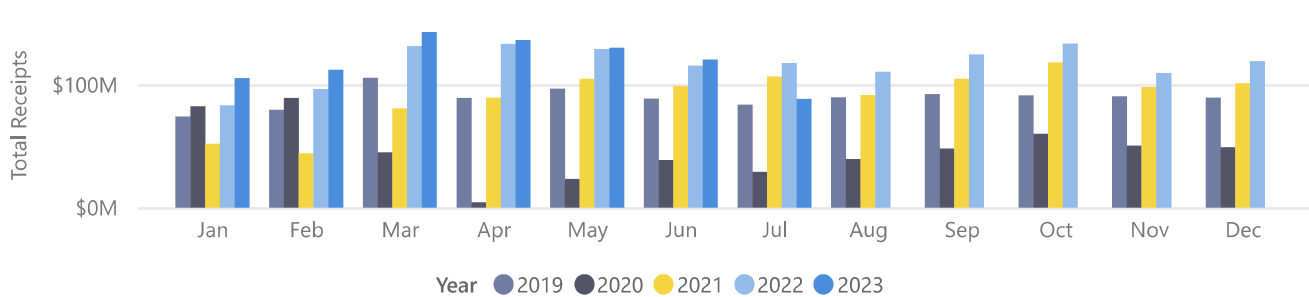
YTD Jul 2023 - Category %



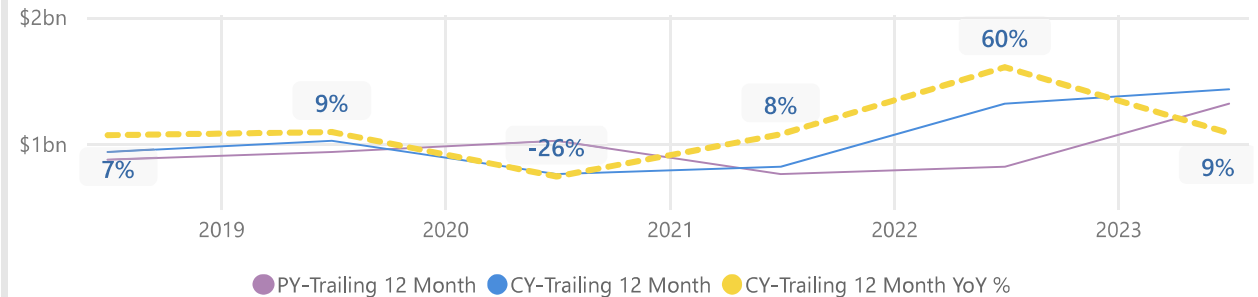
YTD Jul 2023 Receipts



YTD MoM + YoY Comparison Jul 2023



TTM YoY % Comparison Jul 2023

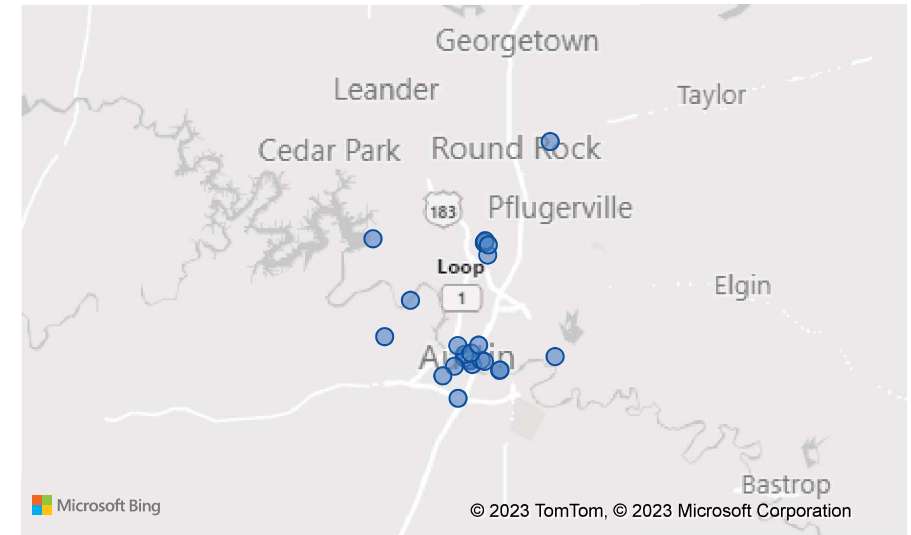


| City  | TABC Sales (Current Month) | TABC Sales YoY % | TABC Sales (YTD)     | TABC Sales YoY % (YTD) | TABC Sales (TTM)     | TABC Sales YoY % (TTM) |
|---|----------------------------|------------------|----------------------|------------------------|----------------------|------------------------|
| <b>Austin</b>                                 | <b>\$14,753,051</b>        | <b>8.3%</b>      | <b>\$96,676,613</b>  | <b>13.7%</b>           | <b>\$165,317,374</b> | <b>19%</b>             |
| MOODY CENTER AT UNIVERSITY OF TEXAS (A...     | \$1,700,117                | 432.8%           | \$8,364,349          | 63.7%                  | \$16,908,024         |                        |
| WLS BEVERAGE CO (AUSTIN - 78701 - 37)         | \$1,256,750                | -7.1%            | \$10,079,605         | 29.7%                  | \$17,258,682         | 40%                    |
| PROPER HOTEL (AUSTIN - 78701 - 1)             | \$751,637                  | 29.8%            | \$5,432,270          | 27.8%                  | \$8,937,217          | 33%                    |
| LEVY AT AUSTIN FC (AUSTIN - 78758 - 35)       | \$729,697                  | -0.5%            | \$2,503,636          | -0.3%                  | \$4,296,495          | -36%                   |
| MATT'S EL RANCHO, INC. (AUSTIN - 78704 - 3)   | \$687,132                  | -5.2%            | \$4,675,557          | 11.2%                  | \$7,890,561          | 17%                    |
| WLS BEVERAGE COMPANY (AUSTIN - 78701 - ...)   | \$587,632                  | -16.7%           | \$4,557,641          | 4.7%                   | \$7,834,610          | 16%                    |
| ROSE ROOM/ 77 DEGREES (AUSTIN - 78758 - ...)  | \$571,628                  | -31.1%           | \$3,840,999          | -25.0%                 | \$6,958,500          | -21%                   |
| OMNI BARTON CREEK RESORT & SPA (AUSTI...      | \$567,333                  | -15.6%           | \$5,093,086          | 14.3%                  | \$8,930,717          | 11%                    |
| ABA AUSTIN (AUSTIN - 78704 - 1)               | \$522,802                  | 14.7%            | \$3,408,281          | 19.9%                  | \$5,469,585          | 17%                    |
| OJOS LOCOS SPORTS CANTINA (AUSTIN - 78...     | \$481,130                  | 15.1%            | \$3,245,536          | 9.7%                   | \$5,374,259          | 5%                     |
| BUFORD'S (AUSTIN - 78701 - 1)                 | \$441,751                  | 30.6%            | \$3,335,496          | 42.9%                  | \$5,792,847          | 45%                    |
| CANTINA 512 (AUSTIN - 78701 - 1)              | \$435,019                  | -18.4%           | \$2,775,175          | 87.7%                  | \$4,632,576          |                        |
| ALAMO DRAFTHOUSE CINEMA (AUSTIN - 78...       | \$429,832                  | 52.8%            | \$2,051,692          | 50.1%                  | \$3,181,568          | 55%                    |
| TOP GOLF (AUSTIN - 78758 - 4)                 | \$405,400                  | -10.0%           | \$2,422,139          | -16.2%                 | \$4,261,057          | -12%                   |
| WONDER BAR (AUSTIN - 78758 - 1)               | \$392,256                  | -20.1%           | \$2,684,829          | -19.5%                 | \$4,852,255          | -12%                   |
| OASIS CANTINA DEL LAGO (AUSTIN - 78732 - ...) | \$383,308                  | -17.4%           | \$2,165,160          | -18.5%                 | \$3,512,222          | -18%                   |
| THE BEEZ KNEEZ/THE CAT'S PAJAMAS (AUSTI...    | \$381,368                  | 4.7%             | \$2,628,612          | 24.9%                  | \$4,367,872          | 29%                    |
| CULINARY DROPOUT (AUSTIN - 78758 - 1)         | \$379,460                  | -8.1%            | \$2,652,445          | 1.6%                   | \$4,473,290          | 3%                     |
| WHISLER'S (AUSTIN - 78702 - 1)                | \$363,477                  | -8.7%            | \$2,982,731          | -1.5%                  | \$4,966,065          | 3%                     |
| THE LINE (AUSTIN - 78701 - 1)                 | \$363,343                  | -29.2%           | \$2,697,190          | -9.8%                  | \$4,597,130          | -6%                    |
| DE NADA CANTINA (AUSTIN - 78702 - 1)          | \$346,243                  | 35.7%            | \$2,140,088          | 45.2%                  | \$3,325,008          | 55%                    |
| RAIN ON 4TH (AUSTIN - 78701 - 1)              | \$337,744                  | -19.8%           | \$2,300,134          | -13.5%                 | \$4,048,898          | -9%                    |
| KUNG FU SALOON (AUSTIN - 78758 - 2)           | \$333,346                  | -21.4%           | \$2,244,342          | -16.4%                 | \$3,925,571          | -16%                   |
| THE PALAZIO (AUSTIN - 78704 - 1)              | \$331,739                  | -13.8%           | \$2,492,130          | -13.0%                 | \$4,677,472          | -7%                    |
| SIGN BAR (AUSTIN - 78724 - 1)                 | \$326,565                  |                  | \$530,300            |                        | \$530,300            |                        |
| JEFFREY'S RESTAURANT & BAR/JOSEPHINE H...     | \$324,142                  | -6.2%            | \$2,786,120          | 6.8%                   | \$4,798,261          | 10%                    |
| CENTRAL MACHINE (AUSTIN - 78702 - 1)          | \$317,793                  | 65.5%            | \$2,807,141          | 57.4%                  | \$3,910,533          | 43%                    |
| THE VOLSTEAD LOUNGE/HOTEL VEGAS (AUS...       | \$305,042                  | 5.1%             | \$2,500,997          | 13.8%                  | \$3,760,107          | -14%                   |
| SKI SHORES (AUSTIN - 78730 - 1)               | \$299,365                  | 11.2%            | \$1,278,932          | 235.8%                 | \$1,845,692          |                        |
| <b>Round Rock</b>                             | <b>\$1,653,132</b>         | <b>7.0%</b>      | <b>\$8,237,784</b>   | <b>6.3%</b>            | <b>\$12,865,232</b>  | <b>6%</b>              |
| KALAHARI RESORT (ROUND ROCK - 78665 - 1)      | \$1,653,132                | 7.0%             | \$8,237,784          | 6.3%                   | \$12,865,232         | 6%                     |
| <b>Total</b>                                  | <b>\$16,406,183</b>        | <b>8.2%</b>      | <b>\$104,914,397</b> | <b>13.1%</b>           | <b>\$178,182,606</b> | <b>18%</b>             |

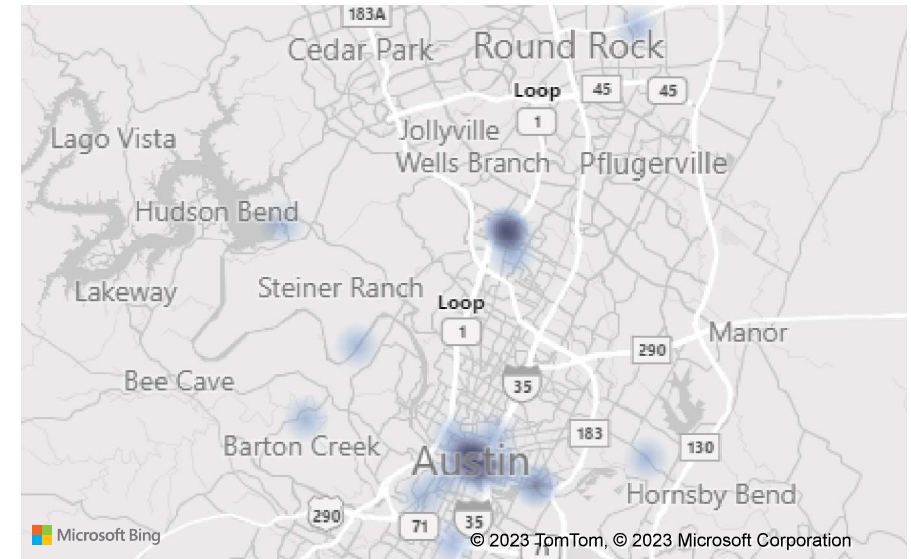
MSA

Austin-Round Rock-San Marcos

Location Map



Heat Map



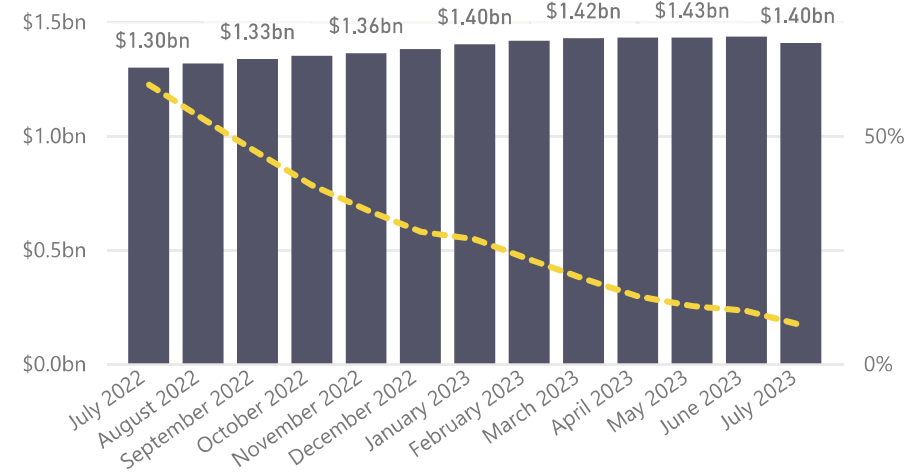
| Region                     | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)     | TABC Sales YoY % (YTD) | TABC Sales (TTM)       | TABC Sales - PY (TTM)  | TABC Sales YoY% (TTM) |
|----------------------------|----------------------------|---------------------------------|----------------------|------------------------|------------------------|------------------------|-----------------------|
| <b>Austin-Round Roc...</b> | <b>\$86,889,072</b>        | <b>-24.6%</b>                   | <b>\$818,276,754</b> | <b>35.7%</b>           | <b>\$1,403,821,267</b> | <b>\$1,295,276,104</b> | <b>8%</b>             |
| Austin                     | \$69,363,653               | -25.5%                          | \$667,197,032        | 28.0%                  | \$1,149,813,265        | \$1,061,357,214        | 8%                    |
| Round Rock                 | \$5,519,116                | -11.7%                          | \$41,346,095         | 66.9%                  | \$68,529,061           | \$61,260,443           | 12%                   |
| San Marcos                 | \$2,159,891                | -38.3%                          | \$23,639,373         | 24.2%                  | \$40,230,190           | \$38,097,373           | 6%                    |
| Cedar Park                 | \$1,990,177                | -18.3%                          | \$18,216,497         | 5.2%                   | \$30,682,772           | \$29,015,866           | 6%                    |
| Georgetown                 | \$1,758,240                | -9.6%                           | \$14,055,110         | 159.4%                 | \$23,707,866           | \$22,118,683           | 7%                    |
| Pflugerville               | \$1,085,443                | -32.2%                          | \$10,156,681         | 6.0%                   | \$16,913,108           | \$14,647,173           | 15%                   |
| Buda                       | \$807,747                  | -8.4%                           | \$6,776,931          | 10.9%                  | \$11,164,273           | \$9,186,997            | 22%                   |
| Lakeway                    | \$792,726                  | -33.3%                          | \$7,128,374          | -5.0%                  | \$12,224,350           | \$12,431,390           | -2%                   |
| Bee Cave                   | \$656,699                  | -8.9%                           | \$5,433,314          | 0.9%                   | \$9,508,187            | \$9,398,523            | 1%                    |
| Kyle                       | \$640,185                  | -3.1%                           | \$4,658,308          | 22.4%                  | \$7,739,598            | \$7,010,851            | 10%                   |
| Dripping Springs           | \$628,513                  | -23.7%                          | \$5,628,336          | 230.5%                 | \$9,623,379            | \$9,999,500            | -4%                   |
| Bastrop                    | \$533,712                  | -16.2%                          | \$4,352,580          | 14.2%                  | \$7,452,702            | \$6,767,410            | 10%                   |
| Leander                    | \$392,579                  | -31.0%                          | \$3,554,819          | 25.6%                  | \$6,055,602            | \$5,689,234            | 6%                    |
| Wimberley                  | \$370,870                  | -30.4%                          | \$3,671,995          | 124.7%                 | \$6,091,264            | \$4,932,064            | 24%                   |
| Hutto                      | \$189,521                  | -36.8%                          | \$2,461,309          | 17.6%                  | \$4,085,650            | \$3,363,383            | 21%                   |
| <b>Total</b>               | <b>\$86,889,072</b>        | <b>-24.6%</b>                   | <b>\$818,276,754</b> | <b>35.7%</b>           | <b>\$1,403,821,267</b> | <b>\$1,295,276,104</b> | <b>8%</b>             |

MSA

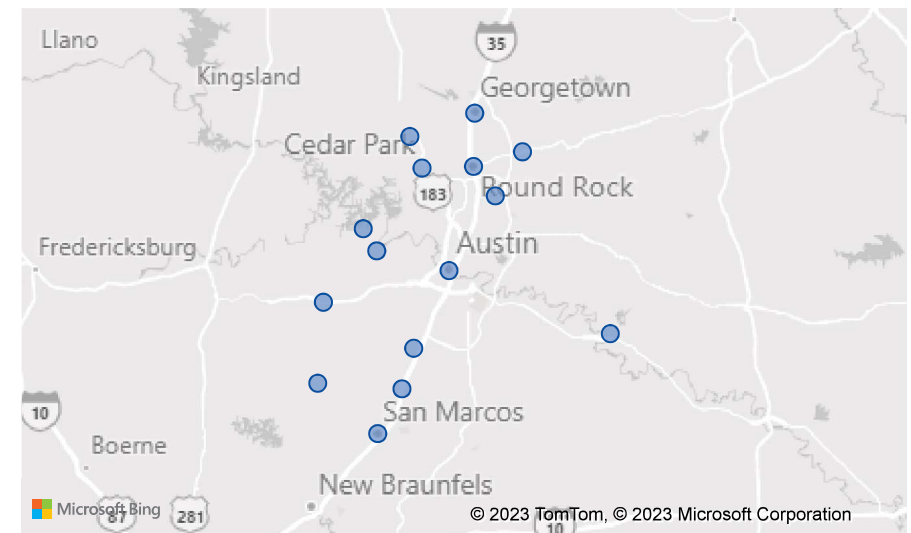
Austin-Round Rock-San Marcos

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



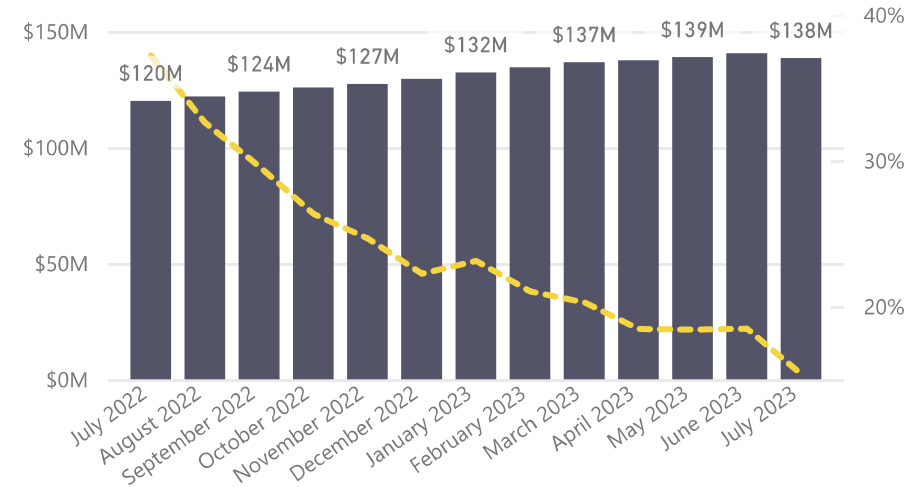
| Region                     | TABC Sales (Current Month) | TABC Sales YoY% (Current Month) | TABC Sales (YTD)    | TABC Sales YoY % (YTD) | TABC Sales (TTM)     | TABC Sales - PY (TTM) | TABC Sales YoY% (TTM) |
|----------------------------|----------------------------|---------------------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|
| <b>Austin-Round Roc...</b> | <b>\$10,050,469</b>        | <b>-17.3%</b>                   | <b>\$83,168,575</b> | <b>43.3%</b>           | <b>\$138,370,125</b> | <b>\$119,957,539</b>  | <b>15%</b>            |
| Jonestown                  | \$41,261                   | -76.0%                          | \$1,002,078         | 139.0%                 | \$1,721,945          | \$950,848             | 81%                   |
| Florence                   | \$7,425                    | -91.1%                          | \$546,948           |                        | \$856,837            | \$554,790             | 54%                   |
| Manor                      | \$167,666                  | -5.4%                           | \$1,404,851         | 12.1%                  | \$2,375,698          | \$1,697,204           | 40%                   |
| Liberty Hill               | \$178,993                  | -26.8%                          | \$2,182,916         | 4.9%                   | \$3,526,686          | \$2,650,516           | 33%                   |
| Rollingwood                | \$25,071                   | 4.4%                            | \$198,653           | 39.8%                  | \$346,545            | \$274,883             | 26%                   |
| Wimberley                  | \$370,870                  | -30.4%                          | \$3,671,995         | 124.7%                 | \$6,091,264          | \$4,932,064           | 24%                   |
| Buda                       | \$807,747                  | -8.4%                           | \$6,776,931         | 10.9%                  | \$11,164,273         | \$9,186,997           | 22%                   |
| Hutto                      | \$189,521                  | -36.8%                          | \$2,461,309         | 17.6%                  | \$4,085,650          | \$3,363,383           | 21%                   |
| Jarrell                    | \$44,672                   | -58.8%                          | \$733,872           | 0.9%                   | \$1,249,248          | \$1,075,874           | 16%                   |
| West Lake Hills            | \$269,933                  | -1.4%                           | \$2,177,270         | 4.2%                   | \$3,721,461          | \$3,213,673           | 16%                   |
| Pflugerville               | \$1,085,443                | -32.2%                          | \$10,156,681        | 6.0%                   | \$16,913,108         | \$14,647,173          | 15%                   |
| Round Rock                 | \$5,519,116                | -11.7%                          | \$41,346,095        | 66.9%                  | \$68,529,061         | \$61,260,443          | 12%                   |
| Kyle                       | \$640,185                  | -3.1%                           | \$4,658,308         | 22.4%                  | \$7,739,598          | \$7,010,851           | 10%                   |
| Bastrop                    | \$533,712                  | -16.2%                          | \$4,352,580         | 14.2%                  | \$7,452,702          | \$6,767,410           | 10%                   |
| Sunset Valley              | \$168,854                  | -16.3%                          | \$1,498,088         | 11.1%                  | \$2,596,049          | \$2,371,430           | 9%                    |
| <b>Total</b>               | <b>\$10,050,469</b>        | <b>-17.3%</b>                   | <b>\$83,168,575</b> | <b>43.3%</b>           | <b>\$138,370,125</b> | <b>\$119,957,539</b>  | <b>15%</b>            |

MSA

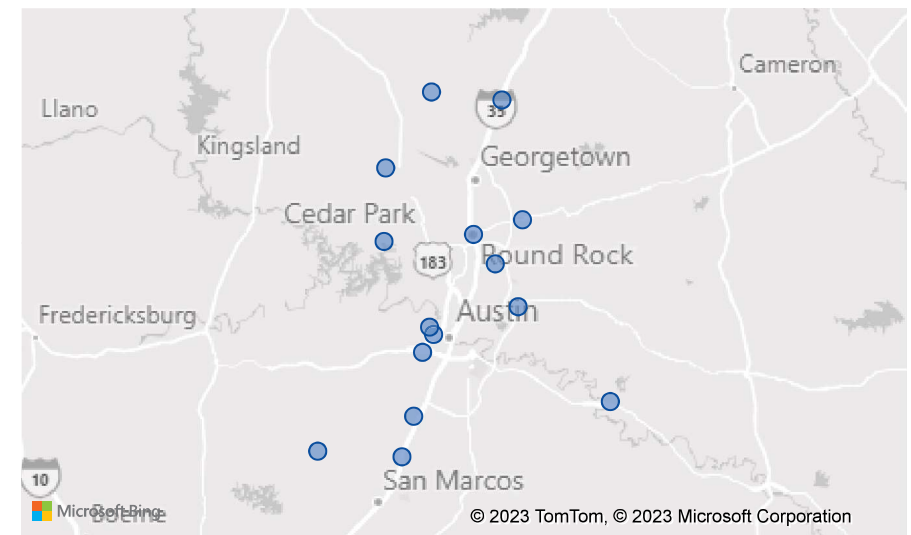
Austin-Round Rock-San Marcos

Top 15 - YoY Comparison

● Same Store TTM (CY) ● CY-Trailing 12 Month YoY %



Location Map



Subject MSA: **Austin-Round Rock-San Marcos** | 
 City - 1: **Austin-Round Rock-San Marcos (Region...** | 
 City - 2: **Austin-Round Rock-San Marcos (Region...** | 
 City - 3: **Austin-Round Rock-San Marcos (Region...** | 
 City - 4: **Austin-Round Rock-San Marcos (Region...**

**Austin-Round Rock-San Marcos**

**\$1,430,208,010**  
CY-Trailing 12 Month

**8.5%**  
CY-Trailing 12 Month YoY %

**\$1,317,757,627**  
PY-Trailing 12 Month

**Austin**

**\$1,149,813,265**  
CY-Trailing 12 Month

**8.3%**  
CY-Trailing 12 Month YoY %

**\$1,061,357,214**  
PY-Trailing 12 Month

**Round Rock**

**\$68,529,061**  
CY-Trailing 12 Month

**11.87%**  
CY-Trailing 12 Month YoY %

**\$61,260,443**  
PY-Trailing 12 Month

**Cedar Park**

**\$30,682,772**  
CY-Trailing 12 Month

**5.74%**  
CY-Trailing 12 Month YoY %

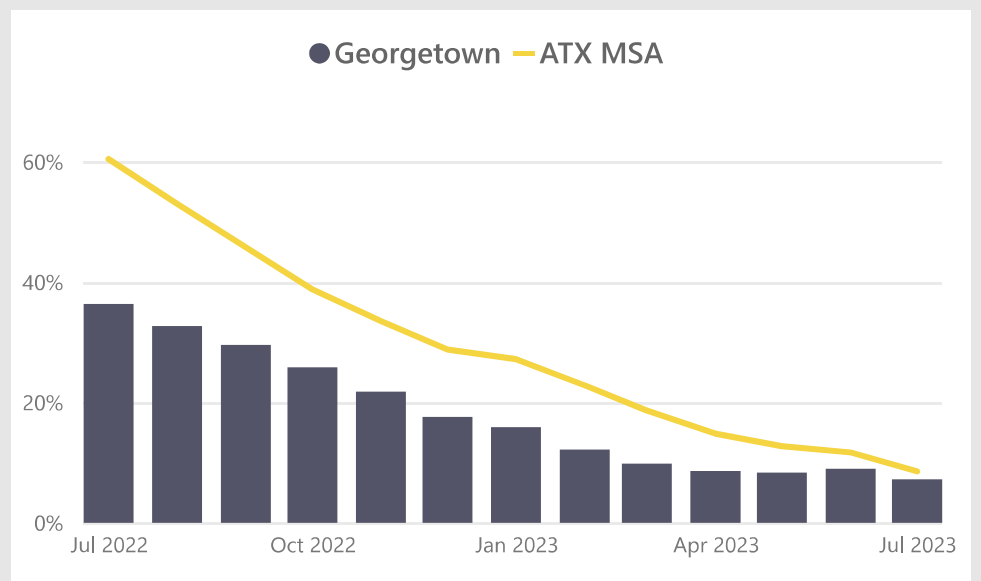
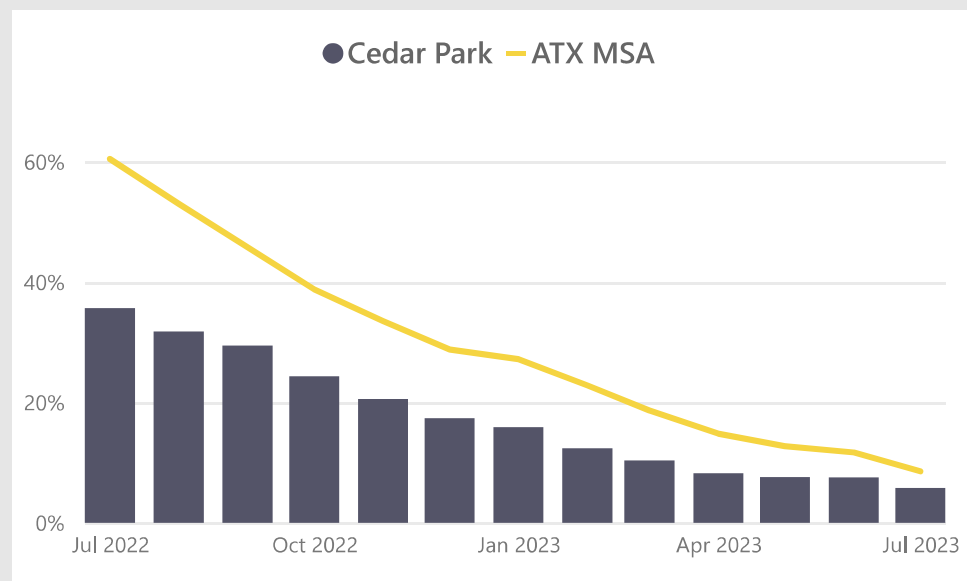
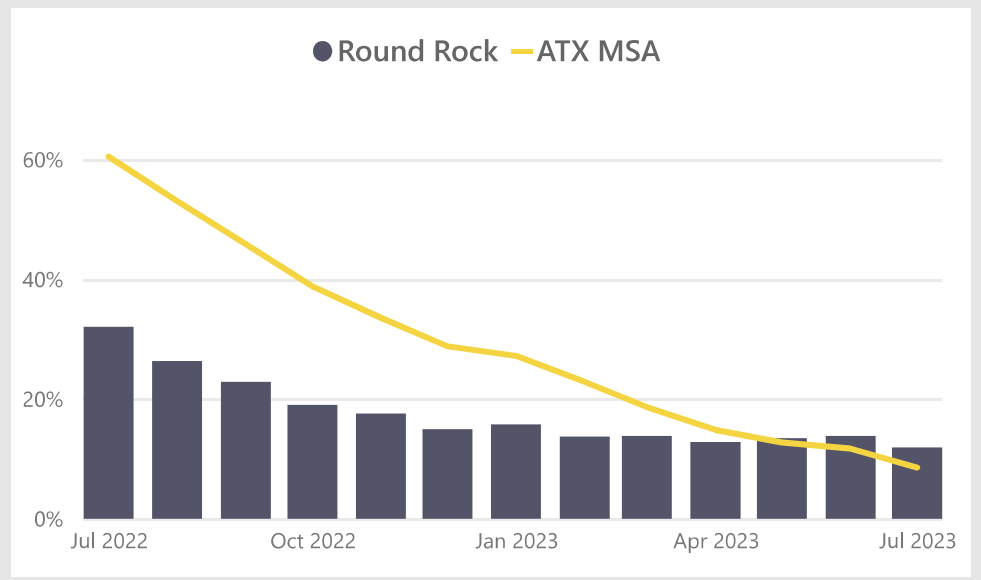
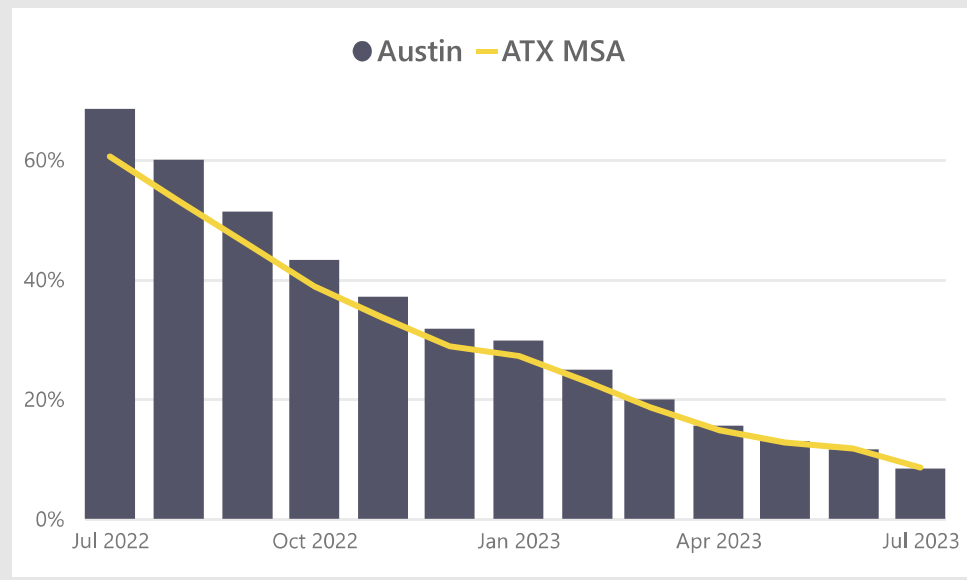
**\$29,015,866**  
PY-Trailing 12 Month

**Georgetown**

**\$23,707,866**  
CY-Trailing 12 Month

**7.18%**  
CY-Trailing 12 Month YoY %

**\$22,118,683**  
PY-Trailing 12 Month





Subject MSA: **Austin-Round Rock-San Marcos** | 
 MSA - 1: **Houston-The Woodlands-Sugarland** | 
 MSA - 2: **Dallas-Fort Worth** | 
 MSA - 3: **San Antonio-New Braunfels** | 
 MSA - 4: **El Paso**

**Austin-Round Rock-San Marcos**

**\$1,430,208,010**      **8.5%**  
 CY-Trailing 12 Month      CY-Trailing 12 Month YoY %

**\$1,317,757,627**  
 PY-Trailing 12 Month

**Houston-The Woodlands-Sugarland**

**\$2,406,042,916**      **7.4%**  
 CY-Trailing 12 Month      CY-Trailing 12 Month YoY %

**\$2,240,406,741**  
 PY-Trailing 12 Month

**Dallas-Fort Worth**

**\$3,156,844,684**      **8.35%**  
 CY-Trailing 12 Month      CY-Trailing 12 Month YoY %

**\$2,913,503,836**  
 PY-Trailing 12 Month

**San Antonio-New Braunfels**

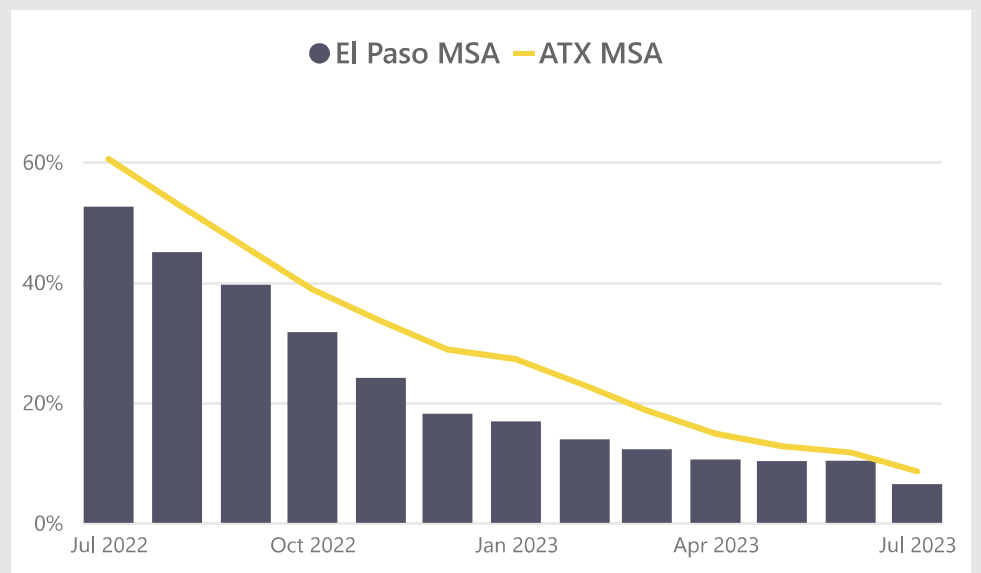
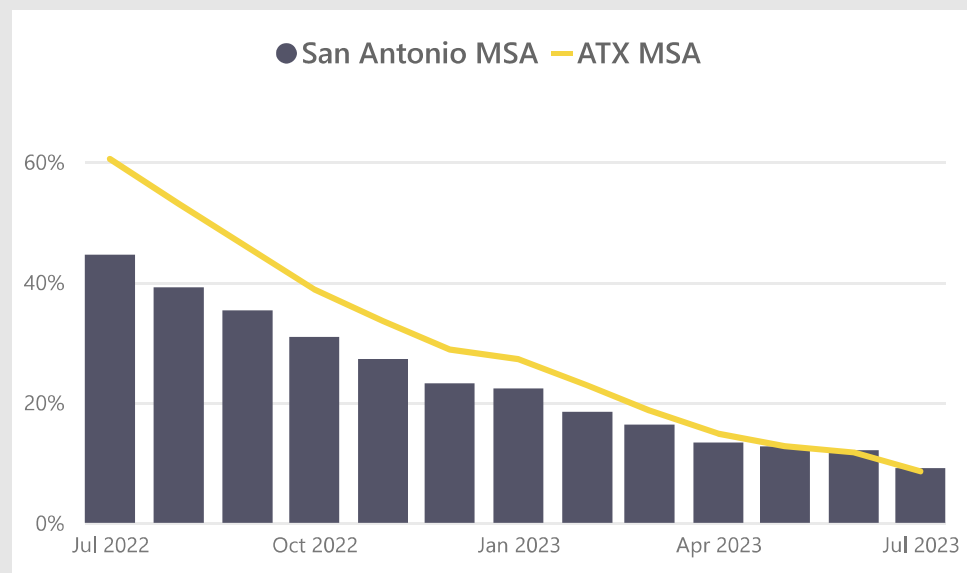
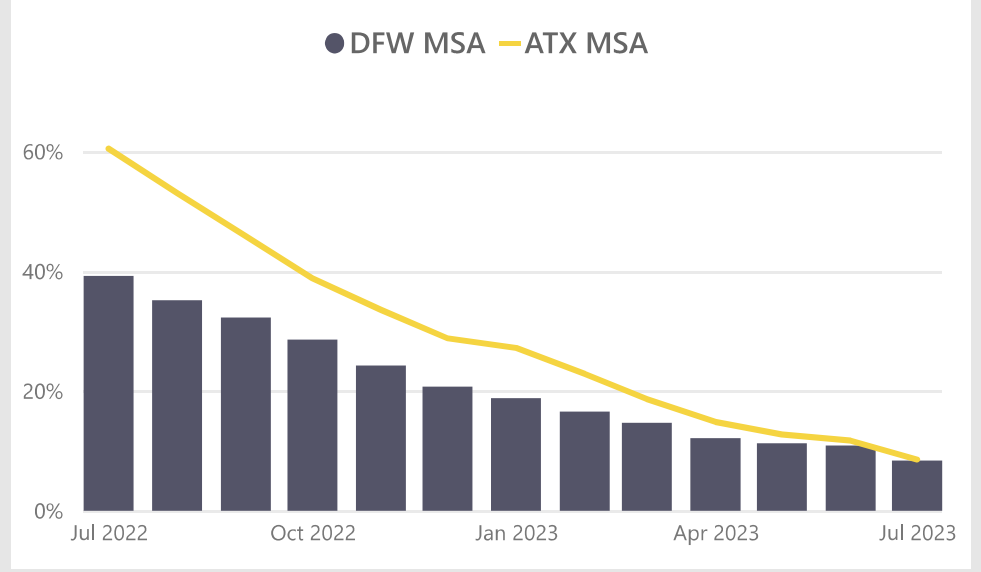
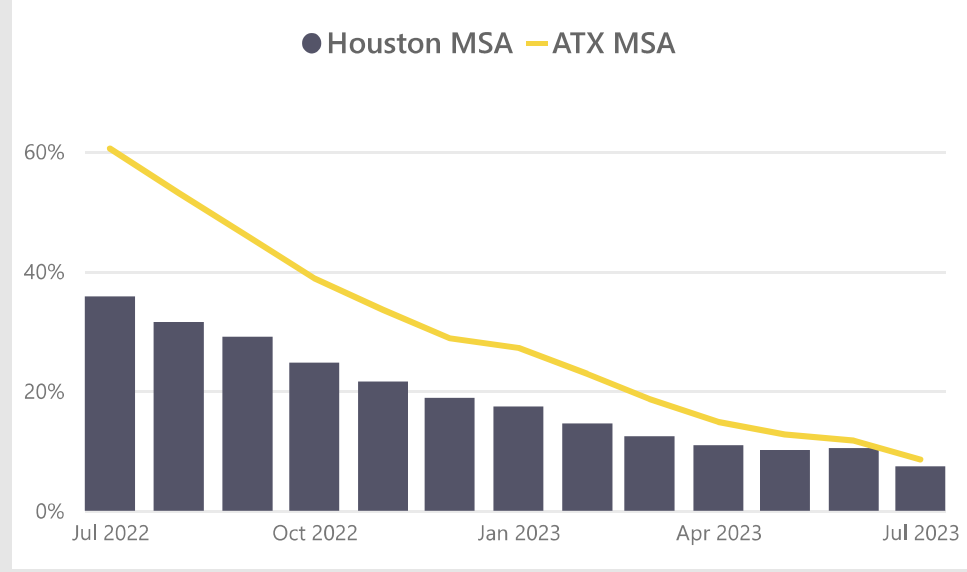
**\$961,304,298**      **9.05%**  
 CY-Trailing 12 Month      CY-Trailing 12 Month YoY %

**\$881,494,127**  
 PY-Trailing 12 Month

**El Paso**

**\$235,309,815**      **6.40%**  
 CY-Trailing 12 Month      CY-Trailing 12 Month YoY %

**\$221,160,857**  
 PY-Trailing 12 Month



MSA

Austin-Round Rock-San Marcos

MSA Snapshot

8.5%  
City YoY %

\$1,430,208,010  
CY-Trailing 12 Month

\$1,317,757,627  
PY-Trailing 12 Month

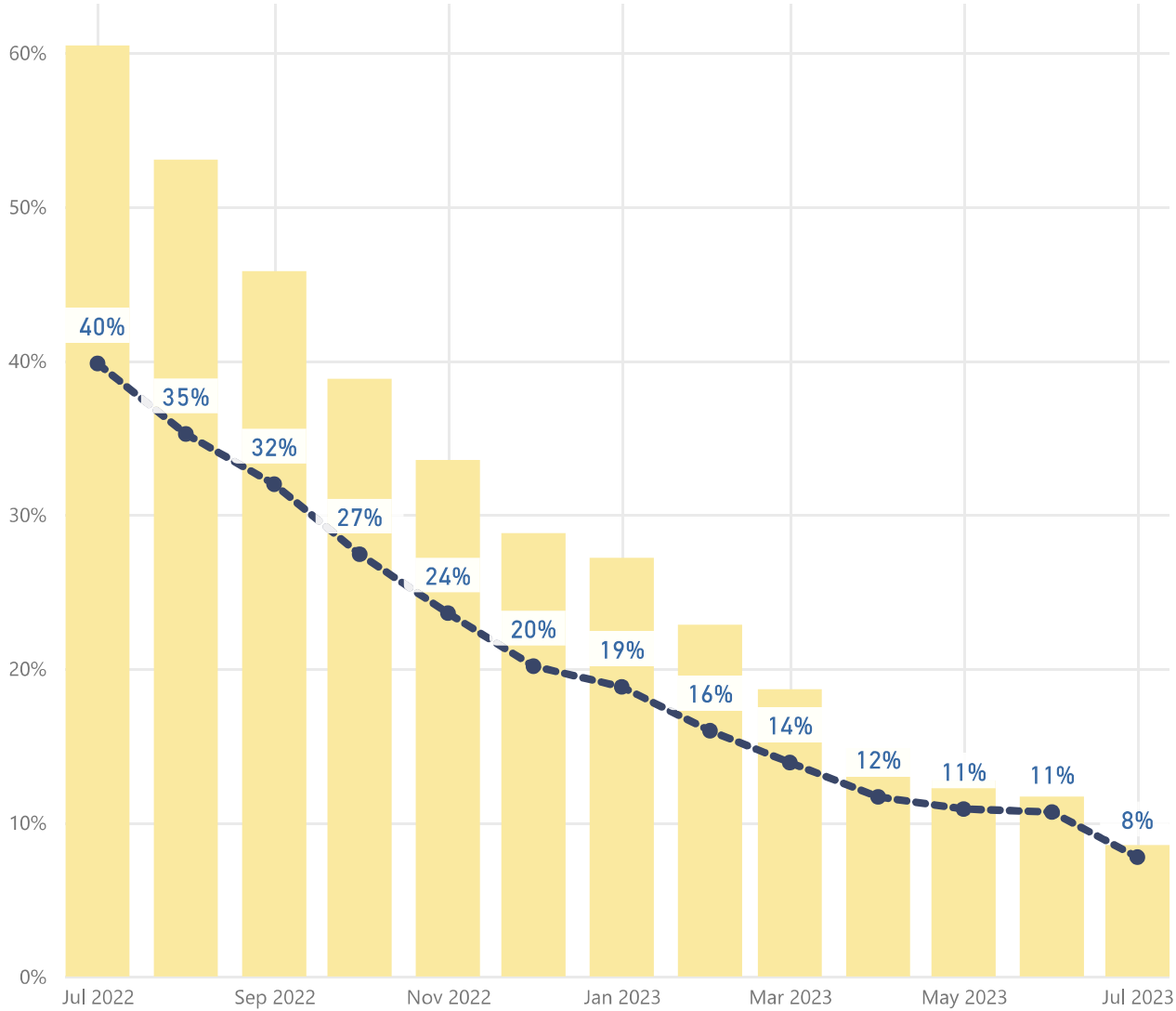
State Snapshot

8%  
State YoY %

\$9,872,987,794  
CY-Trailing 12 Month

\$9,163,227,044  
PY-Trailing 12 Month

● ATX MSA ● State



● ATX MSA ● State

